

**ASSOCIATED STUDENTS  
CALIFORNIA STATE UNIVERSITY FULLERTON, INC.**

<b>Facilities Committee MINUTES November 14, 2018</b>
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**CALL TO ORDER**

Chris Evans, Chair, called the meeting to order at 2:47 p.m.

**ROLL CALL**

Members Present: Aguilar, Duncan, Borjas, Duncan, Evans, Gil, Kurtz, Torres, Vanderhook  
*Borjas left at 3:05*

Members Absent: Quach

Officers Present: Allen, Fehr, Kurtz, Martin, Tapper

Officers Absent:

\*Indicates that the member was in attendance prior to the start of Unfinished Business, but left before the scheduled ending of the meeting. [According to the by-laws, a member of the committee who does not remain until the scheduled ending for the meeting (4:30 p.m.) is considered not to be in attendance.]

\*\*Indicates that the member was in attendance for a portion of the meeting, but not in attendance prior to the announcement of Unfinished Business. [According to the by-laws, a member of the committee who is not in attendance prior to the announcement of Unfinished Business is considered not to be in attendance.]

**APPROVAL OF AGENDA**

The agenda was approved as presented. (Torres-m/Aguilar-s)

**APPROVAL OF MINUTES**

None

**PUBLIC SPEAKERS**

**TIME CERTAIN**

None

**UNFINISHED BUSINESS**

None

**REPORTS**

**a. Chair**

Evans reported the following:

1) ACUI was November 16-18, 2018.

2) Due to prior contractual agreements solar panels would not be installed on any buildings in the near future. Campus stated they would keep ASI in mind for future sustainability projects.

3) Reminded the committee that Rebecca Hesgard sent out information regarding roundtables sign ups. Hesgard would be looking for one BOT representative per roundtable.

Evans yielded to Borjas.

Borjas, can you explain why solar panels cannot be installed.

Jeff answered, the University has too much solar panels. The University has an agreement with Southern California Edison. The University is only able to provide a certain amount of solar required by Southern California Edison. Jeff stated that there are some days the solar panels contribution is turned off in order to avoid a penalty fee. The new parking structure would have solar panels due to the California State laws. ASI will be considered when the University is looking to add more panels.

**b. Associate Director,  
Titan Student Union**

Fehr reported the following:

1) Look forward to ACUI.

**c. Marketing  
Liaison/Trustee,  
TSCBOT**

Vanderhook reported the following:

1) TSCBOT handbills and promotional items were submitted and should be delivered soon.

2) Working towards a Board of Trustees Instagram saved story.

3) Submitted order for water conservation SRC shower posters.

4) Signage for the battery collection box was submitted.

**NEW BUSINESS**

**a. Action: TSU Club Office  
Space Allocation**

FC 001 18/19 (M) Torres (S) Borjas moved to approve TSU Club office space allocation.

Yielded to Drew Wiley, Director, Leader & Program Development to elaborate on the TSU club office space allocation.

Wiley highlighted on the following:

- The clubs were ranked in an order fashion by score and the average score across all of the graders.
- Draft / recommend allocation layout of the club spaces.
- C 1 and C2 are two hall cubicles.
- The two groups with the best scoring will have the two individual cubicles.
- If one club withdraws the next club on the list would be considered for a club space.

Wiley stated the committee has the ability to move clubs around. The proposed club space were group based on similarity.

Evans moved to discuss their strategy on scoring the applications.

Evans moved into a roll call vote to approve the proposed office space allocation assignment as presented.

**FC 001 18/19 motion passed, 5-0-0.**

Refer to PowerPoint for additional information.

**b. Action: TSC Capital Expenditures- 2019**

FC 002 18/19 (M) Gill (S) Aguilar moved to approve TSC Capital Expenditures- 2019.

Evans yielded to Allen.

Allen explained the process of capital projects. The committee would approve the funds requested from various departments. This helps understand what the needs are in various departments.

Evans yielded to Fehr.

Fehr highlighted on the following TSC Capital Equipment:

1. Brunswick Software/Hardware: University safety security software required to operate the Titan Bowling. The current software would not be compatible with the required University server update. If server & software are not updated they would not be useable.
2. TSU Courtyard Furniture: The central courtyard between the University Conference Center and the Food court patio furniture would be replaced to create a uniform look.
3. TSU Pavilion Sound Upgrade: Looking to increase sound capacity and purchase new items. The upgrade would help the staff setup time and ability to provide professional sound.
4. TSU Telecomm Rack Upgrade: There are three telecomm closets that have systems that run the building. Funds would be used to upgrade the closets to be accessible, increase server space and racks in the closets to accommodate all the future projects.
5. TBB furniture: The funds would allow to purchase cohesive furniture.

Evan yielded to Aaron Tapper to highlight SRC capital equipment:

1. Titan Recreation conference office furniture: Furniture would be purchased to replace the worn out furniture in the conference room and office chairs for staff.
2. Rockwall flooring replacement: Safety hazards due to ripped flooring would need to be repaired.
3. SRC Scheduling Display Software/Hardware: Scheduling displays for studios and courts. Updates made to the schedule would reflect immediately on the scheduling displays.
4. Weight Room Equipment Replacement: The equipment needs to be updated. Has spent approximately \$10,000 repairing old equipment.

Fehr highlighted on the following:

1. The TSC Andover HVAC Control Software and Hardware: The HVAC control software and hardware controls the temperature in the Student Recreation Center and the Titan Student Union. Systems need to be updated in order to be compatible with the updates.
2. TSC Marketing IMacs: The Marketing department has grown since the last capital request. The purchase of additional IMacs would eliminate the limitations of students working on projects. The marketing department is sharing five computers between seventeen student employees.

Evans stated that the TSU food court furniture and flooring would be removed from the TSC capital expenditures to be on the agenda as an action item. Evans yielded to Duncan to elaborate.

Duncan stated it isn't something that needs to be done through capital request. The project would be done through a proposal. This would allow for all the information to be gathered and then allocate the funds.

Evans moved into questions.

Kurtz, how old is the furniture in the courtyard?

Fehr, the tables have been there since 2000. New chairs were purchased in 2017.

Kurtz, the closet upgrades was this on last year's capital request?

Allen, the closet was expanded last year. There are safety issues and size that need to be upgraded.

Stephen Ramirez, IT Manager stated that one of the closets were updated last year. All three closets need to be done. Two closets need to be upgraded as soon as possible and the last one would be completed till after the expansion. Ramirez clarified that the TSU telecomm rack upgrade would be completed before working hours to avoid interruptions.

Evans yielded to Kurtz.

Kurtz, what is the lifespan of the new Rockwall flooring replacement?

Tapper, it has a 10 year warranty.

Evans, if IMacs are granted would all the computers in the Marketing department be IMacs?

Martin, yes all work stations would have IMacs.

Vanderhook, how many students are scheduled to work during the same shift? What is the need for more IMacs?

Martin, all the designers and videographers use IMacs. Having five IMacs in the marketing departments limits the students ability to complete project quickly.

Evans, what happens to the old equipment?

Tapper, the old equipment would be returned and the company would credit ASI for it.

Tapper clarified that the new machines would be ordered through a new company that is used by the chancellor's office.

Evans moved into discussion.

Duncan stated he agreed with all the changes because they are due for an upgrade.

The committee expressed their concerns towards the capital request.

Evans moved to a roll call to approve the TSC capital expenditures for 2019.

**FC 002 18/19, motion passed 5-0-0**

Refer to PowerPoint for additional information.

#### Roll call

	001	002
Aguilar	Yes	Yes
Borjas	<i>ABSENT</i>	
Duncan	Yes	Yes
Evans	Yes	Yes
Gil	Yes	Yes
Quach	<i>ABSENT</i>	
Torres	<i>ABSENT</i>	
Vanderhook	Yes	Yes
<b>Results</b>	<b>5-0-0</b>	<b>5-0-0</b>

#### ANNOUNCEMENTS/MEMBERS' PRIVILEGES

#### ADJOURNMENT

The meeting adjourned at 4:12 p.m.

  
Chris Evans, Chair

  
Kristyne Robles, Recording Secretary





# TSC BOARD OF TRUSTEES

CALIFORNIA STATE UNIVERSITY, FULLERTON™

Proposal to allocate club office space in the Titan Student Union for Spring Semester 2019

**PRESENTED TO:** Titan Student Centers Board of Trustees Facilities Committee

**MEETING DATE:** Wednesday, November 14, 2018

**PRESENTED BY:** Chris Evans, Vice Chair of TSCBOT Facilities  
Drew Wiley, Director of ASI Leader and Program Development

## **BACKGROUND**

The Titan Student Union offers a club space program within the facility for recognized CSUF student clubs and organizations that includes office spaces and storage lockers. Office spaces are allocated by the TSCBOT each semester.

## **PROPOSAL**

Allocate available club office spaces in the Titan Student Union to the recognized student organizations listed on the attached allocation roster for the Spring 2019 Semester.

## **RATIONALE**

Based on the applications for office space submitted, the student organizations listed on the attached roster were assessed to have the best presented applications and plans for using the office space during the Spring Semester.

## **IMPACT**

By offering space to recognized student organizations, the Titan Student Union continues to present opportunities for these organizations to engage with members and prospective members to accomplish club goals. As these spaces are already allocated for student organizations there will be no additional impact.

## **BUDGET IMPACT**

There is no budget impact associated with the proposal.

## **IMPLEMENTATION TIMELINE**

Student organizations allocated space will be contacted prior to the end of Fall Semester 2018 and will move into their offices the week before Spring Semester 2019.



# TSC BOARD OF TRUSTEES

CALIFORNIA STATE UNIVERSITY, FULLERTON™

Proposal to allocate \$700,000 from the Titan Student Center reserve funds for 2019 capital projects and purchases.

**PRESENTED TO:** Titan Student Centers Board of Trustees Facilities Committee

**MEETING DATE:** Wednesday, November 14, 2018

**PRESENTED BY:** Chris Evans, Vice Chair of the TSCBOT Facilities Committee  
Keya Allen, Associate Executive Director, ASI  
Aaron Tapper, Director, Titan Recreation  
Jeff Fehr, Associate Director, Titan Student Union  
Lionel Lawrence, Finance Director, ASI

## BACKGROUND

As directed by California Education Code, CSU Chancellor's Office Executive Order, and System-wide Revenue Bond Requirements, ASI is required to maintain and reinvest in Titan Student Union and Student Recreation Center facilities and equipment. Annually, the Titan Student Center Board of Trustees utilizes existing reserve funds for this reinvestment.

ASI management proposes allocation of \$700,000 from the Titan Student Centers reserve funds for the projects outlined in the attached proposals.

## PROPOSAL

Proposal to allocate \$700,000 from the Titan Student Centers reserve funds for the projects outlined in the attached proposals.

## RATIONALE

Reinvestment in Titan Student Union and Student Recreation Center equipment and facilities improves services and programs for the CSUF student body, increases facility use and flexibility, and addresses appearance and safety issues within ASI facilities.

## IMPACT

Impact on students, programs and services varies by item. Information is contained on the cover sheet for each item.

## BUDGET IMPACT

There will be no operational impact. Expenditures will be funded from Titan Student Center reserves intended for repairs, equipment and maintenance.

## IMPLEMENTATION TIMELINE

Approved purchases and projects will be completed during the 2019 calendar year.





**Associated Students, CSUF**  
**2019 Capital Request - Purchase**

<b>Item:</b>	Brunswick bowling software replacement		
<b>Program/Department:</b>	Titan Bowl & Billiards		
<b>Total Cost</b>	<b>\$</b>	<b>60,745.00</b>	<b>Estimated Useful Life in Years:</b> 10
<b>Proposed Date of Purchase:</b>	June 2019		
<b>Description:</b>	Software, hardware and server upgrades to the Brunswick bowling center system in Titan Bowl & Billiards		
<b>Justification - how will this purchase further ASI programs and strategic initiatives?</b>	<p>CSUF IT, as part of campus-wide security upgrades, is requiring that all servers meet certain requirements. The current server and operational software in Titan Bowl &amp; Billiards does meet the standard. Current software is not compatible with the required server upgrade, so an all new system is necessary. Certain hardware components are strictly Brunswick compatible and therefore the upgrade can't include another vendor unless we increase the cost and replace that hardware. Some hardware and the software are included and will be upgraded as part of this process. Titan Bowl &amp; Billiards provides a low cost, fun experience for our students which enriches their overall university experience and retention rates.</p>		
<b>Itemize Costs - including taxes, freight, taxes, installation, etc.</b>			
software, licensing, peripherals, hardware, and cloud subscription	<b>Amount</b>	<b>\$</b>	38,029.00
installation (includes removal of existing equipment)	<b>Amount</b>	<b>\$</b>	16,393.00
onsite staff training for new system	<b>Amount</b>	<b>\$</b>	2,800.00
Shipping and handling	<b>Amount</b>	<b>\$</b>	575.00
tax	<b>Amount</b>	<b>\$</b>	2,947.25
	<b>Amount</b>	<b>\$</b>	-
	<b>Amount</b>	<b>\$</b>	-
	<b>TOTAL</b>	<b>\$</b>	<b>60,744.25</b>
<b>Prepared By</b> (print name)	<b>Title</b>		
Kirsten Stava	Operations Manager		
<b>Manager Approval</b>	<b>Date</b>		
Jeff Fehr	November 2, 2018		

*Attach three itemized quotes or bids, photos of items, etc.*



Quotation

Bill To:  
Titan Bowl  
Cal State Fullerton  
800 N. State College Blvd  
Fullerton, CA 92831

Ship To:  
Titan Bowl  
Cal State Fullerton  
800 N. State College Blvd  
Fullerton, CA 92831

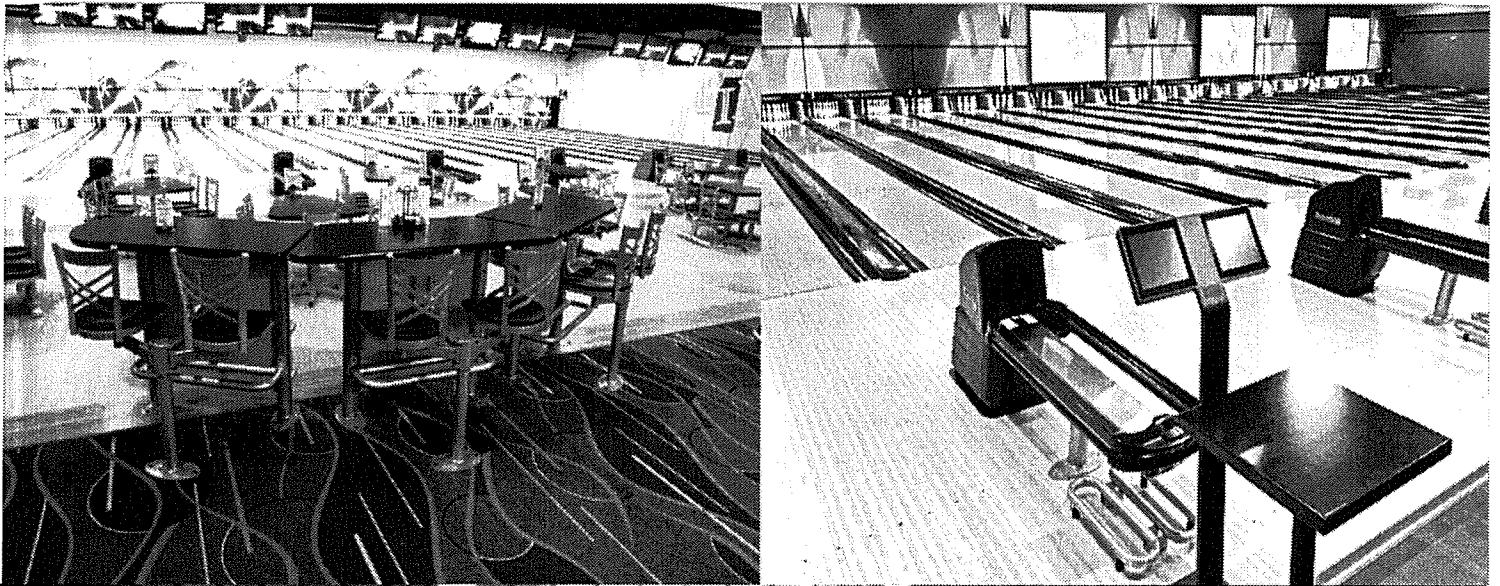
**COMMENTS:** Bare Bones Sync Quote Breakdown

QUOTE DATE	QUOTED BY	QUOTE #	TERMS	EST SHIP DATE	SHIP VIA	F.O.B. POINT
11/2/2018	M. Dirmyer	MD110218	Per Contract	Upon Availability	Ground	Origin

QUANTITY	UNIT	MFG #	DESCRIPTION	UNIT PRICE	EXT AMOUNT	
Total Product					\$	38,029.00
Quantity	Unit (e.g., each, box)		Description			
1	EA		Sync Lane & Cash Control Software License		\$	
1	EA		Sync Rental Control Option		\$	
1	EA		Sync Reservations Option		\$	
1	EA		Sync Small Center Server (120V)		\$	
1	EA		UPS For Sync Server (120V)		\$	
1	EA		Front Desk Receipt Printer (120V)		\$	
1	EA		1st Cash Drawer For Standard Client		\$	
1	EA		Customer Pole Display (120V)		\$	
8	EA		Existing Vector Keypad Console For Use With Sync		\$	
8	EA		Sync Scoring		\$	
4	EA		Sync Display Controller - For Double Overheads		\$	
1	EA		24-Port Network Switch For Sync Display Controller		\$	
4	EA		Cat5e Black Plenum Network Cable - 10'		\$	
4	EA		Cat5e Black Plenum Network Cable - 21'		\$	
1	EA		Bulk Cat5e Network Cable - 500'		\$	
8	EA		Sync Games Collection		\$	
8	EA		Angry Birds For Sync Scoring		\$	
8	EA		UChoose Sync Theme Collection		\$	
4	EA		Sync Peripheral Controller For A/A-2 Pinsetters		\$	
1	EA		24-Port Network Switch For Sync Peripheral Controller		\$	
4	EA		Sync Camera Cover - Black		\$	
4	EA		A2 Pin Solenoid		\$	
1	EA		Sync Basic Diagnostic Kit		\$	
1	EA		Network Diagnostic Kit		\$	
1	EA		120/208V Three Phase Power Arrester		\$	
1	EA		Brunswick Cloud - Advanced		\$	
1	EA		1-Year Subscription		\$	
1	EA		Brunswick Cloud - Setup Fee For CRM Advanced Or Enterprise		\$	
Total Labor					\$	18,393.00
Includes: Full install and removal of existing equipment						
Full Onsite Training for Staff						
Services					\$	2,800.00
Includes: Setup Brunswick Cloud and One Year Subscription						
Renewal Fee is \$1,800 per year for the Brunswick Cloud						
Brunswick Cloud includes 5,000 emails per month						
and 2,500 Members and 200 Media Manager Images						

SUBTOTAL	\$	57,222.00
SALES TAX		2,937.25
SHIPPING & HANDLING		575.00
<b>TOTAL</b>	<b>\$</b>	<b>60,744.25</b>

THANK YOU FOR YOUR BUSINESS!



