



ASSOCIATED STUDENTS INC.

CONSOLIDATED BUDGET 2020-2021



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INTRODUCTION

The Associated Students provides for student governance, shared university governance, planning of student activities and programs, funding of campus organizations and athletics, and operation of the student union, recreation center, and child care center.

Associated Students Inc., CSUF (ASI) is a 501(c)3 nonprofit corporation operating as an auxiliary organization of California State University, Fullerton per the Master Agreement and Land Lease. ASI's operating funds are derived via two Category II Mandatory Student Fees, the Student Body fee and the Student Center fee. Together, these fees fund the operation of the Associated Students' government, the Titan Student Union, the Student Recreation Center, and the ASI Children's Center. As an auxiliary organization, Associated Students does not receive funding from state sources, except for Children's Center grants received from the Department of Education. All students enrolled at CSUF who pay mandatory fees are members of Associated Students.



STUDENT GOVERNANCE

The student body annually elects ASI representatives to advocate for student concerns and participate in the shared governance of the university. The ASI President and Vice President, along with their appointed executive officers, represent students' needs and interests to the CSUF administration, faculty, staff, and campus community. This executive branch advocates for, and provides programs and initiatives that benefit, the student body. The executive officers report progress on strategic initiatives to the Board of Directors and represents students at all levels within the university and in external public forums.

The ASI Board of Directors is composed of two elected representatives from each of the eight academic colleges, one representative appointed by Academic Senate, and one representative appointed by the university president. The Board of Directors sets policy for the Associated Students Inc., approves funding for programs and services, and advocates for student interests.

The Titan Student Centers Board of Trustees, as a sub-board of the Board of Directors, provides direction for programs and services associated with the Titan Student Union and Student Recreation Center (collectively, the Titan Student Centers or TSC).



ASI DEPARTMENTS

LEADER & PROGRAM DEVELOPMENT

ASI Leader & Program Development (LPD) advises, supports, administers, and oversees the functions of student government as well as a variety of student programs. This department facilitates all ASI student leadership programs through support, advising, and coaching. Additionally, the department plans and implements a variety of student leader development, training, and retreat programs throughout the year. LPD aids student government and student leaders, including the Board of Directors, Executive Officers, the Titan Student Centers Board of Trustees, and the Inter-Club Councils, in navigating their experiences in ASI and serving the students of Cal State Fullerton.

LPD also functions as ASI's Programming department, providing expertise in event and activity planning and implementation. The department advises student leaders on budgets and finance, and monitors the campus funding/funded councils, organizations, and clubs receiving funding from ASI. LPD is responsible for administering and overseeing a variety of programs and services, including Camp Titan, club office and storage space, Student Research Grants, and a legal referral services program provided by the College Legal Clinic.



TITAN STUDENT UNION

The Titan Student Union (TSU) has been the center of student life on campus since its construction in 1976. The TSU was expanded in 1992 and again in 2016 in order to provide offices for student organizations, public lounge and recreation areas, food service, and space for meetings and events.

The Titan Student Union houses offices for ASI student leadership and departments, while providing services for students and members of the campus community. Specifically, the TSU houses the ASI Executive Officers, the Board of Directors, the TSC Board of Trustees, and ASI Programming,

The TSU is the primary location on campus for students to study, relax, and meet with friends. The TSU offers an Information & Services Center, a Student Arts Program, Titan Bowl and Billiards, and houses Student Life & Leadership and the Office of the Dean of Students. The TSU meeting locations host over 4,000 events annually.



ASI DEPARTMENTS

STUDENT RECREATION CENTER

The Student Recreation Center (SRC) is the home of Titan Recreation. The SRC features a cardio floor, weight room, thirty-five-foot-high rock wall, indoor jogging track, outdoor swimming pool, and 22,000 square feet of gymnasium space. Titan Recreation, the recreational arm of ASI, offers aquatics, personal training, instructional fitness, rock climbing training, and intramural sports. Titan Recreation hosts youth day camps in the summer and Learn-to-Swim programs year-round. Outdoor Adventure and F45 fitness classes are the newest offerings of a program that will continue to expand to meet the needs of a growing student population.

All Cal State University Fullerton students who pay the Student Center fee receive access to the SRC and the programs offered by Titan Recreation at no extra cost. SRC memberships are also available to the rest of the campus community and alumni.



ASI DEPARTMENTS

CHILDREN'S CENTER

The ASI Children's Center provides top-quality care and an exceptional educational program for the children of CSUF students, faculty, and staff. It serves the fundamental purpose of making higher education accessible to student parents by offering affordable and quality child care. The current graduation rate of enrolled student parents is 89%. The Center also provides subsidized childcare for low-income students, which enables many students to attend CSUF who otherwise could not afford or arrange for childcare.

Currently, the Children's Center serves 135 children enrolled in daycare programs. Over 215 CSUF student parents attend classes while their children are cared for at the ASI Children's Center. Many of the center's student parents are first-generation college students.

The center employs 97 CSUF students who are all appropriately trained in early childhood education practices. An additional 30 students earn academic credit while completing internships. CSUF faculty regularly refer students to the center to complete projects and observations, resulting in over 930 CSUF students serving the center this year in addition to our student staff, interns, and student parents.

With university support, the Children's Center is able to provide care to children of faculty and staff. Currently 42 faculty and staff families participate in the program. Many of the children's parents volunteer for eight or more hours per semester, providing approximately 1,200 hours of service each year. A Parent Advisory Council holds annual fundraisers to support the program. The Children's Center operates Monday through Friday year-round, is closed on all University holidays, and observes special hours during summer and academic recesses.



ASI DEPARTMENTS

ADMINISTRATION

Administration of Associated Students includes oversight of all departments as well as risk management, strategic planning, assessment, and compliance with CSU and CSUF regulations as well as California non-profit corporate law. ASI Administration includes Human Resources, Financial Services, Building Engineering, IT Services, and Marketing, Communications, & Design.

