



# 2023-24

ASSOCIATED STUDENTS INC., CSUF  
**CONSOLIDATED BUDGET  
& ANNUAL REPORT**



# ASSOCIATED STUDENTS INC., CSUF

## MISSION

ASI serves, empowers, and engages California State University, Fullerton students.

## VALUES

- Servant Leadership
- Diversity, Equity, and Inclusion
- Build and Develop Student Leaders and Employees
- Embrace and Pursue Innovation

## VISION STATEMENT

ASI strives to improve, diversify, and expand our leadership and professional development opportunities, programs, and services to enhance student life and the Titan Experience.

## STRATEGIC GOALS 2020-2025

- Enhance Student Leader and Student Employee Development and Success
- Advance Organizational Excellence
- Strengthening Community

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# STUDENT GOVERNANCE

ASSOCIATED STUDENTS INC., CSUF

Student-elected ASI representatives participate in the shared governance of the university to advocate for student concerns. The ASI President and Vice President, along with their Executive Officers, represent students' needs and interests to the CSUF administration and campus community. This executive branch advocates and provides for programs and initiatives that benefit the student body.

The ASI Board of Directors is composed of elected representatives from each of the academic colleges and includes representation from the Academic Senate and University President. In concert with the executive branch, the Board of Directors determines the priorities of the Associated Students, allocates funding for programs and services, sets policy, and advocates for student interests. The 2022-23 academic year marked the second year of the Board's reorganized committee structure that increased the engagement of the Directors in the student union and recreation programs. This is the pilot year of the governance ambassadors, which refocused student engagement in the campus decision-making.



The Student Government department facilitates ASI student leadership programs through support, advising, and academic coaching. Additionally, the department plans and implements a variety of student leader development and training programs throughout the year.

The Student Government department assists student leaders, including the Board of Directors and Executive Officers, in navigating their experiences in ASI and equips them to serve the students of Cal State Fullerton. In addition, the department administers the ASI Student Research Grants, ASI Scholarships, and the resources provided to student funded and funding councils.



*As ASI student body President this past year, it has been my pleasure to serve over 40,000 students on campus. I've experienced lobbying efforts, budgeting, committees, and overseeing an entire team of student leaders. I'm proud to serve the students and want each student to know their voice truly matters here as we plan for the future Titans to come.*

**Lydia Kelley**  
ASI President, 2022-2023

# ANTIRACISM, DIVERSITY, EQUITY, & INCLUSION

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*As Chair of the Board of Directors and as a student of public health, my experience with ASI has been rewarding in that I have been able to bring a focus to issues of diversity, equity, and inclusion. It's been my aim from the start to help enact changes to improve every students' chance to succeed and to feel supported throughout their Titan journey. I hope students know that ASI is here to help make connections to the many rich student communities, so each can find a sense of home on campus.*

**Isabella Galvan**

ASI Board of Directors Chair  
2022-2023

Guest Speaker Danny Trejo at ASI's Beyond the Conversation in 2022

ASI has long held diversity, equity, and inclusion as core organizational values. Over the past few years ASI leaders have called for the organization to do more. The ASI President, Board of Directors Chair, and Executive Director worked together to elevate awareness among student leaders and staff of the importance of antiracism, diversity, equity, and inclusion within ASI. They developed a long-term plan to guide us as we become a more diverse and inclusive organization that equitably serves all Titans.

ASI's Antiracism, Diversity, Equity, & Inclusion workgroup, composed of individuals from all ASI departments, continues the work begun in previous years to provide in-depth training on antiracism and inclusive organizations.

Most notable among ASI's DEI programs is the Beyond the Conversation speaker series, presented in conjunction with Student Affairs, which has hosted Danny Trejo, Yara Shahidi, Angela Davis, Daniel Dae Kim, and Michael Phelps among others in discussion with the campus community. The program was well-received and will continue in the coming academic year.

The staff-focused Diversity, Equity, and Inclusion (DEI) committee has developed curriculum tracks to ensure all ASI staff are provided with opportunities to learn and grow in their understanding and practice of DEI initiatives. The ASI Book Club, which works in conjunction with CSUF's Common Read, is in its second year. These programs have sparked dialogue throughout the organization, normalizing discussions about how our work intersects issues of race, inclusion, and justice.

Titan Recreation efforts are in progress to tailor more programming to reach historically underrepresented student communities. The ASI website continues to promote multiple engagement opportunities available to our teams and to CSUF students. All areas of the organization are continuing to engage in evaluating systems and practices and making the adjustments needed to reflect the organization's commitment to DEI, including reviewing hiring practices and outreach, assessing event spaces, and updating student organization accounting procedures to ensure all services are inclusive.





# PROGRAMS

## STUDENT PROGRAMS & ENGAGEMENT

ASI Student Programs and Engagement is devoted to producing programs that are inclusive, innovative, and motivational. The goal of the department is to unify different campus communities and enhance the Titan experience.

ASI Student Programs and Engagement provides expertise in event and activity planning and implementation. The department oversees some of the largest events on campus, including the Spring Concert. The department oversees and advises student leaders on budgets and finance and is also responsible for administering and overseeing additional programs and services, including Camp Titan.

During the past year after the return to primarily on-campus operation, ASI Student Programs and Engagement has been able to re-establish large traditional programs such as All-Day ASI, All-Night Study, the ASI Carnival and our annual Spring Concert, which have all been foundational aspects to the Titan Experience.

ASI Student Programs and Engagement's collaboration with the Divisions of Student Affairs has resulted in a successful second year of Beyond the Conversation, totaling 1,623 in-person attendees and 3,750 virtual attendees between the four events. Speakers have included Danny Trejo, Nikole Hannah-Jones, David Hogg and Hunter Schafer. Recently, Beyond Euphoria was created to provide a new space for students to discuss the hit TV show Euphoria. The program was inspired by one of this year's Beyond the Conversation guest speakers and Euphoria star Hunter Schafer.

The Beyond the Conversation series focuses on social justice and diversity through multiple perspectives and serves multiple communities. Throughout the year, ASI Student Programs and Engagement has produced many intimate programs, such as Beyond Euphoria, that nurture CSUF's diverse populations.



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*ASI has opened up many doors for me and has allowed me to learn a lot more about not only the school but myself as well. I have made the most incredible memories here. I was given many opportunities to put on wonderful events for this campus, alongside my peers. There are so many hard-working individuals in ASI and it is truly one of the best opportunities to learn more about teamwork and leadership. I have grown in many different areas of my life thanks to this organization, and I only hope others feel the same.*

**Ceclilia Castillo**

ASI Programming Coordinator 2022-2023





## THE PANTRY

In August 2021, The Pantry, a permanent program to the CSUF campus, opened in the Titan Student Union to distribute foods and promote food security on campus. Any enrolled CSUF student can get access to weekly deliveries of fresh produce, dairy items, canned goods, frozen foods, shelf staples, snacks and more.

In 2022, The Pantry formed important partnerships with local organizations to provide these items and more. Second Harvest Food Bank provides weekly deliveries of food, while its Grocery Rescue program allows Pantry staff to pick up groceries from local markets three times per week. The Pantry has partnered with the CSUF Arboretum to not only provide locally-grown produce but also to facilitate delivery of compostable material to the Arboretum.

Starting in 2023, The Pantry has also partnered with Bracken's Kitchen to provide freshly prepared frozen meals and soup to CSUF students. Additionally, with a generous monetary gift from the CSUF Class of 2022, The Pantry purchased a van to conduct food donation pick-ups. The Pantry was selected as a recipient of the Feeding America Grocery Rescue Capacity Building 2023-2025 Grant and was awarded more than \$77,000 to expand Grocery Rescue efforts during this three-year period. The Pantry also received more than \$5,000 from the all-day CSUF fundraising event #TitansGive.

Since opening, The Pantry has served more than 3,150 individuals who have accessed the service more than 19,000 times. To increase awareness and extend The Pantry's services outside of its physical location, once per semester The Pantry sets up a Pantry Pop-Up at various campus locations, providing even more service to students.

In addition to food, beginning in 2022, The Pantry partnered with the OC Diaper Bank to provide diaper distribution to ASI Children's Center families and other CSUF families. Pantry staff also provide an additional weekly location for CalFresh application assistance, and guests are referred to CSUF Basic Needs Services to access more resources.

## TITAN STUDENT UNION

Since 1976 the Titan Student Union (TSU) has provided students with opportunities to build community, enhance their educational experience, study, relax, and enjoy a meal with each other. The TSU offers recreational activities like bowling, billiards, and gaming on the lower level; art classes, educational sessions, and craft workshops in the Grand Stair Studio; art galleries and a permanent art program that showcase CSUF student artwork; and the ASI Food Pantry. The Titan Student Union has offices for our ASI student leaders and departments, while also providing services for students and members of the campus community. The TSU also houses Student Life & Leadership, the Dean of Students Office, and the Community Services & Leadership Programs Office. The University Conference Center in the TSU hosts student organization meetings, conferences, and speakers that connect students to each other and their education. Those meeting rooms have equipment, to enable guests to engage virtually with off-site participants.

In January 2023, the TSU completed installation of cameras and microphones in the ASI Boardroom to allow virtual engagement opportunities for off-site speakers and guests.





## TITAN RECREATION

Titan Recreation has experienced growth in the 2022-23 academic year, adding new programs, such as weightlifting and climbing challenges, to its existing array of bold programs, which include California outdoor excursions, F45 training, aquatics lessons, group fitness classes, gear rental, personal training, and intramural sports from indoor soccer to flag football.

