

Finance Committee

Thu Oct 10, 2024 1:15 PM - 2:30 PM PDT

1. Call to Order

Samantha Ngo, Chair, called the meeting to order at 1:17 pm

2. Roll Call

Members Present: Garibay, Her, Jain, Ngo

Members Absent: None

Liaisons Present: Hesgard, Syed, Daga

Liaisons Absent: None

According to the ASI Policy Concerning Board of Directors Operations, attendance is defined as being present prior to the announcement of Unfinished Business and remaining until the scheduled end of the meeting.

- * Indicates that the member was in attendance prior to the start of Unfinished Business, but left before the scheduled ending of the meeting.
- ** Indicates that the member was in attendance for a portion of the meeting, but not in attendance prior to the announcement of Unfinished Business.
- 3. Approval of Agenda

(Jain-m / Her-s) The Agenda was approved by unanimous consent.

- **4.** Approval of Minutes
 - a. 9/26/2024 Finance Committee Meeting Minutes

(Jain-m / Her-s) The September 26, 2024, Meeting Minutes were approved by unanimous consent.

5. Public Speakers

Members of the public may address Finance Committee members on any item appearing on this posted agenda.

None

6. Reports

a. Chair

Ngo, Chair, shared a brief update, wishing everyone well with midterms. Ngo asked the Committee to be attentive. The Committee will be receiving information regarding an exciting action item regarding a resolution to approve a one-time increase to ASI scholarships. Ngo believes the resolution would greatly benefit students.

b. Director of Student Government

Hesgard, Director of Student Government, thanked the Finance Committee for their consistent participation and teamwork, recognizing their efforts halfway through the semester. She expressed appreciation to those who volunteered for recent tabling shifts and events like the Alumni Family Weekend, supporting the Children's Center and Food Pantry programs. Upcoming opportunities include Transfer Fest and Fall in Love with Fullerton Day.

Hesgard reminded the group that ASI scholarship applications close on October 14th and promoted the upcoming "Behind the Ballot" event on October 24th featuring speaker Van Jones, who will discuss bipartisanship and the general election.

7. Unfinished Business

a. None

8. New Business

a. Action: Resolution Approving a One-Time Increase to ASI Scholarships

The Committee will consider approving a resolution to approve a one-time increase to ASI Scholarships.

FIN 002 24/25 (Her-m / Jain-s) A motion was made and seconded to approve the resolution to approve a one-time increase to ASI Scholarships.

Ngo, Chair, introduced a resolution, developed with S. Morales, VP, to allocate surplus funds from previous years towards a one time increase to ASI scholarships.

The goal is to reduce students' financial burden and support their success, aligning with the 2024-2029 Fullerton Forward Strategic Plan. Ngo highlighted the fiscal

responsibility of using surplus funds for scholarships.

Postal, CFO, provided further details, explaining that \$111,000 would be reallocated, with \$25,000 from unused Titan Shops funds and \$86,976 from unspent scholarship and student leader awards. The resolution will fund additional scholarships in Spring 2025 from Fall 2024 applicants.

Ngo, Chair, opened the floor to questions.

Daga inquired about the scholarship figures, specifically whether the \$111,000 is an increase to the current amount or a separate allocation. Postal clarified that it is indeed an addition to the existing scholarship pool, with the current budget set at \$30,000.

Her asked about the accumulation of leftover funds, to which Postal responded that the funds have been building over a few years, particularly due to the transition to the gift card process, where funds were not fully utilized.

Jain sought clarification on how many students would benefit from the scholarship increase for the Spring 2025 semester. Collins explained that the projected 75 scholarships include 45 administered through Titan shops. The ASI scholarships are typically \$1,000 each. With the additional funds, the number of students receiving scholarships is expected to rise from 30 to 81, leading to a total of 111 students receiving \$1,000 each, equating to \$111,000.

Daga followed up by confirming that 81 students would receive \$1,000 scholarships, totaling \$81,000. Collins clarified that there would actually be 111 scholarships awarded for the Spring semester, which includes the initial 30 students and the additional 81. Daga expressed confusion and restated the progression: starting with 30 students and \$30,000, followed by the new total of \$111,000. Collins confirmed that the total of 111 students combines the original 30 with the additional 81.