HUMAN RESOURCES: Human Resources manages all personnel and human resource functions, including recruiting and on-boarding of professional and student staff employed by Associated Students. Human Resources ensures the organization is following all laws and regulations while ensuring good working conditions for ASI employees. The department is charged with classifying positions and determining salaries of ASI employees to ensure all are paid fairly and in accordance with local, state, and federal laws and regulations and oversees and administers payroll and employee benefits. Performance management and employee recognition is managed by the Human Resources Department, as well as workers' compensation. ASI participates in CalPERS medical and retirement plans, and manages the retirement services for the organization's retirees.

Currently, ASI employs 66 full-time professional staff and approximately 375 part-time student employees. The goal of ASI Human Resources is to provide a work environment that is fair, equitable, fun, safe, and high-performing while promoting growth, recognition, and development.

FINANCIAL SERVICES: Financial Services oversees the management and use of the student body and student center fees. The department oversees all accounting services for ASI and also provides accounting services to CSUF Athletics that include processing travel funds, coach stipends, and facility and personnel expenses.

ASI Financial Services offers banking services to recognized student organizations, in accordance with CSU Chancellor's Office guidelines. In addition, on behalf of the university, ASI provides accounting services for the Instructionally Related Activities fee. The process of awarding the IRA fee is overseen by a student-chaired campus-appointed committee made up of faculty and student representatives from each college.

BUILDING ENGINEERING: Building Engineering provides maintenance of ASI's three facilities and surrounding grounds as delineated in the campus agreement. Building Engineering is responsible for maintenance of facilities and building systems, custodial services, landscape maintenance, and leaseholder improvements. Building Engineering coordinates with CSUF Capital Programs and Facilities Management to oversee appropriate maintenance of fire/life safety systems, elevator maintenance, and access to utilities. ASI reimburses CSUF for all costs associated with facility maintenance, improvement, and utilities.

IT SERVICES: IT Services coordinates with CSUF Information Technology to supply, monitor, and maintain ASI's information technology systems and services including desktop support, campus network access and compliance, organizational software applications, and data security. ASI reimburses CSUF for all costs associated with installation and maintenance of campus-provided services and systems.

MARKETING, COMMUNICATIONS, & DESIGN: The Marketing, Communications, & Design (MCD) department is responsible for the centralized marketing, advertising, and public relations efforts for Associated Students Inc., CSUF (ASI), including ASI programming and the Titan Student Centers. This includes the design and production of all ASI print, electronic, clothing, and promotional items. Additionally, MCD creates and posts the majority of ASI social media content related to programming and general ASI news.

In addition to serving all of ASI, MCD offers advertising services for clubs, organizations, and campus entities, which includes advertising space on LCDs and electronic message boards within ASI facilities.



BUDGET PROCESS

ASI department managers prepare income and expense projections based on prior department expenditures, usage assumptions, and inflation. These projections undergo review by ASI Administration prior to consideration by the Finance Committee of the Board of Directors. Simultaneously, elected student leaders propose funding for programs and initiatives while the Titan Student Centers Board of Trustees reviews programs and initiatives of the TSU and SRC. The ASI Board of Directors approves the ASI budget in its entirety.

The ASI fund is derived from the mandatory Student Body Fee. These student fees fund the functions of CSUF's student government and the Children's Center, including facility operations, bond obligations, and reserves for maintenance and improvements. Currently, 30% of the student body fee is allocated directly to CSUF Athletics to provide scholarships to student athletes. Because of this arrangement, all CSUF students are admitted free to many athletic events held on campus.

The Titan Student Centers fund is derived from the mandatory Student Body Centers Fee. These student fees, together with locally generated revenue, fund all operations of the Titan Student Centers. In addition, the fees satisfy bond obligations associated with construction of the student union and recreation facilities, and fund reserves for future construction and maintenance. The CSUF Student Body Centers Fee is among the lowest of CSU campuses with comparable facilities and services.

RESERVE FUNDS

In accordance with CSU standards, ASI maintains reserve funds to address the long-term financial needs of the organization. Reserve funds include Children's Center, Working Capital, Restricted (Scholarships), Catastrophic, Voluntary Employees Beneficiary Association (VEBA), and Facility Maintenance/Repair. In addition, the organization continues to meet the organization's pension and bond obligations.

FISCAL VIABILITY

The organization has three long-term obligations: post-retirement medical expenses, CalPERS pension obligation, and facility bonds. The bond for the 1992 expansion of the Titan Student Union will be satisfied in 2021 and the Student Recreation Center bond in 2038. All long-term obligations continue to be satisfied annually.

ASI's most significant financial challenge is the State of California annual minimum wage increase. This will continue increasing operating expenses over time, which ASI continues to mitigate through operational efficiencies.

Due to the financial uncertainty brought on by the 2020 pandemic, the enrollment projections that drive ASI's estimated income were decreased for the 2020-21 budget as compared with previous years. In order to remain in balance, expenditures were reduced in travel and professional development. An overall budget assessment will take place once the 2020-21 academic year census is known.

Overall, both the ASI and TSC funds are able to meet their obligations and manage long-term liabilities, post-retirement health care, and pension obligations. The TSC has maintained adequate reserves to meet contingencies and to continue to fund facility projects. To maintain its strong financial position, ASI must continue to exercise fiscal responsibility when addressing financial obligations such as wages and benefits, as well as programming support.