All CSUF students who pay the Campus Union fee receive access to the Student Recreation Center (SRC) and the programs offered by Titan Recreation at no extra cost. Memberships to the SRC are also available to the rest of the campus community and alumni.

Titan Recreation was awarded \$80,000 as part of the MacKenzie Scott & Dan Jewett donation to fund a comprehensive, adaptive recreation program, which launched in Spring 2023. This program furthers ASI's goal of inclusion and allows Titan Rec to serve a currently under-reached population. On March 17, Titan Recreation offered an Adaptive Rec Day to showcase the variety of adaptive recreation offerings, such as basketball, inclusive fitness classes, and underwater spin bikes.

As a part of ASI's overall wellness program, the Student Recreation Center has 4 massage chairs available to students and members. In addition, Titan Recreation is working with Counseling & Psychological Services (CAPS) to support student wellness needs by sharing the resources provided by You at Fullerton, <https://you.fullerton.edu/home>.



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*The recreation center has impacted my college career by being another support system for me on campus. It has become a place to relax, better myself, and a safe space.*

**Kaitlin Sonders**  
Anticipated Degree 2023





## CHILDREN'S CENTER

ASI Children's Center provides top-quality care and an exceptional educational program for the children of CSUF students, faculty, staff and community. The availability of affordable childcare has been cited as one of the most critical barriers to the academic success of students with young children. Since 1971, the Center has offered affordable child development services to student families to enable them to reach their academic and professional goals. The current graduation rate of student parents is 96%. Many of the Center's student parent enrollees are first generation college students.

The ASI Children's Center is NAEYC accredited and offers an educational environment to foster growth and promote life-long learning for children. The Center partners with families, students, faculty, staff, as well as the Fullerton community to provide quality care and education to all involved in the program. The Center is licensed to provide care to children from 3 months to 6 years of age.

The Center also employs CSUF students, who are trained in early childhood education practices through the course of employment. Student employees also receive valuable hands-on training and experience for their future professional careers. CSUF students are also able to perform on-site academic internships to earn instructional classroom credit.



In 2022 the Center again achieved accreditation from the National Association for the Education of Young Children (NAEYC). This process involved submission of program documentation and a program assessment. Accreditation is a mark of well-trained staff, safe and high-quality educational environments, and a curriculum that is appropriately challenging and developmentally sound.

Also in 2022, the Center partnered with the ASI Food Pantry and OC Diaper Bank to provide free diapers to CSUF families. Realizing the importance of mental health services for young children and families, the program collaborates with Start Well Mental Health Consulting for Early Care and Education. This program supports our enrolled children and families by providing training and resources to our staff to ensure we are skilled and competent in providing a nurturing environment focused on social and emotional well-being and the behavioral health of children.

*I wanted to express my deep gratitude for everyone at the Children's Center. I work evenings and my mornings were for school and time with my child. The only thing that eased my guilt was knowing she was in a place that provided so much fun while also learning and developing social skills. I am forever grateful for everyone here; from the warm smiles we receive in the morning to the delicious meals she tells me about every day. Thank you to all who have crossed Analía's path and make this place so amazing for not only children to have fun and develop, but also for giving peace of mind to parents who must sacrifice time with their children in order to progress.*

**Daisy Rosillo**

Analia's Mom, 2022 CSUF Graduate



## ADMINISTRATION

In addition to focusing on student success, programs, and services, ASI operates as a university auxiliary and legally-recognized nonprofit corporation. The corporate administration of ASI includes oversight of all departments, risk management, strategic planning, and assessment as well as compliance with CSU and CSUF guidelines and California nonprofit law. These functions are carried out by ASI's Administration department, which includes the work of ASI's Internal Auditor, the Assessment and Effectiveness unit, and coordination and support of the Instructionally Related Activities program. In addition, ASI operates multiple other internal departments including Marketing, Communications, and Design, Human Resources, Financial Services, Building Engineering, and IT Services.

### ASSESSMENT & EFFECTIVENESS

The newly formed Assessment & Effectiveness unit serves supplemental administrative functions for ASI. As part of the prior year reorganization effort, this unit aligns staff resources to provide a strategic and intentional approach to organizational assessment activity and support. The unit leads significant organization wide assessment projects, supports department-based assessment, and provides a variety of training and development opportunities for staff to enhance their knowledge and skills related to assessment practices.

### INTERNAL AUDITOR

Another unit within Administration is the organization's Internal Auditor. This position supports all ASI staff by providing independent and objective evaluations of operational activities and ensuring proper procedures are in place and functioning efficiently. The auditor also assists with the annual financial audit and interfaces with the university auditor to ensure compliance with CSU and CSUF guidelines.

## HUMAN RESOURCES

Human Resources manages all personnel and human resource functions, including recruiting, onboarding, performance management, and recognition of professional and student staff employed by Associated Students. Human Resources ensures the organization is following all laws and regulations while ensuring good working conditions. The department is charged with classifying positions and ensuring salaries of ASI employees are in accordance with CSU guidelines. ASI HR oversees and administers employee benefits, including workers' compensation, and CalPERS medical and retirement plans, and manages the retirement services for the organization's retirees. Currently, ASI employs 70 full-time professional staff and approximately 350 part-time student employees. The goal of ASI Human Resources is to provide a work environment that is fair, equitable, fun, safe, and high-performing while promoting growth, recognition, and development.

## FINANCIAL SERVICES

Financial Services oversees the management and use of the student body and student center fees and oversees all accounting services for ASI. The department also offers banking services to recognized student organizations in accordance with CSU Chancellor's Office guidelines, and provides some accounting services to CSUF Athletics.

On behalf of the university, ASI provides administrative support for the Instructionally Related Activities (IRA) Committee. The process of awarding the IRA fee is overseen by a student-chaired, university-appointed committee made up of faculty and student representatives from each college. ASI's Financial Services department was providing accounting services for the IRA fee in prior years, however, that function will be moving to campus in the 2023-2024 fiscal year.





## BUILDING ENGINEERING

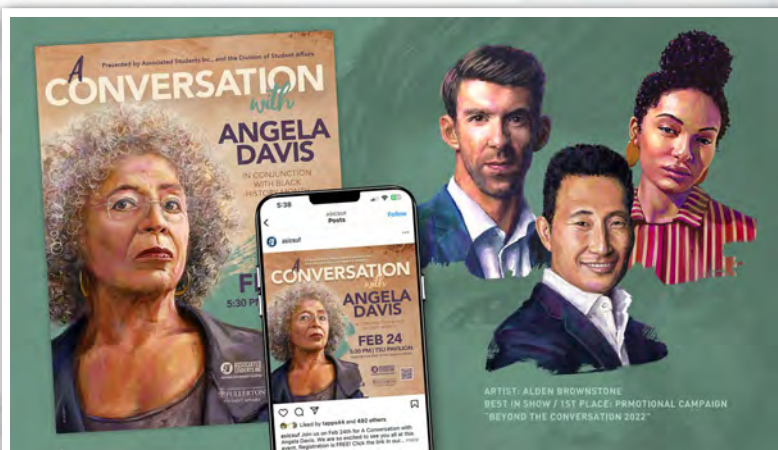
Building Engineering provides all of ASI's facility infrastructure needs, maintaining ASI's three facilities and surrounding grounds. ASI's facility professionals perform preventative maintenance on facility equipment, day-to-day facility support, maintain all building systems, as well as oversee custodial services, landscape, and manage several other contracted services for the building. Building Engineering coordinates with CSUF Capital Programs and Facilities Management to execute leaseholder improvements and maintenance of the fire/life safety systems and 3 elevators.

## INFORMATION TECHNOLOGY

ASI's Information Technology staff maintain all ASI information technology systems and services including desktop and telecommuting support, specialized system administration, campus network access, compliance, and data security. IT Services staff collaborates and coordinates with the CSUF Division of Information Technology to ensure all ASI systems maintain connectivity and functionality with campus systems. ASI covers all costs associated with campus-provided facility and technology services and systems.

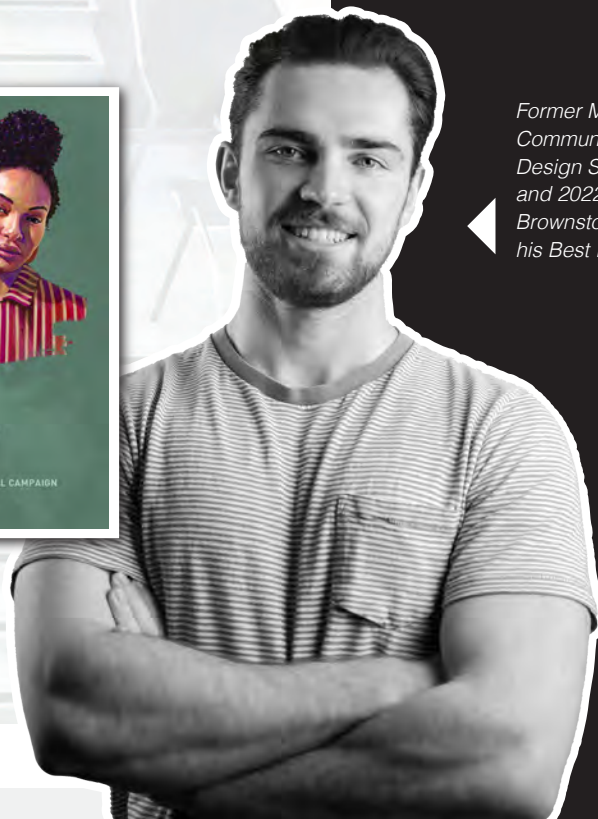
## MARKETING, COMMUNICATIONS, & DESIGN

Communications, Marketing & Design is responsible for the centralized communications, marketing, advertising, and public relations for Associated Students. A multi-facted in-house creative team works closely with student leaders and other ASI departments to create concepts and narratives for internet, broadcast, and print media. The department maintains the ASI website, oversees official ASI social media channels, and offers advertising services for student clubs and organizations. In 2023, the department expanded into organizational communications and outreach, to improve internal and external communications, including community and press relations.



