



2022-23
ASSOCIATED STUDENTS INC., CSUF
BUDGET



ASSOCIATED STUDENTS INC., CSUF

MISSION

ASI serves, empowers, and engages California State University, Fullerton students.

VALUES

- Servant Leadership
- Diversity, Equity, and Inclusion
- Build and Develop Student Leaders and Employees
- Embrace and Pursue Innovation

VISION STATEMENT

ASI strives to improve, diversify, and expand our leadership and professional development opportunities, programs, and services to enhance student life and the Titan Experience.

STRATEGIC GOALS 2020-2025

- Enhance Student Leader and Student Employee Development and Success
- Advance Organizational Excellence
- Strengthening Community

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STUDENT GOVERNANCE

ASSOCIATED STUDENTS INC., CSUF

Student-elected ASI representatives participate in the shared governance of the university to advocate for student concerns. The ASI President and Vice President, along with their Executive Officers, represent students' needs and interests to the CSUF administration and campus community. This executive branch advocates and provides for programs and initiatives that benefit the student body.

In concert with the executive branch, the ASI Board of Directors—composed of elected representatives from each of the academic colleges and including Academic Senate and University President representation—determines the priorities of the Associated Students, allocates funding for programs and services, sets policy, and advocates for student interests. The 2021-22 academic year marked the first year of the Board's reorganized committee structure that increased the engagement of the Directors in student union and recreation programs.

The Student Government department facilitates ASI student leadership programs through support, advising, and academic coaching. Additionally, the department plans and implements a variety of student leader development and training programs throughout the year.

The Student Government department assists student leaders, including the Board of Directors and Executive Officers, in navigating their experiences in ASI and equips them to serve the students of Cal State Fullerton. In addition, the department administers the ASI Student Research Grants, ASI Scholarships, and the funding provided to student funded and funding councils.

“

"Being involved in ASI has been transformative to my development as an individual. From balancing budgets to increasing my knowledge of social justice initiatives and advocacy efforts, I am grateful to have this experience while also providing new opportunities for students. ASI will always have a special place in my heart."

Josh Mitchell
ASI President, 2021-2022



ANTIRACISM, DIVERSITY, EQUITY, & INCLUSION



“ASI has been such a memorable experience and has provided me with many opportunities to grow and learn. It has taught me many new things I wouldn’t have otherwise learned in terms of social justice issues, financial budgeting, effective advocacy, and what it takes to be a student leader and represent a diverse campus community. It has equipped me with the knowledge and skills I have today that I can carry with me forever.”

Mary Chammas,
ASI Board of Directors
Chair, 2021-2022



Actor Daniel Dae Kim (left) was the keynote speaker for ASI's Beyond the Conversation event capping off Social Justice Week 2022. AICA Chair Isabella Galvan (right) was the event's moderator.

ASI has long held diversity, equity, and inclusion as core organizational values. Over the past few years ASI leaders have called for the organization to do more. The ASI President, Board of Directors Chair, and Executive Director worked together to elevate awareness among student leaders and staff of the importance of antiracism, diversity, equity, and inclusion within ASI. They developed a long-term plan to guide us as we become a more diverse and inclusive organization that equitably serves all Titans.

ASI's Antiracism, Diversity, Equity, & Inclusion workgroup, composed of individuals from all ASI departments, continues the work begun in previous years to provide in-depth training on antiracism and inclusive organizations.

Most notable among ASI's DEI programs this year was the Beyond the Conversation speaker series, presented in conjunction with Student Affairs, which hosted Yara Shahidi, Angela Davis, Daniel Dae Kim, and Michael Phelps in discussion with the campus community. The program was well-received and will continue in the coming academic year.

The staff-focused Diversity, Equity, and Inclusion (DEI) committee has developed curriculum tracks to ensure all ASI staff are provided with opportunities to learn and grow in their understanding and practice of DEI initiatives. The ASI Book Club, which works in conjunction with CSUF's Common Read, is in its second year. These programs have sparked dialogue throughout the organization, normalizing discussions about how our work intersects issues of race, inclusion, and justice.

In the Titan Student Union, the Spring 2022 Art Show was centered on the theme of "Celebrating Diversity." In Titan Recreation efforts are in progress to tailor more programming to reach historically underrepresented student communities. The ASI website now promotes multiple engagement opportunities available to our teams and to CSUF students. All areas of the organization are engaged in evaluating systems and practices and making the adjustments needed to reflect the organization's commitment to DEI, including reviewing hiring practices and outreach, assessing event spaces, and updating Student Organization accounting procedures to ensure all services are inclusive.



PROGRAMS

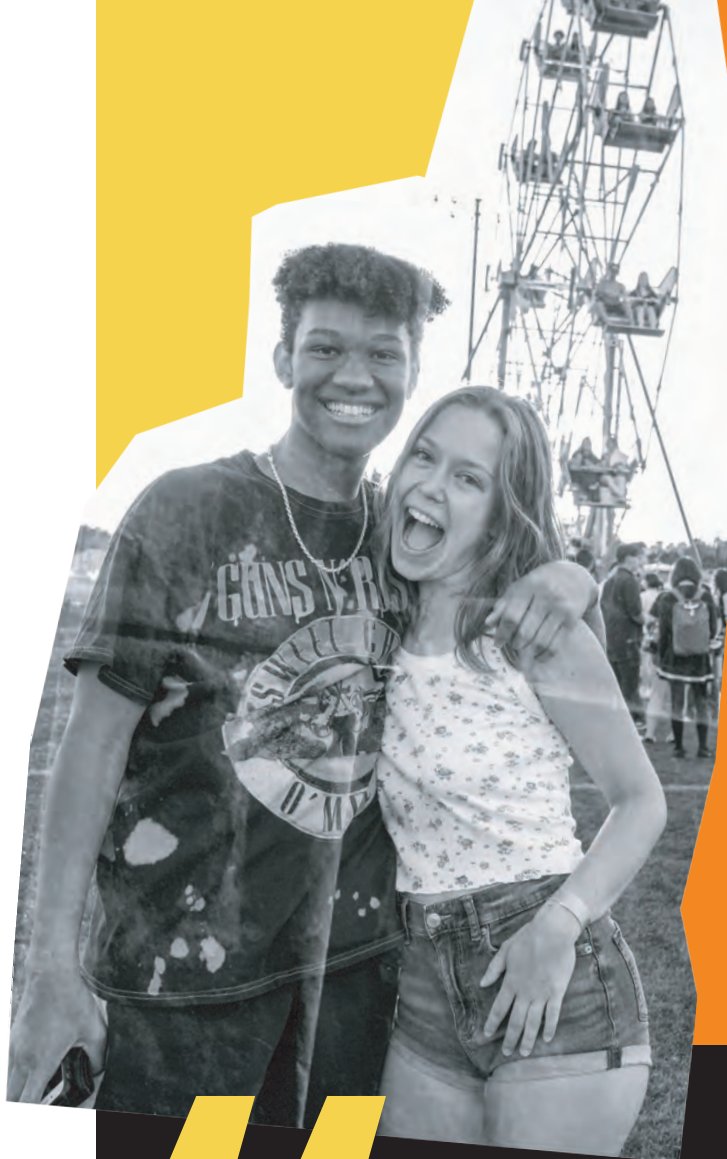
STUDENT PROGRAMS & ENGAGEMENT

ASI Student Programs and Engagement is devoted to producing programs that are inclusive, innovative, and motivational. The goal of the department is to unify different campus communities and enhance the Titan experience.

ASI Student Programs and Engagement provides expertise in event and activity planning and implementation. The department oversees some of the largest events on campus, including Spring Concert. The department also oversees and advises student leaders on budgets and finance, and is also responsible for administering overseeing additional programs and services, including Camp Titan

During the past year after the return to primarily on campus operation, ASI SPE has been able to re-establish large traditional programs such as All Day ASI, All Night Study, the ASI Carnival and our annual Spring Concert, which have all been foundational aspects to the Titan Experience. The determination and resilience of the ASI SPE team has been vital in the re-branding of the department. ASI Student Programs and Engagement is now called upon to support, consult and collaborate with all major programs that are held on campus.

In addition to bringing back these traditional programs, ASI SPE launched a successful collaboration with the Divisions of Student Affairs and HRDI. The Beyond the Conversation speaker series featured major speakers Yara Shahidi, Angela Davis, Daniel Dae Kim, and Michael Phelps. This series aimed to focus on social justice and diversity through multiple perspectives and serving multiple communities. Throughout the year, SPE also produced many smaller programs that further served the many diverse communities of CSUF.



“Being a part of ASI as a student leader has really helped me develop my leadership skills and grow as a person. Before, I always thought of myself as a follower, and only a leader in necessary situations. But being a part of ASI has helped me come out of my shell and develop skills that I never thought I’d have until joining ASI.”

Charissa Yuen
AICA Chair 19-20
ASI Programming Coordinator 20-21





THE PANTRY

ASI student leaders have long advocated for a food pantry in order to meet the needs of Titans facing food insecurity at no cost. The 2020-21 ASI Board of Directors voted to take on that responsibility and in August 2021 The Pantry was opened in the Titan Student Union. Any enrolled CSUF student can get access to weekly deliveries of fresh produce, canned goods, meat, shelf staples, snacks and more. The Pantry formed partnerships with local organizations to provide these items and more. Second Harvest Food Bank provides weekly deliveries of food, while their Grocery Rescue program allows Pantry staff to pick up groceries from local markets twice per week. The Pantry has partnered with the CSUF Arboretum to not only provide locally-grown produce but also to facilitate delivery of compostable material to the Arboretum.

In 2021-2022, The Pantry served more than 1,400 individuals who visited the facility over 6,000 times. To increase awareness and extend The Pantry's services outside of its physical location, once per semester The Pantry sets up a Pantry Pop-Up at various campus locations, providing even more service to students.