ASSOCIATED STUDENTS			
ASI FEE REVENUE PROJECTION FY 2020-2021			
NON-DIRECTED ASI FEE	SUMMER 2020	FALL 2020	SPRING 2021
Projected Students	8,133	37,875	36,738
Less: Waivers	0	180	150
Budgeted Student Headcount	8,133	37,695	36,588
Non-Directed ASI Fee	\$ 5.00	\$ 57.86	\$ 57.86
Budgeted Fees Available	\$ 40,665	\$ 2,181,010	\$ 2,117,005
	TOTAL NON-DIRECTED ASI FEES		\$ 4,338,679
ATHLETICS	SUMMER 2020	FALL 2020	SPRING 2021
Projected Students	8,133	37,875	36,738
Less: Waivers	0	180	150
Budgeted Student Headcount	8,133	37,695	36,588
Athletic Fee	\$ -	\$ 24.47	\$ 24.47
Budgeted Fees Available	\$ -	\$ 922,387	\$ 895,318
	TOTAL ATHLETICS FEES		\$1,817,705
TOTAL PROJECTED ASI FEES FOR FY 2020-2021			\$6,156,384

ASSOCIATED STUDENTS REVENUE FUND BALANCE			
ASI	2018-19 ACTUAL	2019-20 ESTIMATE	2020-2021 ESTIMATE
ASB DEPOSITORY FUND (TB001)			
PRIOR YEAR FUND BALANCE	\$ 159,466	\$ 83,997	\$ 194,205
DEPOSITORY FEES	\$ 6,153,059	\$ 6,252,011	\$ 6,156,384
INTEREST INCOME	\$ 24,273	\$ 27,641	\$ 25,000
SUB-TOTAL	\$ 6,336,798	\$ 6,363,650	\$ 6,375,589
LESS: Budget	\$ 6,252,801	\$ 6,169,445	\$ 6,154,448
Ending Fund Balance	\$83,997	\$194,205	\$ 221,141

TITAN STUDENT CENTERS			
TSC FEE REVENUE PROJECTION FY 2020-2021			
CAMPUS STUDENT UNION FEE	SUMMER 2020	FALL 2020	SPRING 2021
Projected Students	8,133	37,875	36,738
Less: Waivers	0	180	150
Budgeted Student Headcount	8,133	37,695	36,588
Non-Directed TSC Fee	\$ 60.00	\$ 149.05	\$ 149.05
Budgeted Fees Available	\$ 487,980	\$ 5,618,380	\$ 5,453,501
TOTAL PROJECTED TSC FEES FOR FY 2020-2021			\$11,559,861

TITAN STUDENT CENTERS REVENUE FUND BALANCE			
TSC	2018-2019 ACTUAL	2019-2020 ESTIMATE	2020-2021 ESTIMATE
REVENUE FUND (TCUOP)			
PRIOR YEAR FUND BALANCE	\$ 10,887,349	\$ 9,937,172	\$ 8,635,511
FEE REVENUE	\$ 11,552,957	\$ 11,580,424	\$ 11,559,861
INTEREST INCOME - REVENUE FUND	\$ 161,125	\$ 150,000	\$ 150,000
SUB-TOTAL	\$ 22,601,432	\$ 21,667,596	\$ 20,345,372
LESS:			
ADJUSTMENTS & RETURN TO OPERATIONS	\$ 8,300,000	\$ 8,169,560	\$ 8,757,737
NET TRANSFERS TO INTEREST & REDEMPTION FUND (Bond Payment)	\$ 2,308,150	\$ 2,307,525	\$ 2,313,400
GENERAL OVERHEAD EXPENSE	\$ 56,110	\$ 55,000	\$ 55,000
TRANSFERS TO REPAIR & REPLACEMENT FUND (TCUMR)	\$ 2,000,000	\$ 2,500,000	\$ 2,500,000
TRANSFER TO CATASTROPHIC FUND			
SUB-TOTAL	\$ 12,664,260	\$ 13,032,085	\$ 13,626,137
ENDING FUND BALANCE	\$9,937,172	\$8,635,511	\$6,719,235

Repair/Replacement Fund Balance Est. (TCUMR)	\$2,723,651	\$5,283,750	\$7,783,750
Catastrophic Fund Balance Estimate (TCUCE)	\$2,530,786	\$2,530,786	\$2,530,786

**ASSOCIATED STUDENTS
2020-2021 CONSOLIDATED BUDGET**

	Consolidated ASI CSUF	Associated Students	Titan Student Centers
INCOME			
Parent/Staff/Faculty/Fees	\$ 695,000	695,000	
Contract-Department of Education	\$ 658,132	658,132	
Contract-CSU & Child Nutrition	\$ 236,780	236,780	
Fees Certified	\$ 42,000	42,000	
IRA Management Fee	\$ 257,236	257,236	
TSC Chargeback	\$ 1,782,081	1,782,081	
Fundraising/Interest Income	\$ 200,000	165,000	35,000
General/Year End Income	\$ 228,036	228,000	36
Service Chargeback	\$ 417,482		417,482
Registration/Locker/Rockwall Fees	\$ 362,000		362,000
Dining Commissions	\$ 180,000		180,000
Misc./General Merchandise	\$ 26,363		26,363
Billiard/Bowling/Games	\$ 69,900		69,900
Room/Facility/Equipment Rental	\$ 150,400		150,400
Ticket Sales	\$ 17,216		17,216
Computer/Personnel Services Income	\$ 45,845		45,845
Yum/ATM/Automated Services	\$ 77,800		77,800
TOTAL INCOME	\$ 5,446,271	4,064,229	1,382,042