**Brunswick** 

BOWLING CENTER INVESTMENT PLAN

Cal State Fullerton  
Sync  
October 2018

# WHY BRUNSWICK – OUR MISSION/YOUR VISION

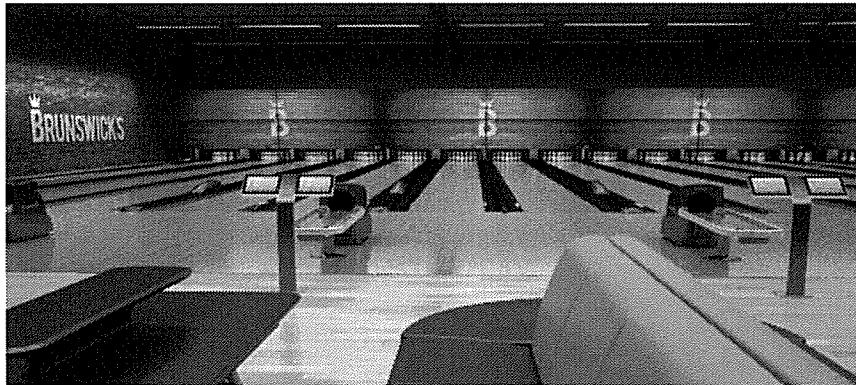
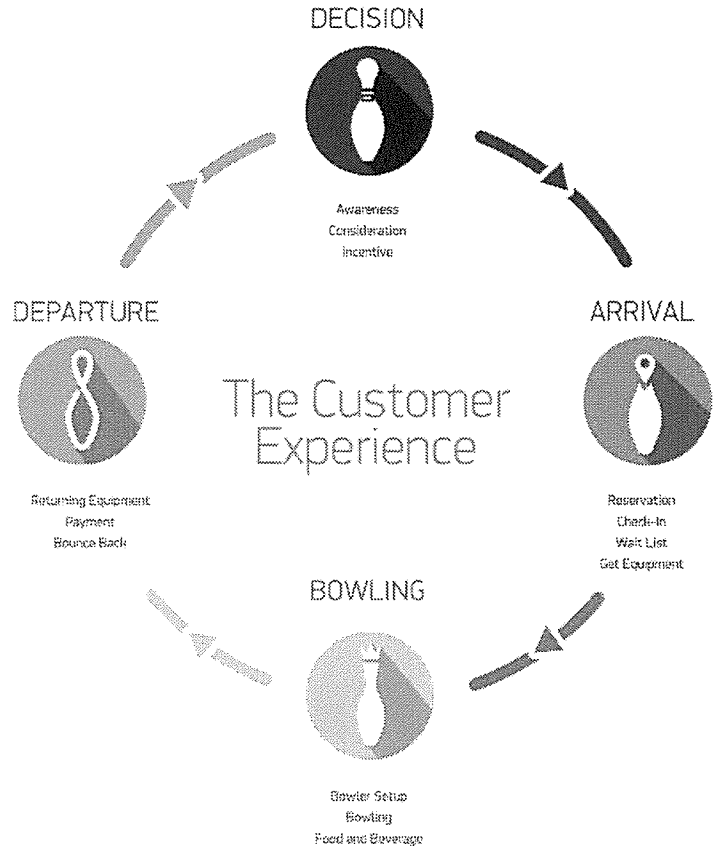
Our philosophy, which has led to our stability and value, hasn't changed throughout our history.

"The goal of Brunswick is to focus on providing **business solutions that will help you maximize your profitability and lower your business risk**, because we believe that this is the most effective way to help our customers achieve their goals. We focus on the business of bowling and what it takes to be successful. We believe if we can help **increase your competitive advantage** that this will **make it easier for you to make more money** and achieve long term growth and success."

Brunswick, being the preferred provider of equipment and services to many of the top entertainment and leisure companies utilizing bowling for their businesses in the U.S. and around the world.



# SYNC® SCORING SOLUTIONS



AN INTEGRATED MANAGEMENT AND SCORING SYSTEM THAT  
GIVES YOU THE ULTIMATE CONTROL  
OF YOUR CENTER WHILE PROVIDING THE OPTIMUM  
EXPERIENCE FOR YOUR CUSTOMERS.

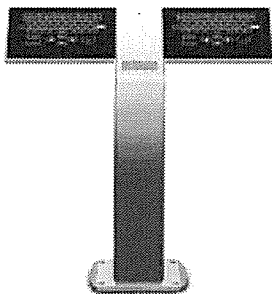
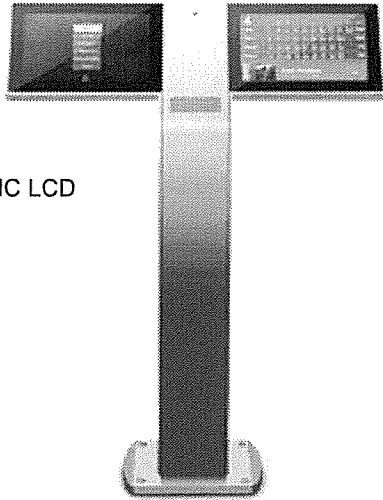
# SYNC® SCORING SOLUTIONS® > Bowlers Experience User Interfaces

## **SYNC SCORING:**

Pedestal or table mounted – LCD TOUCH SCREENS or KEYPADS-  
*Refer to product description on Investment Summary Page for Detailed Specifications.*

*Sync is all-new to its core, freeing it from constraints imposed by older hardware components and software. Using all state-of-the-art technology, it delivers the fastest and smartest performance in the smallest and simplest package technologically possible today.*

SYNC LCD



SYNC Keypad

## **Fully Integrated**

Only Sync fully integrates scoring and management. It's the model that best reflects and supports the way bowling centers actually run. Sync combines this holistic logic with today's latest technologies to create a truly one-of-a-kind, first-of-its-kind system.

## **Sleek User Interface Design**

The Sync user interface has been designed to create an experience that is simpler, more useful and more enjoyable—changing not only the way it looks, but the way it works.

## **Distributed Architecture**

Patent-pending, distributed architecture connects bowlers, machines and staff across an Internet-enabled network.

## **Cloud Technology**

Sync uses cloud technology to minimize local storage needs and provide instant data access wherever and whenever needed.

- High-tech, stylish look and feel with glow under cosmic
- Highly durable construction and quality to look great and withstand the bowling center environment
- Space saving designOne Intel® driven, fanless, compact HDcontroller per lane pair
- Touchpad or 10.4" touchscreen tablets with 50,000h\* LED backlight and extra thick (2mm) Gorilla Glass
- Pinsetter interface or scoring camera's based on pinsetter used
- Spare parts kit
- Television and video capabilities for each lane
- Uninterruptable Power Supply (UPS) for scoring computers

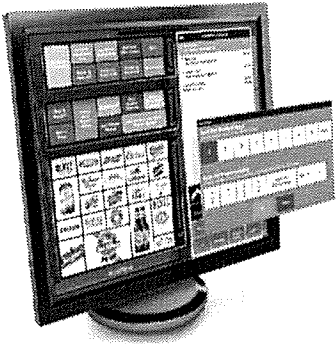
## **LED WIDESCREEN OVERHEADS:**

- Best-in-class Samsung® LED commercial grade overhead displays
- Best in the industry Standard 3-year replacement warranty
- Display Vector scoring, TV/video, advertising and Digital Signage content
- 32", 43", 49" and 55" single, double and triple configurations - *Refer to product description on Investment Summary Page for Detailed Specifications.*
- High-definition capable
- Control monitors remotely from the front desk
- Display automated marketing messages when lanes are off
- Display scrolling banners or text messages during play
- Attractive, continuous and standard support structure



# SYNC® SCORING> OPERATIONAL COMPONENTS

## **SYNC CENTER MANAGEMENT SYSTEM:**



- Back office Dell® Server with software & 17" flat screen monitor, keyboard and mouse for back office functionality
- 3 year next business day warranty from Dell gives you the security and peace of mind for your business hardware
- Cloud Based Automatic system back-up
- Fully interfaced Point of Sale client (s) with color touch screen monitors for improved employee efficiency.
- Refer to product description on Investment Summary Page for Specifications.
- Full featured Point of Sale functionality for any area
- At-a-glance lane status display of bowling activity – integrates with Reservations and Event Host Manager software
- Exclusive Event Host Manager – party and event management software to better grow and manage your business
- Advanced Reservations software with IQUE Waitlist
- Customer database with import/export capability
- GS-X on-demand pinsetting with GS-X pinsetters

### **Products/Departments/Accounts**

- Create an unlimited number of products, departments, sub-departments
- Create special accounts for select customers, groups or companies
- Track special event deposits
- Maintain accounts for league prize funds
- Customizable buttons and layout for each cash terminal, including placement, color, size and use of images

### **Food and Beverage Modifiers**

- Set up modifiers for appropriate products (e.g. pizzas, hamburgers, other specialty sandwiches)
- Improves order-filling accuracy
- Improves inventory control to reduce waste/spoilage

### **Payments**

- Accept/process credit/debit/game/gift card payments
- Percentage or dollar discounts can be applied to individual products or transaction totals
- Gratuities can be added automatically or with each customer's individual payment
- CRM integration/coupon scanning (including via smartphone interface/receipts/transaction data/metrics) available

### **Reporting**

- Advanced reporting and business analytics
- Flexible/customizable sales reports
- Advanced fraud protection
- Export data in XML format into popular accounting systems

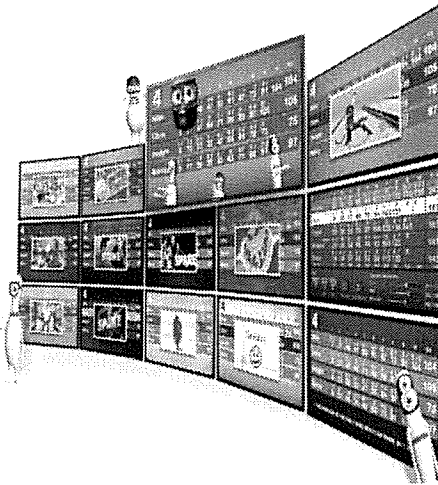
- *Refer to product description on Investment Summary Page for Detailed Specifications.*



**Mobile Server Tablet**



# SYNC® Scoring Systems > BOWLER EXPERIENCE



The best user interface and features = the best bowler experience!

## uChoose THEME SELECTION

- Bowler selectable themes for all ages. Standard themes include: Attitude Café, Jungle Jive, Bowling Soup, Club 300, The Keglers, Cosmic Crush, Extreme Sports and Jingle Balls (Christmas):
- Optional themes available include: Monster Mischief, Shtick Man, DV8, Love The Game, Ninja Strike and Bowlopolis
- Change themes at any time with no delays waiting for new themes to load

## SCORE SHEETS

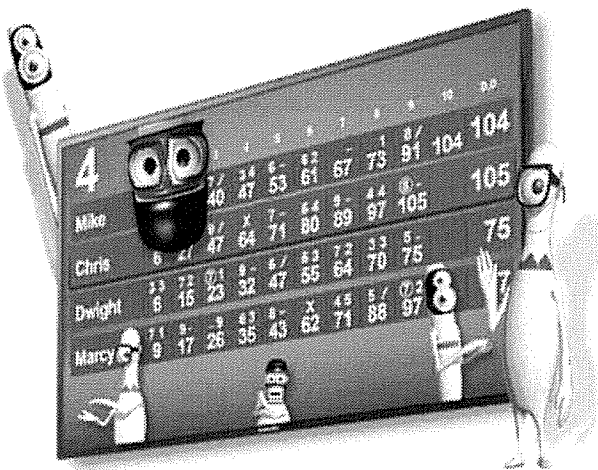
- Hundreds of standard combinations plus unlimited customizable designs, including special birthday templates for personalized birthday parties.
- Vector scoresheets are known for their clean, easy to read to read design, including "zoomed in" and/or highlighted display for the current bowler

## GAMES

- Classic bowling games include: 3-6-9 Free Strike, Red Head Pin, and No-Tap.
- SYNC Games include these rousing, cross-lane competitions: ANGRY BIRDS (Exclusive to Brunswick), EZ Bowling, Creature Feature, Horse (Requires GSX Pinsetters), My Shot (Requires GSX Pinsetters), PinPix and more fun for the individual bowler and the whole family.

## ADDITIONAL FEATURES INCLUDE

- 5 frame or 10 frame for up to 8 bowlers per lane
- Ability to skip or move bowlers
- Score correction if needed
- Bowler statistics and end of game league scores recap
- Split scoresheet display (lane pair displayed on one monitor)
- View scores from another lane
- Automated bumper control by bowler (when equipped)
- Ball speed display (pinfall camera's required)
- On-lane advertising
- On-demand smart pin-setting ability with GS-X pinsetters
- And more!



# SERVICE AND SUPPORT

## **BRUNSWICK SERVICE & SUPPORT – THE BEST IN THE BUSINESS**

Brunswick is your single source for service and support. From installation, training, repair and daily operational customer support, Brunswick has the best resources available in the industry. Our professionals have the experience and know-how to help you run your business smoothly and profitably.

### **INSTALLATION**

Brunswick has always taken great pride in that our installations are done by Brunswick Professionally Trained and Certified Installers. This is why many multiple center owners have been known to specifically ask for the same installation people time after time.

### **TRAINING**

Brunswick offers the industry's best product training to ensure your bowling center staff can proficiently operate, maintain and troubleshoot Brunswick equipment. Training is available in local languages throughout our worldwide network of distributors

On-site training for SYNC scoring management and operational training is included with purchase. This training with your staff is performed at your center for maximum impact, convenience and effectiveness. GS-X™ Pinsetter and Vector® Scoring maintenance training is also available.

Off-site training is available on a scheduled basis for GS-X Pinsetters. This training is typically held at the Brunswick Training Center in Muskegon, MI

In addition, Brunswick offers on-line training, occasional seminars and webinars. More information as well as our calendar of training events and activities can be reviewed on our web site at:  
<http://www.brunswickbowling.com/service-support/training/>

### **TECHNICAL SUPPORT**

Brunswick Technical Support is your direct line to product experts, engineers, and quality control technicians. Brunswick has developed one of the most responsive and reliable customer support centers operating in the industry, which is added assurance that your Brunswick products and systems are the best value in the industry. Seven days a week, by phone or by email, our tech support team is here to serve you.