Daga then asked about the types of scholarships and whether there would be an increase in the number of new scholarships. Collins explained that there would be no new scholarships introduced; instead, they would allocate more funds to existing scholarships.

Garibay asked if the scholarships would be applied to the Spring semester rather than the Fall, to which the response was confirmed as correct.

Daga then inquired about the process for determining which applicants would receive scholarships. Hesgard explained that the grading process would be similar

to previous years, where applications would be collected and assigned to student leaders for evaluation. Corporate Affairs team would facilitate this process, ensuring that multiple graders assess each application using a rubric.

Daga expressed concern about the increase in scholarship applications due to the higher number of scholarships being offered. He questioned whether the application deadline would be extended to ensure that students are aware of the new opportunities. Collins addressed this by noting that they received nearly 700 applications last year, and with over 300 applications already submitted this year, there would not be a shortage of candidates. Collins emphasized that outreach efforts have been made to encourage students from various backgrounds to apply. Collins also highlighted the importance of promoting the scholarship information within their college and urged everyone to share the application details.

Fehrn clarified the financial situation regarding scholarship funding. There is a surplus of \$111,000, which is in addition to the already allocated \$30,000 for this semester, resulting in a total of \$141,000 for Spring awards. The resolution specifies that this surplus is a one-time allocation.

Daga raised a concern about the potential disparity in scholarship numbers between semesters. He suggested that allocating a large amount now could lead to fewer scholarships in subsequent terms, creating a negative perception. Hesgard responded that the Committee could discuss the potential of stretching the funding over time. She explained the importance of using surplus funds appropriately and emphasized that the allocation is meant for a one-time situation to avoid creating an expectation for future funding. Collins added that there is urgency in using the funds for scholarships due to the timing of the process, as students need to be notified promptly.

Daga inquired about the Titan Shop scholarship, specifically if it was restricted to stationary purchases. Collins clarified that the Titan Shop credit is primarily for books, but also allows some spending on supplementary supplies. She mentioned that this funding does not come from ASI scholarship funds.

Daga noted concerns from students in his department about the relevance of the Titan Shop scholarship, as most work is done on laptops. He suggested allowing the credit to be used for other educational expenses, such as online courses. Collins acknowledged the concern and suggested that students express their feedback about the scholarship usage, promising to communicate these issues to Titan Shops.

Ngo, Chair, opened the floor to points of discussion.

Daga expressed his concerns about dispersing a large scholarship amount all at once. He suggested distributing the funds over multiple semesters or using them for other purposes, indicating that allocating such a large amount now might not be a wise decision.

Syed provided a student perspective, sharing that applying for ASI scholarships was beneficial. She emphasized that awarding larger scholarship amounts could incentivize earlier applications and help students facing rising tuition costs.

Garibay echoed Syed's sentiments, acknowledging the challenges of distributing funds over four semesters. He noted that immediate distribution could benefit multiple students applying at this time.

Jain highlighted the positive outcome of increasing the number of students receiving scholarships from 30 to 141, advocating for the brighter side of the situation.

Daga reiterated his concern about the perception of awarding a large number of scholarships in one semester, followed by a return to lower amounts in subsequent semesters.

Hesgard acknowledged Daga's concern, suggesting that this issue had not been fully considered when drafting the resolution. She proposed that they could communicate with awardees about the one-time nature of the increase, ensuring they understand that this level of funding might not continue in future semesters.

FIN 002 24/25 (Her-m / Jain-s) Roll Call Vote: 4-0-0 The motion to approve the resolution to approve a one-time increase to ASI Scholarships was adopted.

b. Discussion: Overview of ASI Facility User Fees
The Committee will receive information and discuss ASI Facility User Fees.

Ngo, Chair, yielded the floor to Postal, CFO, to provide an overview of the topic.

Postal explained that the primary goal of the fees is to cover costs and achieve break-even for the three ASI facilities: the Titan Student Union (TSU), the Student Recreation Center (SRC), and the Children's Center. She noted that while the SRC and TSU have space rental fees, the fees for the Children's Center are based on childcare needs.

Postal emphasized that these fees serve as revenue-generating items, allowing ASI to cover operational costs, including staffing for events. She detailed the types of fees associated with each facility. For the Titan Student Union, Postal described the fees related to Titan Bowling, Billiards, and the University Conference Center, which vary depending on the user type - students, CSUF departments, and community members.

