

TITAN STUDENT CENTERS  
A COMPONENT OF ASSOCIATED STUDENTS  
CALIFORNIA STATE UNIVERSITY,  
FULLERTON, INC.

FINANCIAL STATEMENTS  
JUNE 30, 2016 AND 2015

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# *Guzman & Gray*

Certified Public Accountants

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Mark Gray, C.P.A.  
Patrick S. Guzman, C.P.A.

## **INDEPENDENT AUDITOR'S REPORT**

Board of Directors  
Titan Student Centers  
Associated Students  
California State University  
Fullerton, Inc.  
Fullerton, California

### **Report on the Financial Statements**

We have audited the accompanying financial statements of Titan Student Centers, a component of the Associated Students, California State University, Fullerton, Inc., which comprise the statement of financial position as of June 30, 2016 and 2015 and the related statements of activities and changes in net assets, and cash flows for the years then ended, and the related notes to the financial statements.

### **Management's Responsibility for the Financial Statements**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### **Auditors' Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness

## INDEPENDENT AUDITORS' REPORT (Continued)

of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Titan Student Centers, a component of the Associated Students, California State University, Fullerton, Inc., as of June 30, 2016 and 2015, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

### Other Matter

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The statements on pages 18 through 26 are presented for the purpose of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.



**GUZMAN & GRAY CPAs**  
Long Beach, CA 90804  
September 14, 2016

TITAN STUDENT CENTERS  
ASSOCIATED STUDENTS  
CALIFORNIA STATE UNIVERSITY, FULLERTON, INC.  
STATEMENTS OF FINANCIAL POSITION

JUNE 30, 2016 AND 2015

	ASSETS	
	June 30,	
	2016	2015
<b>CURRENT ASSETS</b>		
Cash and cash equivalents		
Cash on hand and in commercial accounts	\$ 74,447	\$ 35,476
Local agency investment pool	4,150,099	4,086,130
	4,224,546	4,121,606
Receivables	208,835	106,201
Prepaid expenses	4,245	24,094
Ticket inventory	38,819	31,580
Total Current Assets	4,476,445	4,283,481
PROPERTY AND EQUIPMENT, net	311,212	408,042
<b>OTHER ASSETS</b>		
Overfunded post retirement asset	10,355	-
<b>TOTAL ASSETS</b>	4,798,012	4,691,523
<b><u>LIABILITIES AND NET ASSETS</u></b>		
<b>CURRENT LIABILITIES</b>		
Accounts Payable	306,098	363,159
Accrued liabilities	614,621	412,496
Deferred revenue	105,007	87,373
Unfunded pension obligation, current	249,689	358,571
Unfunded post retirement liability, current	-	104,000
Total Current Liabilities	1,275,415	1,325,599
<b>NONCURRENT AND OTHER LIABILITIES</b>		
Unfunded pension obligation, noncurrent	3,057,795	2,916,404
Unfunded post retirement liability, noncurrent	-	438,956
Total Noncurrent and Other Liabilities	3,057,795	3,355,360
<b>TOTAL LIABILITIES</b>	4,333,210	4,680,959
<b>NET ASSETS</b>		
Unrestricted	464,802	10,564
	464,802	10,564
<b>TOTAL LIABILITIES AND NET ASSETS</b>	\$ 4,798,012	\$ 4,691,523

See independent auditor's report and notes to the financial statements

TITAN STUDENT CENTERS  
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STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS

JUNE 30, 2016 AND 2015

	June 30,	
	<u>2016</u>	<u>2015</u>
REVENUES		
Titan Student Union student fees	\$ 7,000,000	\$ 6,459,000
General operations	1,403,256	1,474,650
Interest income	26,148	13,906
TOTAL REVENUES	<u>8,429,404</u>	<u>7,947,556</u>
EXPENSES		
General operations	7,856,164	7,310,016
Depreciation expense	119,002	122,402
TOTAL EXPENSES	<u>7,975,166</u>	<u>7,432,418</u>
INCREASE/(DECREASE) IN NET ASSET FROM OPERATIONS	<u>454,238</u>	<u>515,138</u>
OTHER EXPENSES		
TSC Expansion Project	<u>-</u>	<u>7,704</u>
EFFECT OF RECOGNITION OF CALPERS PENSION OBLIGATION	-	(3,274,975)
INCREASE/(DECREASE) IN NET ASSETS	454,238	(2,767,541)
BEGINNING NET ASSETS	<u>10,564</u>	<u>2,778,105</u>
ENDING NET ASSETS	<u>\$ 464,802</u>	<u>\$ 10,564</u>

See independent auditor's report and notes to the financial statements

TITAN STUDENT CENTERS  
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STATEMENTS OF CASH FLOWS

JUNE 30, 2016 AND 2015

	June 30,	
	2016	2015
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Change in net assets	\$ 454,238	\$ (2,767,541)
Adjustments to reconcile change in net assets to net cash provided by operating activities		
Depreciation	119,002	122,402
Loss from disposal of fixed assets	-	2,996
(Increase) decrease in assets:		
Receivables	(102,634)	(2,729)
Prepaid expenses	19,849	(8,297)
Ticket inventory	(7,239)	(1,927)
Overfunded post retirement asset	(10,355)	-
Increase (decrease) in liabilities:		
Payables	(57,061)	96,907
Accrued liabilities	202,125	(83,598)
Deferred revenue	17,634	(44,873)
Pension obligation	32,509	3,274,975
Unfunded post retirement liability	(542,956)	(263,170)
Net Cash Provided by Operating Activities	125,112	325,145
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Purchase of equipment	(22,172)	(129,823)
TSC Building Expansion Investment	-	-
Net Cash Used by Investing Activities	(22,172)	(129,823)
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Payments on capital lease	-	-
Net Cash Used by Financing Activities	-	-
<b>NET INCREASE (DECREASE) IN CASH EQUIVALENTS</b>	102,940	195,322
<b>BEGINNING CASH EQUIVALENTS</b>	4,121,606	3,926,284
<b>ENDING CASH EQUIVALENTS</b>	\$ 4,224,546	\$ 4,121,606
<b>SUPPLEMENTAL DISCLOSURE</b>		
Cash paid for interest	NONE	NONE
Income tax paid	NONE	NONE