The ASI Marketing, Communications, & Design team won seven 2022 Steal This Idea awards, including three national first-place honors and Best In Show in the annual design competition put on by ACUI.

Former Marketing, Communications, & Design Student Employee and 2022 graduate Alden Brownstone shown with his Best In Show work.





# FINANCIAL STANDARDS

ASSOCIATED STUDENTS INC., CSUF

ASI CSUF is a 501(c)3 nonprofit corporation operating as an auxiliary organization of California State University, Fullerton per the Master Agreement and Land Lease. As an auxiliary organization, Associated Students does not receive funding from state sources, except for Children's Center grants.

ASI's operating funds are derived from two Category II Mandatory Student Fees: Associated Student Body Fee and the Campus Union Fee. The ASI fund is derived from the Associated Student Body Fee. In addition to student government and programming, this student fee funds the ASI Children's Center, including facility operations, bond obligations, and reserves for maintenance and improvements.

By referendum approximately 30% of the Associated Student Body Fee is allocated directly to CSUF Athletics to provide scholarships to student athletes. Because of this arrangement, all CSUF students are admitted free to many athletic events.

The Titan Student Centers fund is derived from the Campus Union Fee, which is among the lowest of CSU campuses with comparable facilities and services. The Campus Union Fee, together with income from operations, funds all operations of the Titan Student Union and Student Recreation Center.

All students enrolled at CSUF who pay mandatory fees are members of Associated Students.

## 2022-23 BUDGET OVERVIEW

The ASI President and other elected student leaders propose funding for programs and initiatives, while department managers prepare income and expense projections based on prior year expenditures and future usage assumptions. These proposals are reviewed by the Finance Committee of the Board of Directors. The ASI Board of Directors approves the ASI budget in its entirety.

Continuing a positive trend from last year, ASI moves forward with the 2023-2024 budget with projected operations closer to pre-pandemic levels. ASI's two funds, the Associated Students (AS) fund and Titan Student Centers (TSC) fund are budgeted and accounted for separately, but together make up the ASI Consolidated Budget.

Excluding the overhead chargeback, AS revenue is budgeted slightly higher for the coming year. The Children's Center, which falls within the AS Fund, is expected to operate at or near capacity in the coming year again. The Center has seen a shift from toddler care to infant care and continues to adjust to the shifting needs of the market. There is a slight increase in grant revenue for the Children's Center while a decrease is shown in the IRA administrative fee as a result of the operation moving to campus.

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The TSC fund income is received from rental of event and meeting space, food service, memberships for the Student Recreation Center, and student activities. The conference center operations are fueling the increase in revenue, while the recreation center membership is holding steady for their revenue projection. Revenue is budgeted 20% higher than the prior year for all TSC.

The proposed budget also reflects increased expenses, attributed in part to the inflation issues which continue to affect most of the country. Budgeted funds for expenses show an increase of 6% and 8% for AS and TSC respectively, from the prior year. These increases are based on trends in the rising cost of goods and services as well as the impact of the state's minimum wage increase and the resumption of travel. Other increases are due to market adjustments, such as utilities and insurance.



## RESERVE FUNDS

The Board of Directors sets ASI's investment and reserve policy to provide for the accumulation and maintenance of reserves, ensures the security of designated funds, and confirms the policy is in accordance with CSU Auxiliary guidelines and that reserve levels meet the CSU expectations. ASI continues to meet and exceed these reserve obligations.

### **Associated Students locally-held Reserves**

Reserves for Catastrophic Events, Loss of External Funding, Working Capital, and the Children's Center are fully reserved and meet the obligations set by campus as of June 30, 2026. Those reserves continue to grow and meet the minimum levels.

### **Titan Student Centers University-held Reserves**

**Economic Uncertainty** – We have met our requirement to fund the reserve with the full amount of \$2,500,000 in reserves. This amount will remain as the reserve for future years as it is based on a portion of the operating budget.

**Repair and Replacement** – This reserve is fully funded for the renovation of portions of the Titan Student Union. These funds would be used for any initiative that our Board undertakes in determining the needs for the TSC. The fund is also used to manager other capital repairs and maintenance. A contribution of \$800,000 will be made this year to cover anticipated capital costs.

**Catastrophic Events** – This reserve will grow again this year with a \$1,070,000 contribution from operating expenses keeping pace with securing the needed reserve balance before June 2026.

*Reserve fund balances and TSC reserve levels are indicated on the pages that follow.*



## FINANCIAL POSITION

In order to safeguard the organization's financial sustainability, ASI takes a full-cost approach to budgeting, ensuring all long-term obligations and future predictable expenses are included in the annual budget. The Board reserve plans continue to leverage the corporation to address unpredictable expenses as well.

ASI carries three long-term obligations: post-retirement medical expenses, pension obligation, and facility bonds. The Student Recreation Center bond will be satisfied in 2041 (which is the last of our facility bonds). Short-term obligations for reserves continue to be funded by the operating budget. The organization's ability to continue its successful funding of obligations appears strong; however, the longer-term debt obligation of both the retirement and post-retirement medical expenses continues to grow. ASI faces challenges for funding post-retirement medical expenses similar to that of the CSU, State, and local municipalities, and is therefore working to analyze the obligation and consult with auditors and actuaries to provide guidance on the post-retirement benefits. This effort began last year and will continue to be reviewed to ensure ASI meets the long term requirements.

ASI is in a strong financial position, meeting the longer-term liabilities and current reserve requirements. The operation provides excellent programming and services to the student body despite the past two years of revenue recovery. The anticipation of returning to full operation, places the organization in a position of financial sustainability yet there are new challenges of inflation and enrollment. The organization continues to fulfill its goal of maintaining programming and services but there are always demands for additional program and services. A large-scale expansion of services—i.e. new bond obligations, new programs, or increased funding for current programs—will require increased revenue or adjustment from current programming.

In accordance with the CSU Auxiliary Organizations Compliance Guide, the Board of Directors conducts a Management Review in Spring of each academic year and ensures an external audit is completed at the close of each fiscal year for both ASI and the Children's Center.



## ASI'S SUPPORT OF UNIVERSITY MISSION

Associated Students Inc. is honored to provide activities and services integral the core objectives of the university. These activities, both tangible and intangible ultimately serve the overall benefit of the university, its educational mission, and the success of our students. A highlight of some of those services is below.



ACTIVITY/SERVICE	EXPLANATION OF ACTIVITY	RECIPIENTS OF SUPPORT	AMOUNT
ASI Food Pantry	ASI's direct costs in support of the Food Pantry	University	\$126,500
ASI, Campus-wide Committee Support	ASI management and staff time spent assisting campus-wide required University meetings and functions	University	\$72,988
ASI, DiscoverFest	Cost of Club/Org Tents and Tables	University, Athletics Division	\$7,355
ASI Financial Services, Athletics	ASI Financial Services provides accounting services to Athletics that includes a \$300,000 line of credit. Cost is volume-based, 7% of other expenses.	University, Athletics Division	\$437,411
ASI Financial Services, Student Org/Club (Agency) accounts	ASI Financial Services provides accounting services and oversight of student club accounts (Agency Accounts), including banking, AP, online ticket sales, and payment for university services in compliance with CSU guidelines. (15% of total club transactions)	Division of Student Affairs, recognized student clubs and organizations	\$44,644
Children's Center - Support to campus community	Associated Students utilizes this amount of the student body fee to provide 11,000 hours of high-quality pedagogical child care for 215 student families, as well as faculty and staff; 30 student internships, approx. 400 hours of classroom observations for Child & Adolescent Studies; employs 97 students. The graduation rate of enrolled student parents is 89%.	University	\$836,585

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## ASI'S SUPPORT OF UNIVERSITY MISSION (CONT.)

ACTIVITY/SERVICE	EXPLANATION OF ACTIVITY	RECIPIENTS OF SUPPORT	AMOUNT
Enhancement of the student experience	Enhancement of the student experience (salary expense associated with ASI student leadership advisors for student government and student programs and events – approximately \$430K	University	\$428,059
Enhancement of the University brand	Enhancement of the university brand (10% of budgeted marketing expenses for campus-wide, external outreach and marketing - approximately \$69K	University	\$100,516
Improved Relations with Constituents and University Community	Improved relations with constituents and/or the university community (government relations budgeted expenses for lobbying and community engagement in student government – approximately \$9500	University	\$26,717
Student Recreation Center, facility rentals	Discounted room rental fees for campus departments off of the community rental rates. The amount reflects actual SRC fees that would have been paid by campus departments; fees are based on actual cost to provide facility services such as rental, custodial, utilities, and supplies.	University	\$2,857
Student Recreation Center, discounted memberships	All faculty and staff on are eligible to receive a discount on monthly memberships off the community rate. The difference in rate is \$7.00 per month.	University	\$4,788
Student Research Grants	Total funds expended to student grant recipients for academic course supported research	University	\$21,284
Student Scholarships	Associated Students utilized this amount of the student body fee to provide scholarships for CSUF students.	University	\$37,147

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## ASI'S SUPPORT OF UNIVERSITY MISSION (CONT.)