In addition to food, the Pantry has partnered with the OC Diaper Bank to provide diaper distribution to ASI Children's Center families and other CSUF families. Pantry staff also provide an additional weekly location for CalFresh application assistance, and guests are referred to Tuffy's Basic Needs Center to access more resources.

TITAN STUDENT UNION

Since 1976 the Titan Student Union (TSU) has provided students with opportunities to build community, enhance their educational experience, study, relax, and enjoy a meal with each other. The TSU offers recreational activities like bowling, billiards, and gaming on the lower level; art classes, educational sessions, and craft workshops in the Grand Stair Studio; art galleries and a permanent art program that showcases CSUF student artwork; and the ASI Food Pantry. The Titan Student Union houses offices for our ASI student leaders and departments, while also providing services for students and members of the campus community. The TSU also houses Student Life & Leadership, the Dean of Students Office, and the Community Services & Leadership Programs Office. The University Conference Center in the TSU hosts student organization meetings, conferences, speakers and events which connect students to each other and their education.

In January 2022, the TSU completed installation of cameras and microphones in meeting rooms to create virtual engagement opportunities for student organizations and Conference Center guests. The ASI Board of Directors meetings are being shared online for viewers not on site. Most importantly, at the end of last summer the Titan Student Union saw the return of staff and guests to the building to experience recreation, art, and learning in a safe and comfortable way after being away for nearly 18 months.



TITAN RECREATION

Titan Recreation offers a vast array of programming that includes outdoor trips to the Grand Canyon, F45 training classes, aquatics boot camp, group fitness classes, personal training, and Intramural sports from indoor soccer to flag football. In addition to these programs, in the 2021-22 academic year Titan Recreation expanded the outdoor work out and lounge area on the east end of the pool deck. Even more notable is the new Gear Rental program that offers multi-day outdoor equipment rental to students and members. The equipment ranges from tents to backpacking equipment, sleeping bags, and so much more. These programs are just some of what Titan Recreation looks forward to offering students each year. All CSUF students who pay the Student Center fee receive access to the Student Recreation Center and the programs offered by Titan Recreation at no extra cost. Student Recreation Center memberships are also available to the rest of the campus community and alumni.

Titan Recreation was awarded \$80,000 as part of the MacKenzie Scott & Dan Jewett donation to fund a comprehensive adaptive recreation program to be launched in Fall of 2022. This program will further ASI's goal of inclusion and allow Titan Rec to serve a currently under-reached population.

As a part of ASI's overall wellness program, Titan Recreation held its first Wellness Week in Spring 2022 with a different wellness program offered each day.

Teqball has come to CSUF! Teqball is a high-energy game that combines elements of soccer and table tennis, played on a normal basketball court with a special curved table. Titan Recreation has partnered with the LaTegers organization to receive a donation of a Teqball table. This will allow the SRC to host a tournament on campus in Fall 2022 that will feature a cash prize of \$10,000 for the winning team.



"The Student Recreation Center has served as a fundamental pillar in my professional and personal development. When I started working in 2017, I was nervous but willing to do my best. Looking back, I would not trade anything for my experience. The countless opportunities I have had to develop leadership and interpersonal skills are indispensable as I continue to move forward. Not many people can say they loved working during their college education, but I can. Being at the SRC feels like home, somewhere to learn, grow, and be fully myself."

Amy Heil
Undergrad 2020
Anticipated masters 2023



CHILDREN'S CENTER

ASI Children's Center provides top-quality care and an exceptional educational program for the children of CSUF students, faculty, and staff. The availability of affordable childcare has been cited as one of the most critical barriers to the academic success of students with young children. Since 1971, the Center has offered affordable child development services to student families to enable them to reach their academic and professional goals. The current graduation rate of student parents is 95%. Many of the Center's student parent enrollees are first generation college students.

The ASI Children's Center is NAEYC accredited and offers an educational environment to foster growth and promote life-long learning for children. The Center partners with families, students, faculty, staff, as well as the Fullerton community to provide quality care and education to all involved in the program. The Center is licensed to provide care to children from 3 months to 6 years of age.

The Center also employs CSUF students who are then appropriately trained in early childhood education practices. This enables students to receive valuable hands on training and experience for their future professional careers. Students are also able to perform academic internships to earn instructional classroom credit.

In 2021-2022 the Center offered in-person programming that complied with campus, state, and local health guidelines and ordinances. Health and safety best practices were implemented to continue to protect children and staff.

In 2022 the Center once again achieved accreditation from the National Association by the Education for Young

Children (NAEYC). This process involved submission of program documentation and a program assessment. Accreditation is a mark of well-trained staff, safe and high quality environments, and a high quality curriculum that is appropriately challenging and developmentally sound.

The Center also partnered with the ASI Food Pantry and OC Diaper Bank to provide free diapers and wipes to CSUF families. Realizing the importance of Mental Health services for young children and families, the program entered into a collaboration with Start Well Mental Health Consulting for Early Care and Education. This program supports our enrolled children and families by providing training and resources to our staff to ensure we are skilled and competent in providing a nurturing environment focused on social and emotional wellbeing and the behavioral health of children



"I'm grateful for the reliable and high-quality early education the Children's Center provided for my daughter. She still raves about the Children's Center and the personal connections she made with her peers, teachers, and staff. Everyone at the Children's Center is really knowledgeable and takes pride in their job. I give credit to the Children's Center for my daughter's development which let her surpass all her physical and cognitive milestones during her time at the Children's Center. In addition, the Center's flexible hours worked well with both my work and school schedule."

Jessica Gomez

Parent of Ariella Gomez and Isabelle Marmolejo



ADMINISTRATION

In addition to focusing on student success, programs, and services, ASI operates as a university auxiliary and legally-recognized nonprofit corporation. The corporate administration of ASI includes oversight of all departments, risk management, strategic planning, and assessment as well as compliance with CSU and CSUF guidelines and California nonprofit law. These functions are carried out by ASI's Administration department, which includes the work of ASI's Internal Auditor, the Assessment and Effectiveness unit, and coordination and support of the Instructionally Related Activities program. In addition, ASI operates multiple other internal departments including Marketing, Communications, and Design, Human Resources, Financial Services, Building Engineering, and IT Services.

ASSESSMENT & EFFECTIVENESS

A new area within ASI Administration is a dedicated Assessment & Effectiveness unit. As part of the prior year reorganization effort, this new unit aligns staff resources to provide a strategic and intentional approach to organizational assessment activity and support. The unit leads significant organization wide assessment projects, supports department based assessment, and provides a variety of training and development opportunities for staff to enhance their knowledge and skills related to assessment practices.

INTERNAL AUDITOR

Another addition within Administration is the organization's Internal Auditor. This position supports all ASI staff by providing independent and objective evaluations of operational activities and ensuring proper procedures are in place and functioning efficiently. The auditor also assists with the annual financial audit and interfaces with the university auditor to ensure compliance with CSU and CSUF guidelines.



HUMAN RESOURCES

Human Resources manages all personnel and human resource functions, including recruiting, onboarding, performance management, and recognition of professional and student staff employed by Associated Students. Human Resources ensures the organization is following all laws and regulations while ensuring good working conditions. The department is charged with classifying positions and ensuring salaries of ASI employees are in accordance with CSU guidelines. ASI HR oversees and administers employee benefits, including workers' compensation, and CalPERS medical and retirement plans, and manages the retirement services for the organization's retirees. Currently, ASI employs 66 full-time professional staff and approximately 307 part time student employees. The goal of ASI Human Resources is to provide a work environment that is fair, equitable, fun, safe, and high-performing while promoting growth, recognition, and development.

FINANCIAL SERVICES

Financial Services oversees the management and use of the student body and student center fees and oversees all accounting services for ASI. The department also offers banking services to recognized student organizations in accordance with CSU Chancellor's Office guidelines, and provides some accounting services to CSUF Athletics.

In addition, on behalf of the university, ASI provides administrative support for the Instructionally Related Activities (IRA) Committee. The process of awarding the IRA fee is overseen by a student-chaired university-appointed committee made up of faculty and student representatives from each college. ASI's Financial Services department then provides accounting services for the IRA fee following university accounting procedures and in accordance with the IRA Committee's presidentially-approved allocation budget.

BUILDING ENGINEERING

Building Engineering provides all of ASI's facility infrastructure needs, maintaining ASI's three facilities and surrounding grounds. ASI's facility professionals perform maintenance of facilities and building systems, and oversee custodial services and landscaping. Building Engineering coordinates with CSUF Capital Programs and Facilities Management to execute leaseholder improvements and maintenance of fire/life safety systems and elevators.

INFORMATION TECHNOLOGY

ASI's Information Technology staff maintain all ASI information technology systems and services including desktop and telecommuting support, specialized system administration, campus network access, compliance, and data security. IT Services staff collaborates and coordinates with the CSUF Division of Information Technology to ensure all ASI systems maintain connectivity and functionality with campus systems. ASI covers all costs associated with campus-provided facility and technology services and systems.

MARKETING, COMMUNICATIONS, & DESIGN

Marketing, Communications, & Design is responsible for the centralized marketing, advertising, corporate communications, and public relations for Associated Students. Marketing's in-house creative team produces all print and electronic designs, the Fully Informed podcast, and various video programs. The department maintains the ASI website, oversees official ASI social media channels, and offers advertising services for student clubs and organizations. The online and virtual programs created by the video production team during the campus closure have continued with the return to campus, expanding ASI's programming to 24/7 access.



The ASI Marketing, Communications, & Design team won seven 2022 Steal This Idea awards, including three national first-place honors in the annual design competition put on by ACUI. Pictured below is the 2021-22 graphic design team.



FINANCIAL STANDARDS

ASSOCIATED STUDENTS INC., CSUF

ASI CSUF is a 501(c)3 nonprofit corporation operating as an auxiliary organization of California State University, Fullerton per the Master Agreement and Land Lease.