See independent auditor's report and notes to the financial statements

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NOTES TO THE FINANCIAL STATEMENTS

JUNE 30, 2016 AND 2015

NOTE 1 – REPORTING ENTITY AND ORGANIZATION

The Titan Student Centers (the “Centers”), a nonprofit organization of the Associated Students, California State University, Fullerton, Inc. (the “Associated Students”), has a semi-autonomous Board of Directors responsible for the operation of the Centers, including the preparation and administration of an annual budget. The Centers receives student fees as explained in Note 2. The Centers also receives rents and sales commissions from and provides space to vendors who operate food and snack facilities. Room rental income, graphic services and revenues from various recreational programs are also included in revenue from operations. The Centers provides services primarily to students and faculty of California State University, Fullerton.

During the 2011, the Centers changed its name from the Titan Student Union to the Titan Student Centers to better reflect the operations and activities of the Titan Student Union and the Student Recreational Center.

NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Accounting

The financial statements of the Organization have been prepared on the accrual basis of accounting.

Management reviewed the joint statement by the Financial Accounting Standards Board (FASB) and Government Accounting Standards Board (GASB) on the definition of governmental organizations and has determined that the Associated Students should be considered a nonprofit organization and not a government organization.

Basis of Presentation

The Titan Student Centers reports information regarding their financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. A description of each of these net asset classes is as follows:

Unrestricted net assets – Net assets that are not subject to donor-imposed stipulations.

Temporarily restricted net assets – Net assets subject to donor-imposed stipulations that can be fulfilled by actions of the Organization pursuant to those stipulations or that expire by the passage of time. Temporarily restricted resources whose restrictions are met in the same reporting period are recorded as unrestricted.

Permanently restricted net assets – Net assets subject to donor-imposed stipulations that they be maintained permanently by the Organization.



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NOTES TO THE FINANCIAL STATEMENTS

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NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Accounting Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Actual results could differ from those estimates.

Fair Value of Financial Instruments

The Associated Students has adopted the provisions of GAAP for fair value measurements of financial assets and financial liabilities and for fair value measurements of nonfinancial items that are recognized or disclosed at fair value in the financial statements on a recurring basis. GAAP defines fair value as the price that would be received to sell an asset or paid to transfer liability in an orderly transaction between market participants at the measurement date. GAAP also establishes a framework for measuring fair value and expands disclosures about fair value measurements.

Cash and Cash Equivalents

Included in cash and cash equivalents are deposits in the Local Agency Investment Pool, which is a state administrated deposit account that earns interest at a varied rate. For the purpose of the statements of cash flows, the Associated Students considers cash on hand and all highly liquid debt instruments purchased with a maturity of three months or less to be cash equivalents.

Accounts Receivable

Accounts receivable are stated at the amount management expects to collect from outstanding balances. The Associated Students uses the allowance method to record doubtful accounts receivable.

Ticket Inventory

Ticket inventories to various entertainment facilities are recorded at cost, first in first out (FIFO).

Property and Equipment

Legal title to the Titan Student Centers building is retained by the Board of Trustees of The California State University. Accordingly, assets and liabilities related to the building have been excluded from the Centers' financial statements and Centers' costs incurred regarding the building for minor improvements, repairs and maintenance have all been expensed. See Note 12 on Lease Commitments.

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NOTES TO THE FINANCIAL STATEMENTS

JUNE 30, 2016 AND 2015

NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Purchased property and equipment are stated at cost at the date of acquisition. Depreciation is calculated using the straight-line method over the estimated useful lives of the assets. Repairs and maintenance that extend the life of an asset are capitalized while ordinary repairs and maintenance costs that do not significantly extend the useful life of the asset are expensed as incurred.

Income Taxes

The Centers files a consolidated income tax return with the Associated Students, which is exempt from income taxes under Internal Revenue Code Section 501(c)(3) and California Revenue Code Section 23701(d). The Centers has also been classified by the Internal Revenue Service as an entity that is not a private foundation within the meaning of Section 509(a) and qualifies for deductible contributions as provided in Section 170(c)(2). Income for certain activities not directly related the Centers' tax-exempt purpose is subject to taxation as unrelated business income.

The Centers recognizes the financial statement benefit of tax positions, such as its income tax exempt filing status, only after determining that the relevant tax authority would more likely than not sustain the position following an audit. The Organization is subject to potential income tax audits on open tax years by any taxing jurisdiction in which it operates. The statute of limitations for federal and California purposes is generally three and four years, respectively.

Reporting of Subsequent Events

In preparing these financial statements, the Centers has evaluated events and transactions for potential recognition or disclosure through September 14, 2016, the date the financial statements were available to issue.

NOTE 3 – FAIR VALUE MEASUREMENTS

GAAP emphasizes that fair value is a market-based measurement, not an entity-specific measurement. Therefore, a fair value measurement should be determined based on the assumptions that market participants would use in pricing the asset or liability. As a basis for considering market participant assumptions in fair market value measurements, GAAP establishes a fair value hierarchy that distinguishes between market participant assumptions based on market data obtained from sources independent of the reporting entity. The standard describes a fair value hierarchy based on three levels of inputs, of which the first two are considered observable and the last unobservable, that may be used to measure fair value, which are the following:

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NOTE 3 – FAIR VALUE MEASUREMENTS (Continued)

Level 1: Quoted prices in active markets that are accessible at the measurement date for assets or liabilities. The fair value hierarchy gives the highest priority to level 1 inputs.