ACTIVITY/SERVICE	EXPLANATION OF ACTIVITY	RECIPIENTS OF SUPPORT	AMOUNT
Titan Student Union, office space	Market rate for N Orange County office space for Dean of Students and Student Life & Leadership office suite in TSU: includes rent, mail delivery, utilities, custodial and maintenance/operations support, use of shared spaces including meeting rooms and staff facilities.	University, Student Affairs	\$110,607
Titan Student Union, University Conference Center	Associated Students utilized this amount of the room rental fees for New Student Orientation and Student Affairs events waived per TSC Board of Trustees decision. The amount reflects actual UCC fees that would have been paid by Student Affairs; fees are based on actual cost to provide facility services such as custodial, utilities, and supplies.	University, Student Affairs	\$23,795
Titan Student Union, Information Desk	TSU Information & Services provides campus-wide customer support, lost and found, and ticket donations and services, device check-out for CSUF IT, and other services. Since it is open 7:00 am to midnight, every day of the week, it is often the only manned customer support center for after-hours visitors.	University	\$58,500
Utilities	Administrative upcharge from campus cost paid by ASI	University	\$12,429
<b>TOTAL</b>			<b>\$2,352,182</b>





## ASSOCIATED STUDENTS INC., CSUF 2023-24 CONSOLIDATED BUDGET

Consolidated ASI CSUF	Associated Students	Titan Student Centers
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### INCOME

Parent/Staff/Faculty/Fees	\$ 502,000	502,000	
Contract-Dept. of Educ.	\$ 939,000	939,000	
Contract-CSU & Child Nutrition	\$ 41,000	41,000	
Fees Certified	\$ 175,000	175,000	
IRA Management Fee	\$ 150,000	150,000	
TSC Chargeback	\$ 2,337,376	2,337,376	
Fundraising/Int. Income	\$ 294,000	244,000	50,000
General Income	\$ 376,078	376,078	
Membership Assoc.Fees/Locker	\$ 488,850		488,850
Dining/Yum & Ancillary Commissions	\$ 220,000		220,000
Misc./Gen. Merchandise	\$ 138,358		138,358
Billiard/Bowling/Games Inc.	\$ 96,315		96,315
Room/Facility/Equip. rental	\$ 216,782		216,782
ATM & Amazon Locker	\$ 66,500		66,500
<b>TOTAL INCOME</b>	<b>\$ 6,041,259</b>	<b>4,764,454</b>	<b>1,276,805</b>

## ASSOCIATED STUDENTS INC., CSUF 2023-24 CONSOLIDATED BUDGET

	Consolidated ASI CSUF	Associated Students	Titan Student Centers
<b>EXPENSES</b>			
Personnel Services(Staff)	\$ 5,901,760	3,325,677	2,576,083
Personnel Services(Student)	\$ 3,233,609	1,001,988	2,231,621
Benefits(Staff)	\$ 2,449,230	1,380,156	1,069,074
Benefits(Student)	\$ 189,680	57,865	131,815
Contract Wages	\$ 231,560	106,560	125,000
Student Leadership Awards	\$ 440,978	440,978	
Supplies/Merchandise	\$ 485,938	200,304	285,634
Printing& Advertising	\$ 71,983	44,080	27,903
Communications/Postal	\$ 27,884	16,380	11,504
Contract/Fees/Rental	\$ 6,564,542	2,111,914	4,452,628
Vehicle Exp./Repair/Minor Construct.	\$ 431,775	25,250	406,525
Travel	\$ 397,545	374,305	23,240
Dues& Subscription	\$ 50,661	26,294	24,367
Staff Development	\$ 91,780	72,150	19,630
Insurance	\$ 311,777	46,909	264,868
Utilities	\$ 531,000	31,000	500,000
Research Grants	\$ 25,000	25,000	
Titan Dreamers Scholarship	\$ 20,000	20,000	
Scholarship	\$ 40,000	40,000	
Presidential Discretionary	\$ 750	750	
Student Scholarship for Athletics	\$ 2,075,940	2,075,940	
<b>TOTAL EXPENSES</b>	<b>\$ 23,573,392</b>	<b>11,423,500</b>	<b>12,149,892</b>
<b>Subsidy from Student Fees</b>	<b>\$ (17,532,133)</b>	<b>\$ (6,659,046)</b>	<b>\$ (10,873,087)</b>



**ASSOCIATED STUDENTS  
FEE REVENUE PROJECTION FY 2023-2024**

	SUMMER 2023	FALL 2023	SPRING 2024
Projected Students	5,000	39,729	37,654
Less: Waivers	0	180	150
Budgeted Student Headcount	5,000	39,549	37,504
Non-Directed ASI Fee	\$ 5.98	\$ 63.70	\$ 63.70
Budgeted Fees Available	\$ 29,900	\$ 2,519,271	\$ 2,389,005
TOTAL NON-DIRECTED ASI FEES		\$	4,938,176

	SUMMER 2023	FALL 2023	SPRING 2024
Projected Students		39,729	37,654
Less: Waivers		180	150
Budgeted Student Headcount		39,549	37,504
Athletics Fee		\$ 26.94	\$ 26.94
Budgeted Fees Available		\$ 1,065,518	\$ 1,010,422
TOTAL ATHLETICS FEES		\$	2,075,940

<b>TOTAL PROJECTED ASI FEES FOR FY 2023-2024</b>	<b>\$</b>	<b>7,014,117</b>
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## ASSOCIATED STUDENTS REVENUE FUND BALANCE

ASI	2021-22 ACTUAL	2022-23 ESTIMATE	2023-24 PROPOSED
<b>ASB DEPOSITORY FUND (TB001)</b>			
PRIOR YEAR FUND BALANCE	\$ 71,666	\$ 231,092	\$ 100,419
DEPOSITORY FEES	\$ 6,674,253	\$ 6,611,214	\$ 7,014,117
INTEREST INCOME	\$ 2,502	\$ 2,000	\$ 25,000
<b>SUB-TOTAL</b>	<b>\$ 6,748,421</b>	<b>\$ 6,844,305</b>	<b>\$ 7,139,536</b>
<b>EXPENDITURES</b>	<b>\$ 6,458,737</b>	<b>\$ 6,638,886</b>	<b>\$ 6,659,046</b>
UNCOLLECTED STUDENT FEES	\$ 58,592	\$ 105,000	
Unfunded Pension Liability			\$ 325,960
Funding Loss of External Reserve			\$ 30,750
Funding Equipment			\$ 3,157
<b>EXPENSE TOTAL</b>	<b>\$ 6,517,329</b>	<b>\$ 6,743,886</b>	<b>\$ 7,018,913</b>

<b>Ending Fund Balance</b>	<b>\$231,092</b>	<b>\$100,419</b>	<b>\$ 120,624</b>
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Catastrophic	\$ 360,000	\$ 360,000
Loss of External Funding	\$ 434,250	\$ 465,000
Working Capital	\$ 414,250	\$ 414,250
Children's Center	\$ 2,000,000	\$ 2,000,000
Equipment	\$ 15,523	\$ 18,680



**ASSOCIATED STUDENTS INC., CSUF  
2023-2024 PROPOSED BUDGET**

	FY 21-22 ACTUAL	FY 22-23 BUDGET	FY 23-24 PROPOSED	Variance \$	Variance %
<b>INCOME</b>					
Parent Fees (CC)	300,680	488,000	502,000	14,000	3%
Contract-Dept of Educ (CC)	662,608	641,000	939,000	298,000	46%
Fees Non-Certified	33,382	242,000	175,000	(67,000)	-28%
Fundraising /Interest Income	240,584	149,800	244,000	94,200	63%
Contract-Child Nutrition (CC)	23,434	12,000	41,000	29,000	242%
General Revenue	307,081	307,000	376,078	69,078	23%
TSC Chargeback	1,973,945	1,922,173	2,337,376	415,203	22%
IRA Management Fee	323,855	325,000	150,000	(175,000)	-54%
<b>TOTAL INCOME</b>	<b>3,865,569</b>	<b>4,086,973</b>	<b>4,764,454</b>	<b>677,481</b>	<b>17%</b>
<b>EXPENSES</b>					
Personnel Services (Staff)	2,654,728	3,326,852	3,325,677	(1,175)	-0.04%
Personnel Services (Student)	136,098	855,927	1,001,988	146,061	17%
Benefits (Staff)	327,539	1,297,472	1,380,156	82,684	6%
Benefits (Student)	3,774	34,237	57,865	23,628	69%
Student Leadership Awards	418,362	382,900	440,978	58,078	15%
Supplies	54,283	244,657	200,304	(44,353)	-18%
Printing and Advertising	18,509	47,306	44,080	(3,226)	-7%
Communications	13,116	32,400	16,380	(16,020)	-49%
Repair and Maintenance	100	190,500	25,250	(165,250)	-87%
Contract Wages	111,602	41,700	106,560	64,860	156%
Student Scholarship for Athletics	1,981,180	2,032,492	2,075,940	43,448	2%
Contracts/Fees/Rentals	1,244,155	1,674,033	2,111,914	437,881	26%
Travel	99,563	327,804	374,305	46,501	14%
Dues & Subscriptions	2,888	20,150	26,294	6,144	30%
Staff Development	5,877	56,371	72,150	15,779	28%
Insurance	7,571	115,500	46,909	(68,591)	-59%
Utilities		28,800	31,000	2,200	8%
Research Grants	21,284	25,000	25,000	-	0%
Titan Dreamers Scholarship	7,000	20,000	20,000	-	0%
Scholarships	37,147	40,000	40,000	-	0%
Presidential Discretionary	-	750	750	-	0%
<b>TOTAL EXPENSES</b>	<b>7,144,776</b>	<b>10,794,851</b>	<b>11,423,500</b>	<b>628,649</b>	<b>6%</b>
<b>Subsidy from Student Fees</b>	<b>(3,279,207)</b>	<b>(6,707,878)</b>	<b>(6,659,046)</b>	<b>48,832</b>	