### **ELECTRONIC REPAIR**

Since 1968, Brunswick Electronic Repair has supported Brunswick scoring equipment. Currently we support repairs on automatic scoring products from 1985 through today, We also repair electronic products related to Electronic Triggering, Tele fouls, Pinball Wizard, GS Pinsetters, and Authority22 Lane Machine. Whether repairing your part, or exchanging it with a qualified repaired part, goal is to ship you a high-quality, ready to use assembly. We back it up with a 90-day warranty on our rebuilt assembly materials and workmanship.

**Capital Equipment Sales**

Serving: Arizona, California, New Mexico, Nevada, and Utah  
Scoring Systems, Lanes, Pinsetters, & Modernization Equipment

**Please Contact:**

**Mike Dirmyer**  
Area Sales Manager  
10533 W. Melinda Ln  
Peoria, AZ 85382

Mobile: 480-243-1483

Email: [mike@wpbowling.com](mailto:mike@wpbowling.com)

Website: [www.Brunswickbowling.com](http://www.Brunswickbowling.com)

**Brunswick Technical Support**

For all Bowling Equipment: Open 24 Hours / 7 Days a Week  
800-YES-BOWL (937-2695) – Follow Prompts – Toll-Free North America  
231-725-4966 – Follow Prompts – Worldwide  
231-725-4667 – Fax  
Email: [techsupport@brunswickbowling.com](mailto:techsupport@brunswickbowling.com)

**Brunswick Repair Center**

800-YES-BOWL (937-2695) – Follow Prompts – Pre-ship and exchange information  
231-725-4778 – Fax      Email: [erc@brunswickbowling.com](mailto:erc@brunswickbowling.com)  
800-426-8789 – Complete Bowling Service/Exchange Depot. Open until 4:30 PM PST

**Brunswick Training Center– For Scoring Systems & GS Pinsetters**

800-YES-BOWL (937-2695) – Follow Prompts – Class information and registration  
231-725-4495 – Fax      Email: [www.brunswickbowling.com/training](http://www.brunswickbowling.com/training)

**Warranty**

800-YES-BOWL (937-2695) – Follow Prompts – Toll-Free North America  
231-725-3494 – Information on warranty policies and procedures  
231-725-4494 – Fax      Email: [bbwarranty@brunswickbowling.com](mailto:bbwarranty@brunswickbowling.com)  
Web Claim Form - [www.brunswickbowling.com/service-support/warranty/file-claim/](http://www.brunswickbowling.com/service-support/warranty/file-claim/)

**Direct Line Sales**

800-YES-BOWL (937-2695) – Follow Prompts – Parts and Supplies  
231-725-3457 – Fax

**Other Key Phone Numbers or email (firstname.lastname@brunswickbowling.com)**

231-343-2043 – Michael Postema  
630-235-6320 – John Roush  
231-725-4856 – Cheryl Fox  
231-740-4186 – Dave DiRito  
231-725-3367 – Greg Koch  
630-561-2806 – Rick Barbera

Director Modernization Sales  
Vice President Modernization Sales  
Brunswick Inside Sales Representative  
National Service Manager  
Technical Support and Training Manager  
Electronic Business Manager

To: Lionel Lawrence, Director of Financial Services

November 2, 2018

From: Kirsten Stava, TSU Operations Manager

Re: Sole source justification, Brunswick upgrade

Lionel,

The capital request for the bowling center software upgrade includes only the quote from Brunswick. Brunswick is the primary provider of bowling center products and operating systems in the country and our center is equipped with machinery specific to Brunswick. Additionally, there are no dealers for the Brunswick software to provide competitive bids for the necessary upgrades.

We are requesting a sole-source exception for this capital purchase request.

Thank you,



Kirsten Stava

TSU Operations Manager

Cc: Jeff Fehr, Associate Director, Titan Student Union

**Associated Students, CSUF**  
**2019 Capital Request - Purchase**



<b>Item:</b>	Titan Student Union Courtyard Patio Furniture		
<b>Program/Department:</b>	Titan Student Union Operations		
<b>Total Cost</b>	<b>\$</b>	<b>22,311.85</b>	<b>Estimated Useful Life in Years:</b> 8
<b>Proposed Date of Purchase:</b>	January 2019		
<b>Description:</b>	Replacement guest tables and chairs for the Titan Student Union Courtyard.		
<b>Justification - how will this purchase further ASI programs and strategic initiatives?</b>	Due to normal wear and tear, the existing chairs in the courtyard are showing signs of disrepair and are mismatched due to recent partial restock. The tables also exhibit problems with stability, leading to safety concerns. Guests who move these tables over the uneven Courtyard surfaces are at risk of tipping and either damaging the tables or causing personal harm. The Courtyard provides overflow seating for the Food Court and study/relaxation space for students and guests in the Titan Student Union.		
<b>Itemize Costs - including taxes, freight, taxes, installation, etc.</b>			
chairs	<b>Amount</b>	<b>\$</b>	14,391.00
bistro tables	<b>Amount</b>	<b>\$</b>	6,316.05
	<b>Amount</b>		
tax	<b>Amount</b>	<b>\$</b>	1,604.80
	<b>Amount</b>	<b>\$</b>	-
	<b>Amount</b>	<b>\$</b>	-
	<b>Amount</b>	<b>\$</b>	-
	<b>TOTAL</b>	<b>\$</b>	<b>22,311.85</b>
<b>Prepared By (print name)</b>	<b>Title</b>		
Kirsten Stava	Operations Manager		
<b>Manager Approval</b>	<b>Date</b>		
Jeff Fehr	November 2, 2018		

*Attach three itemized quotes or bids, photos of items, etc.*

# PATIOCONTRACT®

PatioContract  
 980 N. Michigan  
 Suite 1310  
 888-802-0701  
 Date 11-1-2018  
 Quote # 171868

## QUOTATION PREPARED FOR ASSOCIATED STUDENTS, CSUF, INC.

PRODUCT DESCRIPTION	RETAIL PRICE	UNIT PRICE	ITEM QTY	ITEM TOTAL
 <p>Woodard Albion Wrought Iron Dining Chair in Textured Black            Item Code WR7R0021.92             Usually Ships within 1 to 2 Weeks</p>	<del>225.00</del>	119.93	120	14391.00
 <p>Woodard Mesh Wrought Iron 36 Round Bistro Table with Umbrella Hole            Item Code WR280135            Item Options:  <input checked="" type="checkbox"/> Textured Black Finish             Usually Ships within 1 to 2 Weeks</p>	<del>395.00</del>	210.54	30	6316.05

Retail Total	<del>38,850.00</del>
Discount	<b>-18,142.95</b>
Shipping	FREE
Zip Code	92834
State	California
Tax	NO TAX
<b>TOTAL</b>	<b>\$20,707.05</b>

If you received a better price from another competitor, please email us competitor quote details at [Sales@PatioContract.com](mailto:Sales@PatioContract.com) and we will do everything we can to beat or match the price.

Please note this quote is valid for a limited time. This quotation is intended only for the recipient and not to be distributed to any other party. The receipt of the quote does not constitute the acceptance of an order or a confirmation of an offer to sell. Verification of information will be required prior to the acceptance of the order. Prices and availability of products on the website are subject to change. Errors will be corrected when discovered, and PatioContract reserves the right to revoke any stated offer and to correct any errors, inaccuracies, or omissions (including after an order has been submitted). By reviewing this quote you acknowledge that you are the intended recipient of this quotation. This quote is only valid for Commercial Sales. Residential orders are not accepted by PatioContract.

### Woodard Contract Warranty

Proudly Manufactured In USA



## Hospitality Wrought Iron & Aluminum Limited Warranty

### What is Covered

Woodard warrants to you, the original purchaser, that with the exceptions stated below, the furniture you have selected is free from defects in material and workmanship. Straps, slings, and cushions are warranted based on quality of workmanship, not fading, discoloration, mildew resistance or stretching.

## How Long Does Coverage Last?

This limited warranty lasts for a period of five (5) years from the date of delivery of the furniture to you ("Warranty Period"). Coverage terminates if you sell or otherwise transfer the furniture. Products approved for use in commercial applications will be covered under the current Hospitality Warranty Period of five years from the date of delivery.

## What Woodard Will Do

If within the Warranty Period, your furniture fails structurally or if the finish cracks, peels, or blisters Woodard will, at our option, repair or replace the frame in the original color and style. If the strap breaks or pulls out of the frame within three (3) years from date of delivery, Woodard will send a replacement strap(s) directly to you upon receipt of the defective item(s). If the sling breaks or pulls out of the frame within one (1) year from date of delivery, Woodard will send a replacement sling(s) directly to you upon receipt of the defective item(s). In the event that a frame color, style or fabric has been discontinued, we reserve the right to substitute the defective frame, sling or cushion in a similar style or color at our option. Please note, because wrought iron is made from steel, small amounts of rust seepage may appear when used outdoors, mainly in the joints and crevices. This seepage is normal and is not covered under warranty. Regular maintenance (e.g., washing the furniture, touching up nicks and scrapes) must be exercised.

## To Obtain Service

Any claim under this warranty should be initiated within the Warranty Period by contacting one of the following: any authorized Woodard dealer; or Woodard Customer Service online at [www.woodard-furniture.com](http://www.woodard-furniture.com). Freight charges will be paid by Woodard for three (3) years from purchase for warranty claims - proof of purchase is required. Customer will be responsible for freight charges after the first three (3) years of the Warranty Period. Woodard reserves the right to examine all merchandise claimed to be defective. Upon approval of the claim, Woodard will authorize either repair or replacement of the defective furniture, strap or sling. No returns shall be accepted without a return authorization from Woodard.

## What is Not Covered

This warranty does not cover and is void if damage is a result of freight/shipping, a failure caused by unreasonable or abusive use, acts of God, improper care, freeze damage, mildew, normal wear, fading or stretching of fabrics and vinyl straps, glass breakage, glides, if the furniture is used for commercial purposes or if the customer fails to provide reasonable and necessary care as outlined in the product information brochures.

## Disclaimer

This warranty is valid only in the 50 United States and Canada. This warranty is in lieu of any implied or other expressed warranties. Implied warranties, including any warranty of merchantability imposed on the sale of this furniture under State law, are limited to a five (5) year duration for the frame and finish, a three (3) year duration for the strap, and a one (1) year duration for the fabric. Some states do not allow limitations on how long an implied warranty lasts, so the above limitation may not apply to you.

Woodard shall not be responsible for loss of use, time, inconvenience, packaging, travel, personal injury, or other consequential or incidental damages resulting from any defect in the product. Some states do not allow the exclusion or limitation of incidental or consequential damages, so the above limitation exclusion may not apply to you. No person, firm, or corporation is authorized to make any other warranty or assume any other obligation for the manufacturer in connection with the sale of these goods. Woodard reserves the right to make design, color, or fabric changes and/or discontinue any item(s) without notice.

This warranty gives you specific legal rights, and you may also have other rights that vary from state to state.

--

# Hospitality Wicker & Table Tops Limited Warranty

## What is Covered

Woodard warrants to you, the original purchaser, that with the exceptions stated below, the furniture you have selected is free from defects in material and workmanship. Straps, slings, and cushions are warranted based on quality of workmanship, not fading, discoloration, mildew resistance or stretching.

## How Long Does Coverage Last?

This limited warranty lasts for a period of three (3) years from the date of delivery of the furniture to you ("Warranty Period"). Coverage terminates if you sell or otherwise transfer the furniture.

- WE ARE THE MANUFACTURER!
- #1 CUSTOMER SERVICE TEAM!
- QUICK QUOTES & FAST SHIPMENTS!
- IF YOU SEE IT, WE HAVE IT! DONT SEE IT? JUST ASK!

## WHY SUPERIOR?

- NO PRICE GIMMICKS OR GAMES!
- THOUSANDS OF SATISFIED CUSTOMERS!

- 30+ YEARS OF CONTRACT FURNITURE INDUSTRY EXPERIENCE!
- INDUSTRY-LEADING WARRANTY!

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866-226-2280



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150

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(<https://superiorseating.com/cast-aluminum-outdoor-chair>)

CAST ALUMINUM OUTDOOR CHAIR ([HTTPS://SUPERIORSEATING.COM/CAST-ALUMINUM-OUTDOOR-CHAIR](https://superiorseating.com/cast-aluminum-outdoor-chair))

Delete  
(<https://superiorseating.com/cast-aluminum-outdoor-chair>)

- 120 +  
\$15,594.00



(<https://superiorseating.com/cast-aluminum-round-outdoor-dining-table-42>)

CAST ALUMINUM ROUND OUTDOOR DINING TABLE (42") ([HTTPS://SUPERIORSEATING.COM/CAST-ALUMINUM-ROUND-OUTDOOR-DINING-TABLE-42](https://superiorseating.com/cast-aluminum-round-outdoor-dining-table-42))

Delete  
(<https://superiorseating.com/cast-aluminum-round-outdoor-dining-table-42>)

- 30 +  
\$7,498.50


Subtotal (30 items):  
\$23,092.50

Submit Freight Quote Request

Empty Quote


Update Quote


Continue Shopping

Unlock a special discount by  submitting this quote now!

## GET IN TOUCH


Our expert staff are standing by to answer any questions you may have.

 866-226-2280 (tel:866-226-2280)

 866-227-1203 (tel:866-227-1203)

 sales@superiorseating.com

(mailto:sales@superiorseating.com)

 Showroom  
721 Boulevard  
Kenilworth, NJ 07033



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FAQ (/faq/)

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(/shipping-policy/)

Privacy Policy  
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Terms of Service  
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(<http://www.superiorseating.com/secure/paypal.com/in/h>)







# Allegro Classics Contract

- Restaurant Patio Furniture
- Dining Chairs
- Commercial Pool Furniture
- Sun Loungers
- Sofa Sets
- Patio Umbrellas
- Bar & Balcony
- Storage & Benches
- Index

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## Shopping Cart (2)

Details	Name	Unit Price	Quant.	Total
	Sonora Round Solid Top Tables	\$350.00	<input type="text" value="30"/> 	\$10,500.00
	Size - 36" Round Color - Aluminum	\$15.00		\$450.00
	Roadhouse Patio Chair	\$230.00	<input type="text" value="120"/> 	\$27,600.00
	Frame - Textured Graphite Seat - Graphite	-		-
	Sub Total			\$38,550.00
	Grand Total			\$38,550.00

[CHECKOUT](#)

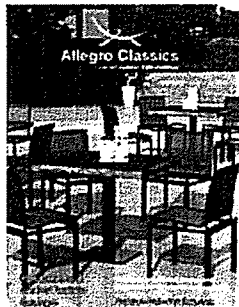
**877.727.8800**

**Shopping cart**  
 150 Product(s) in cart  
 30 Sonora Round Solid Top Tables  
 120 Roadhouse Patio Chair  
 Total \$38,550.00  
[» Checkout](#)

**Recently Viewed**  
[» Aluminum | Roadhouse Roadhouse Patio Chair](#)  
[» Aluminum | Roma Sonora Round Solid Top Tables](#)

**FREE FREIGHT**  
  
 \*\$1000 minimum order  
 \*Delivery to commercial locations only  
 \*Lift gate additional