**ASSOCIATED STUDENTS
2020-2021 CONSOLIDATED BUDGET**

	Consolidated ASI CSUF	Associated Students	Titan Student Centers
EXPENSES			
Professional Staff Wages	\$ 4,756,894	2,705,929	2,050,965
Student Wages	\$ 2,860,504	1,089,251	1,771,253
Benefits (Staff)	\$ 1,979,921	1,091,857	888,064
Benefits (Student)	\$ 119,111	34,912	84,199
Contract Wages	\$ 153,000	153,000	
Student Leader Awards	\$ 415,605	415,605	
Supply/Merchandise	\$ 695,562	290,262	405,300
Printing/Advertising	\$ 132,265	110,265	22,000
Communication/Postal	\$ 79,176	37,545	41,631
Contract/Fees/Rental	\$ 5,370,936	1,683,626	3,687,310
Vehicle exp./repair/minor construct.	\$ 466,680	143,288	323,392
Travel	\$ 383,276	321,117	62,159
Dues/Subscription	\$ 35,695	23,150	12,545
Staff Development	\$ 97,390	75,415	21,975
Insurance	\$ 238,386	103,000	135,386
Utilities	\$ 630,600	30,000	600,600
Research Grants	\$ 25,000	25,000	
Contingency	\$ 63,000	30,000	33,000
Titan Dreamers Scholarship	\$ 20,000	20,000	
Scholarship	\$ 17,000	17,000	
Presidential Discretionary	\$ 750	750	
Athletics	\$ 1,817,705	1,817,705	
TOTAL EXPENSES	\$ 20,358,455	10,218,677	10,139,779

**ASSOCIATED STUDENTS
2020-2021 OPERATING BUDGET**

	FY 18-19 ACTUAL	FY 19-20 BUDGET	FY 20-21 BUDGET	Variance \$	Variance %
INCOME					
Parent Fees (CC)	775,343	685,000	695,000	10,000	1%
Contract-Dept of Educ (CC)	554,294	515,000	658,132	143,132	22%
Fees Certified	32,203	35,000	42,000	7,000	17%
Fundraising	121,431	90,000	165,000	75,000	45%
Contract-Child Nutrition (CC)	97,430	110,000	236,780	126,780	54%
General Revenue	101,907	124,000	228,000	104,000	46%
TSC Chargeback	1,866,778	1,724,300	1,782,081	57,781	3%
IRA Management Fee	211,925	217,000	257,236	40,236	16%
TOTAL INCOME	3,761,311	3,500,300	4,064,229	563,929	14%
EXPENSES					
Personnel Services (Staff)	2,424,592	2,620,487	2,705,929	85,442	3%
Personnel Services (Student)	974,181	928,000	1,089,251	161,251	15%
Benefits (Staff)	929,248	1,056,696	1,091,857	35,161	3%
Benefits (Student)	32,792	29,331	34,912	5,582	16%
Student Leadership Awards	351,369	332,273	415,605	83,332	20%
Supplies	278,050	276,255	290,262	14,007	5%
Printing & Advertising	66,369	110,333	110,265	(68)	0%
Communications	28,638	38,449	37,545	(904)	-2%
Repair and Maintenance	170,683	154,359	143,288	(11,071)	-8%
Contract Wages	147,180	148,300	153,000	4,700	3%
Grants-Athletics	1,849,473	1,857,993	1,817,705	(40,288)	-2%
Contracts/Fees/Rentals	1,312,737	1,444,820	1,683,626	238,806	14%
Travel	269,961	356,250	321,117	(35,133)	-11%
Dues & Subscriptions	11,343	11,750	23,150	11,400	49%
Staff Development	67,649	82,000	75,415	(6,585)	-9%
Insurance	79,490	103,700	103,000	(700)	-1%
Utilities	27,634	26,000	30,000	4,000	13%
Research Grants	19,333	25,000	25,000	-	0%
Contingency	17753.99	40,000	30,000	(10,000)	-33%
Titan Dreamers Scholarship	1,000	10,000	20,000	10,000	50%
Scholarships		17,000	17,000	-	0%
Presidential Discretionary	523	750	750	-	0%
TOTAL EXPENSES	9,060,000	9,669,745	10,218,677	548,932	5%
Subsidy from Student Fees	(5,298,690)	(6,169,445)	(6,154,448)	14,997	

ASSOCIATED STUDENTS	STUDENT GOVERNMENT	PROGRAMMING & STUDENT SERVICES	ADMIN	FUNDED & FUNDING ORGANIZATIONS
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INCOME

Parent/Staff/Faculty Fees	695,000			695,000	
Contract-Dept of Educ (CC)	658,132			658,132	
Fees Certified	42,000			42,000	
Contract-CSU & Child Nutrition	236,780			236,780	
Fundraising/Interest Income	165,000		50,000	115,000	
General/Yr End Show Income	228,000		90,000	138,000	
TSC Chargeback	1,782,081	3,750	400,096	1,378,235	
IRA Management Fee	257,236			257,236	
TOTAL INCOME	4,064,229	3,750	540,096	3,520,383	

EXPENSES

Personnel Services (Staff)	2,705,929		177,152	2,528,777	
Personnel Services (Student)	1,089,251	28,205	132,740	928,306	
Benefits (Staff)	1,091,857		78,507	1,013,350	
Benefits (Student)	34,912	716	8,000	26,196	
Contract Wages	153,000			153,000	
Student Leadership Awards	415,605		415,605		
Supplies/Merchandise	290,262	15,950	68,950	162,112	43,250
Printing & Advertising	110,265	16,050	23,505	61,060	9,650
Communications/Postal	37,545	5,050	11,745	20,750	
Repair/Minor construction	143,288			143,288	
Athletic	1,817,705				1,817,705
Contracts/Fees/Rentals	1,683,626	32,850	719,312	637,755	293,709
Travel	321,117	28,335	48,908	30,348	213,526
Dues & Subscriptions	23,150		3,523	5,877	13,750
Staff Development	75,415			75,415	
Insurance	103,000			79,500	23,500
Utilities	30,000			30,000	
Research Grants	25,000		25,000		
Contingency	30,000	30,000		-	
Titan Dreamers Scholarship	20,000	20,000			
Scholarship	17,000	17,000			
Presidential Discretionary	750	750			
TOTAL EXPENSES	10,218,677	194,906	1,712,947	5,895,734	2,415,090