Associated Student	Std. Prgm. & Engm.	Std. Government	Administration	Children's Center	Total
<b>Income</b>	Budget	Budget	Budget	Budget	<b>Total Budget</b>
ASI IRA Management Fees			150,000		<b>150,000</b>
Contract Dept Of ED General				715,000	<b>715,000</b>
Contract DOE Preschool				215,000	<b>215,000</b>
Dining Commissions	8,000				<b>8,000</b>
Fees-Non Certified				175,000	<b>175,000</b>
Fundraising	90,000				<b>90,000</b>
Grant-Child Nutrition				41,000	<b>41,000</b>
Interest Income			14,000		<b>14,000</b>
Investment Income			64,000		<b>64,000</b>
INVESTMENT REALIZED GAIN/LOSS			(64,000)		<b>(64,000)</b>
INVESTMT UNREALIZED GAIN/LOSS			140,000		<b>140,000</b>
Miscellaneous Revenue		58,078			<b>58,078</b>
Other Campus Revenue	220,000				<b>220,000</b>
Parent Fees (Faculty/Staff)				480,000	<b>480,000</b>
Parent Fees-Certified Regular				22,000	<b>22,000</b>
Tickets Revenue	90,000				<b>90,000</b>
TSC Chargeback			2,337,376		<b>2,337,376</b>
QRIS OC Grants				9,000	<b>9,000</b>
<b>Grand Total</b>	<b>408,000</b>	<b>58,078</b>	<b>2,641,376</b>	<b>1,657,000</b>	<b>4,764,454</b>



Associated Student	Std. Prgm. & Engm.	Std. Government	Administration	Children's Center	Total
Expense	Budget	Budget	Budget	Budget	Total Budget
Student Leadership Awards	29,000	411,978			440,978
Personnel Service-Staff			3,325,677		3,325,677
Personnel Service - Student	184,100	71,656	150,232	596,000	1,001,988
Benefits (Student)	10,632	4,138	8,676	34,419	57,865
Benefits (Staff)			1,380,156		1,380,156
Contract Wages		81,560	25,000		106,560
Contract Services	400,000		6,000	54,392	460,392
Bank Fees			24,000		24,000
Credit Card Fees				15,684	15,684
Custodial Services				141,766	141,766
Depreciation Expense			18,680		18,680
Dues & Subscriptions	5,100	12,700	8,494		26,294
Food & Food Service Supplies				35,000	35,000
Furn/Fixture/Equip Expense			5,000		5,000
Gift Expense		16,750	2,500		19,250
Hospitality	138,000	150,322	26,700		315,022
HR Recruitment			5,000		5,000
Instructional Supplies				17,000	17,000
Insurance		23,500	7,725	15,684	46,909
Legal/Accounting Services			90,000	21,000	111,000
Live Scan			12,000	5,500	17,500
Miscellaneous Expense			3,500		3,500
Parking			200		200
Payroll Services			114,000		114,000
Phone& CellphoneReimbursement	1,100	4,500	6,100	1,680	13,380
Postage/Shipping			3,000		3,000
Presidential Discretionary		750			750
Printing And Advertising	27,000	15,230	1,550	300	44,080
Professional Services	247,000	33,100	6,000		286,100
Promotional Items	75,000	42,650	6,500	500	124,650
Rentals for Special Events	200,000	51,850			251,850
Repairs & Maintenance				25,250	25,250
Scholarships		40,000			40,000
Software Subscription			58,500	4,520	63,020
Speakers	82,500	52,800	5,000		140,300
Staff Development	5,000		31,150	3,000	39,150
Supplies	23,500	93,104	15,700	11,000	143,304
Titan Dreamer Scholarships		20,000			20,000
Transport/Mileage/Tolls/Parking			2,500		2,500
Travel - Flights	40,850	250,655	80,300		371,805
Utilities				31,000	31,000
Research Grants		25,000			25,000
Education Reimbursement			33,000		33,000
Student Scholarship for Athletics		2,075,940			2,075,940
<b>Grand Total</b>	<b>1,468,782</b>	<b>3,478,183</b>	<b>5,462,841</b>	<b>1,013,694</b>	<b>11,423,500</b>

Subsidy from Student Fees

(1,060,782)

(3,420,105)

(2,821,465)

643,306

(6,659,046)

<b>Student Government</b>	<b>Executive Office</b>	<b>Board of Director</b>	<b>Elections</b>	<b>Research Grant</b>	<b>Commissions</b>	<b>Executive Senate</b>	
<b>Income</b>	Budget	Budget	Budget	Budget	Budget	Budget	<b>Total Budget</b>
Miscellaneous Revenue	58,078						<b>58,078</b>
<b>Grand Total</b>	<b>58,078</b>						<b>58,078</b>

<b>Student Government</b>	<b>Executive Office</b>	<b>Board of Director</b>	<b>Elections</b>	<b>Research Grant</b>	<b>Commissions</b>	<b>Executive Senate</b>	
<b>Expense</b>	Budget	Budget	Budget	Budget	Budget	Budget	<b>Total Budget</b>
Personnel Service - Student	71,656						<b>71,656</b>
Benefits (Student)	4,138						<b>4,138</b>
Dues & Subscriptions						12,700	<b>12,700</b>
Student Leadership Awards	411,978						<b>411,978</b>
Hospitality	20,200	2,000	3,000		10,200	114,922	<b>150,322</b>
Supplies	18,800	500	800		6,300	66,704	<b>93,104</b>
Printing and Advertising	2,530	1,000	500		6,500	4,700	<b>15,230</b>
Phone & Cellphone Reimbursement	4,500						<b>4,500</b>
Professional Services	1,500		500		1,700	29,400	<b>33,100</b>
Contract Wages	15,000					66,560	<b>81,560</b>
Rentals for Special Events	20,000		200		900	30,750	<b>51,850</b>
Research Grants				25,000			<b>25,000</b>
Insurance						23,500	<b>23,500</b>
Travel - Flights	38,866					211,789	<b>250,655</b>
Gift Expense	4,300	500	1,000		2,300	8,650	<b>16,750</b>
Titan Dreamer Scholarships	20,000						<b>20,000</b>
Scholarships	40,000						<b>40,000</b>
Presidential Discretionary	750						<b>750</b>
Promotional Items	500	1,000	2,500		7,800	30,850	<b>42,650</b>
Speakers	5,000				2,300	45,500	<b>52,800</b>
Student Scholarship for Athletics						2,075,940	<b>2,075,940</b>
<b>Grand Total</b>	<b>679,718</b>	<b>5,000</b>	<b>8,500</b>	<b>25,000</b>	<b>38,000</b>	<b>2,721,965</b>	<b>3,478,183</b>



Commission	Communication	Comm. of Engagement	Lobby Corp	Univ. Affairs	Pres. Appointee	Environmental	Soc. Justice & Equity	
Expense	Budget	Budget	Budget	Budget	Budget	Budget	Budget	Total Budget
Gift Expense	700	300	400	100	300	300	200	2,300
Hospitality	4,500	200	2,500	200	300	1,000	1,500	10,200
Printing And Advertising	2,000	1,050	750	800	700	500	700	6,500
Professional Services			200	200		300	1,000	1,700
Promotional Items	4,000	700	2,000	200	200	400	300	7,800
Rentals for Special Events	300		100	100		300	100	900
Speakers			500			300	1,500	2,300
Supplies	3,000	1,300	500	100	300	800	300	6,300
Grand Total	14,500	3,550	6,950	1,700	1,800	3,900	5,600	38,000

EXECUTIVE SENATE	FUNDING & ICC	FUNDED CAMPUS GROUPS	
Expenses	Budget	Budget	Total Budget
Contract Services		66,560	66,560
Dues & Subscriptions	10,000	2,700	12,700
Gift Expense	8,150	500	8,650
Hospitality	93,422	21,500	114,922
Insurance	23,500		23,500
Printing and Advertising	3,050	1,650	4,700
Professional Services	20,000	9,400	29,400
Promotional Items	19,350	11,500	30,850
Rentals for Special Events	25,750	5,000	30,750
Speakers	43,000	2,500	45,500
Supplies	54,704	12,000	66,704
Travel - Flights	200,089	11,700	211,789
Student Scholarship for Athletics		2,075,940	2,075,940
<b>Grand Total</b>	<b>501,015</b>	<b>2,220,950</b>	<b>2,721,965</b>