**BBB**  
 Rating:  
**A+**  
 as of 11/2/2018  
**BBB** ACCREDITED BUSINESS  
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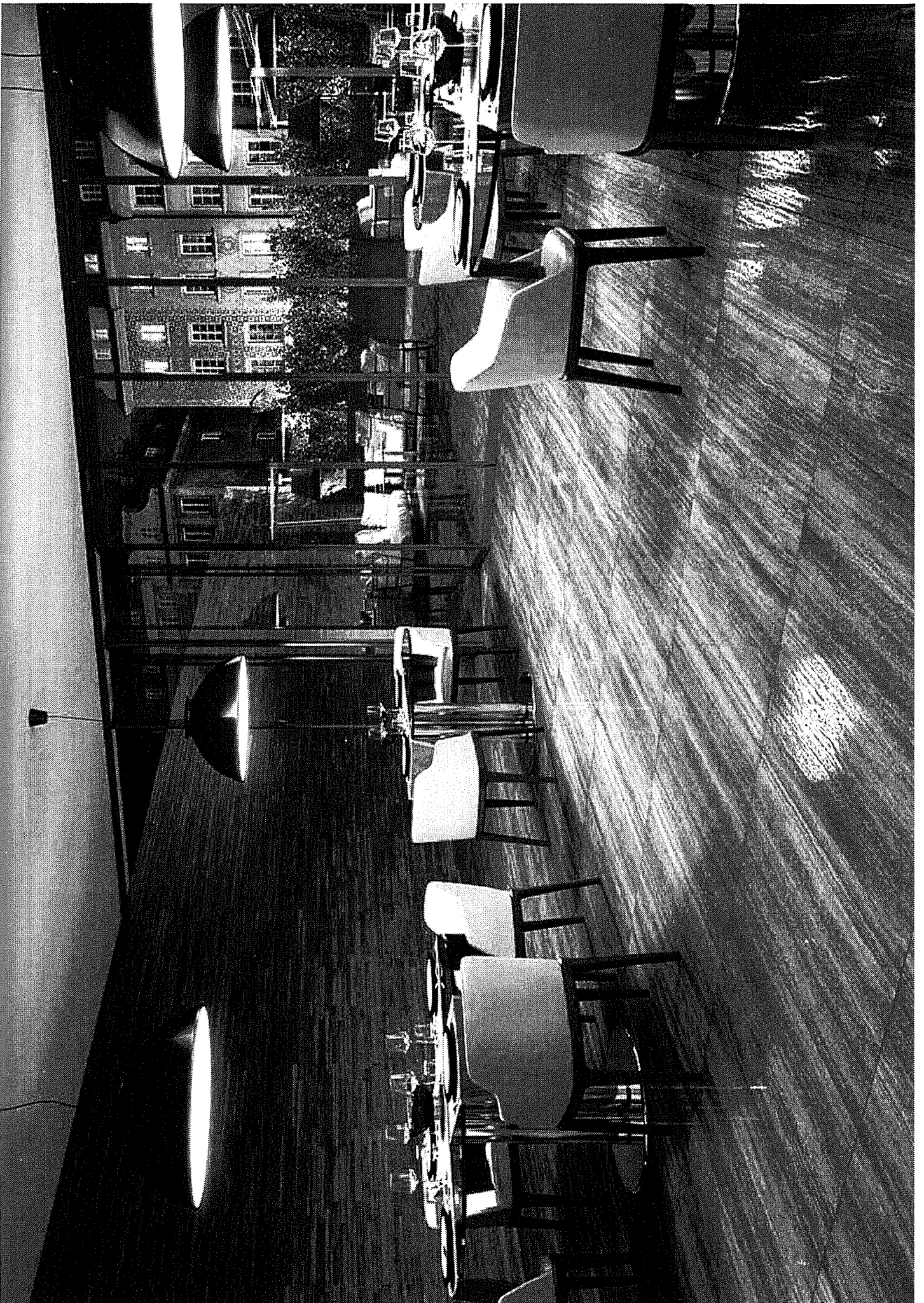
**GeoTrust**  
**SECURED**  
 2018-11-02 UTC

**Associated Students, CSUF**  
**2019 Capital Request - Purchase**

<b>Item:</b>	Food Court Remodel - Flooring and Furniture		
<b>Program/Department:</b>	Titan Student Union		
<b>Total Cost</b>	<b>\$360,000</b>	<b>Estimated Useful Life in Years:</b>	<b>12</b>
<b>Proposed Date of Purchase:</b>	July 2019		
<b>Description:</b>			
Demo of existing flooring in TSU Food Court and Titan Pride Center Lobby. Preparation of flooring and installation of porcelain tile. Purchase and installation of new seating for guests, including a combination of loose seating, booth seating, stools, tables and counters for roughly 400 guests.			
<b>Justification - how will this purchase further ASI programs and strategic initiatives?</b>			
A modern appearance, along with the newly installed food concepts, will provide students with opportunities to gather in upgraded, comfortable environment. As a commuter campus, and with the TSU as the hub of out-of-classroom activities at CSUF, the Food Court and its services provide a vital function as a gathering place for students.			
<b>Itemize Costs - including taxes, freight, taxes, installation, etc.</b>			
Porcelain tile, labor for demo and installation	<b>Amount</b>	<b>\$</b>	180,000.00
Seating, booths, tabletops, counters, stools	<b>Amount</b>	<b>\$</b>	180,000.00
	<b>Amount</b>		
	<b>Amount</b>		
	<b>Amount</b>	<b>\$</b>	-
	<b>Amount</b>	<b>\$</b>	-
	<b>Amount</b>	<b>\$</b>	-
	<b>TOTAL</b>	<b>\$</b>	<b>360,000.00</b>
<b>Prepared By (print name)</b>		<b>Title</b>	
Jeff Fehr		Associate Director - Titan Student Union	
<b>Manager Approval</b>		<b>Date</b>	
Carol McDaniel		November 2, 2018	

*Attach three itemized quotes or bids, photos of items, etc.*













**Associated Students, CSUF**  
**2019 Capital Request - Purchase**

<b>Item:</b>	Titan Student Union Pavilion sound upgrade		
<b>Program/Department:</b>	Titan Student Union Operations		
<b>Total Cost</b>	<b>\$</b>	<b>24,030.00</b>	<b>Estimated Useful Life in Years:</b> 10-12
<b>Proposed Date of Purchase:</b>	January 2019		
<b>Description:</b> The purchase will include replacement speakers, dedicated microphones and peripherals for the Portola Pavilion house sound system. The system was last upgraded approximately 12 years ago.			
<b>Justification - how will this purchase further ASI programs and strategic initiatives?</b> The new speakers and amplifier will enhance the sound quality of programs in the pavilion spaces, providing for broader and more even sound distribution. The additional microphones will be dedicated units, freeing up inventory for other events throughout the Titan Student Union, while ensuring that the pavilion always has high-quality microphones available for use. Providing current, relevant and useful meeting space for our student organizations is one of the primary missions of UCC and Operations.			
<b>Itemize Costs - including taxes, freight, taxes, installation, etc.</b>			
speakers (28)	<b>Amount</b>	<b>\$</b>	9,660.00
amplifier	<b>Amount</b>	<b>\$</b>	1,770.00
handheld microphone systems	<b>Amount</b>	<b>\$</b>	1,950.00
lavalier microphone systems	<b>Amount</b>	<b>\$</b>	2,500.00
antenna and power distribution	<b>Amount</b>	<b>\$</b>	650.00
labor	<b>Amount</b>	<b>\$</b>	6,000.00
estimate lift rentals (2)	<b>Amount</b>	<b>\$</b>	1,500.00
tax	<b>Amount</b>	<b>\$</b>	1,281.08
	<b>TOTAL</b>	<b>\$</b>	<b>24,030.00</b>
<b>Prepared By</b> (print name)		<b>Title</b>	
Kirsten Stava		Operations Manager	
<b>Manager Approval</b>		<b>Date</b>	
Jeff Fehr		November 2, 2018	

*Attach three itemized quotes or bids, photos of items, etc.*





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800 N. STATE COLLEGE BLVD. • FULLERTON, CA 92831-3599 • ASI.FULLERTON.EDU

To: Lionel Lawrence, Director of Financial Services

November 2, 2018

From: Kirsten Stava, TSU Operations Manager

Re: Sole source justification, Portola Pavilion sound upgrade

Lionel,

We are requesting a sole-source exception for the pavilion sound upgrade capital request. The vendor from whom we have provided the quote has performed the majority of our house sound installations in the meeting rooms of the Titan Student Union as well as in various lounges and public spaces. Should we consider further integration of the sound systems in the future, we feel it would be in our best interests to have all of the work completed by one vendor, to provide for better accountability for the work performed.

Thank you,

Kirsten Stava

TSU Operations Manager

Cc: Jeff Fehr, Associate Director, Titan Student Union

**Associated Students, CSUF**  
**2019 Capital Request - Project**

<b>Project:</b>	TSU Telecom Closet Infrastructure Upgrade		
<b>Program/Department:</b>	Titan Student Union		
<b>Total Cost:</b>	\$21,100.00		
<b>Start Date:</b>	January 20, 2019	<b>Completion Date:</b>	January 20, 2019
<b>Project Location</b>			
TSU Data Closets TSU-35, TSU-126A			
<b>Project Description:</b>			
<p>The data closet infrastructure in the TSU is among the oldest of all campus data closets. The infrastructure is in need of urgent upgrades to the network racks supporting the ongoing programs and operations of the Titan Student Union. This project will replace the rack in some closets, relocate the wiring for every data device, and include testing of wiring. This will ensure that each device has the most stable connection and is future proof for the next decade. The new racks will also allow room for additional equipment for the future.</p>			
<b>Programs &amp; Services Impacted by Construction</b>			
Minimal Impact to the TSU phones and data as most work will be done before 8am.			
<b>Justification - how will this purchase further ASI programs and strategic initiatives?</b>			
<p>We are reaching the end of the support for the wiring infrastructure in the TSU-035, TSU-126A, and TSU-274 data/wiring closets. The final TSU-274 closet can be done during the anticipated TSU upper floor renovation. Upgrading the main and lower levels now will address the current need for space for additional services. The cost to move and rewire existing equipment, then add additional equipment to the new rack will be lower than adding equipment to the exiting rack and then moving it in the future.</p>			
<b>Itemize Costs - including taxes, freight, taxes, installation, etc.</b>			
<b>Design</b>		<b>Amount</b>	\$ -
<b>Construction</b>		<b>Amount</b>	\$ -
<b>Equipment</b>	Combined equipment from both quotes (4500+7300)	<b>Amount</b>	\$ 11,800.00
<b>Furnishings</b>		<b>Amount</b>	\$ -
<b>IT/Telecomm</b>		<b>Amount</b>	\$ -
<b>Labor</b>	Combined labor from both quotes (4950+4350)	<b>Amount</b>	\$ 9,300.00
<b>Other</b>		<b>Amount</b>	\$ -
		<b>TOTAL</b>	<b>\$ 21,100.00</b>
<b>Prepared By</b> (print name)		<b>Title</b>	
Stephen Ramirez		Interim IT Systems Administrator	
<b>Manager Approval</b>		<b>Date</b>	
Carol McDoniel		November 5, 2018	

*Attach three itemized quotes or bids, photos of items, etc.*



Quote – TSU-035 – Telecom Room Upgrade

**Scope of Work**

- Furnish and install new CPI 2-post 7’ rack approximately 3’ to the right of the existing rack.
- Furnish and install two (2) CPI 7’ vertical wire managers.
- Furnish and install rack mount patch panels and install onto new rack.
- Migrate all of the existing data cables from existing 110 wall field and terminate onto new data patch panels on the CPI rack.
- Furnish and install necessary data patch cables to patch from new patch panels to switches.
- Furnish and install horizontal wire managers for the new CPI rack.
- Install new ladder racking in the telecom room so patch cables can be properly secured.
- Purchase new custom length patch cables for VoIP devices to eliminate extra slack.
- Coordinate the “cutover” of all patch cables to eliminate as much downtime as possible.

\*\*\*\*\* NOTE \*\*\*\*\*

- This is dependent upon the removal of the existing server cabinet that is currently in TSU-035. To relocate the existing data cables, the data rack will need to move to the right approximate 3’.

**Project Specific Conditions**

- Connection to building grounding/bonding system shall be made available by others within Telecom Room.
- Access to job site shall be provided by Customer.
- All work areas will be clear and unobstructed by others prior to any work being performed.
- Access to the entire site will be provided to without delay or interruption unless expressly indicated in writing.
- All work shall be performed during normal business hours, 6:00 AM to 3:00 PM Monday through Friday. In the event that work will be required during weekends or after hours, access shall be granted.

***Continued on Page 2***

THE CALIFORNIA STATE UNIVERSITY



**Project Specific Conditions**

- Work will be performed continuous and consecutive. Any break or delay in work will be subject to additional cost.
- All work and/or products defined in this Scope of Work are provided as a complete system unless expressly indicated, and will be provided and/or installed in accordance with applicable industry codes and standards.
- Any addition or change of an item, addition or change to the placement of an item, or utilization of a procedure different than was determined to perform this Scope of Work, will be considered a “Change Order” and will require written approval prior to the change being implemented. Any addition or change to the Scope of Work requires a Change Order.

**Pricing Summary**

Material	\$7,300.00
Labor	\$4,350.00
Total Estimate	\$11,650.00

**Terms and Conditions**

A payment in advance of 50% of the total estimated cost is due at the commencement of the project.

***End***

THE CALIFORNIA STATE UNIVERSITY



Quote – TSU-126A – Telecom Room Upgrade

### **Scope of Work**

- Furnish and install new CPI wall mount rack approximately 3' to the right of the existing rack.
- Furnish and install rack mount patch panels and install onto new rack.
- Migrate all of the existing data cables from existing 110 wall field and terminate onto new data patch panels on the CPI rack.
- Furnish and install necessary data patch cables to patch from new patch panels to switches.
- Furnish and install horizontal wire managers for the new CPI rack.
- Install new ladder racking in the telecom room so patch cables can be properly secured.
- Purchase new custom length patch cables for VoIP devices to eliminate extra slack.
- Coordinate the “cutover” of all patch cables to eliminate as much downtime as possible.

### **Project Specific Conditions**

- Connection to building grounding/bonding system shall be made available by others within Telecom Room.
- Access to job site shall be provided by Customer.
- All work areas will be clear and unobstructed by others prior to any work being performed.
- Access to the entire site will be provided to without delay or interruption unless expressly indicated in writing.
- All work shall be performed during normal business hours, 6:00 AM to 3:00 PM Monday through Friday. In the event that work will be required during weekends or after hours, access shall be granted.
- Work will be performed continuous and consecutive. Any break or delay in work will be subject to additional cost.
- All work and/or products defined in this Scope of Work are provided as a complete system unless expressly indicated, and will be provided and/or installed in accordance with applicable industry codes and standards.

***Continued on Page 2***

THE CALIFORNIA STATE UNIVERSITY





*Telecommunications*  
Division of Information Technology  
800 N. State College Blvd., LH 700  
Fullerton, CA 92831  
657-278-8500

**Project Specific Conditions**

- Any addition or change of an item, addition or change to the placement of an item, or utilization of a procedure different than was determined to perform this Scope of Work, will be considered a “Change Order” and will require written approval prior to the change being implemented. Any addition or change to the Scope of Work requires a Change Order.

**Pricing Summary**

Material	\$4,500.00
Labor	\$4,950.00
Total Estimate	\$9,450.00

**Terms and Conditions**

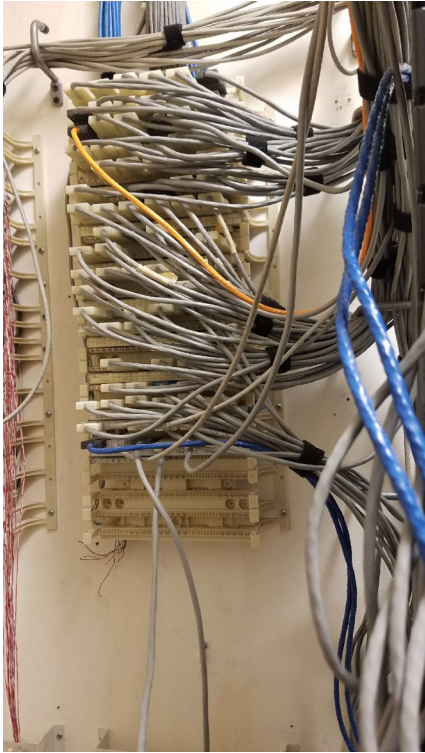
A payment in advance of 50% of the total estimated cost is due at the commencement of the project.

***End***

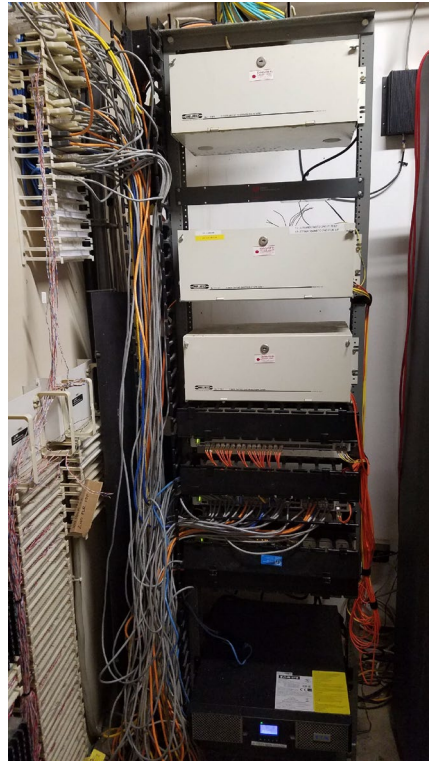
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## TSU Data Closet Infrastructure (At a Glance)

Current infrastructure (as-is)

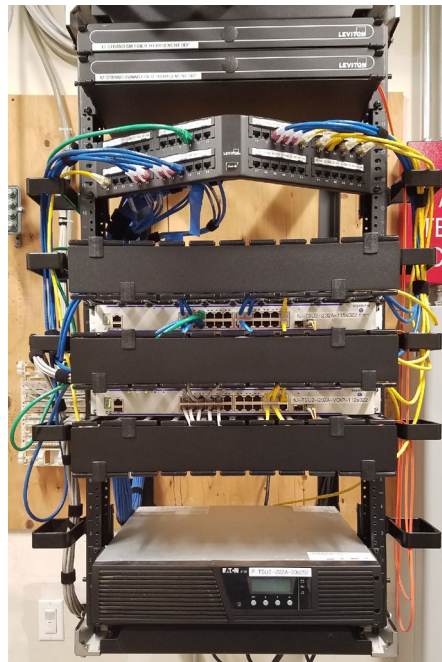


TSU-126A Data Closet



TSU-035 Data Closet

Proposed Infrastructure (Newest closet TSU-202A)

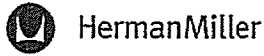


Associated Students, CSUF  
 2019 Capital Request - Purchase

Item:	Titan Bowl & Billiards Lounge Furniture		
Program/Department:	Titan Bowl & Billiards		
Total Cost	\$	39,759.75	Estimated Useful Life in Years: 12
Proposed Date of Purchase:	March 2019		
<b>Description:</b> Replacement tables and chairs for the Titan Bowl & Billiards TV lounge, billiards, and bowling areas.			
<b>Justification - how will this purchase further ASI programs and strategic initiatives?</b> The current inventory in these spaces is mismatched and many individual pieces are breaking or missing parts. The lounges are heavily utilized by students during the school year and booked regularly by off-campus clients or campus departments for events. In providing a uniform and updated look, we can better market our ASI brand and product both on- and off-campus.			
<b>Itemize Costs - including taxes, freight, taxes, installation, etc.</b>			
chairs	Amount	\$	24,960.00
tables	Amount	\$	11,940.00
	Amount		
tax	Amount	\$	2,859.75
	Amount	\$	-
	Amount	\$	-
	Amount	\$	-
	TOTAL	\$	39,759.75
<b>Prepared By</b> (print name)		<b>Title</b>	
Kirsten Stava		Operations Manager	
<b>Manager Approval</b>		<b>Date</b>	
Jeff Fehr		November 2, 2018	

Attach three itemized quotes or bids, photos of items, etc.

