



Minutes

TSC Operations Committee Meeting

📅 Wed February 19th, 2020

🕒 1:30pm - 3:00pm PST

📍 Titan Student Union Board Room

👥 In Attendance

I. **Call to Order**

Prashant Sharma, Chair, called the meeting to order at 1:33 p.m.

II. **Roll Call**

Members Present: Aguilar, Harris, Kurtz, Nikopour, Reveles, Sadat, Sharma

Members Absent: Brem

Liaisons Present: Fehr, Rix, Tapper

Liaisons Absent: Martin, Wiley

Guests: Lionel Lawrence

According to ASI Policy Concerning Board of Directors Operations, attendance is defined as being present prior to the announcement of Unfinished Business and remaining until the scheduled ending time for the meeting.

* Indicates that the member was in attendance prior to the start of Unfinished Business, but left before the scheduled ending of the meeting.

** Indicates that the member was in attendance prior to the start of Unfinished Business, but not in attendance prior to the announcement of Unfinished Business.

III. **Approval of Agenda**

Decision: (Kurtz-m/Aguilar-s) The agenda was approved by unanimous consent.

IV. **Approval of Minutes**

- a. **02/05/2020 TSC Operations Committee Minutes**

Decision: (Kurtz-m/Sadat-s) The February 5, 2020 Operations Committee minutes were approved by unanimous consent.

V. **Public Speakers**

Members of the public may address TSC Board of Trustees Operations Committee members on any item appearing on this posted agenda.

None.

VI. **Reports**

a. **Chair**

- The flyer that will be distributed during the Breakfast with the Board event was shared with the members. The flyers emphasizes the services and programs that are offered in the Titan Student Union and the Student Recreation Center.
- The operating hours have been shared. If there are any questions, please contact Sharma or Tapper.
- The budget documents have been shared. The members should review the budget for the 2020-21 fiscal year.

b. **Programming Liaison (TBD)**

There was no report.

c. **Director, Titan Recreation**

- 757 F45 memberships have been sold for a total of \$12,255.
- February 27th is Rec Day on Tuffy Lawn.
- Trustees, please respond to Tapper with your availability for one-on-one meetings that will take place every other week. These meetings need to be established right away.

VII. **Unfinished Business**

a. **NONE**

VIII. **New Business**

a. **Information: Briefing on Budget Review Process**

The Committee will receive information on the budget review process from Lionel Lawrence, Director of Financial Services.

Sharma yielded to Lionel Lawrence, ASI Director of Financial Services, to brief the members on the budget review process.

Lawrence presented the 3-year budget history for the TSC departments.

Kurtz asked why the student financial award amount for the 2018-19 fiscal year was blank.

Lawrence stated that the 2018-19 awards were paid by Student Life & Leadership office, in order to streamline the process. The expense is reflected in the 2019-20 fiscal year, but ASI accounts for it differently now.

Kurtz stated that the dates on the timeline have been shifted due to the ACUI conference. The Operations Committee will review the 2020-21 TSC budget on March 4. There will be a special meeting of the Board of Trustees on March 11 to approve the Committee's recommendations.

Lawrence stated that he will update the timeline.

b. Discussion: ASI Policy Concerning Student Leader Financial Awards

The Committee will discuss financial awards associated with student leaders.

Sharma yielded to Kurtz to review the ASI Policy Concerning Student Leader Financial Awards.

Kurtz stated that the recommended change would be to increase the percentage for the Vice Chairs from 15% to 25% as listed under Category 2 Team Leaders.

Kurtz stated that the reason for the change is that the 15% was developed when there were three Vice Chairs. With the new bylaws, there are only two Vice Chairs. The Vice Chairs have absorbed the duties and responsibilities of the former third Vice Chair, but the percentage has not changed.

Kurtz stated that the change, if adopted, would take affect with next year's Board of Trustees members (2020-21).

Aguilar stated that they would have to outline the duties to justify the increase. They would also have to review al of the other awards.

Sadat stated that she wuold like to see the distribution of the additional responsibilities and tasks the two Vice Chairs have now.

IX. Announcements/Member's Privilege

Aguilar stated that there is a survey for the ethnic studies requirement. Please take the survey and post on social media. Spread the word to check campus email. There is a note in the summary that the three unit requirement would not have an impact on the overall units required to graduate.

Kurtz stated that if any member would be interested in grading scholarship applications, please contact him or Aguilar.

X. Adjournment

Prashant Sharma, Chair, adjourned the meeting at 2:17 p.m.



Prashant Sharma, Committee Chair



Deserita Ohtomo, Recording Secretary



TSC-ADMINISTRATION

GENERAL SERVICES

Income

- Dining Commissions
- Service Chargebacks
- Yum
- Miscellaneous Revenue
- ATM & Amazon Locker
- Interest Income

FY19-20 as of Dec 31, 2019				FY18-19				FY17-18				FY16-17			
Budget	Actual	Variance	%	Budget	Actual	Variance	%	Budget	Actual	Variance	%	Budget	Actual	Variance	%
175,000	90,528	84,472	52%	168,000	157,597	10,403	94%	111,000	143,304	(32,304)	129%	130,173	141,738	(11,565)	109%
500	98	402	20%	150,300	163,957	(13,657)	109%	180,276	138,788	41,488	77%	140,276	149,967	(9,691)	107%
19,800	9,900	9,900	50%	19,800	19,800	-	100%	19,800	19,800	-	100%	16,800	16,500	300	98%
2,000	6,535	(4,535)	327%	2,000	2,530	(530)	127%	1,600	24,855	(23,255)	1553%	-	34,991	(34,991)	0%
53,200	28,240.35	24,960	53%	48,900	51,213	(2,313)	105%	48,911	49,083	(172)	100%	48,564	40,680	7,885	84%
35,000	30,335	4,665	87%	50,000	136,257	(86,257)	273%	25,000	42,518	(17,518)	170%	25,000	42,326	(17,326)	169%
285,500	165,636	119,864	58%	439,000	531,354	(92,354)	121%	386,587	418,348	(31,761)	108%	360,813	426,201	(65,388)	118%

GENERAL SERVICES

Expenses

- Supplies
- Communications
- Contracts/Fees/Rentals
- Staff Development
- Insurance
- Utilities
- Contingency

FY19-20 as of Dec 31, 2019				FY18-19				FY17-18				FY16-17			
Budget	Actual	Variance	%	Budget	Actual	Variance	%	Budget	Actual	Variance	%	Budget	Actual	Variance	%
358	-	358	0%	1,200	11	1,189	99%	1,060	417	643	39%	1,056	1,056	-	100%
13,248	2,159	11,089	16%	16,920	9,299.10	7,621	45%	16,064	16,202	(138)	101%	15,696	13,222	2,474	84%
1,808,460	851,750	952,860	47%	1,823,088	1,896,193	(73,105)	-4%	1,858,382	1,841,541	16,841	99%	1,867,959	1,738,019	129,940	93%
1,400		1,400	0%												
88,000		88,000	0%	81,512	73,467	8,045	10%	116,155	82,603	33,552	71%	85,478	40,642	44,836	48%
632,400	97,016	535,384	15%	730,000	558,809	171,191	23%	707,300	564,411	142,889	80%	651,300	626,689	24,611	96%
20,000		20,000	0%	18,412	18,412	-	0%	20,000	1,033	18,967	5%	20,000	17,658	2,342	88%
2,563,866	950,925	1,609,091	37%	2,671,132	2,556,190	114,942	4%	2,718,961	2,506,207	212,754	92%	2,641,489	2,437,287	204,202	92%



TSC-ADMINISTRATION

ADMINISTRATION

Income
Service Chargebacks

FY19-20 as of Dec 31, 2019				FY18-19				FY17-18				FY16-17			
Budget	Actual	Variance	%	Budget	Actual	Variance	%	Budget	Actual	Variance	%	Budget	Actual	Variance	%
165,000	39,890	125,110	24%	56,755	-	56,755	0%	53,467	-	53,467	0%				
165,000	39,890	125,110	24%	56,755	-	56,755	0%	53,467	-	53,467	0%	-	-		