ASI's operating funds are derived from two Category II Mandatory Student Fees. The ASI fund is derived from the Student Body Fee. In addition to the student government and programming, this student fee funds the ASI Children's Center, including facility operations, bond obligations, and reserves for maintenance and improvements. As an auxiliary organization, Associated Students does not receive funding from state sources, except for Children's Center grants.

By referendum approximately 30% of the Student Body Fee is allocated directly to CSUF Athletics to provide scholarships to student athletes. Because of this arrangement, all CSUF students are admitted free to many athletic events.

The Titan Student Centers fund is derived from the Student Body Centers Fee, which is among the lowest of CSU campuses with comparable facilities and services. This student fee, together with income from operations, funds all operations of the Titan Student Union and Student Recreation Center.

All students enrolled at CSUF who pay mandatory fees are members of Associated Students.

2022-23 BUDGET OVERVIEW

The ASI President and other elected student leaders propose funding for programs and initiatives, while department managers prepare income and expense projections based on prior year expenditures and future usage assumptions. These proposals are reviewed by the Finance Committee of the Board of Directors. The ASI Board of Directors approves the ASI budget in its entirety.

Emerging from two years of uncertainty, ASI has moved forward with the 2022-2023 budget with much hope and anticipation of a familiar and highly robust year of operation. ASI's two funds, the Associated Students (AS) fund and Titan Student Centers (TSC) fund are budgeted and accounted for separately, but together make up the ASI Consolidated Budget.

The Children's Center, which falls within the AS Fund, is anticipated to operate at or near capacity in the coming year. This accounts for most of the AS fund's budgeted increase in revenue. The TSC fund income is received from rental of event and meeting space, food service, memberships for the Student Recreation Center, and student activities. While a return to near normal operations is anticipated, revenue is budgeted just 31% higher than the prior year, rather than at pre-pandemic levels. Large gatherings have not resumed, which severely affects meeting space income.

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Pictured are members of ASI's 2021-2022 Executive Team and Board of Directors.



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The proposed budget also reflects increased expenses, attributed in part to the inflation issue affecting most of the country. Budgeted funds for expenses show an increase of 10% over the prior year based on trends in the rising cost of goods and services as well as the impact of the state's minimum wage increase and the resumption of travel. The budgeted amount for staff wages includes funds for classification adjustments and general salary increases. In addition, many activities will be back in operation after two summers of closure, including Titan Youth Sports Camp, Learn to Swim lessons, and the one-week Camp Titan program for community children. This budget also includes expenses related to support for the ASI Food Pantry which is now in full operation.



RESERVE FUNDS

The Board of Directors sets ASI's investment and reserve policy to provide for the accumulation and maintenance of reserves, ensures the security of designated funds, and confirms the policy is in accordance with CSU Auxiliary guidelines and that reserve levels meet the CSU expectations. ASI continues to meet and exceed these reserve obligations.

Associated Students locally-held Reserves

Reserves for Catastrophic Events, Loss of External Funding, Working Capital, and the Children's Center are fully reserved and meet the obligations set by campus as of June 30, 2021. Those reserves continue to grow and meet the minimum levels.

Titan Student Centers University-held reserves

Economic Uncertainty – \$650,000 of the coming year's projected student fee income will be utilized to fund this reserve. This exceeds the previous plan to fund \$350,000 per year, anticipating full funding by June 2024.

Repair and Replacement – This reserve is fully funded at \$7,000,000 for the renovation of portions of the Titan Student Union. A portion of student fee income was designated to keep the reserve at the required funding level. No additional goals have been set by the Board.

Catastrophic Events – This reserve was increased this year at three times the level previously planned. The TSC operating balance from prior years' accumulation allows funding of \$2,350,000 for the 2022-2023 budget year, meeting the reserve requirement sooner than the prior June 2026 estimate.

ASI reserve fund balances are indicated on page 16 of this document.

TSC reserve levels are on page 26 of this document.

FINANCIAL POSITION

In order to safeguard the organization's financial sustainability, ASI takes a full-cost approach to budgeting, ensuring all long-term obligations and future predictable expenses are included in the annual budget. The funding plan for the newly-designated reserves will leverage the corporation to address unpredictable expenses as well.

ASI carries three long-term obligations: post-retirement medical expenses, pension obligation, and facility bonds. The Titan Student Union bond was satisfied in June of 2021. The Student Recreation Center bond will be satisfied in 2041. Short-term obligations for reserves continue to be funded by the operating budget. The organization's ability to continue its successful funding of obligations appears strong; however, the longer-term debt obligation of both the retirement and post-retirement medical expenses continues to grow. ASI faces challenges for funding post-retirement medical expenses similar to that of the CSU, State, and local municipalities, and is therefore working to analyze the obligation and consult with auditors and actuaries to provide guidance on the post-retirement benefits. This is being closely monitored given the burden it places on funding.

When considering current year fund balances and locally-held unrestricted reserves, ASI is currently maintaining over ten months of available funding. This liquidity allows the operation to provide excellent programming and services to the student body despite the past two years of revenue declines. Current liquidity, and the anticipation of returning to full operation, places the organization in a position of financial sustainability. This will enable the organization to fulfill its goal of maintaining services while continuing to weather any short-term economic fluctuations. However, a large-scale expansion of services—i.e. new bond obligations, new programs, or increased funding for current programs—will require increased revenue or adjustment from current programming.

In accordance with the CSU Auxiliary Organizations Compliance Guide, the Board of Directors conducts a Management Review in Spring of each academic year and ensures an external audit is completed at the close of each fiscal year for both ASI and the Children's Center.



Michael Phelps, the most decorated Olympian of all-time (left), was the guest of honor at the final Beyond the Conversation speaker event in April of 2022. Pictured with Phelps is ASI student moderator, Jordan Murphy.



ASI'S SUPPORT OF UNIVERSITY MISSION

Associated Students Inc. is honored to provide activities and services integral to the core objectives of the university. These activities, both tangible and intangible, ultimately serve the overall benefit of the university, its educational mission, and the success of our students. A highlight of some of those services is below.



| ACTIVITY/SERVICE | FUNDING |
|---|--------------------|
| Providing a nationally accredited Children's Center for the university | \$793,000 |
| Staff training and supervision time of CSUF Student Interns at Children's Center | \$128,791 |
| TSU Office space - Dean of Students, Student Life & Leadership, Academic Services Coordinator | \$122,225 |
| Campus tours and after-hours support for university at TSU Information & Services Center | \$48,220 |
| Free facility use for New Student Orientation and Student Affairs events | \$36,421 |
| Accounting services for CSUF Athletics | \$401,451 |
| Accounting services for student clubs and organizations | \$96,130 |
| SRC membership discount for faculty and staff | \$5,097 |
| Scholarships provided to students | \$35,000 |
| Research grants provided to students for academic course support | \$19,450 |
| Direct funds provided for campus programs and departments (i.e. DIRC, Arboretum) | \$50,000 |
| Rental cost of Club/Org tents and tables for DiscoverFest | \$7,278 |
| Free feminine hygiene products in TSU, SRC, and Children's Center required by law | \$18,000 |
| TOTAL | \$1,761,064 |

ASSOCIATED STUDENTS INC., CSUF 2022-23 CONSOLIDATED BUDGET

| | Consolidated ASI CSUF | Associated Students | Titan Student Centers |
|-----------------------------------|--------------------------|------------------------|--------------------------|
| INCOME | | | |
| Parent/Staff/Faculty/Fees | \$ 488,000 | 488,000 | |
| Contract-Dept.of Educ. | \$ 641,000 | 641,000 | |
| Contract-CSU & Child Nutrition | \$ 242,000 | 242,000 | |
| Fees Certified | \$ 12,000 | 12,000 | |
| IRA Management Fee | \$ 325,000 | 325,000 | |
| TSC Chargeback | \$ 1,922,173 | 1,922,173 | |
| Fundraising/Int. Income | \$ 161,800 | 149,800 | 12,000 |
| Gen./Yr End Income | \$ 307,000 | 307,000 | |
| Registration/Locker/Rockwall Fees | \$ 485,135 | | 485,135 |
| Dining Commissions | \$ 210,000 | | 210,000 |
| Misc./Gen. Merchandise | \$ 135,659 | | 135,659 |
| Billiard/Bowling/Games Inc. | \$ 60,327 | | 60,327 |
| Room/Facility/Equip. rental | \$ 63,500 | | 63,500 |
| Tickets Income | \$ 3,125 | | 3,125 |
| Computer/Personnel Sev. Inc. | \$ 15,761 | | 15,761 |
| Yum & ATM & Automated Services | \$ 74,084 | | 74,084 |
| | | | |
| TOTAL INCOME | \$ 5,146,564 | 4,086,973 | 1,059,591 |