Level 2: Observable prices that are based on inputs not quoted on active markets, but corroborated by market data.

Level 3: Unobservable inputs are used when little or no market data are available. The fair value hierarchy gives lowest priority to level 3 inputs.

The carrying values of investment assets as of June 30, 2016 are as follows:

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
Local agency investment pool	<u>\$ 4,150,099</u>	<u>\$</u>	<u>\$</u>	<u>\$ 4,150,099</u>

The carrying values of investment assets as of June 30, 2015 are as follows:

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
Local agency investment pool	<u>\$ 4,086,130</u>	<u>\$</u>	<u>\$</u>	<u>\$ 4,086,130</u>

Fair values for investments and endowments are determined by reference to quoted market prices and other relevant information generated by market transactions.

The carrying value of cash and cash equivalents, accounts receivable, and accounts payable are reasonable estimates of fair value due to the short term nature of these financial instruments.

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NOTES TO THE FINANCIAL STATEMENTS

JUNE 30, 2016 AND 2015

NOTE 4 – RECEIVABLES

For the years ended June 30, 2016 and 2015, receivables included amounts due from the following organizations:

	June 30,	
	2016	2015
CSUF Associated Students	\$ 135,268	\$ 19,223
CSUF Auxiliary Services	40,785	58,353
CSUF	5,492	
Other	28,290	29,625
	<u>209,835</u>	<u>107,201</u>
Less: allowance for doubtful accounts	<u>(1,000)</u>	<u>(1,000)</u>
Total	<u>\$ 208,835</u>	<u>\$ 106,201</u>

For the years ended June 30, 2016 and 2015, the Centers recognized bad debt expense of \$0 and \$0, respectively.

NOTE 5 – PROPERTY AND EQUIPMENT

A summary of property and equipment for the years ended June 30, 2016 and 2015 is as follows:

	June 30,	
	2016	2015
Equipment	\$ 1,666,980	\$ 1,644,809
Capital leased equipment		
Total property and equipment	<u>1,644,980</u>	<u>1,644,809</u>
Less: accumulated depreciation	<u>(1,355,768)</u>	<u>(1,236,767)</u>
Net property and equipment	<u>\$ 311,212</u>	<u>\$ 408,042</u>

For the years ended June 30, 2016 and 2015, depreciation expense was \$119,002 and \$122,402, respectively.

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CALIFORNIA STATE UNIVERSITY, FULLERTON, INC.  
NOTES TO THE FINANCIAL STATEMENTS

JUNE 30, 2016 AND 2015

NOTE 6 – POST RETIREMENT BENEFITS

The Associated Students sponsors a post retirement benefit plan which allows for employees of the Associated Students and Titan Student Centers, who retire in accordance with the Associated Students requirements and are enrolled in the Associated Students' health plan, may continue to be eligible in retirement for a medical benefit provided by the Associated Students' health plan.

As of June 30, 1998 the Associated Students created a trust to serve as a funding vehicle for post-retirement benefits and funded the trust to the extent of their liability.

Obligations and Funded Status:

For the years ended June 30, 2016 and 2015, the obligations and funded status of the post-retirement benefits are as follows:

	June 30,	
	2016	2015
APBO		
Retirees	\$ 1,185,602	\$ 1,200,085
Fully eligible actives	221,912	885,298
Other eligible actives	998,520	794,496
Total	2,406,034	2,879,879
Less: fair value of assets	( 2,416,389)	( 2,336,923)
(Over)/Unfunded APBO	( 10,355)	542,956
Unrecognized (gains)/loss	( 6,705)	( 560,016)
Accrued/(prepaid) post retirement benefit cost	\$ ( 17,060)	\$ ( 17,060)
	June 30,	
	2016	2015
Fair value of assets	\$ 2,416,389	\$ 2,336,923
Accumulated benefit obligation	2,406,034	2,879,879
Accrued/(prepaid) post retirement benefit cost	( 17,060)	( 17,060)
Net periodic post retirement cost	36,518	132,817

The following assumptions were used to determine the net periodic benefit cost for the years ended June 30, 2016 and 2015:

	June 30,	
	2016	2015
Discount rate	3.75%	4.25%
Expected return on plan assets	6.00%	6.00%
Rate of compensation increase	3.00%	3.00%

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NOTES TO THE FINANCIAL STATEMENTS

JUNE 30, 2016 AND 2015

NOTE 6 – POST RETIREMENT BENEFITS (Continued)

Assumptions:

For measurement purposes, a 4.5% and 5.0% annual rate of increase in the per capita cost of covered health care benefits was assumed for the fiscal years ended June 30, 2016 and 2015. The medical cost trend rate assumption is expected to decrease each year thereafter until for the year beginning July 1, 2019 and thereafter the medical cost trend rate is assumed to be the same as Consumer Price Index Increases. The health care cost trend rate assumption has a significant effect on the amounts reported. To illustrate, increasing the assumed health care cost trend rates by 1% would increase the aggregate of the service and interest cost components of net periodic post retirement benefit cost for the year ended by June 30, 2016 would be \$4,325.

Plan Assets:

The Organization's post retirement plan weighted-average asset allocations as of June 30, 2016 and 2015, by asset category are as follows:

	June 30,	
	2016	2015
Money market	5%	2%
Equity securities	49%	51%
Debt securities	34%	35%
Mutual funds	12%	12%
Total	100%	100%

The Organization's investment strategy is based on an expectation that equity securities will outperform debt securities over the long term. Accordingly, the composition of the Organization's plan assets is broadly characterized as a 60/40 allocation between equity and debt securities. The strategy utilizes indexed U.S. equity securities and actively managed investment grade debt. The Organization attempts to mitigate risk by rebalancing between equity and debt classes as the Organization's contributions and monthly benefit payments are made.