Funding Group & Interclub	AICC	BICC	Black Student Union	CICC	CSICC	EICC	ECSICC	HHDIC	HSSICC	MESA	NSMICC	SCICC	SWANA ICC	
Expense	Budget	Budget	Budget	Budget	Budget	Budget	Budget	Budget	Budget	Budget	Budget	Budget	Budget	Total
Dues & Subscriptions			500									9,500		10,000
Gift Expense		3,400							4,500	250				8,150
Hospitality	9,500	10,000	5,000	7,400	5,050	1,800	2,500	4,500	20,000	8,100	5,050	1,772	12,750	93,422
Insurance												23,500		23,500
Printing and Advertising		250	700	100	200	150			800	200	250	200	200	3,050
Professional Services	600		1,000			500			1,900	1,000	1,000	3,500	10,500	20,000
Promotional Items	2,500	1,500	1,300	1,100	2,100	600		2,000	2,000	1,000	2,000	2,750	500	19,350
Rentals for Special Events		1,050	1,000					950	1,500	6,000	1,000	13,000	1,250	25,750
Speakers	7,500	15,000	1,000			3,000		1,000	10,000	2,000	500		3,000	43,000
Supplies	8,000	3,600	3,500	3,500	3,350	1,200	7,932	2,500	6,000	5,816	2,250	4,550	2,506	54,704
Travel - Flights	5,625	15,000	16,000	13,000	8,500	11,634	50,418	10,800	12,000	4,312	30,800	20,000	2,000	200,089
Grand Total	33,725	49,800	30,000	25,100	19,200	18,884	60,850	21,750	58,700	28,678	42,850	78,772	32,706	501,015

<b>Funded Campus Group</b>	<b>Inter-Fraternity Council</b>	<b>Multi Culture Greek Council</b>	<b>National Panhellenic Council</b>	<b>Panhellenic</b>	<b>Resident Student Association</b>	<b>Athletics</b>	<b>Arboretum</b>	
<b>Expense</b>	Budget	Budget	Budget	Budget	Budget	Budget	Budget	<b>Total Budget</b>
Contract Wages							66,560	<b>66,560</b>
Dues & Subscriptions	1,950			600	150			<b>2,700</b>
Gift Expense					500			<b>500</b>
Hospitality	1,500	5,500	2,000	5,000	7,500			<b>21,500</b>
Printing and Advertising	250	500	150	750				<b>1,650</b>
Professional Services		3,500			5,900			<b>9,400</b>
Promotional Items	1,000	1,000	500	4,000	5,000			<b>11,500</b>
Rentals for Special Events	1,000	1,500	500	2,000				<b>5,000</b>
Speakers	1,500	1,000						<b>2,500</b>
Supplies	500	2,000	500	1,500	7,500			<b>12,000</b>
Travel - Flights	2,500	2,000	1,000	3,500	2,700			<b>11,700</b>
Student Scholarship for Athletics						2,075,940		<b>2,075,940</b>
<b>Grand Total</b>	<b>10,200</b>	<b>17,000</b>	<b>4,650</b>	<b>17,350</b>	<b>29,250</b>	<b>2,075,940</b>	<b>66,560</b>	<b>2,220,950</b>

Student Program & Engagement	Std. Prgm. & Engagement	Speaker Series	Farmers' Market	Production	AICA	Spring Concerts	Camp Titan	
<b>Income</b>	Budget	Budget	Budget	Budget	Budget	Budget	Budget	<b>Total Budget</b>
Other Campus Revenue		220,000						220,000
Tickets Revenue						90,000		90,000
Fundraising							90,000	90,000
Dining Commissions			8,000					8,000
<b>Grand Total</b>		<b>220,000</b>	<b>8,000</b>			<b>90,000</b>	<b>90,000</b>	<b>408,000</b>

Student Program & Engagement	Std. Prgm. & Engagement	Speaker Series	Farmers' Market	Production	AICA	Spring Concerts	Camp Titan	
<b>Expense</b>	Budget	Budget	Budget	Budget	Budget	Budget	Budget	<b>Total Budget</b>
Personnel Service - Student	184,100							184,100
Benefits (Student)	10,632							10,632
Dues & Subscriptions	2,600			2,500				5,100
Student Leadership Awards	29,000							29,000
Hospitality	4,000	1,000	1,000	15,000	27,000		90,000	138,000
Supplies	2,000			1,500	10,000	10,000		23,500
Printing and Advertising	2,500	1,500	5,000	5,000	3,000	10,000		27,000
Phone & Cellphone Reimbursement	1,100							1,100
Professional Services				50,000	17,000	180,000		247,000
Rentals for Special Events	15,000	10,000		40,000	45,000	90,000		200,000
Contract Services	200,000	200,000						400,000
Travel - Flights	37,800				3,050			40,850
Staff Development	5,000							5,000
Promotional Items	9,000	5,000		40,000	6,000	15,000		75,000
Speakers	40,000	40,000			2,500			82,500
<b>Grand Total</b>	<b>542,732</b>	<b>257,500</b>	<b>6,000</b>	<b>154,000</b>	<b>113,550</b>	<b>305,000</b>	<b>90,000</b>	<b>1,468,782</b>



ADMINISTRATION	Human Resource	Finance & Accounting	Executive	
Income	Budget	Budget	Budget	Total Budget
ASI IRA Management Fees			150,000	150,000
Interest Income		14,000		14,000
Investment Income		64,000		64,000
INVESTMENT REALIZED GAIN/LOSS		(64,000)		(64,000)
INVESTMT UNREALIZED GAIN/LOSS		140,000		140,000
<b>Grand Total</b>		<b>154,000</b>	<b>150,000</b>	<b>304,000</b>

ADMINISTRATION	Human Resource	Finance & Accounting	Executive	
Expense	Budget	Budget	Budget	Total Budget
Bank Fees		24,000		24,000
Personnel Service - Student	32,000	100,500	17,732	150,232
Benefits (Student)	1,848	5,804	1,024	8,676
Contract Services			6,000	6,000
Contract Wages	25,000			25,000
Depreciation Expense		18,680		18,680
Dues & Subscriptions	500	800	7,194	8,494
Education Reimbursement	33,000			33,000
Furn/Fixture/Equip Expense		5,000		5,000
Gift Expense	2,500			2,500
Hospitality	23,700	500	2,500	26,700
HR Recruitment	5,000			5,000
Insurance		7,725		7,725
Legal/Accounting Services	5,000	85,000		90,000
Live Scan	12,000			12,000
Miscellaneous Expense	3,500			3,500
Parking	200			200
Payroll Services	114,000			114,000
Phone & Cellphone Reimbursement	1,500	4,100	500	6,100
Postage/Shipping	500	2,500		3,000
Printing and Advertising	300	250	1,000	1,550
Professional Services	6,000			6,000
Promotional Items	4,000		2,500	6,500
Software Subscription	4,500	54,000		58,500
Speakers	5,000			5,000
Staff Development	24,000		7,150	31,150
Supplies	2,500	2,500	10,700	15,700
Travel - Flights	56,000		24,300	80,300
Transport/Mileage/Tolls/Parking	1,000		1,500	2,500
<b>Grand Total</b>	<b>363,548</b>	<b>311,359</b>	<b>82,100</b>	<b>757,007</b>

<b>CHILDREN CENTER</b>	<b>CC</b>	
<b>Income</b>	<b>Budget</b>	<b>Total Budget</b>
Contract Dept Of ED General	715,000	<b>715,000</b>
Contract DOE Preschool	215,000	<b>215,000</b>
Fees-Non Certified	175,000	<b>175,000</b>
Grant-Child Nutrition	41,000	<b>41,000</b>
Parent Fees (Faculty/Staff)	480,000	<b>480,000</b>
Parent Fees-Certified Regular	22,000	<b>22,000</b>
QRIS OC Grants	9,000	<b>9,000</b>
<b>Grand Total</b>	<b>1,657,000</b>	<b>1,657,000</b>

<b>CHILDREN CENTER</b>	<b>CC</b>	
<b>Expenses</b>	<b>Budget</b>	<b>Total Budget</b>
Personnel Service - Student	596,000	<b>596,000</b>
Benefits (Student)	34,419	<b>34,419</b>
Contract Services	54,392	<b>54,392</b>
Credit Card Fees	15,684	<b>15,684</b>
Custodial Services	141,766	<b>141,766</b>
Food & Food Service Supplies	35,000	<b>35,000</b>
Instructional Supplies	17,000	<b>17,000</b>
Insurance	15,684	<b>15,684</b>
Legal/Accounting Services	21,000	<b>21,000</b>
Live Scan	5,500	<b>5,500</b>
Printing And Advertising	300	<b>300</b>
Phone & Cellphone Reimbursement	1,680	<b>1,680</b>
Promotional Items	500	<b>500</b>
Repairs & Maintenance	25,250	<b>25,250</b>
Software Subscription	4,520	<b>4,520</b>
Staff Development	3,000	<b>3,000</b>
Supplies	11,000	<b>11,000</b>
Telephone	1,680	<b>1,680</b>
Utilities	31,000	<b>31,000</b>
<b>Grand Total</b>	<b>1,015,374</b>	<b>1,015,374</b>

**TITAN STUDENT CENTERS**  
**ADJUSTED FEES REVENUE FY 2023-2024**

	SUMMER 2023	FALL 2023	SPRING 2024
Actual	5000	39729	37654
Less: Estimated Waivers		180	150
Actual count less waivers	5,000	39,549	37,504
Non-Directed ASI Fee	\$ 71.55	\$ 164.09	\$ 164.09
Actual Fees Available	\$ 357,750	\$ 6,489,595	\$ 6,154,031
<b>TOTAL TSC FEES FOR FY 2023-2024</b>			<b>\$ 13,001,377</b>