**ASSOCIATED STUDENTS INC., CSUF
2022-23 CONSOLIDATED BUDGET**

| | Consolidated ASI CSUF | Associated Students | Titan Student Centers |
|--------------------------------------|--------------------------|------------------------|--------------------------|
| EXPENSES | | | |
| Personnel Services (Staff) | \$ 5,770,900 | 3,326,852 | 2,444,048 |
| Personnel Services (Student) | \$ 2,899,158 | 855,927 | 2,043,231 |
| Benefits (Staff) | \$ 2,250,651 | 1,297,472 | 953,179 |
| Benefits (Student) | \$ 115,966 | 34,237 | 81,729 |
| Contract Wages | \$ 209,167 | 41,700 | 167,467 |
| Student Leadership Awards | \$ 382,900 | 382,900 | |
| Supplies/Merchandise | \$ 639,397 | 244,657 | 394,740 |
| Printing & Advertising | \$ 96,654 | 47,306 | 49,348 |
| Communications/Postal | \$ 77,151 | 32,400 | 44,751 |
| Contract/Fees/Rental | \$ 5,598,190 | 1,674,033 | 3,924,157 |
| Vehicle Exp./Repair/Minor Construct. | \$ 503,658 | 190,500 | 313,158 |
| Travel | \$ 421,187 | 327,804 | 93,383 |
| Dues & Subscription | \$ 32,575 | 20,150 | 12,425 |
| Staff Development | \$ 103,826 | 56,371 | 47,455 |
| Insurance | \$ 248,500 | 115,500 | 133,000 |
| Utilities | \$ 528,800 | 28,800 | 500,000 |
| Research Grants | \$ 25,000 | 25,000 | |
| Titan Dreamers Scholarship | \$ 20,000 | 20,000 | |
| Scholarship | \$ 40,000 | 40,000 | |
| Presidential Discretionary | \$ 750 | 750 | |
| Student Scholarship for Athletic | \$ 2,032,492 | 2,032,492 | |
| | | | |
| TOTAL EXPENSES | \$ 21,996,922 | 10,794,852 | 11,202,071 |
| Subsidy from Student Fees | \$ (16,850,358) | (6,707,879) | (10,142,480) |

| ASSOCIATED STUDENTS | | | |
|--|--------------------|------------------|---------------------|
| FEE REVENUE PROJECTION FY 2022-2023 | | | |
| | SUMMER 2022 | FALL 2022 | SPRING 2023 |
| Projected Students | 1,000 | 41,771 | 37,923 |
| Less: Waivers | 0 | 180 | 150 |
| Budgeted Student Headcount | 1,000 | 41,591 | 37,773 |
| Non-Directed ASI Fee | \$ 5.00 | \$ 60.55 | \$ 60.55 |
| Budgeted Fees Available | \$ 5,000 | \$ 2,518,314 | \$ 2,287,128 |
| TOTAL NON-DIRECTED ASI FEES | | | \$ 4,810,442 |

| | SUMMER 2022 | FALL 2022 | SPRING 2023 |
|-----------------------------|--------------------|------------------|---------------------|
| Projected Students | 1,000 | 41,771 | 37,923 |
| Less: Waivers | 0 | 180 | 150 |
| Budgeted Student Headcount | 1,000 | 41,591 | 37,773 |
| Athletic Fee | \$ - | \$ 25.61 | \$ 25.61 |
| Budgeted Fees Available | \$ - | \$ 1,065,137 | \$ 967,355 |
| TOTAL ATHLETICS FEES | | | \$ 2,032,492 |

TOTAL PROJECTED ASI FEES FOR FY 2022-2023 **\$ 6,842,934**

| ASSOCIATED STUDENTS REVENUE FUND BALANCE | | | |
|---|---------------------------|-----------------------------|-----------------------------|
| ASI | 2020-21 ACTUAL | 2021-22 ESTIMATE | 2022-23 PROPOSED |
| ASB DEPOSITORY FUND (TB001) | | | |
| PRIOR YEAR FUND BALANCE | \$ 71,666 | \$ 472,300 | \$ 395,101 |
| DEPOSITORY FEES | \$ 6,678,412 | \$ 6,455,038 | \$ 6,842,934 |
| INTEREST INCOME | \$ 55,883 | \$ 13,537 | \$ 25,000 |
| ADJUSTMENT PRIOR YR | \$ 4,528 | | |
| SUB-TOTAL | \$ 6,810,489 | \$ 6,940,875 | \$ 7,263,035 |
| EXPENDITURES | \$ 6,338,189 | \$ 6,458,737 | \$ 6,707,879 |
| UNCOLLECTED STUDENT FEES | | \$ 87,037 | |
| Transfer to Unfunded Pension Liability | | | \$ 423,066 |
| EXPENSE TOTAL | \$ 6,338,189 | \$ 6,545,774 | \$ 7,130,945 |

| | | | |
|----------------------------|------------------|------------------|-------------------|
| Ending Fund Balance | \$472,300 | \$395,101 | \$ 132,091 |
|----------------------------|------------------|------------------|-------------------|

| RESERVE FUNDS | BALANCE 6/30/2021 | BALANCE 6/30/2022 | BALANCE 6/30/2023 |
|-------------------------------|------------------------------|------------------------------|------------------------------|
| Catastrophic Fund | \$ - | \$ 360,000.00 | \$ 360,000.00 |
| Loss of External Funding Fund | \$ - | \$ 434,250.00 | \$ 434,250.00 |
| Working Capital | \$ - | \$ 535,357.00 | \$ 535,357.00 |
| Children's Center (CNB) | \$ 3,321,382.00 | \$ 2,903,403.00 | \$ 2,903,403.00 |

**ASSOCIATED STUDENTS INC., CSUF
2022-2023 PROPOSED BUDGET**

| | FY 20-21 ACTUAL | FY 21-22 BUDGET | FY 22-23 PROPOSED | Variance \$ | Variance % |
|----------------------------------|--------------------|--------------------|----------------------|------------------|------------|
| INCOME | | | | | |
| Parent Fees (CC) | 837 | 342,000 | 488,000 | 146,000 | 30% |
| Contract-Dept of Educ (CC) | 610,784 | 642,000 | 641,000 | (1,000) | 0% |
| Fees Certified | 5,057 | 12,000 | 12,000 | - | 0% |
| Fundraising /Interest Income | 22,524 | 145,000 | 149,800 | 4,800 | 3% |
| Contract-Child Nutrition (CC) | 4,291 | 162,504 | 242,000 | 79,496 | 33% |
| General Revenue | 28,752 | 93,000 | 307,000 | 214,000 | 70% |
| TSC Chargeback | 1,782,083 | 1,973,945 | 1,922,173 | (51,772) | -3% |
| IRA Management Fee | 261,236 | 250,287 | 325,000 | 74,713 | 23% |
| TOTAL INCOME | 2,715,564 | 3,620,736 | 4,086,973 | 466,237 | 11% |
| EXPENSES | | | | | |
| Personnel Services (Staff) | 2,333,032 | 2,572,514 | 3,326,852 | 754,338 | 23% |
| Personnel Services (Student) | 97,037 | 473,745 | 855,927 | 382,182 | 45% |
| Benefits (Staff) | 1,046,579 | 1,085,060 | 1,297,472 | 212,412 | 16% |
| Benefits (Student) | 3,991 | 12,848 | 34,237 | 21,389 | 62% |
| Student Leadership Awards | 415,605 | 418,362 | 382,900 | (35,462) | -9% |
| Supplies | 106,939 | 209,315 | 244,657 | 35,342 | 14% |
| Printing & Advertising | 6,305 | 51,705 | 47,306 | (4,399) | -9% |
| Communications | 21,363 | 30,275 | 32,400 | 2,125 | 7% |
| Repair and Maintenance | 94,043 | 140,000 | 190,500 | 50,500 | 27% |
| Contract Wages | 294,083 | 60,000 | 41,700 | (18,300) | -44% |
| Student Scholarship for Athletic | 1,763,576 | 1,981,180 | 2,032,492 | 51,312 | 3% |
| Contracts/Fees/Rentals | 833,024 | 2,148,779 | 1,674,033 | (474,746) | -28% |
| Travel | 15,670 | 246,023 | 327,804 | 81,781 | 25% |
| Dues & Subscriptions | 10,459 | 16,850 | 20,150 | 3,300 | 16% |
| Staff Development | 23,916 | 78,400 | 56,371 | (22,029) | -39% |
| Insurance | 78,500 | 110,000 | 115,500 | 5,500 | 5% |
| Utilities | 35,839 | 26,000 | 28,800 | 2,800 | 10% |
| Research Grants | 19,450 | 25,000 | 25,000 | - | 0% |
| Titan Dreamers Scholarship | 12,000 | 20,000 | 20,000 | - | 0% |
| Scholarships | 17,000 | 40,544 | 40,000 | (544) | -1% |
| Presidential Discretionary | - | 750 | 750 | - | 0% |
| TOTAL EXPENSES | 7,228,411 | 9,747,350 | 10,794,852 | 1,047,502 | 10% |
| Subsidy from Student Fees | (4,512,847) | (6,126,614) | (6,707,879) | (581,265) | |

| ASSOCIATED STUDENTS | STUDENT GOVERNMENT | STUDENT PROGRAMS AND ENGAGEMENT | ADMINISTRATION | FUNDED & FUNDING ORGANIZATIONS |
|---------------------|--------------------|---------------------------------|----------------|--------------------------------|
|---------------------|--------------------|---------------------------------|----------------|--------------------------------|

INCOME

| | | | | | |
|--------------------------------|------------------|--------------|----------------|------------------|--|
| Parent/Staff/Faculty Fees | 488,000 | | | 488,000 | |
| Contract-Dept of Educ (CC) | 641,000 | | | 641,000 | |
| Fees Certified | 12,000 | | | 12,000 | |
| Contract-CSU & Child Nutrition | 242,000 | | | 242,000 | |
| Fundraising/Interest Income | 149,800 | | 119,800 | 30,000 | |
| General/Yr End Show/Donation | 307,000 | 9,000 | 298,000 | | |
| TSC Chargeback | 1,922,173 | | | 1,922,173 | |
| IRA Management Fee | 325,000 | | | 325,000 | |
| TOTAL INCOME | 4,086,973 | 9,000 | 417,800 | 3,660,173 | |