In discussing the Children's Center, Postal mentioned that there are different rates for subsidized and non-subsidized students, as well as faculty, staff, and community members. She also highlighted that the center receives additional funding from California grants, which help subsidize childcare costs.

Postal further explained the fee structure for the Student Recreation Center, which includes membership costs, fees for intramural sports, classes, personal training, outdoor adventures, and equipment rentals. She noted that various programs, such as summer camp and swimming lessons, are also part of their offerings.

In conclusion, Postal indicated that detailed information regarding all these fees would be presented at the next meeting, underscoring the significance of these fees in supporting ASI facilities and ensuring accessibility for students and community members.

Ngo, Chair, opened the floor to questions and points of discussion.

Her inquired about the handling of surplus funds if the fees generated exceed the budgeted amounts. Postal responded that any surplus would be accounted for in their budget. She explained that they budget for a specific revenue target from these fees to offset operational costs, including staffing and overtime. If they received more funds than anticipated, that surplus would roll into their financial records and could be utilized at a later date.

Jain expressed confusion about the three mentioned state grants - specifically the grant for technology. Postal clarified that this grant supports a program called Learning Genie, which is used for assessments at the Children's Center. She elaborated that the program is linked to the state, allowing for the submission of necessary information through a state portal, and it is funded by a \$9,500 annual grant. This software is utilized for assessing the children enrolled in the center.

c. Discussion: Budget Orientation and Process

The Committee will receive information and discuss the budget and process.

Ngo, Chair, yielded the floor to Postal, CFO, to provide the general information on the budget.

Postal began with a brief recap of the budget development process, highlighting the various categories, timeline, and requirements from ASI concerning the budget.

As they prepare to develop the budget with directors and departments in the upcoming fall, Postal emphasized that the Committee has a specific responsibility in this process. She indicated that members would need to review the rubric and application intended for student organizations and committees. She noted the importance of examining these documents for any necessary updates or changes before they are posted online in December.

Postal urged the Committee to assess the rubric, including the scoring tool used by the President, and consider whether certain areas should be given more emphasis. She pointed out that any recommended changes should be finalized by early November, as the review and discussion of this information would be brought to the group shortly. She also mentioned that the next Finance Committee meeting would include discussions on capital projects and an overview of the facility user fees from various departments.

Ngo, Chair, opened the floor to questions and points of discussion.

There were none.

9. Announcements/Member's Privilege

Jain informed everyone about the International Alumni Student Mixer and formally invited everyone to attend. Jain mentioned that he would send out the registration link later that day via the GroupMe chat.

Ngo reminded the Committee that the ASI scholarships application deadline is approaching, Scholarship applications will close on Monday, October 14th, at 11:59 PM, and encouraged everyone to apply. She noted that flyers are available in the office and urged members to help promote the scholarships by posting them on various bulletin boards around campus.

10. Adjournment

Samantha Ngo, Finance Committee Chair, adjourned the meeting at 2:03 pm

Erika Perret-Martinez, Recording Secretary

Roll Call 2024-2025

10/20/2024 Finance Committee Meeting

Attendance		Board Members						
			Present	Absent				
сомм	GARIBAY	JOEL	1					
ART	HER	BENJAMIN	1					
ECS	JAIN	KAVIL	1					
CHAIR/TRES	NGO	SAMANTHA	1					
			Present	Absent				
			4	0				

Attendance	Liaisons					
			Present	Absent		
DIR STU GOV.	HESGARD	REBECCA	1			
ASI PRES. *	SYED	HANEFFAH	1			
ASI CHAIR *	DAGA	KASHAV	1			
			Present	Absent		
			3	0		

*Recording Secretary: Erika Perret-Martinez

Pres Designee: Haneefah Syed Chair Designee: Keshav Daga

QUORUM	4
Majority	3

Roll Call Votes			02 Action: Resolution Approving a One-Time Increase to ASI Scholarships		
			Yes	No	Abstain
СОММ	GARIBAY	JOEL	1		
ART	HER	BENJAMIN	1		
ECS	JAIN	KAVIL	1		
CHAIR/TRES	NGO	SAMANTHA	1		
			Yes	No	Abstain
			4	0	0

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Final Audit Report 2024-10-21

Created: 2024-10-21

By: Erika Perret-Martinez (eriperret-martinez@fullerton.edu)

Status: Signed

Transaction ID: CBJCHBCAABAAFvJ4d2Jm7iZTZG1MtLj-YdPGoqjOFRvR

"fin_2024_10_10_min" History

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 Signature Date: 2024-10-21 5:02:24 PM GMT Time Source: server- IP address: 137.151.112.8
- Agreement completed.