ADMINISTRATION

Expenses
Supplies
Printing And Advertising
Communications
Personnel Service (Staff)
Travel
Dues & Subscriptions
Benefits (Staff)

FY19-20 as of Dec 31, 2019				FY18-19				FY17-18				FY16-17			
Budget	Actual	Variance	%	Budget	Actual	Variance	%	Budget	Actual	Variance	%	Budget	Actual	Variance	%
3,000	35	2,965	1%	3,350	3,350	-	100%	1,350	2,121	(771)	157%	2,350	1,877	473	80%
500	-	500	0%	550	-	550	0%	550	-	550	0%	550	162	388	29%
1,000	407.45	593	41%	1,224	967.44	257	79%	1,464	844	620	58%	1,224	1,218	6	100%
191,473	85,844.87	105,628	45%	128,051	130,745.93	(2,695)	102%	116,699	134,496	(17,797)	115%	120,000	126,719	(6,719)	106%
6,500	2,705.28	3,795	42%	10,603	9,780.30	823	92%	10,183	5,592	4,591	55%	16,557	12,243	4,314	74%
5,000	5,291.00	(291)	106%	5,775	3,860	1,915	67%	5,700	5,157	543	90%	5,700	3,218	2,482	56%
54,799	26,454	28,345	48%	35,198	34,786	412	99%	31,179	567,107	(535,928)	1819%	30,000	30,195	(195)	101%
262,272	120,738	141,534	46%	184,751	183,490	1,261	99%	167,125	715,318	(548,193)	428%	176,381	175,631	750	100%



TSC-ADMINISTRATION

INFORMATION TECHNOLOGY

Expenses

- Supplies
- Printing And Advertising
- Communications
- Repairs & Maintenance
- Personnel Service (Staff)
- Personnel Service (Student)
- Contracts/Fees/Rentals
- Travel
- Dues & Subscriptions
- Staff Development
- Benefits (Staff)
- Benefits (Student)

	FY19-20 as of Dec 31, 2019				FY18-19				FY17-18				FY16-17			
	Budget	Actual	Variance	%	Budget	Actual	Variance	%	Budget	Actual	Variance	%	Budget	Actual	Variance	%
Supplies	7,000	3,234	3,766	46%	9,000	8,744	256	97%	10,110	10,110	-	100%	8,085	8,085	-	100%
Printing And Advertising	30	-	30	0%	50	5	45	10%	50	-	50	0%	50	-	50	0%
Communications	2,151	439	1,712	20%	2,435	1,927	508	79%	2,435	1,443	992	59%	2,435	1,986	450	82%
Repairs & Maintenance	3,900	667	3,233	17%	3,900	3,759	141	96%	3,900	2,880	1,020	74%	3,900	2,576	1,324	66%
Personnel Service (Staff)	182,017	47,363	134,654	26%	171,906	94,755	77,151	55%	165,183	160,599	4,584	97%	165,052	165,321	(269)	100%
Personnel Service (Student)	23,091	10,870	12,221	47%	20,138	13,396	6,742	67%	11,500	5,773	5,727	50%	8,300	5,643	2,657	68%
Contracts/Fees/Rentals	70,960	28,680	42,280	40%	45,300	34,251	11,049	76%	17,000	2,634	14,366	15%	13,794	4,529	9,265	33%
Travel	1,925	665	1,260	35%	1,500	1,417	83	94%	150	-	150	0%	150	-	150	0%
Dues & Subscriptions	500	-	500	0%	250	129	121	52%	190	-	190	0%	190	38	152	20%
Staff Development	4,500	-	4,500	0%	3,450	1,999	1,451	58%	2,000	-	2,000	0%	2,995	2,995	-	100%
Benefits (Staff)	54,871	11,385	43,486	21%	51,490	27,583	23,907	54%	44,860	49,054	(4,194)	109%	47,105	46,119	986	98%
Benefits (Student)	924	374	550	40%	635	349	286	55%	298	451	(153)	151%	305	166	139	54%
	351,869	103,678	248,191	29%	310,054	188,315	121,739	61%	257,676	232,944	24,732	90%	252,361	237,458	14,903	94%



BOARD OF TRUSTEES

BOARD OF TRUSTEES

Expenses

- Student Leadership Awards
- Supplies
- Printing And Advertising
- Communications
- Contracts/Fees/Rentals
- Travel
- Contingency

	FY19-20 as of Dec 31 2019			FY18-19			FY17-18			FY16-17		
	Budget	Actual	Variance %	Budget	Actual	Variance %	Budget	Actual	Variance %	Budget	Actual	Variance %
	41,666	41,666	- 100%				30,270	30,270	- 100%	29,520	25,920	3,600 88%
	5,000	281.15	4,719 6%	10,805	8,440	2,365 78%	10,805	12,807	(2,002) 119%	10,805	10,805	- 100%
	712	-	712 0%	1,850	173	1,677 9%	1,850	1,313	537 71%	1,950	1,035	915 53%
	477	160.05	317 34%	540	866	(326) 160%	540	(229)	769 -42%	610	610	0 100%
	4,885	187.40	4,698 4%	1,500	1,111.12	389 74%	1,500	607	893 40%	1,500	1,199	301 80%
	20,000	3,649.87	16,350 18%	24,052	19,242.28	4,810 80%	32,052	13,082	18,970 41%	25,574	18,511	7,063 72%
	8,000	-	8,000 0%	8,000	5,231	2,769 65%						
	80,740	45,944	34,796 57%	46,747	35,063	11,684 75%	77,017	57,850	19,167 75%	69,959	58,079	11,880 83%
	FY19-20 as of Dec 31 2019			FY18-19			FY17-18			FY16-17		
Budget	Actual	Variance %	Budget	Actual	Variance %	Budget	Actual	Variance %	Budget	Actual	Variance %	
103,562	35,965	67,597 35%	132,500	78,153.05	54,346.95 59%	101,500	97,601	3,899 96%	122,895	100,932	21,963 82%	
103,562	35,965	67,597 35%	132,500	78,153	54,347 59%	101,500	97,601	3,899 96%	122,895	100,932	21,963 82%	

Programming Support

Expenses

- Contracts/Fees/Rentals



TSC BUILDING ENGINEERING

BE-GENERAL OPERATION

- Expenses
- Supplies
- Communications
- Personnel Service (Staff)
- Personnel Service (Student)
- Contracts/Fees/Rentals
- Travel
- Vehicle Expense
- Dues & Subscriptions
- Staff Development
- Benefits (Staff)
- Benefits (Student)

	FY19-20 as of Dec 31 2019				FY18-19				FY17-18				FY16-17			
	Budget	Actual	Variance	%	Budget	Actual	Variance	%	Budget	Actual	Variance	%	Budget	Actual	Variance	%
Supplies	2,575	354	2,221	14%	2,575	2,527.26	47.74	98%	2,500	2,445	55	98%	3,596	2,840	756	79%
Communications	4,155	1,260	2,895	30%	7,591	5,052.42	2,538.58	67%	7,360	4,344	3,016	59%	7,360	4,982	2,378	68%
Personnel Service (Staff)	606,628	267,859	338,769	44%	590,540	538,127.35	52,412.65	91%	585,364	547,317	38,047	94%	545,305	561,166	(15,861)	103%
Personnel Service (Student)	75,504	43,789	31,715	58%	72,442	71,827.63	614.37	99%	135,584	58,150	77,434	43%	135,000	109,712	25,288	81%
Contracts/Fees/Rentals	3,497	405	3,092	12%	1,000	1,032.21	(32.21)	103%	1,000	777	223	78%	1,000	1,430	(430)	143%
Travel	3,656	47	3,609	1%	6,093	5,329.71	763.29	87%	10,770	5,860	4,910	54%	10,770	1,481	9,289	14%
Vehicle Expense	2,106	688	1,418	33%	3,000	948.01	2,051.99	32%	2,850	1,466	1,384	51%	2,850	1,788	1,062	63%
Dues & Subscriptions	350	-	350	0%	350	65.00	285.00	19%	350	197	153	56%	350	-	350	0%
Staff Development	5,800	-	5,800	0%	5,000	4,625.00	375.00	93%								
Benefits (Staff)	306,076	136,283	169,793	45%	304,525	282,721	21,803.52	93%	288,935	275,461	13,474	95%	302,800	270,355	32,445	89%
Benefits (Student)	3,775	2,909	866	77%	3,060	3,742	(681.75)	122%	7,775	4,232	3,543	54%	7,765	6,867	898	88%
	1,014,122	453,594	560,528	45%	996,176	915,998	80,178.18	92%	1,042,488	900,248	142,240	86%	1,016,796	960,620	56,176	94%