[Home](#) > [Cart](#)



# My Cart

For orders, questions or concerns:

Please call [888.798.0202](tel:888.798.0202)

Product Information	Availability	Price	Quantity	Total
<p><b>Everywhere Round Table</b></p> <p>Item#: DT1CS.48LP9191BU57</p> <p>Size: 48"</p> <p>Top: White</p> <p>Leg: Black Umber</p> <p><a href="#">Edit Item</a></p> <p><a href="#">Remove</a></p> <p><a href="#">Add to Wishlist</a></p>	<p>Ready to ship in 5 weeks</p>	<p>\$597.00</p>	<p>20</p> <p><a href="#">Update</a></p>	<p>\$11,940.00</p>
<p><b>Caper Stacking Chair</b></p> <p>Item#: WC410PBKBU5BK</p> <p>Color: Black</p> <p>Frame: Black</p> <p>Seat Style: Molded Seat</p> <p>Arm: Fixed Arms</p> <p>Arm Color: Black</p> <p>Caster: Hard Floor or Carpet Caster</p> <p><a href="#">Edit Item</a></p> <p><a href="#">Remove</a></p> <p><a href="#">Add to Wishlist</a></p>	<p>In-stock and ready to ship!</p>	<p>\$312.00</p>	<p>80</p> <p><a href="#">Update</a></p>	<p>\$24,960.00</p>



# Shopping Cart

[Proceed to Checkout](#)

ITEM	ITEM PRICE	QUANTITY	SUBTOTAL
 <p><b>Trace Chair</b> By m.a.d. Furniture Design</p> <p>Item #: MDA1780356 Please call or chat to check availability.</p> <p>Color: Blue</p>	\$299.00	- 80 +	<b>\$23,920.00</b>
 <p><b>Everywhere Table Round</b> By Herman Miller</p> <p>Item #: GNB1711643 Custom product built to order, usually ships within 3 to 4 weeks. Non-returnable Item.</p> <p>Base Finish: Black Umber Finish: White Size/Base: 36 Inch Dia.</p>	\$587.00	- 21 +	<b>\$12,327.00</b>

## Save Your Cart

Quickly save your cart, so you can access it from any device.

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## Enter Promo Code


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- Shipping + Delivery
- Price Guarantee
- Return + Cancellations
- FAQs
- Privacy Policy/Privacy Rights
- Terms & Conditions

4.2 ★★★★★  
 Google  
 Customer Reviews

**12 MONTHS PROMOTIONAL FINANCING AVAILABLE\*** on your order of \$999 or more with the Y Credit Card. See Details

Order Subtotal:	\$36,247.00
Shipping	FREE
Sales Tax	Calculate Tax
Enter ZIP <input type="text"/>	<input type="button" value="Go"/>
Estimated Total:	\$36,247.00



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## You May Also Like



SM 22 Trestle Table



Everywhere Standing



Bloom Chair



Trace Lounge Chair




Everywhere Occasional





## Shopping Cart

Item	Stock #	Price	Quantity	Subtotal
 T36RD-B19225L/BR2300-SL Silver Base Bar Height Cafe Table with Four Kool Barstools- 36" Round <b>Chair Color:</b> Kool Light Gray -GY <b>Arms:</b> No Arms -STD <b>Top Color:</b> Graphite Nebula -GRN	97832-R	\$825.95	20	\$16,519.00

Subtotal: \$16,519.00

Liftgate Needed:

Inside Delivery:

zip code

Shipping: to be added

Sales Tax: if applicable\*

**Total: \$16,519.00**

\*Sales Tax required on merchandise, shipping and delivery charges in the following states: AL, IL, IN, KY, MA, MD, ME, MI, MN, MS, NC, ND, NJ, NV, OK, PA, RI, SC, SD, TX, VT, WA, and WI, unless a tax-exempt certificate is on file with us.

\*\*Inside delivery means that the freight driver will unload your shipment and bring inside the first doors of your facility. The driver may still need assistance if the products are extremely large or heavy.

\*\*\*Liftgate means that the freight driver will use a liftgate to lower the items to the ground if your facility does not have a loading dock.

Place your order via:

WEB: [www.worthingtondirect.com](http://www.worthingtondirect.com)

Email: [sales@worthingtondirect.com](mailto:sales@worthingtondirect.com)

Phone: 800-599-6636 | 214-824-6009

Fax: 800-943-6687 | 214-824-1771

Or mail your order to:

Worthington Direct

PO Box 140038

Dallas, TX 75214

**Associated Students, CSUF**  
**2019 Capital Request - Purchase**

<b>Item:</b> Office and Conference Room Chair Purchase	
<b>Program/Department:</b> Titan Recreation	
<b>Total Cost</b>	\$ 9,000.00 <b>Estimated Useful Life in Years:</b> 8-10 years
<b>Proposed Date of Purchase:</b> Spring 2019	
<b>Description:</b> Titan Recreation is proposing the purchase replacement chairs for conference room, office and work stations. These chairs will replace the current chairs that were part of the original purchase ten years ago	
<b>Justification - how will this purchase further ASI programs and strategic initiatives?</b> The current complement of chairs were first purchased in 2008. The chairs currently show a lot of wear in the arm rests and the seats of the chairs. With the useful life of an office chair being 8-10 year, it is prudent to stay ahead of the curve and purchase new chairs to be able to provide a quality experience to our end users utilizing the conference room, as well as the staff who use the chairs on a regular basis.	
<b>Itemize Costs - including taxes, freight, taxes, installation, etc.</b>	
Conference Room Chairs (HON Convergence)	Amount \$ 4,800.00
Office Chairs (HON Ignition)	Amount \$ 2,700.00
Installation	Amount \$ 1,500.00
	Amount \$ -
	Amount \$ -
	Amount \$ -
	Amount \$ -
	<b>TOTAL \$ 9,000.00</b>
<b>Prepared By</b> (print name) Ken Maxey	<b>Title</b> Operations Coordinator
<b>Manager Approval</b> Aaron Tapper	<b>Date</b> November 2, 2018

*Attach three itemized quotes or bids, photos of items, etc.*





16501 Trojan Way  
La Mirada, CA 90638

**STAPLES**  
Business Advantage

**QUOTATION**

Job: SR08129042

Page: 1

SOLD TO:

Ken Maxey  
ASI TITAN RECREATION  
800 N STATE COLLEGE BLVD  
TITAN RECREATION CENTER  
FULLERTON, CA 92831  
657 278-5855

SHIP TO:

Ken Maxey  
ASI TITAN RECREATION  
800 N STATE COLLEGE BLVD  
TITAN RECREATION CENTER  
FULLERTON, CA 92831  
657 278-5855

Terms: Sunrise Billing

QUOTE NO	DATE	CUSTOMER PO NO	CUSTOMER NO	SALESPERSON
0005684575	10/23/18		F000000032	Jennifer L Boren

LINE	QUANTITY	CATALOG NO / VENDOR	DESCRIPTION	UNIT SELL	EXTENSION
			Special Instructions		
			CUSTOMER SIGNATURE AUTHORIZES STAPLES TO PURCHASE PRODUCTS AND SERVICES CONTAINED HEREIN. SALE IS SUBJECT TO STAPLES WORKPLACE STUDIO TERMS & CONDITIONS. QUOTE IS GOOD FOR 30 DAYS UNLESS NOTED OTHERWISE. APPLICABLE TAX WILL BE ADDED AT INVOICING.		
0001	8	HIWMMKD HON COMPANY	Ignition 2 Task Mid-back, ilira back .Y2 Advanced Synchro-Tilt .A Arm: Height and Width Adj. Arm .H Hard Caster .IM Mesh: Black \$(1) Gr 1 UPH .UR Contourett 95 COLOR: Navy .AL Adjustable Lumbar .SB Base: Standard Base .T Frame: Black	310.99	2487.92
0002	22	HCT1MM HON COMPANY	HON Mesh Mid-Back Task Chair .Z1 Swivel Tilt Control .A Height and WidthAdjustable Arm .H Hard Casters .M Mesh \$(1) Gr 1 UPH .UR Contourett 95 COLOR: Navy .AL Adjustable Lumbar .SB Standard Base .T Black Frame Color	199.99	4399.78
0003	1	CFSINSTALLIN STAPLES LA MIRADA	ENHANCED FURNITURE SERVICES	985.92	985.92

ACCEPTED BY \_\_\_\_\_

TITLE \_\_\_\_\_

DATE \_\_\_\_\_

16501 Trojan Way  
La Mirada, CA 90638

**STAPLES**  
Business Advantage

# QUOTATION

Job: SR08129042  
Page: 2

**SOLD TO:**

Ken Maxey  
ASI TITAN RECREATION  
800 N STATE COLLEGE BLVD  
TITAN RECREATION CENTER  
FULLERTON, CA 92831  
657 278-5855

**SHIP TO:**

Ken Maxey  
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TITAN RECREATION CENTER  
FULLERTON, CA 92831  
657 278-5855

Terms: Sunrise Billing

QUOTE NO	DATE	CUSTOMER PO NO	CUSTOMER NO	SALESPERSON
0005684575	10/23/18		F000000032	Jennifer L Boren

LINE	QUANTITY	CATALOG NO / VENDOR	DESCRIPTION	UNIT SELL	EXTENSION
				Total	7873.62

ACCEPTED BY \_\_\_\_\_ TITLE \_\_\_\_\_ DATE \_\_\_\_\_






**Problem solved.**



**800.859.0128**

We're here to help! Give us a call.

Item	Name	Price	Qty	Amount
	Item: HONI2M2AMLC10TK Ignition 2.0 Ilira-Stretch Mid-Back Mesh Task Chair, Black Fabric Upholstery Line Comment:	<i>Manufacturer: HON®</i> \$466.39/EA	8	\$3,731.12
	Item: HONCMS1AACCF10 Convergence Chair, Adjustable Arms, Black Line Comment:	<i>Manufacturer: HON®</i> \$222.59/EA	22	\$4,896.98

 Print



1-800-295-5510

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## Shopping Cart

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Add Product by Model #

Model #	Description	Qty	Price	Total	Remove
H-7057BL	HON® Ignition 2.0 Mesh Chair - Black	8	\$380.00/EA	\$3,040.00	X
H-7053	HON® Convergence Task Mesh Chair - Black	22	\$240.00/EA	\$5,280.00	X
				<b>SUBTOTAL = \$8,320.00</b>	

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[Checkout](#)

[Shipping](#) | Sale Code:  Add  | [Questions?](#)

\$300+ orders are eligible for a free item.  
Limit 1 free item per order.

# HON

Ignition®



SEATING



**Associated Students, CSUF**  
**2019 Capital Request - Project**

<b>Project:</b>	Rock Wall Flooring Replacement		
<b>Program/Department:</b>	Titan Recreation		
<b>Total Cost:</b>	\$		32,250.00
<b>Start Date:</b>	Spring 2019	<b>Completion Date:</b>	1 week
<b>Project Location</b>			
SRC Rock Wall			
<b>Project Description:</b>			
<p>Modular Rockwall Flooring for increased safety, mobility, quality retention, and ease of maintenance. Modular flooring is designed to custom fit our climbing surface and be easily repairable and replaceable in high use areas. The advantage of the system over our current rubber systems are the ease and price of repairs. In addition this flooring completely covers all fall zones for an added safety factor that our current system does not have.</p>			
<b>Programs &amp; Services Impacted by Construction</b>			
Rock Wall			
<b>Justification - how will this purchase further ASI programs and strategic initiatives?</b>			
<p>Our current system is degrading at a high rate and will need to be completely replaced in the next 1-2 years. This system has the maintenance and safety benefits listed above as well as the ability to be mobile. As part of the system we will be able to have ADA access to our wall and offer a safer climbing experience to a diverse group of students.</p>			
<b>Itemize Costs - including taxes, freight, taxes, installation, etc.</b>			
<b>Design</b>		<b>Amount</b>	\$ -
<b>Construction</b>	Flooring Materials	<b>Amount</b>	\$ 30,000.00
<b>Equipment</b>		<b>Amount</b>	\$ -
<b>Furnishings</b>		<b>Amount</b>	\$ -
<b>IT/Telecomm</b>		<b>Amount</b>	\$ -
<b>Labor</b>		<b>Amount</b>	\$ -
<b>Other</b>	Installation	<b>Amount</b>	\$ 2,250.00
		<b>TOTAL</b>	<b>\$ 32,250.00</b>
<b>Prepared By (print name)</b>		<b>Title</b>	
Ken Maxey		Operations Coordinator	
<b>Manager Approval</b>		<b>Date</b>	
Aaron Tapper		November 2, 2018	

*Attach three itemized quotes or bids, photos of items, etc.*



Asana Climbing  
 4977 N Glenwood St  
 Garden City, ID 83714  
 208-614-2100  
 Fax 208-639-0295  
 mail@asanaclimbing.com

# Quote

Date	Quote #
9/21/18	24164

<b>Name / Address</b>
Cal State Fullerton Accounts Payable PO Box 6806 Fullerton, CA 92834-6808

<b>Ship To</b>
California State University Fullerton ATTN: Student Rec Center 800 N. State College Blvd. Fullerton, CA 92834-6828

657 278 4511
awarren@Exchange.FULLERTON....

Rep
FA

Item	Description	Qty	Total
0001 MAPPING	<p>This estimate is based off an approximate measure of 1250 square feet.            Final price will be based off of Asana Survey and CSU Fullerton approval.            AORE DISCOUNT 10% on Padding.            50% discount on repairs for years 2 and 3. (First year covered by warranty)            Includes Pad(s) designed to allow for Wheel Chair Access to Climbing Wall.            Includes replacement Seam Covers under the "Arch" Area.            Asana will provide maintenance logs and offer guidance with best practices for routine inspections.            Pads will ship complete with a layout and overview. Assembly will take approximately 6 hours of labor with 3 people.            Estimated Cost of Maintenance* for a Modular Landing System:            3 years: 10-20% of total cost for Seam Cover repairs/replacements            5 years: 20-35% of total cost for Seam Cover repairs/replacements and New Closed Cell Foam            10 years: 50%-100% of total cost for Shell repairs/replacements, Seam Cover repairs/replacements, and New Closed Cell and Open Cell Foam.</p> <p><b>MAPPING SERVICES</b>            Includes Asana developing a padding footprint by measuring the size and shape of the landing area.</p>		1,400.00
0001 TRAVEL	<p>On-Site Mapping Services and footprint designed by Asana            Travel Expenses- One person plane, car, hotel, food- 2 DAYS 2 NIGHTS            ***IF BOOKED THREE WEEKS OUT***</p>		850.00
<b>Total</b>			





Asana Climbing  
 4977 N Glenwood St  
 Garden City, ID 83714  
 208-614-2100  
 Fax 208-639-0295  
 mail@asanaclimbing.com

# Quote

Date	Quote #
9/21/18	24164

<b>Name / Address</b>
Cal State Fullerton Accounts Payable PO Box 6806 Fullerton, CA 92834-6808

<b>Ship To</b>
California State University Fullerton ATTN: Student Rec Center 800 N. State College Blvd. Fullerton, CA 92834-6828

657 278 4511
awarren@Exchange.FULLERTON...