Cash Flows:

Contributions – For the years ended June 30, 2016 and 2015, the Organization contributed \$95,464 and \$132,817 to its post retirement plan.

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NOTES TO THE FINANCIAL STATEMENTS

JUNE 30, 2016 AND 2015

NOTE 6 – POST RETIREMENT BENEFITS (Continued)

Estimated Future Benefit Payments – The following benefit payments, which reflect expected future service, as appropriate, are expected to be paid:

Year ending June 30,	
2017	\$ 100,000
2018	117,000
2019	128,000
2020	128,000
2021	136,000
2022 – 2026	<u>704,000</u>
Total	<u>\$ 1,313,000</u>

NOTE 7 – STUDENT FEES

For years ended June 30, 2016 and 2015, full-time and part-time students of California State University, Fullerton were required to pay fees of \$134 per fall semester and spring semester and \$60 per summer session. Of these fees, \$84 is used to operate the Titan Student Centers and service Student Union debt and \$50 is used to operate and service the debt of the Student Recreation Center. The fees, collected by the Division of Administration and Finance, are deposited into the Wells Fargo depository account and are ultimately managed as part of the campus investments at U.S. Bank. The California State University Board of Trustees has the right of first call on these funds for revenue bond debt service requirements and repairs and replacement of plant assets. The remaining funds are available for use in operating the Centers for the benefit of the students. The transfer of student fees is recorded as revenue in the year in which the fees are remitted to the Centers and totaled \$7,000,000 and \$6,459,000 for the years ended June 30, 2016 and 2015, respectively.

NOTE 8 – FUNCTIONAL CLASSIFICATION OF EXPENSES

For the years ended June 30, 2016 and 2015, expenses were categorized in the following functional expenses:

	June 30,	
	<u>2016</u>	<u>2015</u>
Program	\$ 6,386,710	\$ 5,677,098
Management and general	<u>1,588,456</u>	<u>1,755,320</u>
Total	<u>\$ 7,975,166</u>	<u>\$ 7,432,418</u>

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NOTES TO THE FINANCIAL STATEMENTS

JUNE 30, 2016 AND 2015

NOTE 9 – OPERATING EXPENSES

For the years ended June 30, 2016 and 2015, the Titan Student Centers incurred \$578,708 and \$62,656 for leasehold improvements to the Center building. Because the building is owned by the Board of Trustees of the California State University, these costs have been expensed as operating expenses rather than capitalized.

NOTE 10 – PENSION PLAN (CALPERS)

The Organization participates in a cost-sharing multiple-employer defined benefit plan through the California Public Employees' Retirement System plan (CalPERS) which covers substantially all regular salaried full-time employees of the Organization. CalPERS acts as a common investment and administrative agent for participating public entities within the State of California.

CalPERS issues a publicly available comprehensive annual financial report that includes financial statements and required supplementary information. Copies of the CalPERS annual financial report may be obtained from the California Public Employees' Retirement System Executive Office- 400 P Street – Sacramento, CA 95814.

CalPERS released information providing the Organization with a net pension liability measured as of June 30, 2015. This estimate was used to record the unfunded liability at June 30, 2016.

As of June 30, 2016 the entire proportionate share of the unfunded accumulated pension obligation amount has been accrued for in the statement of financial position using the latest actuarial information available from the fiduciary at June 30, 2015. The plan's proportionate share of the fiduciary's unfunded accumulated pension net liability as of June 30, 2015 and 2014 (the latest actuarial information available) is \$3,307,484 and \$3,274,975.

The plan's proportionate share of fiduciary net asset position which is the total assets less certain reserve and expense requirements at June 30, 2015 is \$ 8,603,840. The plan's proportionate share of the fiduciary net asset position as a percentage of the plan's total pension obligation is approximately 72%.



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NOTE 10 - PENSION PLAN (CALPERS) (Continued)

The actuarially assumed investment return after June 30, 2015 is 7.5% per annum. The salary scale used assumes salary increases that vary by entry age and service. The total increase in any future year includes an assumed 2.75% inflation rate, and no across the board increase and merit increases that vary by length of service. The Organization is required to contribute to three tiers of plans. At an actuarially determined rate; for the measurement period ended June 30, 2015 (the measurement date), the active employee contribution rate is between 6.88% - 7% of annual pay, and the average employer's contribution rate is between 7.02% - 12.15% of annual payroll. Payroll is assumed to increase by 3%. Employer's contribution rates may change if plan contracts are amended. There is no contractual maximum contribution required for the Organization by CalPERS.

During the plan year, employer and employee contributions were \$277,907 and \$70,519, respectively.

The following benefit payments, which reflect expected future service, are expected to be paid as follows:

<u>Year ending June 30,</u>	<u>Amount</u>
2017	\$ 249,689
2018	257,180
2019	264,895
2020	272,842
2021	281,027
2022 - 2026	<u>1,536,772</u>
	<u>\$ 2,862,405</u>

All permanent full-time employees of the Centers are covered by the California Public Employees Retirement System ("PERS") multi-employer defined benefit plan. Pension payments for Centers full-time employees are administered by the Associated Students. The plan calls for benefits to be paid to eligible employees at retirement based primarily upon years of service with the Centers and compensation rates near retirement. The Centers' funding policy is to make the minimum annual contributions required by applicable regulations. Contributions to the plan reflect benefits attributed to employees' services to date, as well as services expected to be earned in the future.