BE-KTCHEN & DINING ROOMS

- Income
- Service Chargebacks

	FY19-20 as of Dec 31 2019				FY18-19				FY17-18				FY16-17			
	Budget	Actual	Variance	%	Budget	Actual	Variance	%	Budget	Actual	Variance	%	Budget	Actual	Variance	%
Service Chargebacks	44,112	-	44,112	0%												
	44,112	-	44,112	0%												

BE-KTCHEN & DINING ROOMS

- Expenses
- Supplies
- Repairs & Maintenance
- Contracts/Fees/Rentals

	FY19-20 as of Dec 31 2019				FY18-19				FY17-18				FY16-17			
	Budget	Actual	Variance	%	Budget	Actual	Variance	%	Budget	Actual	Variance	%	Budget	Actual	Variance	%
Supplies	2,615	462	2,153	18%	2,060	1,021	1,039	50%	2,000	1,093	907	55%	1,260	1,260	-	100%
Repairs & Maintenance	8,950	149	8,801	2%	8,951	7,993	958	89%	8,690	7,689	1,001	88%	8,690	3,762	4,928	43%
Contracts/Fees/Rentals	32,547	6,824	25,723	21%	27,816	32,961	(5,145)	118%	29,395	33,021	(3,626)	112%	29,395	22,424	6,971	76%
	44,112	7,436	36,676	17%	38,827	41,975	(3,148)	108%	40,085	41,803	(1,718)	104%	39,345	27,446	11,899	70%



TSC BUILDING ENGINEERING

BE-TSU BUILDING SERVICES

- Expenses
- Supplies
- Repairs & Maintenance
- Minor Constrctn/Equipmnt
- Contracts/Fees/Rentals

	FY19-20 as of Dec 31 2019				FY18-19				FY17-18				FY16-17			
	Budget	Actual	Variance	%	Budget	Actual	Variance	%	Budget	Actual	Variance	%	Budget	Actual	Variance	%
Supplies	100,008	19,163	80,845	19%	120,000	99,536	20,464	83%	103,500	77,402	26,098	75%	30,950	30,950	0	100%
Repairs & Maintenance	27,600	18,988	8,612	69%	27,604	18,776	8,828	68%	34,800	33,786	1,014	97%	52,500	52,500	-	100%
Minor Constrctn/Equipmnt	109,487	30,149	79,338	28%	97,125	84,414	12,711	87%	94,296	92,556	1,740	98%	164,320	138,847	25,473	84%
Contracts/Fees/Rentals	702,943	330,093	372,850	47%	638,383	683,848	(45,465)	107%	638,449	537,234	101,215	84%	136,476	108,801	27,675	80%
	940,038	398,393	541,645	42%	883,112	886,574	(3,462)	100%	871,045	740,978	130,067	85%	384,246	331,098	53,148	86%

BE-SRC BUILDING SERVICES

- Expenses
- Supplies
- Repairs & Maintenance
- Minor Constrctn/Equipmnt
- Contracts/Fees/Rentals

	FY19-20 as of Dec 31 2019				FY18-19				FY17-18				FY16-17			
	Budget	Actual	Variance	%	Budget	Actual	Variance	%	Budget	Actual	Variance	%	Budget	Actual	Variance	%
Supplies	20,600	2,538	18,062	12%	20,600	19,948	652	97%	20,000	8,960	11,040	45%	4,100	1,156	2,944	28%
Repairs & Maintenance	20,914	4,021	16,893	19%	20,914	4,717	16,197	23%	20,000	11,004	8,996	55%	2,300	99	2,201	4%
Minor Constrctn/Equipmnt	48,303	8,100	40,203	17%	39,996	31,544	8,452	79%	-	6,775	(6,775)	0%	-	-	-	-
Contracts/Fees/Rentals	368,153	29,328	338,825	8%	352,272	342,047	10,225	97%	316,311	304,242	12,069	96%	60,000	58,899	1,101	98%
	457,970	43,986	413,984	10%	433,782	398,257	35,525	92%	356,311	330,981	25,330	93%	66,400	60,154	6,246	91%



TSC BUILDING ENGINEERING

BE-CHILDREN CENTER BUILDING SERVICES

Income
Service Chargebacks

FY19-20 as of Dec 31 2019				FY18-19				FY17-18				FY16-17			
Budget	Actual	Variance	%	Budget	Actual	Variance	%	Budget	Actual	Variance	%	Budget	Actual	Variance	%
165,000	82,500	82,500	50%	159,359	159,359	-	100%								
165,000	82,500	82,500	50%	159,359	159,359	-	100%								

BE-CHILDREN CENTER BUILDING SERVICES

Expenses
Supplies
Repairs & Maintenance
Personnel Service (Student)
Contracts/Fees/Rentals

FY19-20 as of Dec 31 2019				FY18-19				FY17-18				FY16-17			
Budget	Actual	Variance	%	Budget	Actual	Variance	%	Budget	Actual	Variance	%	Budget	Actual	Variance	%
5,000	1,806	3,194	36%	5,000	4,639	361	93%	5,000	11,202	(6,202)	224%	2,970	3,489	(519)	117%
5,250	1,154	4,096	22%	5,250	2,784.92	2,465	53%	5,250	2,475	2,775	47%	5,250	2,266	2,984	43%
20,004	-	20,004	0%												
134,746	59,193	75,553	44%	129,109	116,693.20	12,416	90%	58,787	111,230	(52,443)	189%	16,000	12,640	3,360	79%
165,000	62,153	102,847	38%	139,359	124,117	15,242	89%	69,037	124,907	(55,870)	181%	24,220	18,396	5,824	76%



TSC-TITAN STUDENT UNION

UNIVERSITY CONFERENCE CENTER

Income

- Service Chargebacks
- Room Rentals

FY19-20 as of Dec 31 2019				FY18-19				FY17-18				FY16-17			
Budget	Actual	Variance	%	Budget	Actual	Variance	%	Budget	Actual	Variance	%	Budget	Actual	Variance	%
375	-	375	0%	375	16.00	359.00	4%	375	8	367	2%	450	24	426	5%
226,744	143,934	82,810	63%	185,000	205,504.25	(20,504.25)	111%	175,000	215,791	(40,791)	123%	175,000	193,444	(18,444)	111%
227,119	143,934	83,185	63%	185,375	205,520	(20,145)	111%	175,375	215,799	(40,424)	123%	175,450	193,468	18,018	110%

UNIVERSITY CONFERENCE CENTER

Expenses

- Supplies
- Printing And Advertising Communications
- Personnel Service (Staff)
- Personnel Service (Student)
- Contracts/Fees/Rentals
- Travel
- Benefits (Staff)
- Benefits (Student)
- Staff Development