Subsidy from Student Fees	(6,154,448)	(191,156)	(1,172,851)	(2,375,351)	(2,415,090)
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STUDENT GOVERNMENT	BOARD OF DIRECTORS	EXECUTIVE OFFICES	COMMISSIONS	ELECTIONS
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INCOME

TSC Chargeback	3,750				3,750
	3,750				3,750

EXPENSES

Personnel Services (Student)	28,205		28,205		
Benefits (Student)	716		716		
Supplies/Merchandise	15,950	1,400	4,500	8,550	1,500
Printing & Advertising	16,050	1,000	2,500	11,550	1,000
Communications/Postal	5,050	550	4,500		
Contracts/Fees/Rentals	32,850	2,100	8,000	17,750	5,000
Travel	28,335	4,609		23,726	
Titan Dreamer Scholarships	20,000		20,000		
Contingency	30,000	30,000			
Scholarships	17,000		17,000		
Presidential Discretionary	750		750		
TOTAL EXPENSES	194,906	39,659	86,171	61,576	7,500

COMMISSIONS	COMMUNICATION	COMMUNITY ENGAGEMENT	ENVIRONMENTAL SUSTAINABILITY	LOBBY CORPS	PRESIDENTIAL APPOINTEE	SOCIAL JUSTICE & EQUITY	UNIVERSITY AFFAIRS
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EXPENSES

Supplies/Merchandise	8,550	3,750	1,000	500	2,200	600	400	100
Printing & Advertising	11,550	4,300	1,050	1,400	2,300	700	900	900
Contracts/Fees/Rentals	17,750	9,250	1,500	2,000	1,500	500	2300	700
Travel	23,726			1,017	21,692		1017	
TOTAL	61,576	17,300	3,550	4,917	27,692	1,800	4,617	1,700

ADMINISTRATION	ADMINISTRATION	ACCOUNTING	HUMAN RESOURCES	MARKETING	CHILDREN'S CENTER
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INCOME

Parent/Staff/Faculty Fees	695,000					695,000
Contract-Dept of Education	658,132					658,132
Fees Certified	42,000					42,000
Contract-CSU & Child Nutrition	236,780					236,780
Fundraising/Int. Income	115,000		110,000			5,000
General/Spring Concert	138,000	138,000				
TSC Chargeback	1,378,235	373,256	404,959	343,903	256,117	
IRA Management Fee	257,236		257,236			
TOTAL INCOME	3,520,383	511,256	772,195	343,903	256,117	1,636,912

EXPENSES

Personnel Services (Staff)	2,528,777	636,516	464,917	323,644	251,766	851,934
Personnel Services (Student)	928,306	36,800	35,100	40,000	200,000	616,406
Benefits (Staff)	1,013,350	205,256	185,713	99,092	121,278	402,011
Benefits (Student)	26,196	1,200	910	1,500	5,500	17,086
Contract Wages	153,000		153,000			
Supplies/Merchandise	162,112	11,000	10,000	8,000	47,912	85,200
Printing & Advertising	61,060	800	1,200	9,160	48,300	1,600
Communications/Postal	20,750	3,840	5,100	4,000	2,910	4,900
Vehicle/Repair/Minor Construction	143,288					143,288
Contracts/Fees/Rentals	637,755	281,934	139,200	167,900	12,721	36,000
Travel	30,348	8,812	3,654	9,490	7,090	1,302
Dues & Subscriptions	5,877	1,602		2,402	1,232	641
Staff Development	75,415	27,500	1,200	27,500	9,215	10,000
Insurance	79,500	73,500				6,000
Utilities	30,000					30,000
TOTAL EXPENSES	5,895,734	1,288,760	999,994	692,688	707,924	2,206,367

PROGRAMMING & STUDENT SERVICES	LEADER & PROGRAM DEVELOPMENT	PROGRAMMING	IRVINE CAMPUS	STUDENT RESEARCH GRANTS	CAMP TITAN
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INCOME

Fundraising/Interest Income	50,000				50,000
TSC Chargeback	400,098	306,165	93,933		
General/Spring Concert	90,000		90,000		
TOTAL INCOME	540,098	306,165	183,933		50,000

EXPENSES

Personnel Services (Staff)	177,152	177,152			
Personnel Services (Student)	132,740	132,740			
Benefits (Staff)	78,507	78,507			
Benefits (Student)	8,000	8,000			
Student Leadership Awards	415,605	415,605			
Supplies/Merchandise	68,950	9,300	37,575	12,650	9,425
Printing & Advertising	23,505	7,600	13,130	1,000	1,775
Communications/Postal	11,745	11,000			745
Contracts/Fees/Rentals	719,312	89,350	521,280	30,932	77,750
Travel	48,908	35,690	3,050		10,168
Dues & Subscriptions	3,523	1,041	881		1,601
Insurance	-				
Research Grants	25,000			25,000	
TOTAL EXPENSES	1,712,947	965,985	575,916	44,582	101,464

PROGRAMMING	AICA	PRODUCTION	SPRING CONCERT	STREET TEAM	TITAN TUSK FORCE
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INCOME

TSC Chargeback	93,933		93,933			
General/Spring Concert	90,000			90,000		
TOTAL INCOME	183,933		93,933	90,000		

EXPENSES

Supplies/Merchandise	37,575	4,000	8,590	6,260	4,000	14,725
Printing & Advertising	13,130	1,500	4,000	5,900	550	1,180
Contracts/Fees/Rentals	521,280	102,560	91,670	292,000	1,800	33,250
Dues & Subscriptions	881		881			
Travel	3,050	3,050				
TOTAL INCOME	575,916	111,110	105,141	304,160	6,350	49,155

AICA - Association for Inter-Cultural Awareness

FUNDED & FUNDING ORGANIZATIONS	FUNDED CAMPUS GROUPS	FUNDING GROUPS & INTERCLUB COUNCILS
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EXPENSES