The Centers' policy is to fund pension costs as accrued. Total pension expense for Titan Student Centers for the years ended June 30, 2016 and 2015 was \$484,283 and \$297,527

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NOTE 11 – LEASE COMMITMENTS

The Associated Students currently leases the Titan Student Centers and the Student Recreational Center from the State of California (the “State”) and acts as its operator under a lease in effect through June 30, 2025. Rent is not charged to the Associated Students. The Associated Students directly reimburses the State for utility and certain other costs.

NOTE 12 – RECLASSIFICATIONS

Certain reclassifications have been made in the June 30, 2016 financial statements that could affect the comparability of amounts presented in the June 30, 2015 financial statements.

NOTE 13 – RELATED PARTIES

For the years ended June 30, 2016 and 2015, receivables include \$135,268 and \$19,223 due from the Associated Students for interest and various operating expenditures, \$40,785 and \$58,353 due from CSU Fullerton Auxiliary Service Corporation for rental, utilities, and commission expenses related to ASC’s use of the food court in the Titan Student Centers for food and vending operations overseen by ASC, and \$5,492 and \$0 due from Cal State Fullerton for various expenses incurred by Titan Student Centers on behalf of the University.

For the years ended June 30, 2016 and 2015, payables include \$242,241 and \$77,848 due to the Associated Students for payroll, benefits and various operating expenditures and \$102,388 and \$202,163 due to Cal State University, Fullerton for services provided to the Titan Student Centers including telephone, utilities and other expenses.

The Associated Students provides all accounting, human resource, related data processing services and other services to the Centers. Costs of the services are charged to the Centers on a volume-of-transactions basis. Total services charged to the Centers and expensed for the years ended June 30, 2016 and 2015 were \$1,400,829 and \$1,304,600, respectively.

For the years ended June 30, 2016 and 2015 payments to CSUF for expenditures were \$757,916 and \$774,828 and payments from CSUF for services were \$52,093 and \$62,941.

NOTE 14 – CONCENTRATIONS OF CREDIT RISK

The organizations income base consists primarily of students enrolled at California State University, Fullerton. Although the organization is directly affected by the student enrollment, management does not believe significant credit risk exists at June 30, 2016 or June 30, 2015.

Cash deposits in financial institutions may exceed federally insured limits at times during the year. As of June 30, 2016 and 2015, the cash balances held at financial institutions exceed the FDIC insurance amount of \$250,000 by \$0 and \$40,502. Cash deposited in financial institutions differs from cash presented in the statement of financial position due to timing differences.

# *Guzman & Gray*

Certified Public Accountants

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Mark Gray, C.P.A.  
Patrick S. Guzman, C.P.A.

## INDEPENDENT AUDITORS' REPORT ON ADDITIONAL INFORMATION

The Board of Directors  
Titan Student Centers  
California State University  
Fullerton, Inc.  
Fullerton, California

Our report on our audit of the basic financial statements of the Titan Student Centers, a component of the Associated Students California State University, Fullerton, Inc. for June 30, 2016 and 2015 appears on page 2. That audit was made for the purpose of forming an opinion on the basic financial statements taken as a whole. The information presented on pages 18 through 26 is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Long Beach, California  
September 14, 2016

**TITAN STUDENT CENTERS**  
Schedule of Net Position  
June 30, 2016  
(for inclusion in the California State University)

Assets:	
Current assets:	
Cash and cash equivalents	\$ 74,447
Short-term investments	4,150,099
Accounts receivable, net	208,835
Leases receivable, current portion	—
Notes receivable, current portion	—
Pledges receivable, net	—
Prepaid expenses and other current assets	43,064
Total current assets	<u>4,476,445</u>
Noncurrent assets:	
Restricted cash and cash equivalents	—
Accounts receivable, net	—
Leases receivable, net of current portion	—
Notes receivable, net of current portion	—
Student loans receivable, net	—
Pledges receivable, net	—
Endowment investments	—
Other long-term investments	—
Capital assets, net	311,212
Other assets	10,355
Total noncurrent assets	<u>321,567</u>
Total assets	<u>4,798,012</u>
Deferred outflows of resources:	
Unamortized loss on debt refunding	—
Net pension liability	—
Others	—
Total deferred outflows of resources	<u>—</u>
Liabilities:	
Current liabilities:	
Accounts payable	306,098
Accrued salaries and benefits	83,126
Accrued compensated absences, current portion	121,219
Unearned revenue	105,007
Capitalized lease obligations, current portion	—
Long-term debt obligations, current portion	—
Claims liability for losses and loss adjustment expenses, current portion	—
Depository accounts	—
Other liabilities	410,276
Total current liabilities	<u>1,025,726</u>
Noncurrent liabilities:	
Accrued compensated absences, net of current portion	—
Unearned revenue	—
Grants refundable	—
Capitalized lease obligations, net of current portion	—
Long-term debt obligations, net of current portion	—
Claims liability for losses and loss adjustment expenses, net of current portion	—
Depository accounts	—
Other postemployment benefits obligations	—
Net pension liability	3,307,484
Other liabilities	—
Total noncurrent liabilities	<u>3,307,484</u>
Total liabilities	<u>4,333,210</u>
Deferred inflows of resources:	
Service concession arrangements	—
Net pension liability	—
Unamortized gain on debt refunding	—
Nonexchange transactions	—
Others	—
Total deferred inflows of resources	<u>—</u>
Net Position:	
Net investment in capital assets	311,212
Restricted for:	
Nonexpendable – endowments	—
Expendable:	
Scholarships and fellowships	—
Research	—
Loans	—
Capital projects	—
Debt service	—
Others	—
Unrestricted	153,590
Total net position	<u>\$ 464,802</u>

See independent auditors' report and notes to the financial statements

**TITAN STUDENT CENTERS**  
Schedule of Revenues, Expenses, and Changes in Net Position  
Year Ended June 30, 2016  
(for inclusion in the California State University)