EXPENSES

| | | | | | |
|------------------------------|-------------------|----------------|------------------|------------------|------------------|
| Personnel Services (Staff) | 3,326,852 | 221,000 | 76,016 | 3,029,836 | |
| Personnel Services (Student) | 855,927 | 71,656 | 167,420 | 616,851 | |
| Benefits (Staff) | 1,297,472 | 86,190 | 29,646 | 1,181,636 | |
| Benefits (Student) | 34,237 | 2,866 | 6,697 | 24,674 | |
| Contract Wages | 41,700 | | 41,700 | | |
| Student Leadership Awards | 382,900 | 353,900 | 29,000 | | |
| Supplies/Merchandise | 244,657 | 26,900 | 72,000 | 98,111 | 47,646 |
| Printing & Advertising | 47,306 | 11,150 | 22,775 | 2,450 | 10,931 |
| Communications/Postal | 32,400 | 10,500 | 5,100 | 16,800 | |
| Repair/Minor Construction | 190,500 | | | 190,500 | |
| Athletics | 2,032,492 | | | | 2,032,492 |
| Contracts/Fees/Rentals | 1,674,033 | 79,150 | 845,325 | 397,230 | 352,328 |
| Travel | 327,804 | 43,420 | 40,850 | 36,000 | 207,534 |
| Dues & Subscriptions | 20,150 | | 7,100 | 8,800 | 4,250 |
| Staff Development | 56,371 | 7,271 | 15,000 | 34,100 | |
| Insurance | 115,500 | | | 92,000 | 23,500 |
| Utilities | 28,800 | | | 28,800 | |
| Research Grants | 25,000 | 25,000 | | | |
| Titan Dreamers Scholarship | 20,000 | 20,000 | | | |
| Scholarship | 40,000 | 40,000 | | | |
| Presidential Discretionary | 750 | 750 | | | |
| TOTAL EXPENSES | 10,794,852 | 999,753 | 1,358,629 | 5,757,789 | 2,678,681 |

| | | | | | |
|----------------------------------|--------------------|------------------|------------------|--------------------|--------------------|
| Subsidy from Student Fees | (6,707,879) | (990,753) | (940,829) | (2,097,616) | (2,678,681) |
|----------------------------------|--------------------|------------------|------------------|--------------------|--------------------|

| STUDENT GOVERNMENT | BOARD OF DIRECTORS | STUDENT GOVERNMENT OFFICE | COMMISSIONS | RESEARCH GRANTS | ELECTIONS |
|--------------------|--------------------|---------------------------|-------------|-----------------|-----------|
|--------------------|--------------------|---------------------------|-------------|-----------------|-----------|

INCOME

| | | | | | | |
|---------------------|--------------|--|--------------|--|--|--|
| Miscellaneous | 9,000 | | 9,000 | | | |
| TOTAL INCOME | 9,000 | | 9,000 | | | |

EXPENSES

| | | | | | | |
|------------------------------|----------------|--------------|----------------|---------------|---------------|--------------|
| Personnel Services (Staff) | 221,000 | | 221,000 | | | |
| Personnel Services (Student) | 71,656 | | 71,656 | | | |
| Benefits (Staff) | 86,190 | | 86,190 | | | |
| Benefits (Student) | 2,866 | | 2,866 | | | |
| Student Leadership Awards | 353,900 | | 353,900 | | | |
| Supplies/Merchandise | 26,900 | 1,000 | 18,800 | 6,300 | | 800 |
| Printing & Advertising | 11,150 | 1,500 | 2,600 | 6,550 | | 500 |
| Communications/Postal | 10,500 | | 10,500 | | | |
| Contracts/Fees/Rentals | 79,150 | 3,150 | 48,600 | 21,200 | | 6,200 |
| Travel | 43,420 | - | 43,420 | | | |
| Staff Development | 7,271 | | 7,271 | | | |
| Research Grants | 25,000 | | | | 25,000 | |
| Titan Dreamer Scholarships | 20,000 | | 20,000 | | | |
| Scholarships | 40,000 | | 40,000 | | | |
| Presidential Discretionary | 750 | | 750 | | | |
| TOTAL EXPENSES | 999,753 | 5,650 | 927,553 | 34,050 | 25,000 | 7,500 |

| COMMISSIONS | COMMUNICATION | COMMUNITY ENGAGEMENT | ENVIRONMENTAL SUSTAINABILITY | LOBBY CORPS | PRESIDENTIAL APPOINTEE | SOCIAL JUSTICE & EQUITY | UNIVERSITY AFFAIRS |
|-------------|---------------|----------------------|------------------------------|-------------|------------------------|-------------------------|--------------------|
|-------------|---------------|----------------------|------------------------------|-------------|------------------------|-------------------------|--------------------|

EXPENSES

| | | | | | | | | |
|------------------------|---------------|---------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Supplies/Merchandise | 6,300 | 3,000 | 1,300 | 800 | 500 | 300 | 300 | 100 |
| Printing & Advertising | 6,550 | 2,000 | 1,050 | 500 | 800 | 700 | 700 | 800 |
| Contracts/Fees/Rentals | 21,200 | 8,000 | 1,200 | 2,600 | 4,700 | 800 | 3100 | 800 |
| TOTAL EXPENSES | 34,050 | 13,000 | 3,550 | 3,900 | 6,000 | 1,800 | 4,100 | 1,700 |

| | | | | |
|-----------------------|-----------------------|---------------------------|------------------------|--------------------------|
| ADMINISTRATION | ADMINISTRATION | FINANCIAL SERVICES | HUMAN RESOURCES | CHILDREN'S CENTER |
|-----------------------|-----------------------|---------------------------|------------------------|--------------------------|

INCOME

| | | | | | |
|--------------------------------|------------------|------------------|----------------|--|------------------|
| Parent/Staff/Faculty Fees | 488,000 | | | | 488,000 |
| Contract-Dept of Education | 641,000 | | | | 641,000 |
| Fees Certified | 12,000 | | | | 12,000 |
| Contract-CSU & Child Nutrition | 242,000 | | | | 242,000 |
| Fundraising/Int. Income | 30,000 | 8,000 | 20,000 | | 2,000 |
| TSC Chargeback | 1,922,173 | 1,922,173 | | | |
| IRA Management Fee | 325,000 | | 325,000 | | |
| TOTAL INCOME | 3,660,173 | 1,930,173 | 345,000 | | 1,385,000 |

EXPENSES

| | | | | | |
|-----------------------------------|------------------|------------------|------------------|----------------|------------------|
| Personnel Services (Staff) | 3,029,836 | 1,110,989 | 698,123 | 260,763 | 959,962 |
| Personnel Services (Student) | 616,851 | 75,111 | 30,000 | 30,000 | 481,740 |
| Benefits (Staff) | 1,181,636 | 433,286 | 272,268 | 101,698 | 374,385 |
| Benefits (Student) | 24,674 | 3,004 | 1,200 | 1,200 | 19,270 |
| Supplies/Merchandise | 98,111 | 15,000 | 5,000 | 2,500 | 75,611 |
| Printing & Advertising | 2,450 | 750 | 1,000 | 300 | 400 |
| Communications/Postal | 16,800 | 10,000 | 1,000 | 2,600 | 3,200 |
| Vehicle/Repair/Minor Construction | 190,500 | 500 | | | 190,000 |
| Contracts/Fees/Rentals | 397,230 | 67,300 | 147,300 | 145,000 | 37,630 |
| Travel | 36,000 | 31,000 | 3,000 | 2,000 | |
| Dues & Subscriptions | 8,800 | 7,300 | 1,000 | 500 | |
| Staff Development | 34,100 | 13,100 | 3,000 | 18,000 | |
| Insurance | 92,000 | 85,000 | | | 7,000 |
| Utilities | 28,800 | | | | 28,800 |
| TOTAL EXPENSES | 5,757,789 | 1,852,340 | 1,162,891 | 564,560 | 2,177,997 |

| | | | | | |
|--|-------------------|--------------------|-------------------|-----------------------|------------------------|
| STUDENT PROGRAMS AND ENGAGEMENT | SPE OFFICE | PROGRAMMING | CAMP TITAN | SPEAKER SERIES | FARMER'S MARKET |
|--|-------------------|--------------------|-------------------|-----------------------|------------------------|

INCOME

| | | | | | | |
|-----------------------------|---------|--|--------|---------|---------|-------|
| Fundraising/Interest Income | 119,800 | | | 119,800 | | |
| Miscellaneous | 298,000 | | 90,000 | | 200,000 | 8,000 |

| | | | | | | |
|---------------------|----------------|--|---------------|----------------|----------------|--------------|
| TOTAL INCOME | 417,800 | | 90,000 | 119,800 | 200,000 | 8,000 |
|---------------------|----------------|--|---------------|----------------|----------------|--------------|

EXPENSES

| | | | | | | |
|------------------------------|---------|---------|---------|--------|---------|-------|
| Personnel Services (Staff) | 76,016 | 76,016 | | | | |
| Personnel Services (Student) | 167,420 | 167,420 | | | | |
| Benefits (Staff) | 29,646 | 29,646 | | | | |
| Benefits (Student) | 6,697 | 6,697 | | | | |
| Student Leadership Awards | 29,000 | 29,000 | | | | |
| Contract wages | 41,700 | | | 41,700 | | |
| Supplies/Merchandise | 72,000 | 2,000 | 28,000 | 41,000 | | 1,000 |
| Printing & Advertising | 22,775 | 1,000 | 18,000 | 1,775 | 1,500 | 500 |
| Communications/Postal | 5,100 | 5,100 | | - | | |
| Contracts/Fees/Rentals | 845,325 | 12,000 | 544,000 | 33,325 | 256,000 | |
| Travel | 40,850 | 37,800 | 3,050 | - | | |
| Dues & Subscriptions | 7,100 | 2,600 | 2,500 | 2,000 | | |
| Staff Development | 15,000 | 5,000 | 10,000 | | | |

| | | | | | | |
|-----------------------|------------------|----------------|----------------|----------------|----------------|--------------|
| TOTAL EXPENSES | 1,358,629 | 374,279 | 605,550 | 119,800 | 257,500 | 1,500 |
|-----------------------|------------------|----------------|----------------|----------------|----------------|--------------|

| PROGRAMMING | AICA | PROGRAMMING BOARD | SPRING CONCERT |
|-------------|------|-------------------|----------------|
|-------------|------|-------------------|----------------|

INCOME

| | | | | |
|---------------|--------|--|--|--------|
| Miscellaneous | 90,000 | | | 90,000 |
|---------------|--------|--|--|--------|

| | | | | |
|---------------------|---------------|--|--|---------------|
| TOTAL INCOME | 90,000 | | | 90,000 |
|---------------------|---------------|--|--|---------------|