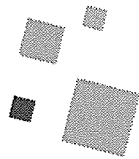
Rep
FA

Item	Description	Qty	Total
1001-CUST10	10" MODULAR CUSTOM PADDING SYSTEM Square Foot Pricing Size- 1250 SF, # of PADS per plans Fabric-1000 DENIER NYLON SHELLS BLACK TOPS/BLUE (OR ORANGE) SIDES Velcro and Seam Covers- Per Plans Grommets Custom Logo - Asana Logo on Walk On Foam Configuration- 8" OC, Two sheets of 1" CC ON TOP Ship Complete from Asana- YES	1,250	28,537.50
0000-DIS10	10% AORE MEMBER Discount		-2,853.75
0001 FREIGHT	FREIGHT: FULL TRUCKLOAD or DEDICATED BULK HEAD SPACE BOI-FULLERTON This doesn't include insurance, extra services, or guaranteed delivery. All items will ship economy. You must request inside delivery/lift gate/limited access. Any other requests made upon delivery may carry additional charges and invoices.  *Due to external factors such as Neglected Maintenance, Crux Height, Daily Use, and Weight of Climbers these estimates are not guaranteed and should only be used as a guideline. All foam-based landing systems break down, and even with no use, this system will eventually degrade.		2,000.00
<b>Total</b>			<b>\$29,933.75</b>

**Associated Students, CSUF**  
**2019 Capital Request - Purchase**

<b>Item:</b>	Room Scheduling Display Software		
<b>Program/Department:</b>	Titan Recreation		
<b>Total Cost</b>	<b>\$</b>	<b>11,500.00</b>	<b>Estimated Useful Life in Years:</b> 5-7 years
<b>Proposed Date of Purchase:</b>	Spring 2019		
<b>Description:</b>			
<p>The REACH Media package is designed to provide a digital solution to room card displays. Previously, room cards had to be printed and changed daily at each of the rooms. With the new design package, room schedules will automatically be forwarded to the appropriate displays in a more appealing digital format. REACH Media is one of the few companies that integrate with Innosoft Fusion, the current calendar system in use at the SRC</p>			
<b>Justification - how will this purchase further ASI programs and strategic initiatives?</b>			
<p>By moving to a digital signage display, this will allow for up-to-date information to be displayed in real time, versus the previous method of printing room cards at the start of each day. Then as items change, the room card would need to be reprinted or be out-of-date. Digital signage will provide a more appealing way for patrons to see the information that they need as well as important announcements or advertising.</p>			
<b>Itemize Costs - including taxes, freight, taxes, installation, etc.</b>			
Pre-Configured BrightSign All-in-One Room Scheduler	<b>Amount</b>	<b>\$</b>	4,232.00
Setup Fee	<b>Amount</b>	<b>\$</b>	868.00
Licensing	<b>Amount</b>	<b>\$</b>	2,400.00
Estimate for IT Wiring	<b>Amount</b>	<b>\$</b>	4,000.00
	<b>Amount</b>	<b>\$</b>	-
	<b>Amount</b>	<b>\$</b>	-
	<b>Amount</b>	<b>\$</b>	-
	<b>TOTAL</b>	<b>\$</b>	<b>11,500.00</b>
<b>Prepared By</b> (print name)		<b>Title</b>	
Ken Maxey		Operations Coordinator	
<b>Manager Approval</b>		<b>Date</b>	
Aaron Tapper		November 2, 2018	

*Attach three itemized quotes or bids, photos of items, etc.*



# DIGITAL COMMUNICATION PROPOSAL

---

California State University - Fullerton  
Titan Recreation Center

October 23, 2018

**RUSS ANDERSON**

REACH | Manager of Business Development

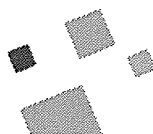
952.255.6275

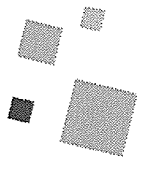
[randerson@reachmedianetwork.com](mailto:randerson@reachmedianetwork.com)

6440 Flying Cloud Drive

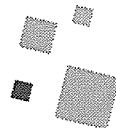
Eden Prairie, MN 55344

[www.reachmedianetwork.com](http://www.reachmedianetwork.com)



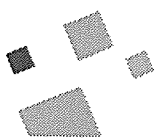


# ABOUT REACH

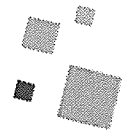


REACH has been a leading digital signage software provider for over 12 years to 3,500+ partners worldwide. Considered one of the best in the industry, our ease of use, functionality, and ongoing partnership & customer service approach truly separates us from our competitors.

REACH has received numerous awards over the years including: Inc. Magazine's Fastest Growing Private Companies, Minneapolis St. Paul Business Journal's "Fast 50", and Minnesota Business Magazine: 100 Best Companies to Work For.



# FEATURES & CAPABILITIES



## **CUSTOMER SERVICE & PARTNERSHIP APPROACH**

With unlimited and ongoing support and training, REACH provides second-to-none customer service every day, week, month, and year to ensure your digital signage is a success from implementation to future growth.



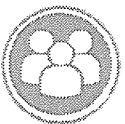
## **EASE TO USE**

One of the main reasons partners choose our content management system platform is the ease-of-use for individuals with basic computer skills, but also the capability to offer a more robust, hands-on option for the more sophisticated user(s);



## **UNLIMITED TEMPLATES, ZONE & WIDGETS**

Our award-winning marketing staff is here to assist in creating completely customized templates to fit your brand expectations, as well as giving you the flexibility in creating your own templates & zones with unlimited access to our widget library - the sky is the limit!



## **UNLIMITED USERS**

Our multi-user platform is designed to support an unlimited number of user accounts with role-based permissions to easily give individual control over your different screen(s)/location(s), along with pre-publication approval settings.



## **SIMPLE SET-UP**

Our players come pre-configured with REACH software, so you can simply plug-and-play. Being hardware agnostic, REACH also provides a simple software package to repurpose existing players.



## **PROFESSIONAL SERVICES**

With our flexible approach, our team will work with your timelines to ensure the project is delivered in a timely manner, as well as offering our consulting services every step of the way.



## **INTEGRATION CAPABILITIES**

Our platform can integrate with almost any available data feed from scheduling softwares (ex. Exchange, Google, EMS, etc) to emergency alert systems, single sign-on, SQL databases, Salesforce, social media, etc.



## **ENTERPRISE SCALABILITY**

Looking to grow with us? No problem. Our system provides a quick and easy process to add on additional screens/departments to accommodate your growing business needs.

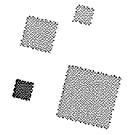
# PROPOSAL FOR PARTNERSHIP

8 Digital Room Schedule Displays	
(8) Pre-configured BrightSign All-In-One Room Scheduler w/POE (\$529 each)	\$4,232
(1) One time set-up fee, training and screen template creation and customization	\$350
<hr/>	
<b>SET-UP TOTAL</b>	<b>\$4,582</b>
<b>REACH Software Licensing</b>	
<i>One-year Digital Signage Software License includes all software features and access to REACH content management web portal, future updates, unlimited Admins and User accounts and unlimited technical support.</i>	
(8) 1 Year Software Licenses (\$300/year/each)**	\$2,400
<b>TOTAL</b>	<b>\$6,982</b>

## \*\* LENGTH OF SERVICE

CSU Fullerton Recreation agrees to partner with REACH for 1 Year. Option to renew is automatic unless written notice of cancellation is received 30 days in advance of any ensuing renewal date.

# CONCURRENCE TO PROCEED



By signing and dating below, we agree to the arrangement and commitments articulated above:

\_\_\_\_\_

NAME (PRINTED): \_\_\_\_\_

TITLE: \_\_\_\_\_

ADDRESS: \_\_\_\_\_

\_\_\_\_\_

PHONE: \_\_\_\_\_

DATE: \_\_\_\_\_

SIGNATURE: \_\_\_\_\_

Have a comment, question, compliment or criticism? We'd love to hear from you and value your feedback! Our co-founders are always one call away anytime you want to talk.

Below are their cell phone numbers:

Darren Wercinski 952.212.7573 | Marc Kline 952.457.0429

**Associated Students, CSUF**  
**2019 Capital Request - Purchase**

<b>Item:</b>	Weight Room Equipment Replacement		
<b>Program/Department:</b>	Titan Recreation		
<b>Total Cost</b>	<b>\$</b>	<b>161,000.00</b>	<b>Estimated Useful Life in Years:</b> 8-10 years
<b>Proposed Date of Purchase:</b>	\$43,497.00		
<b>Description:</b>			
Titan Recreation is proposing the replacement of selectorized machines in the weight room and on the cardio floor of the Student Recreation Center. This equipment will replace the aging Star Trac selectorized equipment currently in place.			
<b>Justification - how will this purchase further ASI programs and strategic initiatives?</b>			
The Star Trac Instinct and Impact lines were purchased in January 2008 when the SRC was opened. Selectorized equipment in a gym environment has a lifespan of 8-10 years, which make these machines past their useful life. The machines have also aged out of support from Star Trac. Star Trac no longer offers parts for some of the machines making them either obsolete when they break down, or more expensive to find parts for to maintain the machine. This has already resulted in two replacement machines being purchased within the past year. The replacement machines purchased are the same model and design as the machines being proposed.			
<b>Itemize Costs - including taxes, freight, taxes, installation, etc.</b>			
Machine Replacement	<b>Amount</b>	<b>\$</b>	161,000.00
	<b>Amount</b>	<b>\$</b>	-
	<b>Amount</b>	<b>\$</b>	-
	<b>Amount</b>	<b>\$</b>	-
	<b>Amount</b>	<b>\$</b>	-
	<b>Amount</b>	<b>\$</b>	-
	<b>Amount</b>	<b>\$</b>	-
	<b>TOTAL</b>	<b>\$</b>	<b>161,000.00</b>
<b>Prepared By (print name)</b>		<b>Title</b>	
Ken Maxey		Operations Coordinator	
<b>Manager Approval</b>		<b>Date</b>	
Aaron Tapper		November 2, 2018	

*Attach three itemized quotes or bids, photos of items, etc.*





# Quote

Date	Number
9/25/2018	32237
Prepared By:	
Wil Morrise (562) 282-8584 wil@out-fit.net	

Out-Fit  
25 W. Easy Street  
Suite 304  
Simi Valley, CA 93065  
t. 800-376-3339

Bill To	Ship To
Ken Maxey CSU Fullerton 800 N. State College Blvd. PO Box 6828 Fullerton CA 92834  Phone (657) 278-5855	Ken Maxey CSU Fullerton Student Recreation Center 800. North State College Blvd kmaxey@fullerton.edu Fullerton CA 92834  Phone (657) 278-5855

Payment Terms	Desired Delivery Date	Est. Lead Time	Sales Consultant
Net 30	3/25/2019	3-4 Weeks	Wil Morrise

Qty	Vendor	Item	Description	List Price	Unit Price	Ext. Price
			Star Trac Impact Replacement- Downstairs			
2	Precor USA	DSL602	Precor Discovery Selectorized Leg Press	6,400.00	4,410.00	8,820.00
1	Precor USA	DSL620	Precor Discovery Selectorized Inner Thigh	4,700.00	3,220.00	3,220.00
1	Precor USA	DSL621	Precor Discovery Selectorized Outer Thigh	4,700.00	3,220.00	3,220.00
1	Precor USA	DSL606	Precor Discovery Selectorized Prone Leg Curl	4,600.00	3,150.00	3,150.00
1	Precor USA	DSL619	Precor Discovery Selectorized Seated Leg Curl	5,700.00	3,360.00	3,360.00
1	Precor USA	DSL618	Precor Discovery Selectorized Glute Extension	4,100.00	2,800.00	2,800.00
1	Precor USA	DSL623	Precor Discovery Selectorized Seated Calf Extension	5,200.00	3,570.00	3,570.00
1	Precor USA	DSL504	Precor Discovery Selectorized Lateral Raise	4,600.00	3,150.00	3,150.00
1	Precor USA	DSL714	Precor Discovery Selectorized Abdominal	4,700.00	3,220.00	3,220.00
1	Precor USA	DSL515	Precor Discovery Selectorized Converging Shoulder Press	5,000.00	3,430.00	3,430.00
1	Precor USA	DSL208	Precor Discovery Selectorized Triceps Extension	4,100.00	2,800.00	2,800.00
1	Precor USA	DSL204	Precor Discovery Selectorized Biceps Curl	4,100.00	2,800.00	2,800.00
1	Precor USA	DSL324	Precor Discovery Selectorized Diverging Low Row	5,300.00	3,640.00	3,640.00
1	Precor USA	DSL505	Precor Discovery Selectorized Rear Delt/Pec	4,900.00	3,360.00	3,360.00

TOTAL PREFERRED CLIENT DISCOUNT \$63,788.00

Date	Number
9/25/2018	32237

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Bill To			Ship To			
Ken Maxey CSU Fullerton 800 N. State College Blvd. PO Box 6828 Fullerton CA 92834			Ken Maxey CSU Fullerton Student Recreation Center 800. North State College Blvd kmaxey@fullerton.edu Fullerton CA 92834			
Qty	Vendor	Item	Description	List Price	Unit Price	Est. Price
1	Precor USA	DSL314	Fly Precor Discovery Selectorized Diverging Lat Pulldown	5,100.00	3,500.00	3,500.00
1	Precor USA	DSL414	Precor Discovery Selectorized Converging Chest Press	5,700.00	3,920.00	3,920.00
1	Precor USA	CW2168	Longpull, Pulldown, Tricep Pushdown, Hi-Lo Pulley	10,880.00	7,476.00	7,476.00
1	Precor USA	CW2504	Hi-Lo Pulley, 2 Pulldown, 2 Longpull Row, Cable Crossover, Dip-Chin Assist	21,780.00	15,036.00	15,036.00
1		MISC ITEMS	Precor CrossBeam Connector SKU- CW31848-301	968.00	645.00	645.00
1		MISC ITEMS	Precor CS Connector Kit SKU- CW50261-101	396.00	264.00	264.00
2	FreeMotion	F624	FreeMotion Gen2 Selectorized Dual Cable Cross	5,995.00	4,795.00	9,590.00
3	Precor USA	DBR815	Discovery Series Dumbbell Rack, 3-Tier, 15 Pair	1,455.00	1,019.00	3,057.00
2	Precor USA	DBR812	Discovery Series Dumbbell Rack - 2-Tier, 10 Pair  Inclusive Pieces- Downstairs	1,150.00	805.00	1,610.00
1		MISC ITEMS	Technogym Element Inclusive Chest Press	5,120.00	4,438.00	4,438.00
1		MISC ITEMS	Technogym Element Inclusive Shoulder Press	5,120.00	4,438.00	4,438.00
1		MISC ITEMS	Technogym Element Low Row	5,120.00	4,438.00	4,438.00

Date	Number
9/25/2018	32237

Out-Fit  
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Suite 304  
Simi Valley, CA 93065  
t. 800-376-3339

Bill To			Ship To			
Ken Maxey CSU Fullerton 800 N. State College Blvd. PO Box 6828 Fullerton CA 92834			Ken Maxey CSU Fullerton Student Recreation Center 800. North State College Blvd kmaxey@fullerton.edu Fullerton CA 92834			
Qty	Vendor	Item	Description	List Price	Unit Price	Ext. Price
			Star Trac Instinct Equipment- Upstairs			
1	Precor USA	C010ES	Leg Press/Calf Extension	3,800.00	2,470.00	2,470.00
1	Precor USA	C015ES	Rear Delt / Pec Fly	3,500.00	2,275.00	2,275.00
1	Precor USA	C001ES	Chest Press	3,150.00	2,048.00	2,048.00
1	Precor USA	C003ES	Bicep Curl	3,150.00	2,048.00	2,048.00
1	Precor USA	C023ES	Tricep Extension	3,150.00	2,048.00	2,048.00
1	Precor USA	C002ES	Lat Pulldown	3,150.00	2,048.00	2,048.00
1	Precor USA	C019ES	Seated Row	3,150.00	2,048.00	2,048.00
1	Precor USA	DSL315	Precor Discovery Selectorized Rotary Torso	4,800.00	3,290.00	3,290.00
1	Precor USA	DSL618	Precor Discovery Selectorized Glute Extension	4,100.00	2,800.00	2,800.00
1	Precor USA	C012ES	Shoulder Press	3,150.00	2,048.00	2,048.00
1	Precor USA	C005ES	Leg Extension	3,150.00	2,048.00	2,048.00
1	Precor USA	C007ES	Seated Leg Curl	3,150.00	2,048.00	2,048.00
1		IDA	Installation, Delivery and Assembly	12,995.00	9,775.00	9,775.00
1		Trade In	Trade in Offer- Star Trac Strength **Impact Line- Leg Press, Hack Squat Press, Abductor, Adductor, Prone Leg Curl, Kneeling Leg Curl, Glute, Calf Press, Assisted Chin Dip, Lateral Raise, Abdominal, Shoulder Press, Tricep Press, Bicep Curl, Row, Pec Fly, Lat Pull, Chest Press.		-2,000.00	-2,000.00



Date	Number
9/25/2018	32237

Out-Fit  
 25 W. Easy Street  
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 Simi Valley, CA 93065  
 t. 800-376-3339

Bill To	Ship To
Ken Maxey CSU Fullerton 800 N. State College Blvd. PO Box 6828 Fullerton CA 92834	Ken Maxey CSU Fullerton Student Recreation Center 800. North State College Blvd kmaxey@fullerton.edu Fullerton CA 92834

Qty	Vendor	Item	Description	List Price	Unit Price	Ext Price
			**Instinct Line- Leg Press, Fly/Rear Delt, Chest, Bicep Curl, Tricep Ext, Lat Pull, Row, Rotary Torso, Glute, Shoulder Press, Leg Ext, Leg Curl. **8 Stack Jungle **3 Dual Adj Pulleys **All Inclusive pieces  Thank you! CSU Fullerton is a member of the NJPA (Sourcewell) buying co-operative. You are able to purchase Precor products off this co-operative WITHOUT having to go out to bid.			
				Subtotal		143,946.00
				Freight (From Factory)		6,498.00
				Tax (7.75%)		10,398.25
				Total		\$160,842.25

Quote expires 30 days from the Quote date. Customer's signature and a 50% deposit required to process order unless otherwise specified. Buyer agrees to prices, specifications, standard terms & conditions of sale. Out-Fit's standard terms and conditions can be viewed at <http://bit.ly/outfitTOS>. All orders are to be treated as custom and made to order. All orders are FOB from Out-Fit's facility. Freight, Delivery and Installation quotes are estimates and are subject to change as a result of a site survey. Additional fees may apply.