FY19-20 as of Dec 31 2019				FY18-19				FY17-18				FY16-17			
Budget	Actual	Variance	%	Budget	Actual	Variance	%	Budget	Actual	Variance	%	Budget	Actual	Variance	%
6,413	1,942	4,471	30%	2,252	1,576	676	70%	2,057	1,992	65	97%	2,032	1,451	581	71%
595	-	595	0%	974	1	973	0%	962	58	904	6%	632	-	632	0%
2,741	672	2,069	25%	2,943	1,284	1,659	44%	2,763	1,831	932	66%	2,838	1,770	1,068	62%
143,305	76,346	66,959	53%	187,746	62,348	125,398	33%	180,564	96,283	84,281	53%	181,372	190,930	(9,558)	105%
42,481	20,610	21,871	49%	33,668	9,876	23,792	29%	32,380	25,616	6,764	79%	30,173	23,602	6,571	78%
22,622	16,227	6,395	72%	18,847	13,466	5,381	71%	17,009	16,025	984	94%	19,395	14,702	4,693	76%
3,549	-	3,549	0%	4,820	1,973	2,847	41%	1,260	-	1,260	0%	5,582	2,232	3,350	40%
57,505	30,474	27,031	53%	97,967	25,240	72,727	26%	85,189	57,761	27,428	68%	88,599	87,163	1,436	98%
1,845	1,113	732	60%	1,466	414	1,052	28%	1,081	843	238	78%	1,172	715	457	61%
2,825	66	2,759	2%	2,900	2,251	649	78%								
283,881	147,451	136,430	52%	353,583	118,428	235,155	33%	323,265	200,409	122,856	62%	331,795	322,564	9,231	97%



TSC-TITAN STUDENT UNION

TITAN BOWL & BILLIARDS

Income

- Merchandise Sales
- Class Bowling
- Shoe Rental
- Foosball
- Personnel Service-P.T.(Income)
- Table Tennis
- Open Billiards
- Gaming Center Revenue
- Electronic Games
- Games Special Events
- Open Bowling

	FY19-20 as of Dec 31 2019				FY18-19				FY17-18				FY16-17			
	Budget	Actual	Variance	%	Budget	Actual	Variance	%	Budget	Actual	Variance	%	Budget	Actual	Variance	%
Merchandise Sales	121	114	7	95%	186	106	80.00	57%	200	111	89	56%	500	178	322	36%
Class Bowling	8,400	5,145	3,255	61%	8,680	10,780	(2,100.00)	124%	9,672	9,485	187	98%	9,672	9,095	577	94%
Shoe Rental	10,500	6,010	4,490	57%	15,000	10,238	4,762.00	68%	10,305	11,432	(1,127)	111%	18,750	11,629	7,121	62%
Foosball	242	184	58	76%	121	105	15.77	87%	303	269	34	89%	923	192	731	21%
Personnel Service-P.T.(Income)	5,320	3,869	1,451	73%	5,600	6,582	(982.00)	118%	1,815	6,602	(4,787)	364%	2,000	2,461	(461)	123%
Table Tennis	2,254	1,229	1,025	55%	2,375	2,060	315.31	87%	2,592	2,438	154	94%	1,831	2,803	(972)	153%
Open Billiards	21,574	10,561	11,013	49%	21,574	19,656	1,918.10	91%	18,868	23,387	(4,519)	124%	20,535	25,122	(4,587)	122%
Gaming Center Revenue	3,059	1,319	1,740	43%	3,220	2,663	557.39	83%	1,127	3,401	(2,274)	302%	1,020	1,825	(805)	179%
Electronic Games	3,500	1,919	1,581	55%	4,000	3,903	97.30	98%	4,350	4,896	(546)	113%	6,000	3,161	2,839	53%
Games Special Events	37,000	30,339	6,661	82%	38,000	49,515	(11,515.08)	130%	24,000	36,861	(12,861)	154%	28,445	37,915	(9,470)	133%
Open Bowling	11,431	7,822	3,609	68%	11,391	13,091	(1,699.87)	115%	10,425	12,555	(2,130)	120%	12,600	13,534	(934)	107%
	103,401	68,511	34,890	66%	110,147	118,698	(8,551)	108%	83,657	111,436	(27,779)	133%	102,276	107,914	(5,638)	106%

TITAN BOWL & BILLIARDS

Expenses

- Supplies
- Printing And Advertising
- Communications
- Merchandise For Resale
- Personnel Service (Staff)
- Personnel Service (Student)
- Contracts/Fees/Rentals
- Travel
- Staff Development
- Benefits (Staff)
- Benefits (Student)
- Repairs & Maintenance

	FY19-20 as of Dec 31 2019				FY18-19				FY17-18				FY16-17			
	Budget	Actual	Variance	%	Budget	Actual	Variance	%	Budget	Actual	Variance	%	Budget	Actual	Variance	%
Supplies	7,496	1,520	5,976	20%	11,368	9,423.80	1,944.20	83%	10,009	9,487	522	95%	9,329	9,004	325	97%
Printing And Advertising	2,374	600	1,774	25%	2,800	2,782.69	17.31	99%	4,725	3,917	808	83%	3,278	3,272	6	100%
Communications	1,064	378	686	35%	1,565	971.92	593.08	62%	1,884	1,143	741	61%	3,270	3,154	116	96%
Merchandise For Resale	200	200	-	100%	200	94.50	105.50	47%	200	159	41	79%				
Personnel Service (Staff)	45,500	23,038	22,462	51%	53,345	28,127.93	25,217.07	53%	47,313	52,170	(4,857)	110%	50,350	53,483	(3,133)	106%
Personnel Service (Student)	66,698	34,923	31,775	52%	69,029	61,943.45	7,085.55	90%	69,414	70,323	(909)	101%	65,706	69,718	(4,012)	106%
Contracts/Fees/Rentals	7,626	3,102	4,524	41%	4,230	5,112.38	(882.38)	121%	1,696	3,143	(1,447)	185%	3,790	3,790	-	100%
Travel	825	72	753	9%	1,745		1,745.00	0%	1,500	1,198	302	80%	-	-		
Staff Development	700	275	425	39%	850	522.84	327.16	62%								
Benefits (Staff)	15,929	15,670	259	98%	11,159	10,996.10	162.90	99%	8,600	15,627	(7,027)	182%	15,790	13,091	2,699	83%
Benefits (Student)	5,165	1,340	3,825	26%	2,450	0.90	2,449.10	0%	2,648	2,856	(208)	108%	2,294	2,947	(653)	128%
Repairs & Maintenance	16,808	1,886	14,922	11%	15,906	13,473.85	2,432.15	85%	12,300	11,049	1,251	90%	7,000	6,364	636	91%
	170,385	83,004	87,381	49%	174,647	133,450	41,197	76%	160,289	171,072	(10,783)	107%	160,807	164,821	(4,014)	102%



TSC-TITAN STUDENT UNION

ART & EXHIBIT PROGRAM

Expenses

- Supplies
- Printing And Advertising
- Communications
- Repairs & Maintenance
- Personnel Service (Student)
- Contracts/Fees/Rentals
- Dues and Subscriptions
- Benefits (Student)

FY19-20 as of Dec 31 2019				FY18-19				FY17-18				FY16-17			
Budget	Actual	Variance	%	Budget	Actual	Variance	%	Budget	Actual	Variance	%	Budget	Actual	Variance	%
9,650	3,355	6,296	35%	10,350	9,433.71	916.29	91%	10,800	7,029	3,771	65%	1,000	882	118	88%
1,507	200	1,307	13%	1,428	701.80	726.20	49%	2,040	990	1,050	49%	1,800	553	1,247	31%
406	81	325	20%	460	223.81	236.19	49%	460	272	188	59%	460	258	202	56%
1,600	891	709	56%	1,700	1,286.43	413.57	76%	900	159	741	18%	800	252	548	32%
32,113	13,146	18,967	41%	30,115	21,951.83	8,163.17	73%	24,294	13,824	10,470	57%	12,147	7,598	4,549	63%
6,356	533	5,823	8%	9,000	1,197.97	7,802.03	13%	9,600	1,321	8,279	14%	14,600	2,637	11,963	18%
250	-	250	0%					250	-	250	0%	250	-	250	0%
858	605	253	70%	683	275.34	407.66	40%	551	465	86	84%	417	223	194	53%
52,740	18,811	33,929	36%	53,736	35,071	18,665	65%	48,895	24,061	24,834	49%	31,474	12,403	19,071	39%