EXPENSES

| | | | | |
|------------------------|---------|---------|---------|---------|
| Supplies/Merchandise | 28,000 | 3,000 | 15,000 | 10,000 |
| Printing & Advertising | 18,000 | 3,000 | 5,000 | 10,000 |
| Contracts/Fees/Rentals | 544,000 | 102,000 | 157,000 | 285,000 |
| Dues & Subscriptions | 2,500 | | 2,500 | |
| Travel | 3,050 | 3,050 | | |
| Staff Development | 10,000 | | 10,000 | |

| | | | | |
|-----------------------|----------------|----------------|----------------|----------------|
| TOTAL EXPENSES | 605,550 | 111,050 | 179,500 | 305,000 |
|-----------------------|----------------|----------------|----------------|----------------|

| | | |
|---|-----------------------------|--|
| FUNDED & FUNDING ORGANIZATIONS | FUNDED CAMPUS GROUPS | FUNDING GROUPS & INTERCLUB COUNCILS |
|---|-----------------------------|--|

EXPENSES

| | | | |
|------------------------|------------------|------------------|----------------|
| Supplies/Merchandise | 47,646 | 33,166 | 14,480 |
| Printing & Advertising | 10,931 | 3,700 | 7,231 |
| Athletic | 2,032,492 | 2,032,492 | |
| Contracts/Fees/Rentals | 352,328 | 94,440 | 257,888 |
| Travel | 207,534 | 8,910 | 198,624 |
| Dues and Subscription | 4,250 | 3,750 | 500 |
| Insurance | 23,500 | | 23,500 |
| TOTAL EXPENSES | 2,678,681 | 2,176,458 | 502,223 |

| | | | | | | | |
|-----------------------------|---------------------------------|-------------------------------------|-------------------------------------|--------------------|--------------------------------|------------------|------------------|
| FUNDED CAMPUS GROUPS | INTER-FRATERNITY COUNCIL | MULTI-CULTURAL GREEK COUNCIL | NATIONAL PANHELLENIC COUNCIL | PANHELLENIC | RESIDENT STUDENTS ASSOC | ARBORETUM | ATHLETICS |
|-----------------------------|---------------------------------|-------------------------------------|-------------------------------------|--------------------|--------------------------------|------------------|------------------|

EXPENSES

| | | | | | | | | |
|----------------------------------|------------------|--------------|---------------|--------------|---------------|---------------|---------------|------------------|
| Supplies | 33,166 | 500 | 5,766 | 1,000 | 9,900 | 16,000 | | |
| Printing & Advertising | 3,700 | 1,000 | 500 | 500 | 1,300 | 400 | | |
| Student Scholarship for Athletic | 2,032,492 | | | | | | | 2,032,492 |
| Contracts/Fees/Rentals | 94,440 | 3,000 | 7,730 | 500 | 7,650 | 9,000 | 66,560 | |
| Travel | 8,910 | 2,500 | 1,710 | 500 | 1,500 | 2,700 | | |
| Dues and Subscription | 3,750 | 1,800 | 100 | 200 | 1,500 | 150 | | |
| TOTAL EXPENSES | 2,176,458 | 8,800 | 15,806 | 2,700 | 21,850 | 28,250 | 66,560 | 2,032,492 |

| FUNDING GROUPS & INTERCLUB COUNCILS | AICC | BICC | BLACK STUDENT UNION | CICC | CS ICC | EICC | ECS ICC | HHD ICC | HSS ICC | MESA COOPERATIVA | NSM ICC | SC ICC | SWANA ICC |
|-------------------------------------|------|------|---------------------|------|--------|------|---------|---------|---------|------------------|---------|--------|-----------|
|-------------------------------------|------|------|---------------------|------|--------|------|---------|---------|---------|------------------|---------|--------|-----------|

EXPENSES

GENERAL OPERATIONS

| | | | | | | | | | | | | | | |
|------------------------|---------|--------|--------|-------|-------|-------|-------|-------|-------|--------|--------|--------|--------|-------|
| Supplies | 14,480 | 1,600 | 1,500 | 3,400 | 400 | 650 | 700 | 150 | 1,200 | 300 | 2,830 | 250 | 1,000 | 500 |
| Printing & Advertising | 7,231 | 1,500 | 1,000 | 400 | 700 | 200 | 250 | 50 | 250 | 400 | 1,831 | 250 | 200 | 200 |
| Contracts/Fees/Rentals | 111,383 | 16,500 | 20,000 | 4,000 | 4,000 | 5,000 | 3,274 | 2,577 | 8,000 | 11,000 | 15,760 | 10,000 | 9,272 | 2,000 |
| Travel | 11,047 | | | 9,000 | | | | | | | 2,047 | | - | |
| Dues & Subscriptions | 500 | | | 500 | | - | | | | | | | | |
| Insurance | 23,500 | | | | | | | | | | | | 23,500 | |

PROGRAM FUNDING

| | | | | | | | | | | | | | | |
|------------------------|---------|-------|--------|-------|--------|-------|-------|--------|--------|--------|-------|--------|--------|--------|
| Contracts/Fees/Rentals | 146,505 | 8,500 | 10,000 | 5,000 | 8,000 | 6,500 | 2,412 | 7,155 | 3,500 | 33,500 | 3,995 | 2,000 | 29,937 | 26,006 |
| Travel | 187,577 | 5,625 | 15,000 | 1,080 | 13,000 | 8,550 | 8,634 | 54,418 | 10,800 | 18,000 | 3,312 | 30,800 | 16,358 | 2,000 |

| | | | | | | | | | | | | | | |
|-----------------------|----------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| TOTAL EXPENSES | 502,223 | 33,725 | 47,500 | 23,380 | 26,100 | 20,900 | 15,270 | 64,350 | 23,750 | 63,200 | 29,775 | 43,300 | 80,267 | 30,706 |
|-----------------------|----------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|

**TITAN STUDENT CENTERS
FEE REVENUE PROJECTION FY 2022-2023**

| CAMPUS STUDENT UNION FEE | SUMMER 2022 | FALL 2022 | SPRING 2023 |
|----------------------------|-------------|--------------|--------------|
| Projected Students | 1,000 | 41,771 | 37,923 |
| Less: Waivers | 0 | 180 | 150 |
| Budgeted Student Headcount | 1,000 | 41,591 | 37,773 |
| Non-Directed TSC Fee | \$ 60.00 | \$ 155.98 | \$ 155.98 |
| Budgeted Fees Available | \$ 60,000 | \$ 6,487,396 | \$ 5,891,861 |

TOTAL PROJECTED TSC FEES FOR FY 2022-2023

\$12,439,257

| TITAN STUDENT CENTERS REVENUE FUND BALANCE | | | |
|---|----------------------|-----------------------|-----------------------|
| TSC | 2020-2021 ACTUAL | 2021-2022 ESTIMATE | 2022-2023 PROPOSED |
| REVENUE FUND (TCUOP) | | | |
| PRIOR YEAR FUND BALANCE | \$ 9,097,146 | \$ 9,422,151 | \$ 8,818,280 |
| FEE REVENUE | \$ 12,545,609 | \$ 12,059,767 | \$ 12,439,257 |
| INTEREST INCOME - REVENUE FUND | \$ 176,548 | \$ 51,945 | \$ 105,000 |
| CAMPUS A/R ADJUSTMENT | \$ 21,733 | \$ 22,453 | |
| SUB-TOTAL | \$ 21,841,036 | \$ 21,556,316 | \$ 21,362,537 |

| EXPENDITURES | | | |
|---|----------------------|----------------------|----------------------|
| BUDGET & RETURN TO OPERATIONS | \$ 8,757,737 | \$ 9,308,137 | \$ 10,150,000 |
| POTENTIAL UNCOLLECTED STUDENT FEES | \$ 8,548 | \$ 163,968 | |
| FACILITY BOND PAYMENT | \$ 2,313,400 | \$ 1,163,951 | \$ 1,574,525 |
| CSU GENERAL OVERHEAD EXPENSE | \$ 97,700 | \$ 34,423 | \$ 110,000 |
| TRANSFER TO UNFUNDED PENSION LIABILITY | | \$ 367,557 | \$ 923,066 (1) |
| TRANSFER TO REPAIR & REPLACEMENT FUND (TCUMR) | \$ 1,241,500 | \$ 500,000 | \$ 200,000 |
| TRANSFER TO CATASTROPHIC FUND (TCUCE) | \$ - | \$ 850,000 | \$ 2,350,000 |
| TRANSFER TO ECONOMIC UNCERTAINTY FUND | \$ - | \$ 350,000 | \$ 650,000 |
| SUB-TOTAL | \$ 12,418,885 | \$ 12,738,036 | \$ 15,957,591 |

| | | | |
|----------------------------|--------------------|--------------------|--------------------|
| ENDING FUND BALANCE | \$9,422,151 | \$8,818,280 | \$5,404,946 |
|----------------------------|--------------------|--------------------|--------------------|

| RESERVE FUNDS | BALANCE 06/30/2021 | ESTIMATE BALANCE 06/30/2022 | PROJECTED BALANCE 6/30/2023 |
|-----------------------------------|-----------------------|--------------------------------|--------------------------------|
| Repair & Replacement Fund (TCUMR) | \$ 6,679,690 | \$ 6,838,009 | \$ 7,038,009 |
| Catastrophic Fund (TCUCE) | \$ 2,645,575 | \$ 3,495,575 | \$ 5,845,575 |
| Economic Uncertainty Fund (TCUOP) | \$ - | \$ 350,000 | \$ 1,000,000 (2) |

(1) Includes an additional \$500,000 contribution to Pension Unfunded Liability to CALPERS

(2) Economic Uncertainty Reserve is included in TCUOP Ending Fund Balance

**TITAN STUDENT CENTERS
2022-23 PROPOSED OPERATING BUDGET**

| FY 20-21 ACTUAL | FY 21-22 BUDGET | FY22-23 PROPOSED | Variance \$ | Variance % |
|--------------------|--------------------|---------------------|-------------|------------|
|--------------------|--------------------|---------------------|-------------|------------|