Supplies/Merchandise	43,250	31,550	11,700
Printing & Advertising	9,650	3,300	6,350
Athletics	1,817,705	1,817,705	
Contracts/Fees/Rentals	293,709	78,150	215,559
Travel	213,526	9,900	203,626
Dues and Subscriptions	13,750	3,750	10,000
Insurance	23,500		23,500
TOTAL EXPENSES	2,415,090	1,944,355	470,735

FUNDED CAMPUS GROUPS	IFC	MGC	NPHC	PANHellenic	RSA	ARBORETUM	ATHLETICS
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EXPENSES

Supplies	31,550	500	4,700	450	9,900	16,000		
Printing & Advertising	3,300	1,000	500	100	1,300	400		
Grants	1,817,705							1,817,705
Contracts/Fees/Rentals	78,150	3,000	6,500	3,000	7,650	9,000	49,000	
Travel	9,900	2,500	1,900	1,000	1,500	3,000		
Dues and Subscriptions	3,750	1,800	100	200	1,500	150		
TOTAL EXPENSES	1,944,355	8,800	13,700	4,750	21,850	28,550	49,000	1,817,705

IFC – Interfraternity Council

MGC – Multicultural Greek Council

NPHC – National Pan-Hellenic Council

RSA – Resident Student Association

FUNDING GROUPS & INTERCLUB COUNCILS	AICC	BICC	BLACK STUDENT UNION	CICC	CS ICC	EICC	ECS ICC	HHD ICC	HSS ICC	MESA COOPERATIVA	NSM ICC	SC ICC
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EXPENSES

GENERAL OPERATIONS

Supplies	11,700	600	1,350	3,400	400	650	500	150	1,000	150	2,250	250	1,000
Printing & Advertising	6,350	1,500	900	400	700	200	250	50	250	150	1,500	250	200
Contracts/Fees/Rentals	106,122	17,500	20,000	4,000	4,000	5,000	3,000	2,000	8,000	9,000	14,650	9,700	9,272
Travel	11,750			10,000							1,750		
Dues & Subscriptions	10,000			500		9,500							
Insurance	23,500												23,500

PROGRAM FUNDING

Contracts/Fees/Rentals	109,437	8,500	8,000	5,000	8,000		2,000	6,000	3,500	33,500	3,000	2,000	29,937
Travel	191,876	6,250	15,000	1,200	17,000	6,500	9,000	52,000	12,000	20,000	2,750	32,000	18,176

TOTAL EXPENSES	470,735	34,350	45,250	24,500	30,100	21,850	14,750	60,200	24,750	62,800	25,900	44,200	82,085
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AICC – Arts Inter-Club Council

BICC – Business Inter-Club Council

BSU – Black Student Union

CICC – Communications Inter-Club Council

EICC – Education Inter-Club Council

ECS ICC – Engineering and Computer Science Inter-Club Council

HHD ICC – Health and Human Development Inter-Club Council

HSS ICC – Humanities and Social Sciences Inter-Club Council

NSM ICC – Natural Sciences and Mathematics Inter-Club Council

SC ICC – Sports Club Inter-Club Council

**TITAN STUDENT CENTERS
2020-2021 OPERATING BUDGET**

	FY 18-19 ACTUAL	FY 19-20 BUDGET	FY 20-21 BUDGET	Variance \$	Variance %
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INCOME

Locker Income	35,600	38,000	37,000	(1,000)	-3%
Dining Commissions	157,597	175,000	180,000	5,000	3%
Service Chargebacks	323,797	375,613	417,482	41,869	11%
Merchandise Sales	3,112	321	3,107	2,786	868%
Yum	19,800	19,800	19,800	-	0%
Class Bowling	10,780	8,400	7,392	(1,008)	-12%
Shoe Rentals	10,238	10,500	8,400	(2,100)	-20%
Foosball/Shuffleboard	105	242	387	145	60%
Misc./General/See's Revenue	22,643	27,869	23,256	(4,613)	-17%
Room Rental	231,984	250,000	142,000	(108,000)	-43%
Movie Ticket Income	2,281	2,488	1,600	(888)	-36%
Equipment Rental		800	-	(800)	100%
Personnel Services Income	51,743	48,020	43,044	(4,976)	-10%
Amusement Ticket Income	25,860	25,000	15,360	(9,640)	-39%
ATM & Amazon Locker	51,213	53,200	58,000	4,800	9%
Interest Income	136,257	35,000	35,000	-	0%
Sports Ticket Income	432	800	-	(800)	-100%
Registration Fees	468,726	492,435	322,000	(170,435)	-35%
Table Tennis	2,060	2,254	1,354	(900)	-40%
Billiards	19,656	21,574	17,259	(4,315)	-20%
Goods	-	75	36	(39)	-52%
Ticket Stock Revenue	49	320	256	(64)	-20%
Gaming Center	2,663	3,059	1,803	(1,256)	-41%
Electronic Games	3,903	3,500	2,800	(700)	-20%
Rock Wall Classes	2,850	3,000	3,000	-	0%
Games Special Events	49,515	37,000	32,560	(4,440)	-12%
Bowling	13,091	11,431	9,145	(2,286)	-20%
TOTAL INCOME	1,645,953	1,645,701	1,382,042	(263,659)	-19%

**TITAN STUDENT CENTERS
2020-2021 OPERATING BUDGET**

	FY 18-19 ACTUAL	FY 19-20 BUDGET	FY 20-21 BUDGET	Variance \$	Variance %
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EXPENSES