EMERGENCY PREPARATION

Expenses

- Supplies
- Contracts/Fees/Rentals

FY19-20 as of Dec 31 2019				FY18-19				FY17-18				FY16-17			
Budget	Actual	Variance	%	Budget	Actual	Variance	%	Budget	Actual	Variance	%	Budget	Actual	Variance	%
3,840	1,134	2,706	30%	4,998	3,132	1,866	63%	2,277	1,592	685	70%	2,277	2,253	24	99%
6,300	1,057	5,243	17%	6,022	3,455	2,567	57%	5,640	4,028	1,612	71%	5,640	4,272	1,368	76%
10,140	2,191	7,949	22%	11,020	6,586	4,434	60%	7,917	5,620	2,297	71%	7,917	6,525	1,392	82%



TSC-TITAN STUDENT UNION

INFORMATION & SERVICES

Income

- Miscellaneous Revenue
- Movie Tickets Entertainment
- Personnel Service-P.T.(Income)
- Amusement Ticket Inc.
- Sports Income
- Goods
- Ticket Selling Revenue

FY19-20 as of Dec 31 2019				FY18-19				FY17-18				FY16-17			
Budget	Actual	Variance	%	Budget	Actual	Variance	%	Budget	Actual	Variance	%	Budget	Actual	Variance	%
65	13	52	21%	102	118.41	(16.41)	116%	105	43	62	41%	310	85	225	27%
2,488	1,289	1,199	52%	3,375	2,281	1,093.75	68%	6,750	2,945	3,805	44%	3,750	3,836	(86)	102%
2,000	189	1,812	9%	1,250	1,233.39	16.61	99%	1,250	463	787	37%	1,250	465	785	37%
25,000	10,840	14,160	43%	30,425	24,444	5,980.84	80%	47,705	26,449	21,256	55%	28,850	27,360	1,490	95%
800	159	641	20%	2,000	318.28	1,681.72	16%	1,200	158	1,042	13%	1,200	249	951	21%
75	-	75	0%	150	-	150.00	0%	100	-	100	0%	100	-	100	0%
320	-	320	0%	600	49.00	551.00	8%	600	150	450	25%	600	67	533	11%
30,748	12,490	18,258	41%	37,902	28,444	9,458	75%	57,710	30,208	27,502	52%	36,060	32,061	3,999	89%

INFORMATION & SERVICES

Expenses

- Supplies
- Printing And Advertising
- Communications
- Repairs & Maintenance
- Personnel Service (Staff)
- Personnel Service (Student)
- Contracts/Fees/Rentals
- Travel
- Dues & Subscriptions
- Staff Development
- Postal Operations
- Benefits (Staff)
- Benefits (Student)

FY19-20 as of Dec 31 2019				FY18-19				FY17-18				FY16-17			
Budget	Actual	Variance	%	Budget	Actual	Variance	%	Budget	Actual	Variance	%	Budget	Actual	Variance	%
9,895	1,330	8,565	13%	5,765	1,391	4,374	24%	5,755	4,625	1,130	80%	6,835	5,753	1,082	84%
1,896	261	1,635	14%	3,007	764	2,243	25%	5,295	2,488	2,807	47%	5,030	2,460	2,570	49%
2,470	457	2,013	18%	2,773	532	2,241	19%	2,773	1,210	1,563	44%	2,739	1,653	1,086	60%
500	-	500	0%	400	-	400	0%	350	-	350	0%	350	-	350	0%
60,977	30,800	30,177	51%	58,632	29,316	29,316	50%	56,177	58,121	(1,944)	103%	53,458	55,566	(2,108)	104%
114,543	45,689	68,854	40%	89,174	40,350	48,824	45%	103,972	84,830	19,142	82%	94,326	85,346	8,980	90%
33,089	7,282	25,807	22%	25,435	9,461	15,974	37%	23,045	21,791	1,254	95%	17,170	12,184	4,986	71%
717	-	717	0%					1,675	-	1,675	0%	1,675	1,067	608	64%
375	191	184	51%												
1,350	-	1,350	0%												
3,517	(991)	4,508	-28%	2,000	(194)	2,194	-10%								
20,938	9,321	11,617	45%	20,324	9,169	11,155	45%	19,111	17,515	1,596	92%	20,025	16,938	3,087	85%
2,399	2,566	(167)	107%	2,050	1,841	209	90%	1,939	3,448	(1,509)	178%	2,224	1,665	559	75%
252,666	96,905	155,761	38%	209,560	92,629	116,931	44%	220,092	194,028	26,064	88%	203,832	182,633	21,199	90%



TSC-TITAN STUDENT UNION

TSU OPERATION

Income

- Service Chargebacks
- Miscellaneous Revenue
- Personnel Service-P.T.(Income)

FY19-20 as of Dec 31 2019				FY18-19				FY17-18				FY16-17			
Budget	Actual			Budget	Actual			Budget	Actual			Budget	Actual		
626	-	626	0%	453	-	453	0%	750	-	750	0%	1,875	122	1,753	6%
1,804	896	908	50%	1,898	552	1,346	29%	2,425	2,715	(290)	112%	1,312	1,182	130	90%
35,700	15,888	19,812	45%	75,973	37,050	38,923	49%	49,000	39,143	9,857	80%	32,000	35,968	(3,968)	112%
38,130	16,784	21,346	44%	78,324	37,602	40,722	48%	52,175	41,858	10,317	80%	35,187	37,272	(2,085)	106%

TSU OPERATION

Expenses

- Supplies
- Printing And Advertising Communications
- Repairs & Maintenance
- Personnel Service (Staff)
- Personnel Service (Student)
- Contracts/Fees/Rentals
- Travel
- Staff Development
- Benefits (Staff)
- Benefits (Student)
- Contingency

FY19-20 as of Dec 31 2019				FY18-19				FY17-18				FY16-17			
Budget	Actual			Budget	Actual			Budget	Actual			Budget	Actual		
57,947	36,650	21,297	63%	41,074	40,919.58	154.42	100%	27,733	27,656	77	100%	78,502	74,515	3,987	95%
104	-	104	0%	301	116.57	184.43	39%	350	12	338	3%	250	132	118	53%
2,601	501	2,100	19%	2,681	2,113.34	567.66	79%	2,898	1,986	912	69%	3,516	2,068	1,448	59%
28,410	11,829	16,581	42%	22,175	15,724.35	6,450.65	71%	17,700	14,884	2,816	84%	17,800	15,458	2,342	87%
358,284	179,253	179,031	50%	345,164	355,192.57	(10,028.57)	103%	328,562	295,961	32,601	90%	290,112	228,182	61,930	79%
301,076	146,071	155,005	49%	246,152	268,172.82	(22,020.82)	109%	282,730	277,252	5,478	98%	228,871	256,347	(27,476)	112%
36,227	20,963	15,264	58%	29,563	26,320.35	3,242.65	89%	22,795	19,930	2,865	87%	508,096	475,469	32,627	94%
5,878	1,820	4,058	31%	8,475	5,179.56	3,295.44	61%	8,869	5,399	3,470	61%	11,696	5,812	5,884	50%
2,950	1,754	1,196	59%	5,800	3,417.50	2,382.50	59%								
163,831	83,487	80,344	51%	167,046	162,017.85	5,028.15	97%	156,555	140,801	15,754	90%	149,027	117,024	32,003	79%
13,105	8,514	4,591	65%	12,793	12,607.38	185.62	99%	14,867	12,771	2,096	86%	14,711	13,985	726	95%
3,000	874	2,126	29%	3,000	2,705.12	294.88	90%								
973,413	491,715	481,698	51%	884,224	894,487	(10,263)	101%	863,059	796,653	66,406	92%	1,302,581	1,188,993	113,588	91%