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Finance Committee

Scholarship Resolution

Mission: ASI serves, empowers, and engages California State University, Fullerton students.

Kathleen Postal, CFO -ASI October 10, 2024



Resolution for One Time Increase in ASI Scholarships

• This resolution is to authorize a one time increase in the ASI Scholarship by \$111,959

Background

- ASI provides scholarships each year
- There are occasionally unused funds from this category.
- A reconciliation was completed, and the following funds were under utilized:
 - Titan Shops \$24,983
 - The Titan Shops was funding for students use at the bookstore, but the bookstore shifted to a different model. This left unspent money in the account.
 - Scholarship fund: \$86,976
 - There were unspent funds in the Campus financial aid account from scholarships and student leader awards.





Supplemental One Time Money

• This is in alignment with the 2024-2029 Fullerton Forward Strategic Plan which includes Goal 2.3 to "Revitalize financial and basic needs support to enhance student success" and Goal 4.2 to "Enhance financial capacity, budgetary accountability, and philanthropic investment."



Resolution

 ASI will designate the surplus fund amounts of \$111,000 on a one-time basis to the ASI Scholarships program to be awarded during the spring 2025 semester from the pool of fall 2024 semester applicants;



QUESTIONS?





A RESOLUTION TO AWARD ADDITIONAL ASI SCHOLARSHIPS IN SPRING 2025

Sponsor: Samantha Ngo **Co-Sponsor:** Suzette Morales

WHEREAS, the Associated Students, Incorporated (ASI) is a 501 (c)(3) nonprofit organization that operates as an auxiliary organization of California State University, Fullerton; and

WHEREAS, ASI is governed by ASI Board of Directors, sets policy for the organization, approves all funding allocations to programs and services, and advocates on behalf of student interests on committees and boards; and

WHEREAS, ASI's mission is to provide students and campus community members with important social, cultural, and recreational opportunities as well as a wide range of programs and services; and

WHEREAS, the ASI Policy Concerning ASI Scholarships outlines the guidelines, eligibility, disbursement, and establishment of scholarships provided by ASI, including which scholarships are offered in the fall and spring semesters¹; and

WHEREAS, the Adult Re-Entry Scholarship was established by ASI in spring 2000 to acknowledge and support the adult re-entry students of Cal State Fullerton each fall and spring semester¹; and

WHEREAS, the Formerly Incarcerated Students Scholarship was established by ASI in spring 2019 to acknowledge and support formerly incarcerated students of Cal State Fullerton each fall and spring semester¹ above; and

WHEREAS, the Graduate Student Scholarship was established by ASI in spring 2000 to acknowledge and support the graduate students of Cal State Fullerton each fall and spring semester¹; and

WHEREAS, the Harvey McKee Student Scholarship was established in spring 2004 in recognition of Mr. McKee and his 34 years of contributions to ASI and the Cal State Fullerton community, which supports students each fall and spring semester¹; and

WHEREAS, the International Students Scholarship was established by the ASI Board of Directors in spring 2021 to acknowledge and support international students of Cal State

¹ https://asi.fullerton.edu/wp-content/uploads/2023/10/Policy-Concering-Scholarships.pdf

Fullerton each fall and spring semester¹; and

WHEREAS, the Kyle O'Brien Memorial Scholarship was established in fall 1997 in honor of ASI student leader and athlete, Kyle S. O'Brien, due to his outstanding service and representation of Cal State Fullerton, which supports students each fall semester¹; and

WHEREAS, the William G. Pollock Scholarship was established in fall 1997 to honor Mr. Pollock's long-standing contributions to Cal State Fullerton and ASI during his 30 years of service, which supports students each fall semester¹; and

WHEREAS, the William D. Puzo Memorial Scholarship was established in in fall 1996 in the memory of dedicated Cal State Fullerton professor, William D. Puzo, and all the support he provided to ASI and its student leadership, which supports students each fall semester¹; and

