



**MEETING MINUTES
March 14, 2018**

CALL TO ORDER

Jared Hill, TSC Board of Trustees Chair, called the meeting to order at 1:34 pm

Hill shared this special meeting is called to approve the TSC Budget in preparation to be submitted to the ASI Board for final approval. Hill thanked all for coming to the meeting.

Hill made a motion to excuse the following individuals. There were no objections.

Dr. Vigil will need to exit at 3:00pm for university business.

Fehrn will need to exit at 2:40pm for corporate interviews.

Davis absent due to an online university exam.

Gwaltney in for Dadabhoy and will need to exit at 3pm for university business.

Hust absent due to university business.

ROLL CALL

Members Present: Achatz, Ayala, Barillas, Francisco, Gerboc, Gwaltney, Hesgard, Hill, Jakel, Mendes, Nikopour, Vigil, Wolfe

Members Absent: Davis (E), Hust (E)

Officers Present: Allen, Badal, Collins, Fehrn, Martin, Scialdone, Tapper

Officers absent:

*Indicates that the member was in attendance prior to the start of Unfinished Business, but left before the scheduled ending of the meeting. [According to the by-laws, a member of the board who does not remain until the scheduled ending for the meeting (3:45 p.m.) is considered not to be in attendance.]

**Indicates that the member was in attendance for a portion of the meeting, but not in attendance prior to the announcement of Unfinished Business. [According to the by-laws, a member of the board who is not in attendance prior to the announcement of Unfinished Business is considered not to be in attendance.]

APPROVAL OF AGENDA

The agenda was approved as presented. (Mendes-m/Hesgard -s) Hill motioned to strike the 2:30pm time certain due to the presenter’s illness. (Mendes/Jakel) There were no objections.

APPROVAL OF MINUTES

The minutes from the 2/28/2018 meeting were approved as presented. (Ayala-m/Francisco-s) There were no objections.

PUBLIC SPEAKERS

None

UNFINISHED BUSINESS

None

NEW BUSINESS

- a. **2018-2019 Titan Student Centers Budget**

BOT 025 17/18 (Facilities & Operations) A motion was brought to the Board of Trustees to approve the 2018-19 Titan Student Centers Budget.

Hill yielded to Edwards and Lawrence to review the proposed budget and information. Edwards provided a PowerPoint presentation which is an attachment to the minutes.

Edwards shared that this process is an annual review and approval from the Titan Student Centers before submission to the ASI BOD. Edwards reviewed his presentation.

Highlights from Edwards Report:

- Historical summary of ASI deficit – Edwards commended the Finance Committee, Lawrence, McDoniel and the team for their work on the AS budget. He further shared that they are expected to present a balanced for 2018-2019 which is a first in the last 4-5 years.
- Revenue decreases – Edwards shared several areas where revenue has and will decrease.
- California Wage Increase – Review of the impact of the minimum wage increase past and current. 2018 increase will be \$1.00.
- Full-time Staff Salaries COLA Increases
- Utilities Increase 3%
- Premiums for Property insurance
- Premiums for Liability and All other insurance
- Goal: Balanced Budget; Philosophy: Tightening the Belt

Edwards yielded to Lawrence to review the actual budget proposal.

Hill asked that Lawrence highlight the \$2mil transfer as requested by TSCBOT. Lawrence explained that during the F&O committee they suggested increasing the fund from the original \$1mil to \$2mil to ensure there were adequate funds available for future TSU repairs and remodel efforts.

Lawrence reviewed the TSC Proposed operating budget income and expenses.

Hill asked about the insurance spike and questioned if it was due to the water issue in the SRC. Lawrence indicated it was not, the increase was to beef up coverage and the annual adjustment/increase in premiums.

Hesgard asked about the ending fund balance and why would it not be allocated out to students. Lawrence explained that the funds in reserve are there to ensure the corporation can function if/when enrollment and/or fee revenue declines, and to ensure there are funds available to cover future expected expenses. Hill shared that the funds are also there for large TSU expenses and it keeps us from having to do a fee increase referendum.

Gwaltney asked about interest earned, and if there are other places where funds can be invested to earn more. Lawrence shared that funds are invested by the campus on behalf of ASI. The intent is not to hold funds in a high yield/risk account.

Hill opened the floor to discussion.

Hill thanked all for their work on the budget and for the committee for the late night evaluation.