Personnel Services (Staff)	1,829,551	2,080,289	2,050,965	(29,324)	-1%
Personnel Services (Student)	1,367,518	1,618,669	1,771,253	152,584	9%
Benefits (Staff)	781,833	860,531	888,064	27,533	3%
Benefits (Students)	61,030	63,431	84,199	20,768	33%
Student Leader Awards	41,250	41,666	-	(41,666)	-100%
Supplies	346,850	381,841	400,000	18,159	5%
Printing & Advertising	12,930	19,000	22,000	3,000	16%
Communications	35,193	40,999	39,631	(1,368)	-3%
Merchandise for Resale	1,065	2,700	5,300	2,600	96%
Repairs & Maintenance	117,180	128,932	146,142	17,210	13%
Minor Construction	219,195	157,790	175,000	17,210	11%
Contracts/Fees/Rentals	3,401,518	3,541,164	3,687,310	146,146	4%
Travel	61,354	79,040	62,159	(16,881)	-21%
Vehicle Expense	948	2,106	2,250	144	7%
Dues & Subscriptions	10,054	13,011	12,545	(466)	-4%
Staff Development	16,654	29,175	21,975	(7,200)	-25%
Insurance	108,953	88,000	135,386	47,386	54%
Utilities	558,809	632,400	600,600	(31,800)	-5%
Contingency	26,348	31,000	33,000	2,000	6%
Postal Expense	(1,346)	3,517	2,000	(1,517)	-43%
TOTAL EXPENSES	8,996,886	9,815,261	10,139,779	324,518	3%
Subsidy from Student Fees	(7,350,933)	(8,169,560)	(8,757,737)	(588,177)	

TITAN STUDENT CENTERS	ADMINISTRATION	BUILDING ENGINEERING	TITAN STUDENT UNION	TITAN RECREATION	BOARD OF TRUSTEES
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INCOME

Locker Income	37,000				37,000
Dining Commissions	180,000	180,000			
Service Chargebacks	417,482	272,334	143,288	1,860	
Merchandise Sales	3,107			107	3,000
Yum	19,800	19,800			
Class Bowling	7,392			7,392	
Shoe Rentals	8,400			8,400	
Foosball/Shuffleboard	387			387	
Miscellaneous Revenue	23,256	8,000		256	15,000
Room Rental	142,000			124,000	18,000
Movie Ticket Income	1,600			1,600	
Equipment Rental					
Personnel Services Income	43,044			40,044	3,000
Amusement Ticket Income	15,360			15,360	
ATM & Amazon Locker	58,000	58,000			
Interest Income	35,000	35,000			
Sports Ticket Income	-			-	
Registration Fees	322,000				322,000
Table Tennis	1,354			1,354	
Billiards	17,259			17,259	
Goods	36			36	
Ticket Stock Revenue	256			256	
Gaming Center	1,803			1,803	
Electronic Games	2,800			2,800	
Rock Wall Classes	3,000				3,000
Games Special Events	32,560			32,560	
Bowling	9,145			9,145	
TOTAL INCOME	1,382,042	573,134	143,288	264,620	401,000

TITAN STUDENT CENTERS	ADMINISTRATION	BUILDING ENGINEERING	TITAN STUDENT UNION	TITAN RECREATION	BOARD OF TRUSTEES
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EXPENSES

Personnel Services (Staff)	2,050,965	358,026	586,119	613,818	493,002	
Personnel Services (Student)	1,771,253	23,302	107,040	621,570	1,019,341	
Benefits (Staff)	888,064	111,178	309,842	278,526	188,518	
Benefits (Student)	84,199	759	1,532	27,406	54,502	
Student Leader Financial Award						
Supplies	400,000	8,178	101,390	128,045	154,599	7,788
Printing & Advertising	22,000	185		6,667	14,037	1,111
Communications	39,631	10,920	5,760	10,451	12,000	500
Merchandise for Resale	5,300			300	5,000	
Repairs & Maintenance	146,142	5,000	56,402	66,240	18,500	
Minor Construction	175,000		175,000			
Contracts/Fees/Rentals	3,687,310	1,872,804	1,327,917	109,587	169,533	207,469
Travel	62,159	6,672	2,453	15,307	24,313	13,414
Vehicle Expense	2,250		2,250			
Dues & Subscriptions	12,545	5,500	350	850	5,845	
Staff Development	21,975	3,500	1,790	11,685	5,000	
Insurance	135,386	95,000			40,386	
Utilities	600,600	600,600				
Contingency	33,000	20,000		5,000		8,000
Postal Expense	2,000			2,000		
TOTAL EXPENSES	10,139,779	3,121,624	2,677,845	1,897,452	2,204,576	238,282

BOARD OF TRUSTEES	TSC BOARD OF TRUSTEES	PROGRAMMING SUPPORT
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EXPENSES

Supplies	7,788	7,788	
Printing & Advertising	1,111	1,111	
Communications	500	500	
Contracts/Fees/Rentals	207,469	1,000	206,469
Travel	13,414	13,414	
Contingency	8,000	8,000	
TOTAL	238,282	31,813	206,469

ADMINISTRATION	GENERAL SERVICES	ADMINISTRATION	INFORMATION TECHNOLOGY
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INCOME

Dining Commissions	180,000	180,000		
Service Chargebacks	272,334	-	95,281	177,053
Yum	19,800	19,800		
Miscellaneous Revenue	8,000	8,000		
ATM & Amazon Locker	58,000	58,000		
Interest Income	35,000	35,000		
TOTAL INCOME	573,134	300,800	95,281	177,053

EXPENSES

Personnel Services (Staff)	358,026		175,744	182,282
Personnel Services (Student)	23,302			23,302
Benefits (Staff)	111,178		54,502	56,676
Benefits (Student)	759			759
Supplies	8,178		2,726	5,452
Printing & Advertising	185		148	37
Communications	10,920	7,320	1,200	2,400
Repairs & Maintenance	5,000			5,000
Contracts/Fees/Rentals	1,872,804	1,744,662		128,142
Travel	6,672		3,788	2,884
Dues & Subscriptions	5,500		5,500	
Staff Development	3,500	-		3,500
Insurance	95,000	95,000		
Utilities	600,600	600,600		
Contingency	20,000	20,000		
TOTAL EXPENSES	3,121,624	2,467,582	243,608	410,434