TSC-TITAN RECREATION

OPERATION

Income

- Locker Income
- Merchandise Sales
- Miscellaneous Revenue
- Facility Rental
- Personnel Service-P.T.(Income)
- Registration Fees

	FY19-20 as of Dec 31 2019				FY18-19				FY17-18				FY16-17			
	Budget	Actual	Variance	%	Budget	Actual	Variance	%	Budget	Actual	Variance	%	Budget	Actual	Variance	%
Locker Income	38,000	21,265	16,735	56%	41,500	35,600	5,900	86%	37,200	37,585	(385)	101%	39,700	36,259	3,441	91%
Merchandise Sales	-	1,930	(1,930)	0%	2,625	2,750	(125)	105%	5,002	2,081	2,921	42%	5,974	3,841	2,133	64%
Miscellaneous Revenue	24,000	10,190	13,810	42%	26,000	22,595	3,405	87%	25,750	27,448	(1,698)	107%	34,400	31,122	3,278	90%
Facility Rental	23,256	12,732	10,524	55%	13,912	25,890	(11,978)	186%	11,842	17,902	(6,060)	151%	10,322	17,249	(6,927)	167%
Personnel Service-P.T.(Income)	5,000	1,450	3,551	29%	5,962	4,186	1,776	70%	3,270	2,965	305	0%	3,160	4,341	(1,181)	137%
Registration Fees	205,000	68,537	136,463	33%	210,600	186,249	24,351	88%	190,485	204,956	(14,471)	108%	142,938	184,304	(41,366)	129%
	295,256	116,104	179,152	39%	300,599	277,269	23,330	92%	273,549	292,937	(19,388)	107%	236,494	277,117	(40,623)	117%

OPERATION

Expense

- Supplies
- Printing And Advertising
- Communications
- Merchandise For Resale
- Repairs & Maintenance
- Personnel Service (Staff)
- Personnel Service (Student)
- Contracts/Fees/Rentals
- Travel
- Dues & Subscriptions
- Staff Development
- Benefits (Staff)
- Benefits (Student)

	FY19-20 as of Dec 31 2019				FY18-19				FY17-18				FY16-17			
	Budget	Actual	Variance	%	Budget	Actual	Variance	%	Budget	Actual	Variance	%	Budget	Actual	Variance	%
Supplies	76,000	27,525	48,475	36%	69,100	69,142	(42)	100%	64,467	132,738	(68,271)	206%	56,302	55,659	643	99%
Printing And Advertising	5,726	3,698	2,028	65%	950	975	(25)	103%	1,640	1,304	336	80%	840	417	423	50%
Communications	10,598	3,248	7,350	31%	10,500	8,899	1,601	85%	11,588	7,771	3,817	67%	11,648	10,583	1,065	91%
Merchandise For Resale	2,500	2,350	150	94%	2,500	971	1,529	39%	3,940	3,575	365	91%				
Repairs & Maintenance	15,000	4,858	10,142	32%	45,500	45,450	50	100%	18,000	17,299	701	96%	6,000	5,516	484	92%
Personnel Service (Staff)	492,105	227,473	264,632	46%	499,722	488,593	11,129	98%	379,555	357,813	21,742	94%	381,142	357,455	23,687	94%
Personnel Service (Student)	209,271	127,926	81,345	61%	204,966	221,899	(16,933)	108%	219,464	204,987	14,477	93%	226,905	220,421	6,484	97%
Contracts/Fees/Rentals	78,272	37,491	40,781	48%	66,450	67,414	(964)	101%	84,350	72,364	11,986	86%	291,618	276,639	14,979	95%
Travel	15,000	847	14,153	6%	24,012	16,454	7,558	69%	20,970	20,970	0	100%	19,970	19,970	-	100%
Dues & Subscriptions	4,946	2,382	2,564	48%	5,000	4,535	465	91%	2,600	2,282	318	88%	2,500	2,320	180	93%
Staff Development	3,800	2,855	945	75%	2,250	3,175	(925)	141%								
Benefits (Staff)	186,582	93,128	93,454	50%	234,555	195,162	39,393	83%	173,327	134,362	38,965	78%	138,654	122,952	15,702	89%
Benefits (Student)	4,291	7,857	(3,566)	183%	9,012	9,676	(664)	107%	9,460	8,217	1,243	87%	14,954	10,474	4,480	70%
	1,104,091	541,638	562,453	49%	1,174,517	1,132,342	42,175	96%	989,361	963,681	25,680	97%	1,150,533	1,082,405	68,128	94%



TSC-TITAN RECREATION

Fitness

- Income
- Merchandise Sales
- Personnel Service-P.T.(Income)
- Registration Fees

	FY19-20 as of Dec 31 2019				FY18-19				FY17-18				FY16-17			
	Budget	Actual	Variance	%	Budget	Actual	Variance	%	Budget	Actual	Variance	%	Budget	Actual	Variance	%
		2	(2)	0%												
	-	30	(30)	0%	-	233	(233)	0%	500	980	(480)	196%	500	930	(430)	186%
	34,000	25,418	8,582	75%	33,000	34,408	(1,408)	104%	30,823	45,566	(14,743)	148%	13,600	21,815	(8,215)	160%
	34,000	25,450	8,550	75%	33,000	34,641	(1,641)	105%	31,323	46,546	(15,223)	149%	14,100	22,745	(8,645)	161%

Fitness

- Expense
- Supplies
- Printing And Advertising
- Personnel Service (Student)
- Benefits (Student)
- Contracts/Fees/Rentals
- Travel
- Dues & Subscriptions

	FY19-20 as of Dec 31 2019				FY18-19				FY17-18				FY16-17			
	Budget	Actual	Variance	%	Budget	Actual	Variance	%	Budget	Actual	Variance	%	Budget	Actual	Variance	%
	6,500	2,234	4,266	34%	10,770	10,698	72	99%	12,270	8,808	3,462	72%	32,287	29,443	2,844	91%
	880	452	428	51%	2,495	1,306	1,189	52%	1,800	1,460	340	81%	1,250	1,168	82	93%
	251,270	100,174	151,096	40%	191,120	209,330	(18,210)	110%	205,295	190,372	14,923	93%	204,485	171,125	33,360	84%
	10,142	4,249	5,893	42%	10,223	9,224	999	90%	8,434	10,579	(2,145)	125%	12,442	8,512	3,930	68%
	24,000	-	24,000	0%					-	200	(200)	0%				
	180	-	180	0%					750	540	210	72%	750	360	390	48%
	300	-	300	0%	300	-	300	0%	300	-	300	0%	140	-	140	0%
	293,272	107,109	186,163	37%	214,908	230,557	(15,649)	107%	228,849	211,959	16,890	93%	251,354	210,608	40,746	84%



TSC-TITAN RECREATION

**Aquatic
Income**
Personnel Service-P.T.(Income)

FY19-20 as of Dec 31 2019				FY18-19				FY17-18				FY16-17			
Budget	Actual	Variance	%	Budget	Actual	Variance	%	Budget	Actual	Variance	%	Budget	Actual	Variance	%
	247	(247)	0%	-	323	(323)	0%	800	253	547	32%	800	1,148	(348)	144%
-	247	(247)	0%	-	323	(323)	0%	800	253	547	32%	800	1,148	(348)	144%

**Aquatic
Expense**
Supplies
Printing And Advertising
Personnel Service (Student)
Contracts/Fees/Rentals
Travel
Dues & Subscriptions
Benefits (Student)