INCOME

| | | | | | |
|-----------------------------|----------|---------|---------|----------|-------|
| Locker Income | 115 | 22,000 | 24,000 | 2,000 | 9% |
| Dining Commissions | | 210,000 | 210,000 | - | 0% |
| Merchandise Sales | 2 | 151 | 3,090 | 2,939 | 1946% |
| Yum | | 9,900 | 12,000 | 2,100 | 21% |
| Bowling | | 8,400 | 22,440 | 14,040 | 167% |
| Shoe Rentals | | 8,000 | 10,250 | 2,250 | 28% |
| Foosball/Shuffleboard | | 492 | 300 | (192) | -39% |
| Misc./General/See's Revenue | 103,928 | 10,209 | 132,569 | 122,360 | 1199% |
| Room Rental | (11,183) | 84,700 | 60,500 | (24,200) | -29% |
| Equipment Rental | | 1,800 | 3,000 | 1,200 | 67% |
| Personnel Services Income | | 22,790 | 15,761 | (7,029) | -31% |
| ATM & Amazon Locker | 62,541 | 60,432 | 62,084 | 1,652 | 3% |
| Interest Income | 25,374 | 70,000 | 12,000 | (58,000) | -83% |
| Registration Fees | 6,635 | 244,570 | 456,135 | 211,565 | 87% |
| Table Tennis | | 1,127 | 1,127 | - | 0% |
| Billiards | | 17,259 | 18,000 | 741 | 4% |
| Ticket/Amusement/Movie | | 160 | 3,125 | 2,965 | 1853% |
| Gaming Center | | 1,803 | 850 | (953) | -53% |
| Rock Wall Classes | | 1,500 | 5,000 | 3,500 | 233% |
| Games Special Events | | 32,000 | 7,360 | (24,640) | -77% |

TOTAL INCOME

| | | | | |
|----------------|----------------|------------------|----------------|------------|
| 187,412 | 807,293 | 1,059,591 | 252,298 | 24% |
|----------------|----------------|------------------|----------------|------------|

**TITAN STUDENT CENTERS
2021-22 PROPOSED OPERATING BUDGET**

| | FY 20-21 ACTUAL | FY 21-22 BUDGET | FY 22-23 PROPOSED | Variance \$ | Variance % |
|--|----------------------------|----------------------------|------------------------------|--------------------|-------------------|
|--|----------------------------|----------------------------|------------------------------|--------------------|-------------------|

EXPENSES

| | | | | | |
|------------------------------|-----------|-----------|-----------|----------|------|
| Personnel Services (Staff) | 1,724,076 | 2,145,349 | 2,444,048 | 298,699 | 14% |
| Personnel Services (Student) | 77,109 | 1,694,672 | 2,043,231 | 348,559 | 21% |
| Benefits (Staff) | 768,384 | 1,048,464 | 953,179 | (95,285) | -9% |
| Benefits (Students) | 6,682 | 84,890 | 81,729 | (3,161) | -4% |
| Supplies | 209,150 | 424,362 | 391,490 | (32,872) | -8% |
| Printing & Advertising | 9,013 | 68,814 | 49,348 | (19,466) | -28% |
| Communications | 22,965 | 45,724 | 42,547 | (3,177) | -7% |
| Merchandise for Resale | | 3,300 | 3,250 | (50) | -2% |
| Repairs & Maintenance | 43,579 | 178,167 | 155,708 | (22,459) | -13% |
| Minor Construction | 41,088 | 162,000 | 155,200 | (6,800) | -4% |
| Contract Wages | 133,469 | 122,000 | 167,466 | 45,466 | 37% |
| Contracts/Fees/Rentals | 2,199,155 | 3,069,149 | 3,924,157 | 855,008 | 28% |
| Travel | 3,152 | 17,850 | 93,383 | 75,533 | 423% |
| Vehicle Expense | 1,819 | 2,250 | 2,250 | - | 0% |
| Dues & Subscriptions | 13,057 | 14,580 | 12,425 | (2,155) | -15% |
| Staff Development | 5,276 | 37,750 | 47,455 | 9,705 | 26% |
| Insurance | 51,917 | 133,565 | 133,000 | (565) | 0% |
| Utilities | 388,941 | 500,000 | 500,000 | - | 0% |
| Postal Expense | 734 | 2,000 | 2,204 | 204 | 10% |

| | | | | | |
|-----------------------|------------------|------------------|-------------------|------------------|------------|
| TOTAL EXPENSES | 5,699,566 | 9,754,886 | 11,202,071 | 1,447,185 | 13% |
|-----------------------|------------------|------------------|-------------------|------------------|------------|

| | | | | | |
|----------------------------------|--------------------|--------------------|---------------------|--------------------|--|
| Subsidy from Student Fees | (5,512,154) | (8,947,593) | (10,142,480) | (1,194,887) | |
|----------------------------------|--------------------|--------------------|---------------------|--------------------|--|

| TITAN STUDENT CENTERS | ADMINISTRATION | BUILDING ENGINEERING | TITAN STUDENT UNION | TITAN RECREATION |
|-----------------------|----------------|-------------------------|------------------------|---------------------|
|-----------------------|----------------|-------------------------|------------------------|---------------------|

INCOME

| | | | | |
|---------------------------|------------------|----------------|----------|----------------|
| Locker Income | 24,000 | | | 24,000 |
| Dining Commissions | 210,000 | 210,000 | | |
| Merchandise Sales | 3,090 | | 90 | 3,000 |
| Yum | 12,000 | 12,000 | | |
| Bowling | 22,440 | | 22,440 | |
| Shoe Rentals | 10,250 | | 10,250 | |
| Foosball/Shuffleboard | 300 | | 300 | |
| Miscellaneous/Fundraising | 132,569 | - | 130,069 | 2,500 |
| Room Rental | 60,500 | | 57,500 | 3,000 |
| Equipment Rental | 3,000 | | | 3,000 |
| Guest Pass/Personal | 15,761 | | 5,761 | 10,000 |
| ATM & Amazon Locker | 62,084 | 62,084 | | |
| Interest Income | 12,000 | 12,000 | | |
| Registration Fees | 456,135 | | | 456,135 |
| Table Tennis | 1,127 | | 1,127 | |
| Billiards | 18,000 | | 18,000 | |
| Ticket/Amusement/Movie | 3,125 | | 3,125 | |
| Gaming Center | 850 | | 850 | |
| Rock Wall Classes | 5,000 | | | 5,000 |
| Games Special Events | 7,360 | | 7,360 | |
| TOTAL INCOME | 1,059,591 | 296,084 | - | 506,635 |

| | | | | |
|------------------------------|-----------------------|---------------------------------|--------------------------------|-----------------------------|
| TITAN STUDENT CENTERS | ADMINISTRATION | BUILDING ENGINEERING | TITAN STUDENT UNION | TITAN RECREATION |
|------------------------------|-----------------------|---------------------------------|--------------------------------|-----------------------------|

EXPENSES

| | | | | | |
|------------------------------|-----------|-----------|-----------|---------|-----------|
| Personnel Services (Staff) | 2,444,048 | 486,475 | 620,884 | 747,352 | 589,338 |
| Personnel Services (Student) | 2,043,231 | 198,000 | 43,200 | 775,366 | 1,026,665 |
| Benefits (Staff) | 953,179 | 189,725 | 242,145 | 291,467 | 229,842 |
| Benefits (Student) | 81,729 | 7,920 | 1,728 | 31,015 | 41,067 |
| Supplies | 391,490 | 33,500 | 106,766 | 101,384 | 149,840 |
| Printing & Advertising | 49,348 | 18,050 | | 4,997 | 26,301 |
| Communications | 42,547 | 11,810 | 5,760 | 11,327 | 13,650 |
| Merchandise for Resale | 3,250 | | | 250 | 3,000 |
| Repairs & Maintenance | 155,708 | 7,500 | 62,718 | 57,590 | 27,900 |
| Minor Construction | 155,200 | | 155,200 | | |
| Contract Wages | 167,466 | 167,466 | | | |
| Contracts/Fees/Rentals | 3,924,157 | 2,103,328 | 1,441,342 | 145,388 | 234,099 |
| Travel | 93,383 | 19,780 | | 21,835 | 51,768 |
| Vehicle Expense | 2,250 | | 2,250 | | |
| Dues & Subscriptions | 12,425 | 1,539 | 185 | 4,691 | 6,010 |
| Staff Development | 47,455 | 11,000 | 5,000 | 17,525 | 13,930 |
| Insurance | 133,000 | 95,000 | | | 38,000 |
| Utilities | 500,000 | 500,000 | | | |
| Postal Expense | 2,204 | | | 2,204 | |

| | | | | | |
|-----------------------|-------------------|------------------|------------------|------------------|------------------|
| TOTAL EXPENSES | 11,202,071 | 3,851,093 | 2,687,177 | 2,212,391 | 2,451,409 |
|-----------------------|-------------------|------------------|------------------|------------------|------------------|

| | | | |
|-----------------------|-------------------------|-------------------------------|------------------|
| ADMINISTRATION | GENERAL SERVICES | INFORMATION TECHNOLOGY | MARKETING |
|-----------------------|-------------------------|-------------------------------|------------------|

INCOME

| | | | | |
|---------------------|----------------|----------------|---|---|
| Dining Commissions | 210,000 | 210,000 | | |
| Yum | 12,000 | 12,000 | | |
| ATM & Amazon Locker | 62,084 | 62,084 | | |
| Interest Income | 12,000 | 12,000 | | |
| TOTAL INCOME | 296,084 | 296,084 | - | - |