WHEREAS, the Student-Parent Scholarship was established by ASI in spring 2000 to acknowledge and support the students at Cal State Fullerton each fall and spring semester who are parents of one of more dependent children¹; and

WHEREAS, the Undocumented and DACA Students Scholarship was established by ASI in spring 2017 and expanded by the ASI Board of Directors in spring 2020 to acknowledge and support undocumented or AB 540 students of Cal State Fullerton each fall and spring semester¹ 3; and

WHEREAS, the Milton A. Gordon Memorial Scholarship was established by ASI in fall 2023 in honor of Dr. Milton Gordon, the fourth president of California State University, Fullerton (1990-2012) for his 22 years of service and to support the students at Cal State Fullerton, which supports students each spring semester¹; and

WHEREAS, the Carol Burke Memorial Scholarship was established in the spring of 2000 in memory of Ms. Burke a CSUF alumni, former ASI staff member, and three-time, All-American basketball player at Cal Poly Pomona and to support the students at Cal State Fullerton, which supports students each spring semester¹; and

WHEREAS, the Virginia McGarvey Memorial Scholarship was established by ASI in spring 1994 in memory of Ms. McGarvey a longtime supporter of Cal State Fullerton, Associated Students, and the student body and to support the students at Cal State Fullerton, which supports students each spring semester¹; and

WHEREAS, ASI allocates funds through the annual budget process utilizing the Associated Student Body Fee, and accepts donations to award scholarships to the student body; and

 $[\]frac{^2 \text{ https://asi.fullerton.edu/wp-content/uploads/2020/07/A-Resolution-in-Support-of-International-Students.pdf}{}$

³ https://asi.fullerton.edu/wp-content/uploads/2020/07/A-Resolution-in-Support-of-Expanding-Financial-Assistance-to-Undocumented-Students.pdf

WHEREAS, ASI works collaboratively with the university offices of Financial Aid, Student Business Services, and Scholarships throughout each academic year to award ASI Scholarships and Student Leadership Awards; and

WHEREAS, routine reconciliation of the fund balance for both ASI Scholarships and Student Leadership Awards funding at the end of the 2022-2023 fiscal year resulted in an underutilized balance in the amount of \$86,976; and

WHEREAS, the ASI & Titan Shops Book Voucher program was established in 1995 to support \$250 worth of books and course materials for 35 students each fall and spring semester. The program was based on timely submission of academic resources/book orders. As faculty submitted their orders, Titan Shops would track and allocate a portion of the savings to ASI to award to students as part of ASI scholarships¹; and

WHEREAS, in fall of 2019 the process for awarding the Titan Shops Book Voucher program changed and the ASI and Titan Shops Book Scholarship program was revised to allow credits to 45 awarded students and the additional funds allocated to ASI from Titan Shops ceased. The termination of the earlier program resulted in an unused fund balance of \$24,983; and

WHEREAS, the total unused scholarship funds available for a one-time award to students is \$86,976 and \$24,983 totaling \$111,959; and

WHEREAS, ASI received 967 ASI Scholarship applications in the 2023-2024 academic year, which was an increase of 748 applications from the prior year; and

WHEREAS, the 2024-2029 Fullerton Forward Strategic Plan includes Goal 2.3 to "Revitalize financial and basic needs support to enhance student success" and Goal 4.2 to "Enhance financial capacity, budgetary accountability, and philanthropic investment" therefore, let it be

RESOLVED, ASI will designate the surplus fund amounts of \$111,000 on a one-time basis to the ASI Scholarships program to be awarded during the spring 2025 semester from the pool of fall 2024 semester applicants; and let it be further

RESOLVED, ASI will continue its fiscal responsibility to the student body to ensure funds are utilized for their intended budgeted purpose with continued high standard reconciliation, auditing, and reporting practices; and

RESOLVED, ASI will continue to examine ways to provide financial support and wellness to the student body in the future; and let it be finally

RESOLVED, that this Resolution be distributed to the ASI Executive Director, Cal State

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⁴ https://planning.fullerton.edu/

Fullerton Scholarships Office, Cal State Fullerton Office of Student Business Services (SBS), and applicable departments and staff.