FY19-20 as of Dec 31 2019				FY18-19				FY17-18				FY16-17			
Budget	Actual	Variance	%	Budget	Actual	Variance	%	Budget	Actual	Variance	%	Budget	Actual	Variance	%
18,000	6,522	11,478	36%	19,295	15,410	3,885	80%	13,583	13,567	16	100%	13,613	13,613	-	100%
83	82	1	99%	150	23	127	16%	150	12	138	8%	150	97	53	65%
77,896	39,426	38,470	51%	72,377	70,916	1,461	98%	73,840	67,198	6,642	91%	73,573	61,946	11,627	84%
11,933	5,583	6,350	47%	123,550	13,059	110,491	11%	13,024	12,700	324	98%	9,750	9,047	703	93%
210	-	210	0%					350	83	267	24%	350	215	135	61%
165	30	135	18%	150	117	33	78%	147	45	102	31%	147	124	23	84%
3,443	3,123	320	91%	4,107	4,009	98	98%	3,245	3,610	(365)	111%	3,902	3,089	813	79%
111,730	54,767	56,963	49%	219,629	103,534	116,095	47%	104,339	97,216	7,123	93%	101,485	88,130	13,355	87%



TSC-TITAN RECREATION

	FY19-20 as of Dec 31 2019				FY18-19				FY17-18				FY16-17			
	Budget	Actual	Variance	%	Budget	Actual	Variance	%	Budget	Actual	Variance	%	Budget	Actual	Variance	%
Rockwall																
Income																
Personnel Service-P.T.(Income)		112	(112)	0%	-	336	(336)	0%	432	1,745	(1,313)	404%	432	396	36	92%
Registration Fees	300	453	(153)	151%	3,298	1,514	1,784	46%	3,773	2,407	1,366	64%	3,773	2,522	1,251	67%
Rock Wall Classes	3,000	1,500	1,500	50%	1,640	2,850	(1,210)	174%	6,600	-	6,600	0%				
	3,300	2,065	1,235	63%	4,938	4,700	238	95%	10,805	4,152	6,653	38%	4,205	2,918	1,287	69%
Rockwall																
Expense																
Supplies	2,500	2,301	199	92%	3,175	4,182	(1,007)	132%	2,995	2,968	27	99%	2,995	2,988	7	100%
Printing And Advertising	550	366	184	66%	490	528	(38)	108%	410	274	136	67%	410	405	5	99%
Communications					-	1,079	(1,079)	0%								
Repairs & Maintenance									150	66	84	44%	150	134	16	90%
Personnel Service (Student)	70,520	43,015	27,505	61%	59,021	62,593	(3,572)	106%	58,798	28,594	30,204	49%	75,574	64,049	11,525	85%
Contracts/Fees/Rentals	3,129	3,076	53	98%					3,600	470	3,130	13%	3,600	3,580	20	99%
Dues & Subscriptions	300	-	300	0%	300	300	-	100%	300	300	-	100%	300	-	300	0%
Staff Development	1,000	-	1,000	0%					2,296	1,001	1,296	44%	4,253	2,649	1,604	62%
Benefits (Student)	3,000	2,083	917	69%	2,751	2,881	(130)	105%		1,396	(1,396)	0%				
	80,999	50,841	30,158	63%	65,737	71,564	(5,827)	109%	68,549	35,069	33,480	51%	87,282	73,806	13,476	85%



TSC-TITAN RECREATION

Intramural Sport

Income

- Miscellaneous Revenue
- Personnel Service-P.T.(Income)
- Registration Fees

FY19-20 as of Dec 31 2019				FY18-19				FY17-18				FY16-17			
Budget	Actual	Variance	%	Budget	Actual	Variance	%	Budget	Actual	Variance	%	Budget	Actual	Variance	%
-	45	(45)	0%	-	185	(185)	0%	200	240	(40)	120%	200	170	30	85%
-	620	(620)	0%	-	1,556	(1,556)	0%	704	1,034	(330)	147%	704	972	(268)	138%
25,000	13,154	11,846	53%	25,000	25,075	(75)	100%	25,250	22,103	3,148	88%	25,250	21,271	3,979	84%
25,000	13,819	11,181	55%	25,000	26,816	(1,816)	107%	26,154	23,376	2,778	89%	26,154	22,413	3,741	86%

Intramural Sport

Expense

- Supplies
- Printing And Advertising
- Personnel Service (Student)
- Contracts/Fees/Rentals
- Travel
- Benefits (Student)

FY19-20 as of Dec 31 2019				FY18-19				FY17-18				FY16-17			
Budget	Actual	Variance	%	Budget	Actual	Variance	%	Budget	Actual	Variance	%	Budget	Actual	Variance	%
9,500	3,754	5,746	40%	9,470	12,387	(2,917)	131%	6,670	4,897	1,773	73%	5,995	5,995	-	100%
550	193	357	35%	1,800	331	1,469	18%	2,550	815	1,735	32%	2,300	1,471	829	64%
125,000	47,813	77,187	38%	112,420	120,605	(8,185)	107%	106,746	105,289	1,457	99%	104,739	101,902	2,837	97%
14,667	-	14,667	0%	12,000	-	12,000	0%	12,000	1,865	10,135	16%	12,700	4,930	7,770	39%
600	-	600	0%					250	-	250	0%	250	55	195	22%
5,000	1,091	3,909	22%	-	3,576	(3,576)	0%	2,690	3,210	(520)	119%	4,452	3,708	744	83%
155,317	52,851	102,467	34%	135,690	136,899	(1,209)	0%	130,906	116,076	14,830	89%	130,436	118,061	12,375	91%



TSC-TITAN RECREATION

Titan Youth Sport Camp

Income
 Merchandise Sales
 Registration Fees

FY19-20 as of Dec 31 2019				FY18-19				FY17-18				FY16-17			
Budget	Actual	Variance	%	Budget	Actual	Variance	%	Budget	Actual	Variance	%	Budget	Actual	Variance	%
200	-	200	0%	200	256	(56)	128%	600	70	530	12%	248,065	208,515	39,550	84%
170,000	117,555	52,445	69%	180,000	170,990	9,010	95%	228,244	137,162	91,082	60%				
170,200	117,555	52,645	69%	180,200	171,246	8,954	95%	228,844	137,232	91,612	60%	248,065	208,515	39,550	84%

Titan Youth Sport Camp

Expense
 Supplies
 Printing And Advertising
 Communications
 Personnel Service (Student)
 Contracts/Fees/Rentals
 Benefits (Student)

FY19-20 as of Dec 31 2019				FY18-19				FY17-18				FY16-17			
Budget	Actual	Variance	%	Budget	Actual	Variance	%	Budget	Actual	Variance	%	Budget	Actual	Variance	%
15,000	2,048	12,953	14%	20,000	12,747	7,253	64%	29,166	13,653	15,513	47%	19,587	17,080	2,507	87%
1,650	-	1,650	0%	3,800	1,114	2,686	29%	5,570	799	4,771	14%	9,680	2,173	7,507	22%
88	-	88	0%	100	-	100	0%	16	-	16	0%	16	-	16	0%
110,923	54,770	56,153	49%	100,923	82,901	18,022	82%	135,000	89,906	45,094	67%	146,652	116,283	30,369	79%
58,668	22,155	36,513	38%	57,556	38,684	18,872	67%	50,606	27,500	23,106	54%	41,154	40,578	576	99%
4,437	4,107	330	93%	-	5,701	(5,701)	0%	13,730	7,825	5,905	57%	15,566	11,993	3,573	77%
190,766	83,080	107,686	44%	182,379	141,147	41,232	77%	234,088	139,682	94,406	60%	232,655	188,106	44,549	81%



TSC-TITAN RECREATION

Learn to Swim
Income
 Registration Fees

FY19-20 as of Dec 31 2019				FY18-19				FY17-18				FY16-17			
Budget	Actual	Variance	%	Budget	Actual	Variance	%	Budget	Actual	Variance	%	Budget	Actual	Variance	%
40,365	27,616	12,749	68%	49,796	40,381	9,415	81%	62,642	42,814	19,828	68%	62,642	50,173	12,469	80%
40,365	27,616	12,749	68%	49,796	40,381	9,415	81%	62,642	42,814	19,828	68%	62,642	50,173	12,469	80%

Learn to Swim
Expense
 Supplies
 Printing And Advertising
 Personnel Service (Student)
 Contracts/Fees/Rentals
 Benefits (Student)