**TITAN STUDENT CENTERS  
REVENUE FUND BALANCE**

<b>TSC</b>	<b>2021-2022 ACTUAL</b>	<b>2022-2023 ESTIMATE</b>	<b>2023-2024 PROPOSED</b>
<b>REVENUE FUND (TCUOP)</b>			
PRIOR YEAR FUND BALANCE	\$ 9,422,151	\$ 9,828,531	\$ 6,581,252
FEE REVENUE	\$ 12,059,767	\$ 12,366,997	\$ 13,001,377
INTEREST INCOME - REVENUE FUND	\$ 51,945	\$ 40,933	\$ 75,000
CAMPUS A/R ADJUSTMENT	\$ 22,453	\$ 28,774	\$ -
<b>SUB-TOTAL</b>	<b>\$ 21,556,316</b>	<b>\$ 22,265,235</b>	<b>\$ 19,657,629</b>
<b>EXPENDITURES</b>			
BUDGET & RETURN TO OPERATIONS	\$ 9,308,137	\$ 10,150,000	\$ 10,873,087
POTENTIAL UNCOLLECTED STUDENT FEES	\$ 8,548	\$ 163,968	\$ 150,000
FACILITY BOND PAYMENT	\$ 2,313,400	\$ 1,576,775	\$ 1,577,025
CSU GENERAL OVERHEAD EXPENSE	\$ 97,700	\$ 75,000	\$ 75,000
TRANSFER TO UNFUNDED PENSION LIABILITY		\$ 923,066	\$ 488,939
TRANSFER TO REPAIR & REPLACEMENT FUND (TCUMR)	\$ -	\$ 1,725,174	\$ 800,000
TRANSFER TO CATASTROPHIC FUND (TCUCE)		\$ 1,070,000	\$ 1,070,000
<b>SUB-TOTAL</b>	<b>\$ 11,727,785</b>	<b>\$ 15,683,983</b>	<b>\$ 15,034,051</b>

<b>ENDING FUND BALANCE</b>	<b>\$9,828,531</b>	<b>\$6,581,252</b>	<b>\$4,623,578</b>
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<b>RESERVE FUND BALANCES **</b>	<b>BALANCE 06/30/2022</b>	<b>EXPECTED BALANCE 06/30/2023</b>	<b>PROJECTED BALANCE 6/30/2024</b>
Repair & Replacement Fund (TCUMR)	\$ 6,132,172	\$ 6,650,000	\$ 6,850,000
Catastrophic Fund (TCUCE)	\$ 2,653,939	\$ 3,729,725	\$ 4,799,725
Economic Uncertainty Fund (TCUOP)	\$ -	\$ 2,500,000	\$ 2,500,000
Equipment Replacement - Local Reserve		\$ 282,000	\$ 290,000

\*\* Reserve Fund balances reflect all additions and expenditures for each Fiscal Year

**TITAN STUDENT CENTERS  
2022-23 PROPOSED OPERATING BUDGET**

	FY 21-22 ACTUAL	FY 22-23 BUDGET	FY23-24 PROPOSED	Variance \$	Variance %
<b>INCOME</b>					
Membership Assoc. Fees/Locker	228,379	480,135	488,850	8,715	2%
Dining/Yum & Ancillary Commissions	170,240	222,000	220,000	(2,000)	-1%
Merchandise Sales	2,041	3,090	400	(2,690)	-87%
Bowling/Billiards/Others	75,766	52,117	56,425	4,308	8%
Misc./General Income	192,202	135,694	137,958	2,264	2%
Room/Facility/ Personnel Rental	129,809	79,261	216,782	137,521	174%
ATM & Amazon Locker	60,651	62,084	66,500	4,416	7%
Interest Income	29,987	12,000	50,000	38,000	317%
Gaming Income	35,855	8,210	35,200	26,990	329%
Rock Wall Classes	1,620	5,000	4,690	(310)	-6%
	926,550	1,059,591	1,276,805	217,214	20%

**EXPENSES**

Personnel Services (Staff)	2,186,092	2,444,048	2,576,083	132,035	5%
Personnel Services (Student)	1,475,439	2,043,231	2,231,621	188,390	9%
Benefits (Staff)	943,218	953,179	1,069,074	115,895	12%
Benefits (Students)	65,239	81,729	131,815	50,086	61%
Supplies	305,998	391,490	285,234	(106,256)	-27%
Printing & Advertising	23,612	49,348	27,903	(21,445)	-43%
Communications	29,624	42,547	9,344	(33,203)	-78%
Merchandise for Resale	747	3,250	400	(2,850)	-88%
Repairs & Maintenance	149,801	155,708	169,490	13,782	9%
Minor Construction/Furniture	153,863	155,200	221,035	65,835	42%
Contract Wages	146,422	167,466	125,000	(42,466)	-25%
Contracts/Fees/Rentals	4,141,026	3,924,157	4,452,628	528,471	13%
Travel	22,106	93,383	23,240	(70,143)	-75%
Vehicle Expense	1,606	2,250	16,000	13,750	611%
Dues & Subscriptions	9,015	12,425	24,367	11,942	96%
Staff Development	11,736	47,455	19,630	(27,825)	-59%
Insurance	148,700	133,000	264,868	131,868	99%
Utilities	519,751	500,000	500,000	-	0%
Postal Expense	22	2,204	2,160	(44)	-2%
<b>TOTAL EXPENSES</b>	10,334,018	11,202,070	12,149,892	947,822	8%
<b>Subsidy from Student Fees</b>	<b>(9,407,468)</b>	<b>(10,142,479)</b>	<b>(10,873,087)</b>	<b>(730,608)</b>	

<b>TITAN STUDENT CENTER</b>	<b>Titan Student Union</b>	<b>Administration</b>	<b>Titan Recreation</b>	<b>Building Engineering</b>	<b>Total</b>
<b>Income</b>	<b>Budget</b>	<b>Budget</b>	<b>Budget</b>	<b>Budget</b>	
Amazon Locker Income		1,500			1,500
ATM & Automated Serv. Income		65,000			65,000
Class Bowling	4,690				4,690
Dining Commissions				220,000	220,000
Electronic Games	4,000				4,000
Equipment Rental			2,000		2,000
Foosball	175				175
Games Special Events	30,000				30,000
Gaming Center Revenue	1,200				1,200
Guest Pass Revenue			20,000		20,000
Interest Income		50,000			50,000
Locker Income			24,000		24,000
Merchandise Sales	400				400
Miscellaneous Revenue	59		2,500		2,559
Open Billiards	17,900				17,900
Open Bowling	18,000				18,000
Other Campus Revenue	130,000				130,000
Personnel Service-P.T.(Income)	15,182				15,182
Registration Fee			444,850		444,850
Room Rentals	189,600		10,000		199,600
Shoe Rental	19,200				19,200
Shuffleboard	150				150
Special Event Sales			3,000		3,000
Table Tennis	1,000				1,000
Tickets Revenue	2,319				2,319
Ticket Selling Revenue	80				80
<b>Grand Total</b>	<b>433,955</b>	<b>116,500</b>	<b>506,350</b>	<b>220,000</b>	<b>1,276,805</b>



<b>TITAN STUDENT CENTER</b>	<b>Titan Student Union</b>	<b>Administration</b>	<b>Titan Recreation</b>	<b>Building Engineering</b>	<b>Total</b>
<b>Expenses</b>	<b>Budget</b>	<b>Budget</b>	<b>Budget</b>	<b>Budget</b>	
Personnel Service - Student	761,875	282,000	1,141,930	45,816	2,231,621
Personnel Service-Staff		2,576,083			2,576,083
Benefits (Staff)		1,069,074			1,069,074
Benefits (Student)	43,998	16,286	68,885	2,646	131,815
Chargeback Exp.		2,337,376			2,337,376
Contract Services	2,080	63,600	37,000	308,288	410,968
Contract Wages		125,000			125,000
Credit Card Fees	21,131		10,000		31,131
Custodial Services				1,049,046	1,049,046
Depreciation Expense		282,347			282,347
Dues & Subscriptions	4,288	1,600	18,294	185	24,367
Furn/Fixture/Equip Expense	39,055	10,000	26,980		76,035
Hardware Purchases		10,000			10,000
Hospitality	3,575	300	14,300	1,000	19,175
Insurance		198,915	65,953		264,868
Lodging/Meals			11,140		11,140
Merchandise For Resale	400				400
Minor Constrctn/Equipmnt				135,000	135,000
Phone & Cellphone Reimbursement	3,444	2,300	1,800	1,800	9,344
Postage/Shipping	1,660	500	-		2,160
Printing And Advertising	5,453	10,050	12,400		27,903
Professional Services			9,400		9,400
Promotional Items	5,250		17,300		22,550
Purchased Food	60,000				60,000
Repairs & Maintenance	54,390	10,000	47,500	57,600	169,490
Software Subscription	55,379	85,000	55,500	14,756	210,635
Speakers	20,000				20,000
Staff Development	4,750	5,000	6,880	3,000	19,630
Supplies	47,835	34,500	99,745	103,154	285,234
Transport/Mileage/Tolls/Parkin			11,100	1,000	12,100
Utilities		500,000			500,000
Vehicle Expense	8,000		3,000	5,000	16,000
<b>Grand Total</b>	<b>1,142,563</b>	<b>7,619,931</b>	<b>1,659,107</b>	<b>1,728,290</b>	<b>12,149,891</b>

Subsidy from Student Fees

(708,608)

(7,503,431)

(1,152,757)

(1,508,290)

(10,873,086)