Adopted by the Board of Directors of the Associated Students Inc., California State University, Fullerton on the twenty-second day of October in the year two thousand and twenty-four.

Gavin Ong Chair, Board of Directors Noah Alvarez Secretary, Board of Directors

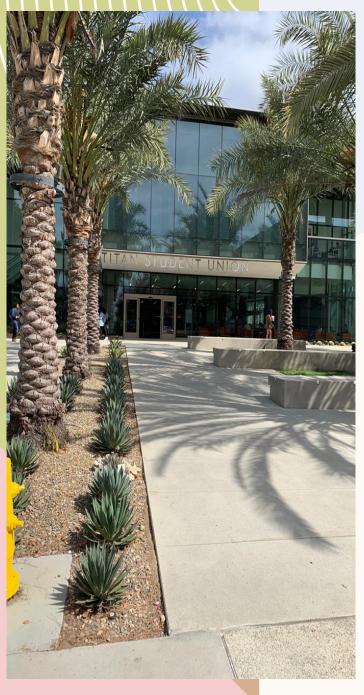
ASI FEE DISCUSSION

FY 2025-2026 FINANCE COMMITTEE

WHAT ARE THESE FEES?

- ASI's goal is to cover the costs or breakeven.
- The three ASI centers, TSU, SRC, and the Children's Center all have fees that are charged for a variety of items.
- The SRC and TSU have space rental fees.
- The same base methodology is followed to determine any adjustments.





GUIDING FACTORS AND PLANNING TOOLS

- Budgetary Concerns
- Operational Effectiveness
- Minimum Wage Increases
- Market rates for similar activities locally
- Cost Recovery

TITAN STUDENT UNION

- There are two main areas in the TSU that collect income from fees.
- Student Orgs, CSUF Departments, Campus Affiliate, Off-Campus
- Titan Bowling & Billiards (TBB)
 - These would be the costs of the bowling shoes, playing pool, esports, etc.
 - Rental Cost of the TBB space, bowling alley, billiards, esports.
- University Conference Center (UCC)
 - Rental Costs of the conference rooms
 - The UCC is very popular with outside groups and quickly books out.

CHILDREN'S CENTER

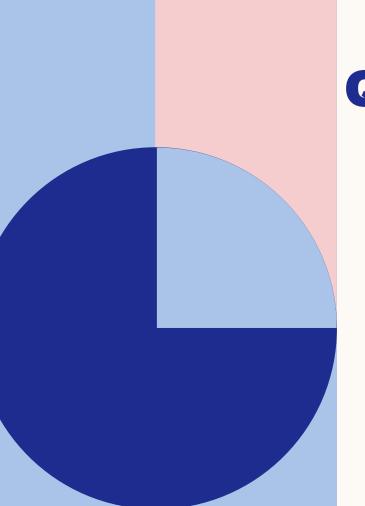
- The children's center offers childcare for the following:
 - Subsidized Students (Qualify for the CA Grant funding)
 - Non-subsidized students
 - Faculty & Staff
 - Community
- There are student and non-student rates.
- Each year these rates are reviewed and reset.
- The CC is a subsidized program of ASI and receives funding from the State of California via grants.

STUDENT RECREATION CENTER

- Category of fees:
- Student, Faculty & Staff, Community Sponsored
 - Membership
 - Classes
 - Personal Training
 - Outdoor Adventures/ Equipment Rental
- Student Orgs, CSUF Departments, Campus Affiliate, Off-Campus
 - Rental of space within the SRC, plus costs of staff.
- Titan Youth Summer Camp/Learn to Swim

WHAT IS NEXT?

The detailed fee structure by facility will be presented at the next Finance Committee.



QUESTIONS?



Finance Committee October 10, 2024 Budget Orientation and Process

Kathleen Postal, CFO



Budget Recap

The following items have been reviewed with the committee:

- Development of the budget
- Categories within the budget
- Budget timeline
- Rubric
- ASI's requirements to Campus



What is next?

- Finance Committee to review the rubric and application
 - Review the Application as a Committee
 - Consider changes or updates prior to posting online.
 - Review the Rubric
 - Rubric is the tool that the President can use for scoring with emphasis where needed.
- Discussion and recommendations
- Needs to be completed by early November



Questions?

Next Session:

Action: Capital Projects, Facility Fees