FY19-20 as of Dec 31 2019				FY18-19				FY17-18				FY16-17			
Budget	Actual	Variance	%	Budget	Actual	Variance	%	Budget	Actual	Variance	%	Budget	Actual	Variance	%
595	219	376	37%	1,592	1,502	90	94%	967	967	-	100%	1,102	916	186	83%
1,100	-	1,100	0%	1,450	350	1,100	24%	2,000	340	1,660	17%	3,000	129	2,871	4%
29,184	20,075	9,109	69%	34,074	24,855	9,219	73%	8,000	6,235	1,765	78%	10,700	8,738	1,962	82%
6,810	-	6,810	0%	7,100	2,860	4,240	40%								
2,933	864	2,069	29%	3,446	969	2,477	28%	41,309	21,482	19,827	52%	41,236	26,283	14,954	64%
40,622	21,158	19,464	52%	47,662	30,536	17,126	64%	52,276	29,023	23,253	56%	56,038	36,065	19,973	64%



TSC-TITAN RECREATION

		FY19-20 as of Dec 31 2019				FY18-19				FY17-18				FY16-17			
		Budget	Actual	Variance	%	Budget	Actual	Variance	%	Budget	Actual	Variance	%	Budget	Actual	Variance	%
Irvine Campus																	
Income																	
Registration Fees			87	(87)	0%	-	388	(388)	0%	340	312	28	92%	340	78	262	23%
		-	87	(87)	0%	-	388	(388)	0%	340	312	28	92%	340	78	262	23%
Irvine Campus																	
Expense																	
Supplies		150	51	99	34%	150	-	150	0%	150	-	150	0%	150	97	53	65%
Printing And Advertising		83	-	83	0%	100	-	100	0%	100	-	100	0%	100	-	100	0%
Personnel Service (Student)		26,182	9,307	16,875	36%	27,159	24,164	2,995	89%	29,194	25,608	3,586	88%	31,233	26,142	5,091	84%
Benefits (Student)		907	401	506	44%	941	1,014	(73)	108%	981	961	20	98%	1,282	1,113	169	87%
		27,322	9,759	17,563	36%	28,350	25,178	3,172	89%	30,425	26,569	3,856	87%	32,765	27,353	5,412	83%



TSC-TITAN RECREATION

Red Cross Training

Income
Registration Fees

FY19-20 as of Dec 31 2019				FY18-19				FY17-18				FY16-17			
Budget	Actual	Variance	%	Budget	Actual	Variance	%	Budget	Actual	Variance	%	Budget	Actual	Variance	%
11,170	6,121	5,049	55%	9,378	9,720	(342)	104%	12,700	10,990	1,710	87%	-	2,944	(2,944)	0%
11,170	6,121	5,049	55%	9,378	9,720	(342)	104%	12,700	10,990	1,710	87%	-	2,944	(2,944)	0%

Red Cross Training

Expense
Supplies
Printing And Advertising
Personnel Service (Student)
Contracts/Fees/Rentals
Benefits (Student)

FY19-20 as of Dec 31 2019				FY18-19				FY17-18				FY16-17			
Budget	Actual	Variance	%	Budget	Actual	Variance	%	Budget	Actual	Variance	%	Budget	Actual	Variance	%
200	95	105	48%	200	-	200	0%	200	-	200	0%				
110	-	110	0%					200	-	200	0%				
2,912	479	2,433	16%	2,912	1,932	980	66%	2,912	1,542	1,370	53%	-	841	(841)	0%
4,586	1,730	2,856	38%	3,000	3,449	(449)	115%	4,675	2,118	2,557	45%				
199	2	197	1%	122	12	110	10%	143	86	57	60%	-	44	(44)	0%
8,007	2,306	5,701	29%	6,234	5,394	840	87%	8,130	3,746	4,384	46%	-	884	(884)	0%

POLICY CONCERNING STUDENT LEADER FINANCIAL AWARDS

PURPOSE

The purpose of the policy is to provide guidance on the administration of Associated Students, Inc. (ASI) Student Leader Financial awards including eligibility requirements. ASI Student Leadership Financial awards are not compensation for work done.

PURPOSE..... 1

WHO SHOULD KNOW THIS POLICY 1

DEFINITIONS 1

STANDARDS 1

1. TYPES OF FINANCIAL AWARDS..... 1

2. ADMINISTRATION OF FINANCIAL AWARDS 2

3. PLEDGE COMMITMENTS 3

WHO SHOULD KNOW THIS POLICY

- | | |
|--|---|
| <ul style="list-style-type: none"> <input type="checkbox"/> Budget Area Administrators <input checked="" type="checkbox"/> Management Personnel <input checked="" type="checkbox"/> Supervisors <input checked="" type="checkbox"/> Elected/Appointed Officers | <ul style="list-style-type: none"> <input type="checkbox"/> Volunteers <input type="checkbox"/> Grant Recipients <input checked="" type="checkbox"/> Staff <input checked="" type="checkbox"/> Students |
|--|---|

DEFINITIONS

For Purpose of this policy, the terms used are defined as follows:

Terms	Definitions
Agreement Forms	Required forms to serve in an ASI Student Leadership position, including Pledge Commitments.

STANDARDS

1. TYPES OF FINANCIAL AWARDS

The ASI issues financial awards to students in certain leadership positions.

Category 1: Executive/Fiduciary

Student leaders who set the mission and policies of the organization as well as having financial responsibility to the organization

- ASI President and Vice President
- TSC Board of Trustees Chair
- ASI Board of Director Chair

- ASI Board of Directors Vice Chairs

Category 2: Team Leaders

Student leaders who lead teams within ASI to accomplish the goals and missions set forth by the organization:

- ASI Executive Officers
- TSC Board of Trustees Vice Chairs
- ASI Commission Directors/Leads
- ASI Programming Directors
- Elections Director

Category 3: Board and Team Members

Student leaders who serve on teams within ASI to accomplish the goals and missions set forth by the organization:

- ASI Board of Directors Members
- TSC Board of Trustees Members
- Programming Coordinators
- Commission Coordinators
- Elections Coordinators

Category 4: Others

- Camp Titan Co-Directors
- IRA Chair

2. ADMINISTRATION OF FINANCIAL AWARDS

Agreement Forms

Prior to the start of a leadership position that carries a financial award, students must sign appropriate forms with ASI Leader and Program Development.

Disbursements

Category 1 and 2 financial awards are disbursed in summer, fall and spring semesters. Disbursements end immediately upon the end of a term or upon voluntary or involuntary departure of the position. All other financial awards are disbursed in fall and spring semesters. Disbursements end immediately upon the end of a term or upon voluntary or involuntary departure of the position.

New Financial Awards

New financial awards are to be approved by the ASI Finance Committee and the ASI Board of Directors in consultation with ASI Leader and Program Development. All new requests for financial awards need to be accompanied by a list of key responsibilities for the position.

Award Amounts

Award amounts are based a percentage of the average cost of attendance and category of responsibility.

Category 1: Executive Fiduciary	
Board of Directors Chair	75%
President	75%
Vice President	55%

TSC Board of Trustees Chair	55%
Board of Directors Vice Chairs	55%
Category 2: Team Leaders	
Executive Officers	35%
TSC Board of Trustee Vice Chairs	15%
Programming Directors	35%
Commission and Elections Directors/Leads	15%
Category 3: Board and Team Members	
Board of Directors Committee Chair*	7.5%
Board of Directors Members	15%
TSC Board of Trustees Members	10%
Programming Coordinators	10%
Commission and Elections Coordinators	8%
Category 4: Other	
Camp Titan Co-Directors	15%
IRA Committee Chair	15%
*additional award for chairing committee	

3. PLEDGE COMMITMENTS

A pledge of commitment to the duties of the office is required of all student leaders receiving a financial award. The pledge must be submitted at the time of assumption of duties of the position. A new pledge must be submitted for a new or different position. Completed pledges will be retained by the Associated Students, Inc. Executive Director with other conflict-of-interest statements.

DATE APPROVED: 05/08/2018