Revenues:	
Operating revenues:	
Student tuition and fees (net of scholarship allowances of \$ _____)	\$ 7,000,000
Grants and contracts, noncapital:	
Federal	—
State	—
Local	—
Nongovernmental	—
Sales and services of educational activities	—
Sales and services of auxiliary enterprises (net of scholarship allowances of \$ _____)	1,403,256
Other operating revenues	—
Total operating revenues	<u>8,403,256</u>
Expenses:	
Operating expenses:	
Instruction	—
Research	—
Public service	225,907
Academic support	—
Student services	3,432,257
Institutional support	—
Operation and maintenance of plant	—
Student grants and scholarships	—
Auxiliary enterprise expenses	4,198,000
Depreciation and amortization	119,002
Total operating expenses	<u>7,975,166</u>
Operating income (loss)	<u>428,090</u>
Nonoperating revenues (expenses):	
State appropriations, noncapital	—
Federal financial aid grants, noncapital	—
State financial aid grants, noncapital	—
Local financial aid grants, noncapital	—
Nongovernmental and other financial aid grants, noncapital	—
Other federal nonoperating grants, noncapital	—
Gifts, noncapital	—
Investment income (loss), net	26,148
Endowment income (loss), net	—
Interest expense	—
Other nonoperating revenues (expenses)	—
Net nonoperating revenues (expenses)	<u>26,148</u>
Income (loss) before other revenues (expenses)	454,238
State appropriations, capital	—
Grants and gifts, capital	—
Additions (reductions) to permanent endowments	—
Increase (decrease) in net position	454,238
Net position:	
Net position at beginning of year, as previously reported	10,564
Restatements	—
Net position at beginning of year, as restated	<u>10,564</u>
Net position at end of year	<u>\$ 464,802</u>

See independent auditors' report and notes to the financial statements

**TITAN STUDENT CENTERS**  
Other Information  
June 30, 2016  
(for inclusion in the California State University)

1 Restricted cash and cash equivalents at June 30, 2016:  
Portion of restricted cash and cash equivalents related to endowments  
All other restricted cash and cash equivalents  
Total restricted cash and cash equivalents

\$ —  
—  
\$ —

2.1 Composition of investments at June 30, 2016:

	Current Unrestricted	Current Restricted	Total Current	Noncurrent Unrestricted	Noncurrent Restricted	Total Noncurrent	Total
State of California Surplus Money Investment Fund (SMIF)	\$ —	—	—	—	—	—	—
State of California Local Agency Investment Fund (LAIF)	4,150,099	—	4,150,099	—	—	—	4,150,099
Corporate bonds	—	—	—	—	—	—	—
Certificates of deposit	—	—	—	—	—	—	—
Mutual funds	—	—	—	—	—	—	—
Money Market funds	—	—	—	—	—	—	—
Repurchase agreements	—	—	—	—	—	—	—
Commercial paper	—	—	—	—	—	—	—
Asset backed securities	—	—	—	—	—	—	—
Mortgage backed securities	—	—	—	—	—	—	—
Municipal bonds	—	—	—	—	—	—	—
U.S. agency securities	—	—	—	—	—	—	—
U.S. treasury securities	—	—	—	—	—	—	—
Equity securities	—	—	—	—	—	—	—
Exchange traded funds (ETFs)	—	—	—	—	—	—	—
Alternative investments:							
Private equity (including limited partnerships)	—	—	—	—	—	—	—
Hedge funds	—	—	—	—	—	—	—
Managed futures	—	—	—	—	—	—	—
Real estate investments (including REITs)	—	—	—	—	—	—	—
Commodities	—	—	—	—	—	—	—
Derivatives	—	—	—	—	—	—	—
Other alternative investment types	—	—	—	—	—	—	—
Other external investment pools (excluding SWIFT)							
Add description	—	—	—	—	—	—	—
Add description	—	—	—	—	—	—	—
Add description	—	—	—	—	—	—	—
Add description	—	—	—	—	—	—	—
Add description	—	—	—	—	—	—	—
Other major investments:							
Add description	—	—	—	—	—	—	—
Add description	—	—	—	—	—	—	—
Add description	—	—	—	—	—	—	—
Add description	—	—	—	—	—	—	—
Add description	—	—	—	—	—	—	—
Total investments	<u>4,150,099</u>	<u>—</u>	<u>4,150,099</u>	<u>—</u>	<u>—</u>	<u>—</u>	<u>4,150,099</u>
Less endowment investments (enter as negative number)	—	—	—	—	—	—	—
Total investments	<u>4,150,099</u>	<u>—</u>	<u>4,150,099</u>	<u>—</u>	<u>—</u>	<u>—</u>	<u>4,150,099</u>

2.2 Investments held by the University under contractual agreements at June 30, 2016:  
Portion of investments in note 2.1 held by the University under contractual agreements at June 30, 2016 :

—      —      —      —      —      —      —

2.3 Restricted current investments at June 30, 2016 related to:

Amount  
\$ —  
—  
—  
—  
—  
—  
—  
\$ —

Total restricted current investments at June 30, 2016

See independent auditors' report and notes to the financial statements

**TITAN STUDENT CENTERS**  
**Other Information**  
**June 30, 2016**  
(for inclusion in the California State University)

2.4 Restricted noncurrent investments at June 30, 2016 related to:

	<u>Amount</u>
Endowment investment	\$ —
Add description	—
Add description	—
Add description	—
Add description	—
Add description	—
Add description	—
Add description	—
<b>Total restricted noncurrent investments at June 30, 2016</b>	<b>\$ —</b>