BUILDING ENGINEERING	GENERAL OPERATONS	KITCHEN & DINING	TSU	SRC	CHILDREN'S CENTER
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INCOME

Service Chargebacks	143,288					143,288
TOTAL INCOME	143,288					143,288

EXPENSES

Personnel Services (Staff)	586,119	586,119				
Personnel Services (Student)	107,040	107,040				-
Benefits (Staff)	309,842	309,842				
Benefits (Student)	1,532	1,532				-
Supplies	101,390	2,009	1,558	76,780	16,043	5,000
Communications	5,760	5,760				
Repairs & Maintenance	56,402		8,000	28,152	15,000	5,250
Minor Construction	175,000	10,000		102,828	52,172	10,000
Contracts/Fees/Rentals	1,327,917	19,010	42,806	757,126	385,937	123,038
Travel	2,453	2,453				
Vehicle Expense	2,250	2,250				
Dues & Subscriptions	350	350				
Staff Development	1,790	1,790				
TOTAL EXPENSES	2,677,845	1,048,155	52,364	964,886	469,152	143,288

TITAN STUDENT UNION	UCC	TITAN BOWL & BILLIARDS	ART & EXHIBITS	EMERGENCY PREPARATION	INFORMATION & SERVICES	TSU OPERATIONS
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INCOME

Service Chargebacks	1,860					1,860
Merchandise Sales	107		107			
Class Bowling	7,392		7,392			
Shoe Rentals	8,400		8,400			
Foosball/Shuffleboard	387		387			
Miscellaneous Revenue	256				96	160
Room Rentals	124,000	124,000				
Movie Ticket Income	1,600				1,600	
Equipment Rental	-					
Personnel Services Income	40,044		5,644		1,600	32,800
Amusement Ticket Income	15,360				15,360	
Sports Ticket Income	-					
Table Tennis	1,354		1,354			
Billiards	17,259		17,259			
Goods	36				36	
Ticket Stock Revenue	256				256	
Gaming Center	1,803		1,803			
Electronic Games	2,800		2,800			
Games Special Events	32,560		32,560			
Bowling	9,145		9,145			
TOTAL INCOME	264,620	124,000	86,852		18,948	34,820

TITAN STUDENT UNION	UCC	TITAN BOWL & BILLIARDS	ART & EXHIBITS	EMERGENCY PREPARATION	INFORMATION & SERVICES	TSU OPERATIONS
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EXPENSES

Personnel Services (Staff)	613,818	152,162	45,117			61,599	354,940
Personnel Services (Student)	621,570	44,026	83,219	39,361		121,225	333,739
Benefits (Staff)	278,526	60,263	32,182			19,429	166,652
Benefits (Student)	27,406	1,668	5,359	892		2,635	16,852
Supplies	128,045	2,247	21,331	9,657	2,164	4,381	88,265
Printing & Advertising	6,667	853	2,963	1,148		1,481	222
Communications	10,451	2,820	1,577	360		2,989	2,705
Merchandise for Resale	300		300				
Repairs & Maintenance	66,240		25,400	2,100		300	38,440
Contracts/Fees/Rentals	109,587	22,517	6,726	2,900	5,760	25,654	46,030
Travel	15,307	4,113	1,080			67	10,047
Dues & Subscriptions	850						850
Staff Development	11,685	2,850	930	150		400	7,355
Contingency	5,000						5,000
Postal Expense	2,000					2,000	
TOTAL EXPENSES	1,897,452	293,519	226,184	56,568	7,924	242,160	1,071,097

TITAN RECREATION	TITAN REC GENERAL OPERATIONS	FITNESS PROGRAMS	AQUATICS	ROCK WALL	INTRAMURAL SPORTS	TITAN YOUTH SPORTS CAMP	LEARN TO SWIM	IRVINE CAMPUS	RED CROSS TRAINING	OUTDOOR ADVENTURE
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INCOME

Locker Income	37,000	37,000									
Service Chargebacks	-										
Merchandise Sales	3,000	3,000									
Miscellaneous Revenue	15,000	15,000									
Room Rental	18,000	18,000									
Equipment Rental	-										
Personnel Services	3,000	3,000									
Registration Fees	322,000	185,000	52,000		1,000	25,000	30,000	10,000		12,000	7,000
Rock Wall Classes	3,000				3,000						
	-										
TOTAL INCOME	401,000	261,000	52,000	-	4,000	25,000	30,000	10,000	-	12,000	7,000

EXPENSES

Personnel Services (Staff)	493,002	493,002									
Personnel Services (Student)	1,019,341	259,657	248,171	86,187	86,067	140,000	100,000	28,849	25,796	2,912	41,702
Benefits (Staff)	188,518	188,518									
Benefits (Student)	54,502	12,279	10,748	3,718	5,896	3,527	10,169	2,912	664	199	4,389
Supplies	154,599	75,543	9,583	26,189	7,009	14,408	11,682	643	78	117	9,347
Printing & Advertising	14,037	6,223	1,518	148	370	1,852	2,815	593	37	74	407
Communications	12,000	12,000					-				
Merchandise for Resale	5,000	5,000									
Repairs & Maintenance	18,500	16,000		2,500							
Contracts/Fees/Rentals	169,533	89,500	24,000	13,125	2,940	5,000	19,156	7,275	3,000	4,560	977
Travel	24,313	16,097									8,216
Dues & Subscriptions	5,845	4,500		170	350						825
Staff Development	5,000	4,000									1,000
Insurance	40,386					40,386					
TOTAL EXPENSES	2,204,576	1,182,319	294,020	132,037	102,632	205,173	143,822	40,272	29,575	7,862	66,863



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