Signature \_\_\_\_\_ Date \_\_\_\_\_

Print Name \_\_\_\_\_ Title \_\_\_\_\_

October 23, 2018

To: Lionel Lawrence, Director Financial Services

From: Ken Maxey, Operations Coordinator

CC: Aaron Tapper, Director, Titan Recreation

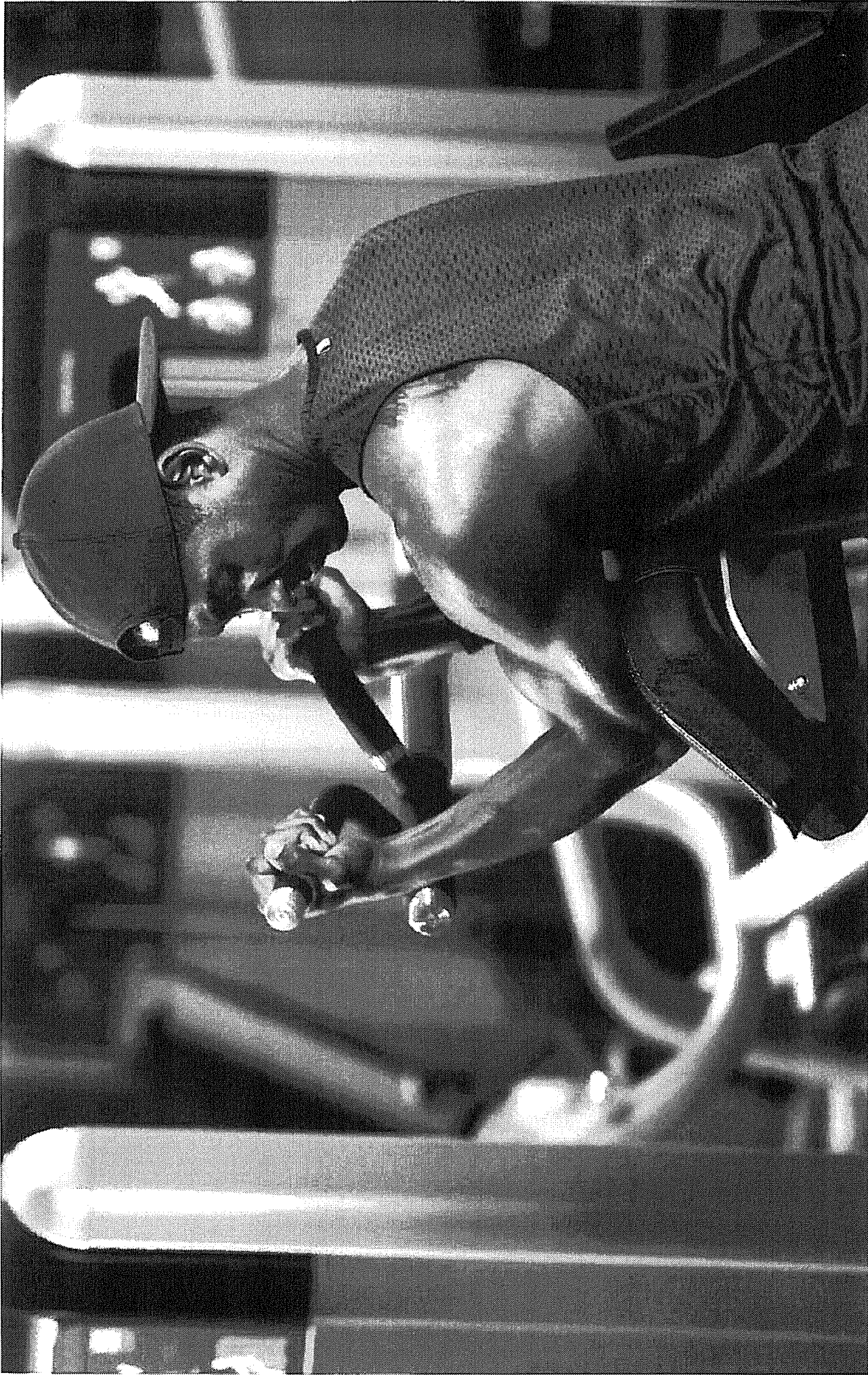
Re: Sole Source Justification – Out-Fit (Precor)

Titan Recreation would like to accept Out-Fit as a sole source quote for the purchase of the Discovery Line selectorized weight room equipment by Precor.

Out-Fit is the exclusive distributor and sole source for Precor equipment in Southern California.

Several colleagues researched different models of equipment at the various trade shows and solicited feedback from other colleagues. Based on the feedback gathered the Precor Discovery line of equipment is the preferred choice.

Out-Fit & Precor have an established strategic sourcing agreement with the CSU system and we have been offered the lowest government rates available.



**DISCOVERY™ SERIES**  
SELECTORIZED LINE

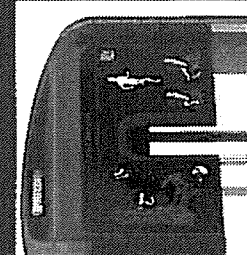
**PRECOR®**



## Discovery Series Selectorized Line

Strength equipment is a long-term investment and with the Discovery Series from Precor, you can make your strength purchase decision with confidence. With a full range of products that are approachable and intuitive, perform for exercisers of all ability levels, and will withstand the test of time, the Discovery Series is the strength solution you've been looking for.

- **Durability** – The 11-gauge steel and fully-welded boxed frame provides a rock solid foundation that will not bend, flex or creak under heavy loads or over time.
- **Precision Adjustments** – Highly visible and durable touch points including the industrial gas-assisted seat adjustments, over-molded rubber handles, selector pin, and add-on weight make it easy and comfortable for exercisers to get the right fit.
- **Ease of Use** – Large, text-free instructional placards with QR codes linked to instructional videos make getting started easy for all exercisers.



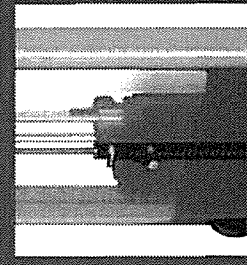
### Instructional Placards

Each product features large, easy-to-see, text-free illustrations that demonstrate correct form and muscle usage at a glance. QR codes provide smart phone links to instructional videos.



### Precision Adjustments

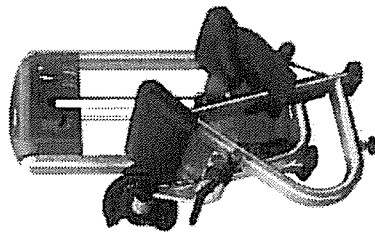
The highly durable, industrial-grade ergonomic materials make it easy and comfortable for exercisers to get the right fit, with precise adjustments for seats and weights.



### Weight Stack Design

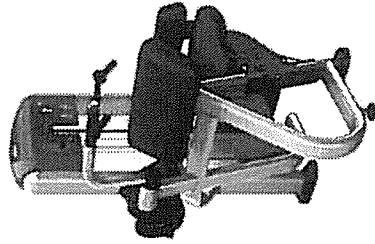
The open and inviting design allows exercisers to easily access the weight stack selector pin and add-on weight lever. The add-on weight can be easily engaged with a simple flip of a lever to increase the load. The shroud cap is secured with three fasteners for easy access and maintenance, and the smaller diameter cables are flexible enough to stand up to the rigors of the facility floor.

# Discovery Series Selectorized Line – Upper Body



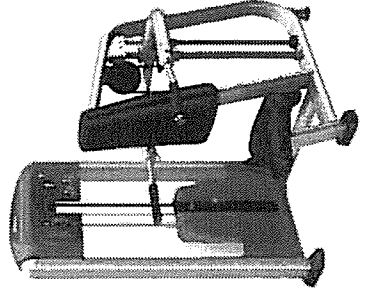
**DSLO204  
Biceps Curl**

- Dimensions (LxWxH): 47 x 44 x 59 in (119 x 112 x 150 cm)
- Weight: 434 lb (197 kg)
- Weight Stack: 160 lb (73 kg)



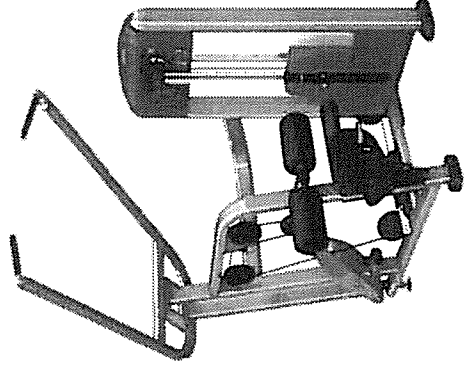
**DSLO208  
Triceps Extension**

- Dimensions (LxWxH): 47 x 44 x 59 in (119 x 112 x 150 cm)
- Weight: 442 lb (200 kg)
- Weight Stack: 160 lb (73 kg)



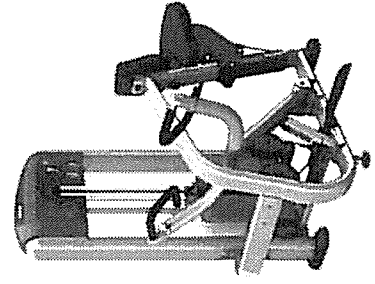
**DSLO215  
Seated Dip**

- Dimensions (LxWxH): 47 x 49 x 59 in (119 x 125 x 150 cm)
- Weight: 563 lb (255 kg)
- Weight Stack: 240 lb (109 kg)



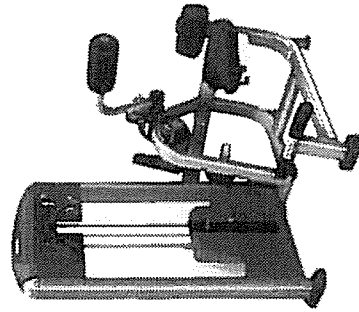
**DSLO304  
Lat Pulldown**

- Dimensions (LxWxH): 67 x 61 x 77 in (170 x 155 x 196 cm)
- Weight: 619 lb (281 kg)
- Weight Stack: 240 lb (109 kg)



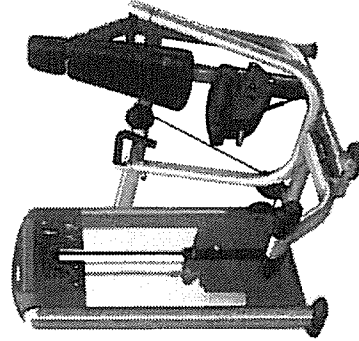
**DSLO310  
Seated Row**

- Dimensions (LxWxH): 52 x 49 x 59 in (132 x 125 x 150 cm)
- Weight: 508 lb (230 kg)
- Weight Stack: 240 lb (109 kg)



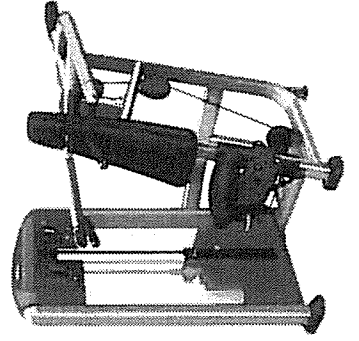
**DSLO313  
Back Extension**

- Dimensions (LxWxH): 48 x 43 x 59 in (122 x 109 x 150 cm)
- Weight: 488 lb (221 kg)
- Weight Stack: 160 lb (73 kg)



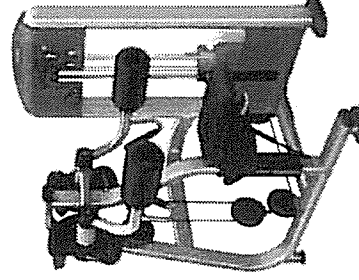
**DSLO404  
Chest Press**

- Dimensions (LxWxH): 58 x 59 x 59 in (147 x 150 x 150 cm)
- Weight: 530 lb (240 kg)
- Weight Stack: 240 lb (109 kg)



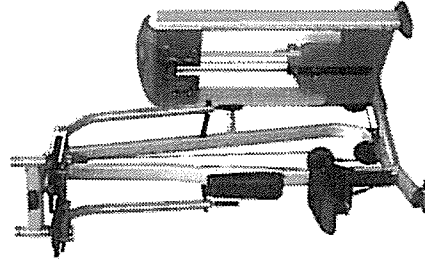
**DSLO500  
Shoulder Press**

- Dimensions (LxWxH): 67 x 52 x 59 in (170 x 132 x 150 cm)
- Weight: 538 lb (244 kg)
- Weight Stack: 200 lb (91 kg)



**DSLO504  
Lateral Raise**

- Dimensions (LxWxH): 53 x 49 x 59 in (135 x 125 x 150 cm)
- Weight: 498 lb (226 kg)
- Weight Stack: 160 lb (73 kg)



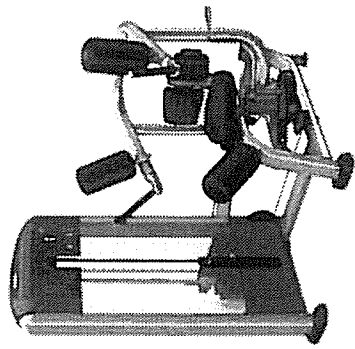
**DSLO505  
Rear Delt / Pec Fly**

- Dimensions (LxWxH): 54 x 56 x 84 in (137 x 142 x 213 cm)
- Weight: 594 lb (269 kg)
- Weight Stack: 240 lb (109 kg)

\*All products are shown in Precor signature color options. The Precor signature color option is available at an additional cost.