<b>TITAN STUDENT UNION</b>	<b>UCC</b>	<b>TBB</b>	<b>Info Serv</b>	<b>Art &amp; Exh</b>	<b>TS Ops</b>	<b>Food Pantry</b>	
<b>Income</b>	Budget	Budget	Budget	Budget	Budget	Budget	<b>Total Budget</b>
Miscellaneous Revenue	50		9				59
Room Rentals	189,600						189,600
Merchandise Sales		400					400
Class Bowling		4,690					4,690
Shoe Rental		19,200					19,200
Foosball		175					175
Shuffleboard		150					150
Personnel Service-P.T.(Income)		972	750		13,460		15,182
Table Tennis		1,000					1,000
Open Billiards		17,900					17,900
Gaming Center Revenue		1,200					1,200
Electronic Games		4,000					4,000
Games Special Events		30,000					30,000
Open Bowling		18,000					18,000
Tickets Revenue			2,319				2,319
Other Campus Revenue						130,000	130,000
Ticket Selling Revenue			80				80
<b>Grand Total</b>	<b>189,650</b>	<b>97,687</b>	<b>3,158</b>		<b>13,460</b>	<b>130,000</b>	<b>433,955</b>

<b>TITAN STUDENT UNION</b>	<b>UCC</b>	<b>TBB</b>	<b>Info Serv</b>	<b>Art &amp; Exh</b>	<b>TS Ops</b>	<b>Food Pantry</b>	
<b>Expenses</b>	Budget	Budget	Budget	Budget	Budget	Budget	<b>Total Budget</b>
Personnel Service - Student	30,160	97,988	126,735	41,859	298,441	166,692	761,875
Benefits (Student)	1,742	5,659	7,319	2,417	17,235	9,626	43,998
Phone & Cellphone Reimbursement	756	708	960		600	420	3,444
Contract Services	1,980				100		2,080
Dues & Subscriptions					4,228	60	4,288
Software Subscription	19,718	1,900	10,302		19,278	4,181	55,379
Hospitality	120	225	200	900	1,830	300	3,575
Supplies	360	16,810	5,010	6,840	14,415	4,400	47,835
Staff Development			400	200	3,600	550	4,750
Repairs & Maintenance		16,400	300	-	36,990	700	54,390
Printing And Advertising	130	650	893	900	1,500	1,380	5,453
Furn/Fixture/Equip Expense				1,000	38,055		39,055
Postage/Shipping			1,600			60	1,660
Credit Card Fees	9,720	8,472	2,939				21,131
Merchandise For Resale		400					400
Promotional Items		1,800		1,000	750	1,700	5,250
Speakers					20,000		20,000
Purchased Food						60,000	60,000
Vehicle Expense						8,000	8,000
<b>Grand Total</b>	<b>64,686</b>	<b>151,012</b>	<b>156,658</b>	<b>55,116</b>	<b>457,022</b>	<b>258,069</b>	<b>1,142,563</b>

<b>TSC ADMINISTRATION</b>	<b>General Services</b>	<b>IT</b>	<b>Marketing</b>	
<b>Income</b>	Budget	Budget	Budget	<b>Total Budget</b>
Yum (Titan Emporium)				
Miscellaneous Revenue				
Unclaimed Check Recapture				
ATM & Automated Serv. Income	65,000			<b>65,000</b>
Interest Income	50,000			<b>50,000</b>
Amazon Locker Income	1,500			<b>1,500</b>
Service Chargebacks				
Other Campus Revenue				
<b>Grand Total</b>	<b>116,500</b>			<b>116,500</b>

<b>TSC ADMINISTRATION</b>	<b>General Services</b>	<b>IT</b>	<b>Marketing</b>	
<b>Expenses</b>	Budget	Budget	Budget	<b>Total Budget</b>
Personnel Service - Student		40,000	242,000	<b>282,000</b>
Benefits (Student)		2,310	13,976	<b>16,286</b>
Phone & Cellphone Reimbursement		500	1,800	<b>2,300</b>
Depreciation Expense	282,347			<b>282,347</b>
Contract Wages		125,000		<b>125,000</b>
Chargeback Exp.	2,337,376			<b>2,337,376</b>
Contract Services		60,000	3,600	<b>63,600</b>
Dues & Subscriptions			1,600	<b>1,600</b>
Insurance	198,915			<b>198,915</b>
Utilities	500,000			<b>500,000</b>
Software Subscription		60,000	25,000	<b>85,000</b>
Hospitality			300	<b>300</b>
Supplies		9,500	25,000	<b>34,500</b>
Staff Development		3,000	2,000	<b>5,000</b>
Repairs & Maintenance		10,000		<b>10,000</b>
Printing And Advertising		50	10,000	<b>10,050</b>
Furn/Fixture/Equip Expense			10,000	<b>10,000</b>
Postage/Shipping			500	<b>500</b>
Hardware Purchases		10,000		<b>10,000</b>
<b>Grand Total</b>	<b>3,318,638</b>	<b>320,360</b>	<b>335,776</b>	<b>3,974,773</b>



TITAN RECREATION	Gen Ops	Member Serv.	Wellness	Fitness	F-Pesonal Training	Aquatic	Rockwall	Intramural	Titan Y.S. Camp	Learn to Swim	Red Cross	Outdoor Adventure	
<b>Income</b>	Budget	Budget	Budget	Budget	Budget	Budget	Budget	Budget	Budget	Budget	Budget	Budget	<b>Total Budget</b>
Equipment Rental												2,000	2,000
Guest Pass Revenue		20,000											20,000
Locker Income		24,000											24,000
Miscellaneous Revenue		2,500											2,500
Special Event Sales												3,000	3,000
Registration Fee		145,000		6,000	18,000		1,000	22,000	124,550	60,000	32,000	36,300	444,850
Room Rentals		10,000											10,000
<b>Grand Total</b>		<b>201,500</b>		<b>6,000</b>	<b>18,000</b>		<b>1,000</b>	<b>22,000</b>	<b>124,550</b>	<b>60,000</b>	<b>32,000</b>	<b>41,300</b>	<b>506,350</b>

TITAN RECREATION	Gen Ops	Member Serv.	Wellness	Fitness	F-Pesonal Training	Aquatic	Rockwall	Intramural	Titan Y.S. Camp	Learn to Swim	Red Cross	Outdoor Adventure	
<b>Expenses</b>	Budget	Budget	Budget	Budget	Budget	Budget	Budget	Budget	Budget	Budget	Budget	Budget	<b>Total Budget</b>
Personnel Service - Student	270,801	131,905	45,760	94,140	26,396	160,000	93,287	168,901	62,100	36,000	14,000	38,640	1,141,930
Benefits (Student)	15,639	6,958	2,414	5,437	1,392	9,240	5,387	9,754	7,545	2,079	809	2,231	68,885
Contract Services				24,000					9,000	4,000			37,000
Credit Card Fees		10,000											10,000
Dues & Subscriptions	2,697	2,697				350	400			650	10,000	1,500	18,294
Furn/Fixture/Equip Expense	10,000	2,000		3,000	3,000							8,980	26,980
Hospitality	1,000	5,000	1,500	500	500	1,500	550	1,000	1,500	500		750	14,300
Insurance	40,953							25,000					65,953
Phone & Cellphone Reimbursement	1,500											300	1,800
Printing And Advertising	3,000		2,000			500	500	5,000		1,000	400		12,400
Professional Services		5,000	1,000			1,500						1,900	9,400
Promotional Items		8,000	3,000			1,500	1,200	2,200		200		1,200	17,300
Repairs & Maintenance	47,000											500	47,500
Software Subscription	15,500	40,000											55,500
Staff Development		500				2,000	2,580			1,000	800		6,880
Supplies	35,000	15,000	5,000	2,000	2,000	10,000	950	12,000	15,580	1,500		715	99,745
Vehicle Expense												3,000	3,000
Transport/Mileage/Tolls/Parkin												11,100	11,100
Lodging/Meals												11,140	11,140
<b>Grand Total</b>	<b>443,090</b>	<b>227,060</b>	<b>60,674</b>	<b>129,077</b>	<b>33,288</b>	<b>186,590</b>	<b>104,854</b>	<b>223,855</b>	<b>95,725</b>	<b>46,929</b>	<b>26,009</b>	<b>81,956</b>	<b>1,659,107</b>

<b>BUILDING ENGINEERING</b>	<b>GenOps</b>	<b>Food Serv</b>	<b>TSU</b>	<b>SRC</b>	
<b>Income</b>	Budget	Budget	Budget	Budget	<b>Total Budget</b>
Dining Commissions		220,000			<b>220,000</b>
<b>Grand Total</b>		<b>220,000</b>			<b>220,000</b>

<b>BUILDING ENGINEERING</b>	<b>GenOps</b>	<b>Food Serv</b>	<b>TSU</b>	<b>SRC</b>	
<b>Expenses</b>	Budget	Budget	Budget	Budget	<b>Total Budget</b>
Personnel Service - Student	45,816				<b>45,816</b>
Benefits (Student)	2,646				<b>2,646</b>
Phone & Cellphone Reimbursement	1,800				<b>1,800</b>
Contract Services	15,720	30,941	217,017	44,610	<b>308,288</b>
Dues & Subscriptions	185				<b>185</b>
Software Subscription	14,756				<b>14,756</b>
Hospitality	1,000				<b>1,000</b>
Supplies	4,000	3,550	75,000	20,604	<b>103,154</b>
Custodial Services		20,280	630,152	398,614	<b>1,049,046</b>
Vehicle Expense	5,000				<b>5,000</b>
Staff Development	3,000				<b>3,000</b>
Repairs & Maintenance		9,000	27,600	21,000	<b>57,600</b>
Minor Constrctn/Equipmnt			75,000	60,000	<b>135,000</b>
Transport/Mileage/Tolls/Parkin	1,000				<b>1,000</b>
<b>Grand Total</b>	<b>94,923</b>	<b>63,771</b>	<b>1,024,769</b>	<b>544,827</b>	<b>1,728,290</b>