EXPENSES

| | | | | |
|------------------------------|------------------|------------------|----------------|----------------|
| Personnel Services (Staff) | 486,475 | | 186,245 | 300,230 |
| Personnel Services (Student) | 198,000 | | 28,000 | 170,000 |
| Benefits (Staff) | 189,725 | | 72,635 | 117,090 |
| Benefits (Student) | 7,920 | | 1,120 | 6,800 |
| Supplies | 33,500 | | 9,500 | 24,000 |
| Printing & Advertising | 18,050 | | 50 | 18,000 |
| Communications | 11,810 | 2,400 | 5,000 | 4,410 |
| Repairs & Maintenance | 7,500 | | 7,500 | |
| Contract Wages | 167,466 | 42,466 | 125,000 | |
| Contracts/Fees/Rentals | 2,103,328 | 1,922,173 | 150,000 | 31,155 |
| Travel | 19,780 | | 2,500 | 17,280 |
| Dues & Subscriptions | 1,539 | | | 1,539 |
| Staff Development | 11,000 | | 3,000 | 8,000 |
| Insurance | 95,000 | 95,000 | | |
| Utilities | 500,000 | 500,000 | | |
| TOTAL EXPENSES | 3,851,093 | 2,562,039 | 590,550 | 698,504 |

| BUILDING ENGINEERING | GENERAL OPERATONS | KITCHEN & DINING | TSU | SRC | CHILDREN'S CENTER |
|----------------------|-------------------|------------------|-----|-----|-------------------|
|----------------------|-------------------|------------------|-----|-----|-------------------|

EXPENSES

| | | | | | | |
|------------------------------|-----------|---------|--------|---------|---------|---------|
| Personnel Services (Staff) | 620,884 | 620,884 | | | | |
| Personnel Services (Student) | 43,200 | 43,200 | | | | - |
| Benefits (Staff) | 242,145 | 242,145 | | | | |
| Benefits (Student) | 1,728 | 1,728 | | | | - |
| Supplies | 106,766 | 2,604 | 3,550 | 75,008 | 20,604 | 5,000 |
| Communications | 5,760 | 5,760 | | | | |
| Repairs & Maintenance | 62,718 | | 8,952 | 27,600 | 20,916 | 5,250 |
| Minor Construction | 155,200 | - | | 75,200 | 60,000 | 20,000 |
| Contracts/Fees/Rentals | 1,441,342 | 6,776 | 48,585 | 819,971 | 395,760 | 170,250 |
| Vehicle Expense | 2,250 | 2,250 | | | | |
| Dues & Subscriptions | 185 | 185 | | | | |
| Staff Development | 5,000 | 5,000 | | | | |

| | | | | | | |
|-----------------------|------------------|----------------|---------------|----------------|----------------|----------------|
| TOTAL EXPENSES | 2,687,177 | 930,531 | 61,087 | 997,779 | 497,280 | 200,500 |
|-----------------------|------------------|----------------|---------------|----------------|----------------|----------------|

| TITAN STUDENT UNION | UCC | TITAN BOWL & BILLIARDS | ART & EXHIBITS | INFORMATION & SERVICES | TSU OPERATIONS | FOOD PANTRY |
|---------------------|-----|------------------------|----------------|------------------------|----------------|-------------|
|---------------------|-----|------------------------|----------------|------------------------|----------------|-------------|

INCOME

| | | | | | | |
|--------------------------------|----------------|---------------|---------------|--------------|--------------|----------------|
| Merchandise Sales | 90 | | 90 | | | |
| Bowling | 22,440 | | 22,440 | | | |
| Shoes Rentals | 10,250 | | 10,250 | | | |
| Foosball/Shuffleboard | 300 | | 300 | | | |
| Miscellaneous/Fundraising Reve | 130,069 | 50 | | 19 | - | 130,000 |
| Room Rentals | 57,500 | 57,500 | | | | |
| Personnel Services Income | 5,761 | | 1,271 | 1,125 | 3,365 | |
| Table Tennis | 1,127 | | 1,127 | | | |
| Billiards | 18,000 | | 18,000 | | | |
| Ticket (movie/special event) | 3,125 | | | 3,125 | | |
| Gaming Center | 850 | | 850 | | | |
| Games Special Events | 7,360 | | 7,360 | | | |
| TOTAL INCOME | 256,872 | 57,550 | 61,688 | 4,269 | 3,365 | 130,000 |

| TITAN STUDENT UNION | UCC | TITAN BOWL & BILLIARDS | ART & EXHIBITS | INFORMATION & SERVICES | TSU OPERATIONS | FOOD PANTRY |
|---------------------|-----|------------------------|----------------|------------------------|----------------|-------------|
|---------------------|-----|------------------------|----------------|------------------------|----------------|-------------|

EXPENSES

| | | | | | | | |
|------------------------------|------------------|----------------|----------------|---------------|----------------|------------------|----------------|
| Personnel Services (Staff) | 747,352 | 102,058 | 52,090 | | 99,454 | 493,750 | |
| Personnel Services (Student) | 775,366 | 40,069 | 76,646 | 41,243 | 156,100 | 297,903 | 163,405 |
| Benefits (Staff) | 291,467 | 39,803 | 20,315 | | 38,787 | 192,562 | |
| Benefits (Student) | 31,015 | 1,603 | 3,066 | 1,650 | 6,244 | 11,916 | 6,536 |
| Supplies | 101,384 | 1,130 | 12,454 | 5,750 | 5,460 | 20,834 | 55,756 |
| Printing & Advertising | 4,997 | 112 | 650 | 900 | 955 | 1,000 | 1,380 |
| Communications | 11,327 | 1,932 | 1,908 | 360 | 3,023 | 3,264 | 840 |
| Merchandise for Resale | 250 | | 250 | | | | |
| Repairs & Maintenance | 57,590 | | 10,800 | 2,050 | 300 | 43,740 | 700 |
| Contracts/Fees/Rentals | 145,388 | 16,570 | 22,772 | 2,900 | 18,556 | 78,890 | 5,700 |
| Travel | 21,835 | 3,300 | 1,650 | | 100 | 16,185 | 600 |
| Dues & Subscriptions | 4,691 | | - | | | 4,691 | |
| Staff Development | 17,525 | 1,650 | 800 | 200 | 400 | 8,925 | 5,550 |
| Postal Expense | 2,204 | | | | 2,000 | 144 | 60 |
| TOTAL EXPENSES | 2,212,391 | 208,227 | 203,402 | 55,053 | 331,379 | 1,173,804 | 240,527 |

| TITAN RECREATION | TITAN REC GENERAL OPERATIONS | FITNESS PROGRAMS | AQUATICS | ROCK WALL | INTRAMURAL SPORTS | TITAN YOUTH SPORTS CAMP | LEARN TO SWIM | Emergency Preparedness Instructional | OUTDOOR ADVENTURE |
|------------------|------------------------------------|---------------------|----------|-----------|----------------------|----------------------------|------------------|--|----------------------|
|------------------|------------------------------------|---------------------|----------|-----------|----------------------|----------------------------|------------------|--|----------------------|

INCOME

| | | | | | | | | | | |
|--------------------------------|----------------|----------------|---------------|----------|--------------|---------------|----------------|---------------|--------------|---------------|
| Locker Income | 24,000 | 24,000 | | | | | | | | |
| Merchandise Sales | 3,000 | 3,000 | | | | - | | | | |
| Miscellaneous Revenue | 2,500 | 2,500 | | | | | | | | |
| Room Rental | 3,000 | 3,000 | | | | | | | | |
| Equipment Rental | 3,000 | | | | | | | | 3,000 | |
| Guest Passes | 10,000 | 10,000 | | | | | | | | |
| Registration Fees | 456,135 | 135,000 | 39,000 | | 1,500 | 23,520 | 179,775 | 35,840 | 8,000 | 33,500 |
| RockWall/Special Event Classes | 5,000 | | | | 2,000 | | | | | 3,000 |
| TOTAL INCOME | 506,635 | 177,500 | 39,000 | - | 3,500 | 23,520 | 179,775 | 35,840 | 8,000 | 39,500 |

EXPENSES

| | | | | | | | | | | |
|------------------------------|------------------|------------------|----------------|----------------|----------------|----------------|----------------|---------------|---------------|---------------|
| Personnel Services (Staff) | 589,338 | 589,338 | | | | | | | | |
| Personnel Services (Student) | 1,026,665 | 361,163 | 109,865 | 135,000 | 90,731 | 159,501 | 115,842 | 22,000 | | 32,563 |
| Benefits (Staff) | 229,842 | 229,842 | | | | | | | | |
| Benefits (Student) | 41,067 | 14,447 | 4,395 | 5,400 | 3,629 | 6,380 | 4,634 | 880 | | 1,303 |
| Supplies | 149,840 | 86,000 | 8,000 | 20,000 | 4,740 | 15,850 | 7,000 | 400 | 2,500 | 5,350 |
| Printing & Advertising | 26,301 | 7,500 | 2,000 | 400 | 8,051 | 4,000 | 3,000 | 300 | 300 | 750 |
| Communications | 13,650 | 13,000 | | | | | - | | | 650 |
| Merchandise for Resale | 3,000 | 3,000 | | | | | | | | |
| Repairs & Maintenance | 27,900 | 22,500 | | 2,500 | | | | | | 2,900 |
| Contracts/Fees/Rentals | 234,099 | 131,580.00 | 37,100 | 8,250 | 3,550 | 8,229 | 19,450 | 1,050 | 15,500 | 9,390 |
| Travel | 51,768 | 18,368 | | | | | | | | 33,400 |
| Dues & Subscriptions | 6,010 | 4,500 | | 200 | 400 | | | | | 910 |
| Staff Development | 13,930 | 8,430 | | 2,000 | 1,500 | | | 2,000 | | - |
| Insurance | 38,000 | | | | | 38,000 | | | | |
| TOTAL EXPENSES | 2,451,409 | 1,489,667 | 161,360 | 173,750 | 112,601 | 231,960 | 149,926 | 26,630 | 18,300 | 87,216 |