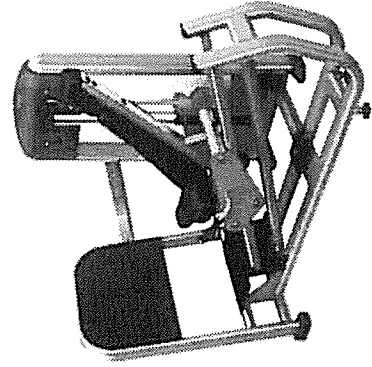
## Discovery Series Selectorized Line – Lower Body and Core



### DSLO315

#### Rotary Torso

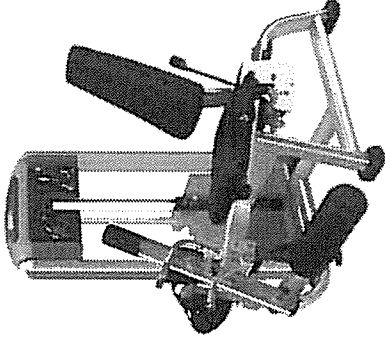
- Dimensions (LxWxH): 50 x 54 x 59 in (127 x 137 x 150 cm)
- Weight: 451 lb (205 kg)
- Weight Stack: 160 lb (73 kg)



### DSLO602

#### Leg Press

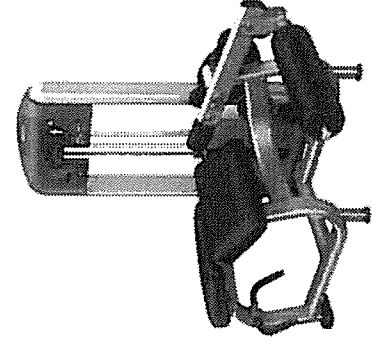
- Dimensions (LxWxH): 77 x 48 x 59 in (196 x 122 x 150 cm)
- Weight: 875 lb (397 kg)
- Weight Stack: 400 lb (182 kg)



### DSLO605

#### Leg Extension

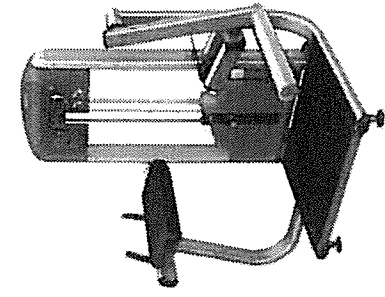
- Dimensions (LxWxH): 53 x 49 x 59 in (135 x 125 x 150 cm)
- Weight: 575 lb (261 kg)
- Weight Stack: 240 lb (109 kg)



### DSLO606

#### Prone Leg Curl

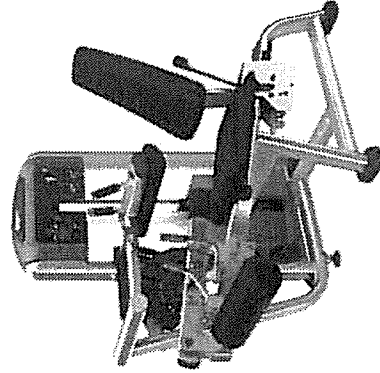
- Dimensions (LxWxH): 61 x 48 x 59 in (155 x 122 x 150 cm)
- Weight: 497 lb (225 kg)
- Weight Stack: 200 lb (91 kg)



### DSLO618

#### Glute Extension

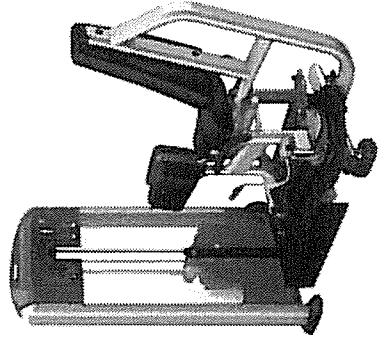
- Dimensions (LxWxH): 53 x 40 x 59 in (135 x 102 x 150 cm)
- Weight: 448 lb (203 kg)
- Weight Stack: 160 lb (73 kg)



### DSLO619

#### Seated Leg Curl

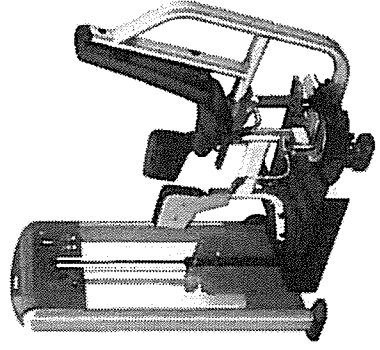
- Dimensions (LxWxH): 61 x 49 x 59 in (155 x 125 x 150 cm)
- Weight: 594 lb (269 kg)
- Weight Stack: 240 lb (109 kg)



### DSLO620

#### Inner Thigh

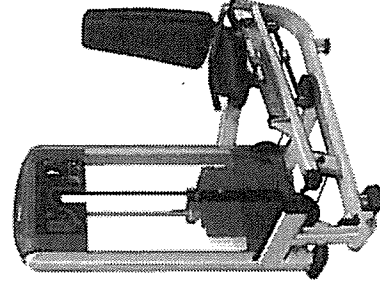
- Dimensions (LxWxH): 66 x 30 x 59 in (168 x 76 x 150 cm)
- Weight: 544 lb (247 kg)
- Weight Stack: 200 lb (91 kg)



### DSLO621

#### Outer Thigh

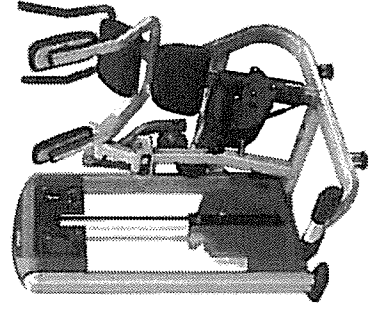
- Dimensions (LxWxH): 66 x 30 x 59 in (168 x 76 x 150 cm)
- Weight: 544 lb (247 kg)
- Weight Stack: 200 lb (91 kg)



### DSLO623

#### Seated Calf Extension

- Dimensions (LxWxH): 53 x 44 x 59 in (135 x 112 x 150 cm)
- Weight: 679 lb / (308 kg)
- Weight Stack: 400 lb / (182 kg)

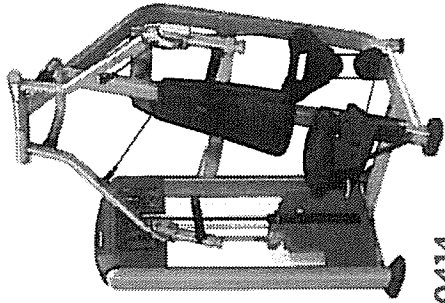


### DSLO714

#### Abdominal

- Dimensions (LxWxH): 51 x 50 x 59 in (130 x 127 x 150 cm)
- Weight: 523 lb (237 kg)
- Weight Stack: 200 lb (91 kg)

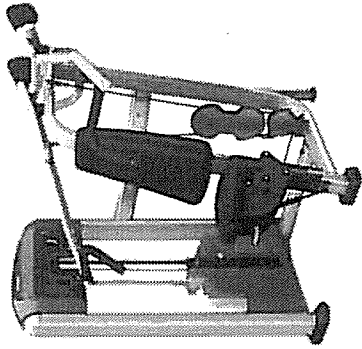
## Advanced Movement Design™



### DSLO414

#### Converging Chest Press

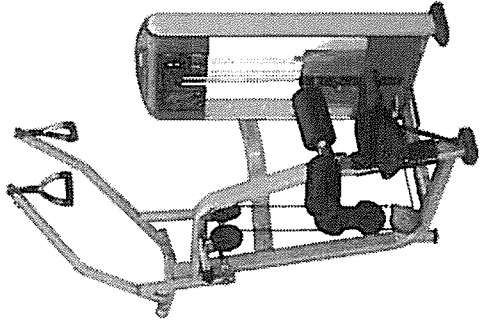
- Dimensions (LxWxH): 64 x 49 x 72 in (163 x 125 x 183 cm)
- Weight: 575 lb (261 kg)
- Weight Stack: 240 lb (109 kg)



### DSLO515

#### Converging Shoulder Press

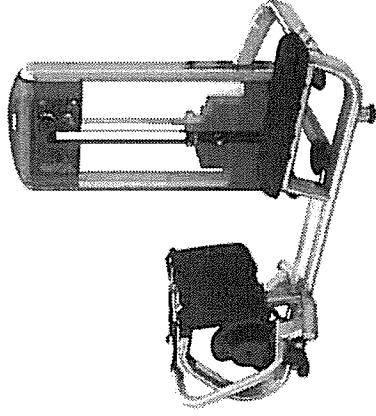
- Dimensions (LxWxH): 61 x 59 x 61 in (155 x 150 x 155 cm)
- Weight: 527 lb (239 kg)
- Weight Stack: 200 lb (91 kg)



### DSLO314

#### Diverging Lat Pulldown

- Dimensions (LxWxH): 47 x 50 x 84 in (119 x 127 x 213 cm)
- Weight: 565 lb (256 kg)
- Weight Stack: 240 lb (109 kg)



### DSLO324

#### Diverging Low Row

- Dimensions (LxWxH): 77 x 48 x 59 in (196 x 122 x 150 cm)
- Weight: 561 lb (255 kg)
- Weight Stack: 240 lb (109 kg)

## Advanced Movement Design™

Your exercisers will experience greater strength through the Advanced Movement Design, exclusive to the Discovery Series Selectorized Line.

This progressive platform challenges the body in a way that engages more muscles to functionally develop strength and stabilizes movement patterns. Exercisers will experience better results as they work their muscles through a greater, more natural range of motion.

- **Progressive Platform** – Natural step for exercisers as they build upon their strength routine with added variety and enhanced core stabilization.

- **Natural Movement** – The converging/diverging axis allows exercisers to push/pull on a more user defined plane to provide greater range of motion and muscle recruitment.

- **Ergonomic Design** – Angled movement arms, elliptical shaped handle grips, and an improved pulley system design ensures exercisers experience a smoother, more natural and fluid motion.

- **More Effective Workouts** – Independent movement arms demand greater balance and core muscle engagement from your exercisers.

**Associated Students, CSUF**  
**2019 Capital Request - Project**

<b>Project:</b>	Titan Student Centers EcoStruxure HVAC Upgrade		
<b>Program/Department:</b>	Titan Student Union & Student Rec Center		
<b>Total Cost:</b>	<b>\$78,949</b>		
<b>Start Date:</b>	January 1, 2019	<b>Completion Date:</b>	April 7, 2019
<b>Project Location</b>			
Titan Student Union & Student Recreation Center			
<b>Project Description:</b>			
There are 10 air handlers installed in the TSU and 4 in the SRC. These and the central plant (boiler and cooling towers) are controlled by a single control system. This project will upgrade the legacy Andover software originally deployed in the 1990s and used throughout the TSU & SRC to control the EcoStruxure HVAC system (heating and air conditioning). Included in the upgrade is labor, software licenses, training, hardware, and wiring needed to move to the next supported control system. KDC is CSUF's chosen vendor and the only vendor offering controls for the TSU/SRC HVAC systems.			
<b>Programs &amp; Services Impacted by Construction</b>			
Minor disruption to the TSU/SRC, A/C can be placed on manual control			
<b>Justification - how will this purchase further ASI programs and strategic initiatives?</b>			
This project is necessary for the continuation of our control of the Heating Ventilation and Air Conditioning system (HVAC) and operation of all programs in the TSU and SRC buildings. Campus has mandated that the server on which the TSC HVAC is running be shut down by December 2019 unless this upgrade is performed. Without this upgrade, we will lose the ability to control the efficiency and operation of the HVAC system. The change from the current system to the new software will take up to four months to complete and includes design, configuration, testing, deployment, and adjustment.			
<b>Itemize Costs - including taxes, freight, taxes, installation, etc.</b>			
<b>Design</b>		<b>Amount</b>	\$ -
<b>Construction</b>		<b>Amount</b>	\$ -
<b>Equipment</b>	Software, licenses, controllers	<b>Amount</b>	\$ 16,375.00
<b>Furnishings</b>		<b>Amount</b>	
<b>IT/Telecomm</b>		<b>Amount</b>	\$ -
<b>Labor</b>	Cost to migrate DB, setup & install software/HW controllers	<b>Amount</b>	\$ 61,305.00
<b>Other</b>	Tax	<b>Amount</b>	\$ 1,269.00
		<b>TOTAL</b>	<b>\$ 78,949.00</b>
<b>Prepared By</b> (print name)		<b>Title</b>	
Stephen Ramirez		Interim IT Systems Administrator	
<b>Manager Approval</b>		<b>Date</b>	
Carol McDoniel		November 2, 2018	

*Attach three itemized quotes or bids, photos of items, etc.*

November 2, 2018

Attention: **David A Pantoja Sr.**

Subject: **Titan Student Union - EcoStruxure Control Upgrade**

KDC Systems is pleased to provide a proposal for an Andover/Schneider Electric EcoStruxure Direct Digital Control System. The following provides a description of our scope of work:

**1. Scope of Work Includes:**

**Upgrading one (1) operator workstation software license – Budget Pricing**

- A. Supply and install:
  - i. One (1) Schneider electric EcoStruxure software license (detailed description below).
  - ii. Four (4) Schneider Electric EcoStruxure Automation Servers Controller/Router.
  - iii. Conversion of approximately 410 existing graphical user interface pages.
  - iv. Conversion of existing Andover Continuum Database.
- B. Twelve-month warranty for the installation described above.
- C. Programming and graphical representation on existing Continuum workstation.

**2. Scope of Work Excludes:**

- A. Providing any conduit or wire for riser; existing network riser conduit is to be used for this project.
- B. Patching and painting.
- C. Any work pertaining to asbestos or painting patching of walls.
- D. Repair or replacement of any existing control end devices. Existing valve and damper actuators and all mechanical equipment associated with the air handler systems are presumed to be in operating condition.
- E. X-ray of flooring.
- F. Customer to provide DSL or cable modem for internet connection.
- G. Fire Life Safety components including smoke detectors, fire dampers, separation dampers, and isolation dampers.
- H. Computer Hardware

**3. Clarifications:**

- A. Parking to be provided by owner.
- B. Ethernet network switches to be provided by others.
- C. Ethernet cabling between floors to be provided by others.
- D. Existing Workstation and file server to be utilized
- E. Software license fees are one-time only, Non-recurring



4462 CORPORATE CENTER DRIVE  
LOS ALAMITOS, CALIF. 90720-2539  
714-484-2300 FAX 714-484-2390

Software and panel material .....	\$ 16,375.00
	Tax \$ 1,269.00
Labor .....	\$ 61,305.00

**The total price for the above scope of work is .....\$ 78,969.00**

This proposal may be withdrawn by us if not accepted within thirty days.

Should you have any questions please contact me at 310-629-4395.

Regards,

John C. Barcelos  
Service Manager  
KDC Systems



**Associated Students, CSUF  
2019 Capital Request - Purchase**

<b>Item:</b>	27-inch iMac with Retina 5K display (7 total)		
<b>Program/Department:</b>	Marketing, Communications, & Design		
<b>Total Cost</b>	<b>\$</b>	<b>20,399.21</b>	<b>Estimated Useful Life in Years:</b> 3+
<b>Proposed Date of Purchase:</b>	1/1/2019		
<b>Description:</b>			
<p><b>Hardware:</b> 4.2GHz quad-core 7th-generation Intel Core i7 processor, Turbo Boost up to 4.5GHz 16GB 2400MHz DDR4 2TB Fusion Drive Radeon Pro 575 with 4GB video memory Magic Mouse 2; Magic Keyboard - US English; Accessory Kit</p>			
<b>Justification - how will this purchase further ASI programs and strategic initiatives?</b>			
<p>Since the purchase of five iMacs in 2017 the Marketing, Communications, &amp; Design (MCD) department has continued to grow. In addition to our 9 graphic designer positions, we also employ three marketing specialists, two production assistants, two digital media specialists, and a digital media internship program launching in Spring 2019. As of now we do not have enough iMacs for the number of students that we currently employ and this number will increase as the internship program launches.</p> <p>The addition of 7 new iMacs would fully equip MCD with Apple computers and allow the entire department to operate on the same platform. The addition of these iMacs will ensure that all of our student and professional staff members are working within the Apple ecosystem, providing improved compatibility of software and files as well. This would also streamline student training procedures related to project management and tracking because we would no longer have to create both PC and Mac based training manuals.</p> <p>Apple products are available via the Apple website, Titan Shops, and big box retailers such as Best Buy. All of the quotes will be the same. As such, I've included the quote provided to me by the Interim ASI IT Systems Administrator, Stephen Ramirez. Ordering directly from Apple.com like we have in the past, allows us to customize the iMacs with the specs set by ASI IT and affords us the education discount.</p>			
<b>Itemize Costs - including taxes, freight, taxes, installation, etc.</b>			
27-inch iMac with Retina 5K display x 7 via ASI Apple account	<b>Amount</b>		\$20,399.21
Each iMac is \$2,914.17 when bought individually.	<b>Amount</b>	\$	-
	<b>Amount</b>	\$	-
	<b>TOTAL</b>	\$	20,399.21
<b>Prepared By</b> (print name)	<b>Title</b>		
Stephen Ramirez	Interim IT Systems Administrator		
<b>Manager Approval</b>	<b>Date</b>		
Carol McDoniel	November 2, 2018		

*Attach three itemized quotes or bids, photos of items, etc.*

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**27-inch iMac with Retina 5K display**

Qty: 7 ▾

**\$18,893.00**

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**Hardware**

- 4.2GHz quad-core 7th-generation Intel Core i7 processor, Turbo Boost up to 4.5GHz
- 16GB 2400MHz DDR4
- 2TB Fusion Drive
- Radeon Pro 575 with 4GB video memory
- Magic Mouse 2
- Magic Keyboard - US English
- Accessory Kit

**Software**

- Pages, Numbers, Keynote
- Photos, iMovie, GarageBand
- macOS


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Delivery options for: [92831](#) ▾

 **Pickup:**  
Ships to store. Available Oct 26 at  
Apple Brea Mall  
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Subtotal	<b>\$18,893.00</b>
Shipping	<b>FREE</b>
Estimated tax for: <a href="#">92831</a> ▾	<b>\$1,464.21</b>
CA recycling fee <a href="#">Learn more</a>	<b>\$42.00</b>
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**Total** **\$20,399.21**

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