2.5 Fair value hierarchy in investments at June 30, 2016:

	<u>Fair Value Measurements Using</u>				
	<u>Total</u>	<u>Quoted Prices in Active Markets for Identical Assets (Level 1)</u>	<u>Significant Other Observable Inputs (Level 2)</u>	<u>Significant Unobservable Inputs (Level 3)</u>	<u>Net Asset Value (NAV)</u>
State of California Surplus Money Investment Fund (SMIF)	\$ —	—	—	—	—
State of California Local Agency Investment Fund (LAIF)	4,150,099	4,150,099	—	—	—
Corporate bonds	—	—	—	—	—
Certificates of deposit	—	—	—	—	—
Mutual funds	—	—	—	—	—
Money Market funds	—	—	—	—	—
Repurchase agreements	—	—	—	—	—
Commercial paper	—	—	—	—	—
Asset backed securities	—	—	—	—	—
Mortgage backed securities	—	—	—	—	—
Municipal bonds	—	—	—	—	—
U.S. agency securities	—	—	—	—	—
U.S. treasury securities	—	—	—	—	—
Equity securities	—	—	—	—	—
Exchange traded funds (ETFs)	—	—	—	—	—
Alternative investments:					
Private equity (including limited partnerships)	—	—	—	—	—
Hedge funds	—	—	—	—	—
Managed futures	—	—	—	—	—
Real estate investments (including REITs)	—	—	—	—	—
Commodities	—	—	—	—	—
Derivatives	—	—	—	—	—
Other alternative investment types	—	—	—	—	—
Other external investment pools (excluding SWIFT)					
Add description	—	—	—	—	—
Add description	—	—	—	—	—
Add description	—	—	—	—	—
Add description	—	—	—	—	—
Add description	—	—	—	—	—
Add description	—	—	—	—	—
Other major investments:					
Add description	—	—	—	—	—
Add description	—	—	—	—	—
Add description	—	—	—	—	—
Add description	—	—	—	—	—
Add description	—	—	—	—	—
Add description	—	—	—	—	—
<b>Total investments</b>	<b>4,150,099</b>	<b>4,150,099</b>	<b>—</b>	<b>—</b>	<b>—</b>

See independent auditors' report and notes to the financial statements





TITAN STUDENT CENTERS  
Other Information  
June 30, 2016  
(for inclusion in the California State University)

3.2 Detail of depreciation and amortization expense for the year ended June 30, 2016:

Depreciation and amortization expense related to capital assets	\$ 119,002
Amortization expense related to other assets	—
<b>Total depreciation and amortization</b>	<b>\$ 119,002</b>

4 Long-term liabilities activity schedule:

	Balance June 30, 2015	Prior period adjustments	Reclassifications	Balance June 30, 2015 (restated)	Additions	Reductions	Balance June 30, 2016	Current portion	Long-term portion
Accrued compensated absences	\$ 162,943	—	—	162,943	—	(41,724)	121,219	121,219	—
Claims liability for losses and loss adjustment expenses	—	—	—	—	—	—	—	—	—
Capitalized lease obligations:									
Gross balance	—	—	—	—	—	—	—	—	—
Unamortized premium / (discount) on capitalized lease obligations	—	—	—	—	—	—	—	—	—
Total capitalized lease obligations	—	—	—	—	—	—	—	—	—
Long-term debt obligations:									
Auxiliary revenue bonds	—	—	—	—	—	—	—	—	—
Commercial paper	—	—	—	—	—	—	—	—	—
Notes payable related to SRB	—	—	—	—	—	—	—	—	—
Others: (list by type)									
Add description	—	—	—	—	—	—	—	—	—
Add description	—	—	—	—	—	—	—	—	—
Add description	—	—	—	—	—	—	—	—	—
Add description	—	—	—	—	—	—	—	—	—
Add description	—	—	—	—	—	—	—	—	—
Add description	—	—	—	—	—	—	—	—	—
Add description	—	—	—	—	—	—	—	—	—
Total long-term debt obligations	—	—	—	—	—	—	—	—	—
Unamortized bond premium / (discount)	—	—	—	—	—	—	—	—	—
Total long-term debt obligations, net	—	—	—	—	—	—	—	—	—
Total long-term liabilities	\$ 162,943	—	—	162,943	—	(41,724)	121,219	121,219	—

5 Future minimum lease payments - capitalized lease obligations:

Year ending June 30:	Capitalized lease obligations related to SRB			All other capitalized lease obligations			Total capitalized lease obligations		
	Principal Only	Interest Only	Principal and Interest	Principal Only	Interest Only	Principal and Interest	Principal Only	Interest Only	Principal and Interest
2017	—	—	—	—	—	—	—	—	—
2018	—	—	—	—	—	—	—	—	—
2019	—	—	—	—	—	—	—	—	—
2020	—	—	—	—	—	—	—	—	—
2021	—	—	—	—	—	—	—	—	—
2022 - 2026	—	—	—	—	—	—	—	—	—
2027 - 2031	—	—	—	—	—	—	—	—	—
2032 - 2036	—	—	—	—	—	—	—	—	—
2037 - 2041	—	—	—	—	—	—	—	—	—
2042 - 2046	—	—	—	—	—	—	—	—	—
2047 - 2051	—	—	—	—	—	—	—	—	—
2052 - 2056	—	—	—	—	—	—	—	—	—
2057 - 2061	—	—	—	—	—	—	—	—	—
2062 - 2066	—	—	—	—	—	—	—	—	—
Total minimum lease payments	—	—	—	—	—	—	—	—	—
Less amounts representing interest									—
Present value of future minimum lease payments									—
Unamortized net premium (discount)									—
Total capitalized lease obligations									—
Less: current portion									—
Capitalized lease obligation, net of current portion									\$ —

See independent auditors' report and notes to the financial statements

TITAN STUDENT CENTERS  
Other Information  
June 30, 2016  
(for inclusion in the California State University)

6 Long-term debt obligation schedule

Year ending June 30:	Auxiliary revenue bonds			All other long-term debt obligations			Total long-term debt obligations		
	Principal Only	Interest Only	Principal and Interest	Principal Only	Interest Only	Principal and Interest	Principal Only	Interest Only	Principal and Interest
2017	\$ —	—	—	—	—	—	—	—	—
2018	—	—	—	—	—	—	—	—	—
2019	—	—	—	—	—	—	—	—	—
2020	—	—	—	—	—	—	—	—	—
2021	—	—	—	—	—	—	—	—	—
2022 - 2026	—	—	—	—	—	—	—	—	—
2027 - 2031	—	—	—	—	—	—	—	—	—
2032 - 2036	—	—	—	—	—	—	—	—	—
2037 - 2041	—	—	—	—	—	—	—	—	—
2042 - 2046	—	—	—	—	—	—	—	—	—
2047 - 2051	—	—	—	—	—	—	—	—	—
2052 - 2056	—	—	—	—	—	—	—	—	—
2057 - 2061	—	—	—	—	—	—	—	—	—
2062 - 2066	—	—	—	—	—	—	—	—	—
Total minimum payments	—	—	—	—	—	—	—	—	—
Less amounts representing interest									—
Present value of future minimum payments									—
Unamortized net premium (discount)									—
Total long-term debt obligations									—
Less: current portion									—
Long-term debt obligations, net of current portion									\$ —

7 Calculation of net position

7.1 Calculation of net position - net investment in capital assets

Capital assets, net of accumulated depreciation	\$ 311,212
Capitalized lease obligations, current portion	—
Capitalized lease obligations, net of current portion	—
Long-term debt obligations, current portion	—
Long-term debt obligations, net of current portion	—
Portion of outstanding debt that is unspent at year-end	—
Other adjustments: (please list)	
Add description	—
Add description	—
Add description	—
Add description	—
Add description	—
Net position - net investment in capital asset	\$ 311,212

7.2 Calculation of net position - restricted for nonexpendable - endowments

Portion of restricted cash and cash equivalents related to endowments	\$ —
Endowment investments	—
Other adjustments: (please list)	
Add description	—
Add description	—
Add description	—
Add description	—
Add description	—
Add description	—
Add description	—
Add description	—
Add description	—
Add description	—
Net position - Restricted for nonexpendable - endowments per SNP	\$ —

See independent auditors' report and notes to the financial statements

**TITAN STUDENT CENTERS**  
**Other Information**  
**June 30, 2016**  
(for inclusion in the California State University)

<b>8 Transactions with related entities</b>		<u>Amount</u>
Payments to University for salaries of University personnel working on contracts, grants, and other programs		\$ 2,038
Payments to University for other than salaries of University personnel		757,916
Payments received from University for services, space, and programs		52,093
Gifts-in-kind to the University from discretely presented component units		—
Gifts (cash or assets) to the University from discretely presented component units		—
Accounts (payable to) University (enter as negative number)		(102,388)
Other amounts (payable to) University (enter as negative number)		—
Accounts receivable from University		5,492
Other amounts receivable from University		—

<b>9 Other postemployment benefits obligation (OPEB)</b>	
Annual required contribution (ARC)	\$ (648,775)
Contributions during the year	<u>95,464</u>
Increase (decrease) in net OPEB obligation (NOO)	(553,311)
Other adjustments	—
NOO - beginning of year	542,956
NOO - end of year	<u>\$ (10,355)</u>

**10 Pollution remediation liabilities under GASB Statement No. 49:**

Description	Amount
Add description	\$ —
Add description	—
Add description	—
Add description	—
Add description	—
Add description	—
Add description	—
Add description	—
Add description	—
Add description	—
Add description	—
<b>Total pollution remediation liabilities</b>	<b>\$ —</b>
<b>Less: current portion</b>	<b>—</b>
<b>Pollution remediation liabilities, net of current portion</b>	<b><u>—</u></b>

**11 The nature and amount of the prior period adjustment(s) recorded to beginning net position**

	Net Position Class	Amount Dr. (Cr.)
Net position as of June 30, 2015, as previously reported		\$ 10,564
Prior period adjustments:		
1 (list description of each adjustment)		—
2 (list description of each adjustment)		—
3 (list description of each adjustment)		—
4 (list description of each adjustment)		—
5 (list description of each adjustment)		—
6 (list description of each adjustment)		—
7 (list description of each adjustment)		—
8 (list description of each adjustment)		—
9 (list description of each adjustment)		—
10 (list description of each adjustment)		—
<b>Net position as of June 30, 2015, as restated</b>		<b>\$ <u>10,564</u></b>

See independent auditors' report and notes to the financial statements

TITAN STUDENT CENTERS  
 Other Information  
 June 30, 2016  
 (for inclusion in the California State University)

Provide a detailed breakdown of the journal entries (at the financial statement line item level) booked to record each prior period adjustment:

	Debit	Credit
Net position class: 1 (breakdown of adjusting journal entry)	\$ —	—
Net position class: 2 (breakdown of adjusting journal entry)	—	—
Net position class: 3 (breakdown of adjusting journal entry)	—	—
Net position class: 4 (breakdown of adjusting journal entry)	—	—
Net position class: 5 (breakdown of adjusting journal entry)	—	—
Net position class: 6 (breakdown of adjusting journal entry)	—	—
Net position class: 7 (breakdown of adjusting journal entry)	—	—
Net position class: 8 (breakdown of adjusting journal entry)	—	—
Net position class: 9 (breakdown of adjusting journal entry)	—	—
Net position class: 10 (breakdown of adjusting journal entry)	—	—

See independent auditors' report and notes to the financial statements