Hill suggested an amendment to increase the programming and support account 8074, contract fees and rentals for the TSC budget by \$5,000 to increase the fund from \$127,500 to \$132,500. He shared the fund is used for administrative support for Student Affairs events, commencement, etc. **Mendes made amendment 004 to motion BOT 025 17/18 to increase the programming and support account 8074, contract fees and rentals for the TSC 2018/19 budget by \$5,000. Ayala seconded amendment #004.** The Board discussed

concerns regarding the efficient use of the funds and where the funds would come from. Hill shared that the need to increase the fund is also an issue for the current budget year to cover important Student Affairs events and commencement. Gerboc asked when conversations will be held with the campus to explain the budget allocation and to determine what steps will be taken to ensure they work with the amount allocated. Hill shared it is important to show what ASI is doing to support programs and commencement. He further agreed that it is important to have a discussion with campus. Vigil shared the adjustment is needed as a result of Student Affairs growing needs and new programs. He further confirmed that it is good to have a discussion about the budget. Francisco asked how the \$5,000 earmark was decided. Hill provided an overview of the amount that is needed for the current year according to expected events and commencement and shared that they are using the same expected adjustment for the coming year. Scialdone shared that he manages the fund and if not utilized it stays. Asked the BOT for the support and shared that it is appreciated. Hill asked if there were any objections to moving to a roll call vote on amendment 004 to motion BOT 025 17/18. There were no objections. **Amendment 004 passed with an 11-0-1 roll call vote.**

Hill opened the floor to discussion on the amended budget. There was no discussion. Hill asked if there were any objections to moving into a roll call vote on the 2018/19 TSC Budget. There were no objections.

BOT 025 17/18 (Hust-m/Hesgard-s) MSC: 11-0-1 The motion passed.

**b. Purchase Board Room
Flags**

BOT 026 17/18 (Facilities & Operations) A motion was brought to the Board of Trustees to approve a proposal to purchase flags for the Titan Student Union Board Room.

Hill shared the proposal will be pulling funds from the BOT travel account (left over funds) to purchase flags to put into the TSU Board Room. The proposal is attached to the minutes. The proposal calls for the purchase of a CSUF flag, Orange County flag, US flag and State of California flag.

Hill opened the floor to questions and discussion.

Jakel made a friendly amendment to the proposal to include the word "State" after Orange County, and before California. There were no objections.

Allen shared that it adds a statement to the room and can be found at other universities.

Mendes shared that this is an enhancement to the room and that he likes the idea. Scialdone asked where the flags would be stationed. Hill shared two in each corner surrounding the exterior windows.

Hill asked if there were any objections to moving to a roll call vote. There were no objections.

BOT 026 17/18 (Facilities & Operations) MSC: 11-0-1 The motion passed.

ROLL CALL VOTES

Start	Amend 004 BOT 025	025	026
Achatz	Y	Y	Y
Ayala	Y	Y	Y
Barillas	Y	Y	Y
Davis	Absent		
Dadabhoy	Absent		
Francisco	Y	Y	Y

Gerbec	Y	Y	Y
Hesgard	Y	Y	Y
Hill	abstain	abstain	abstain
Hust	Absent		
Jakel	Y	Y	Y
Mendes	Y	Y	Y
Nikopour	Y	Y	Y
Vigil	Y	Y	Y
Wolfe	Y	Y	Y
Results	11-0-1	11-0-1	11-0-1

ANNOUNCEMENTS/MEMBERS' PRIVILEGES

Hill shared there will be a full report from the NIRSA conference coming to the next BOT meeting. He encouraged the Board to be on the lookout for an invitation to the end of year banquet which will be held at the Titan baseball stadium in the VIP room on April 20th. The game will be against the University of Hawaii.

Hesgard shared information about the Potential Tuition Increase currently under consideration at the CSU. She shared that ASI BOD wrote and passed a resolution in opposition. She will be attending and will present a report from the upcoming CHES conference. Hesgard distributed information which is attached to the minutes. She asked the Board to support the fight against the increase and the efforts students are making.

Jakel shared that he distributed information on the goals and objectives for the university's strategic plan. He shared that he will remain after the meeting to discuss with anyone interested in sharing feedback. Student input is critical to the process. Please reach out with any questions or comments.

Dr. Vigil shared that Sports Club ICC's advisor, Lidia Ayala moved on to another opportunity. In the interim, Dr. Vigil will be overseeing the ICC.

Allen shared that they installed the elevator wraps today and Mr. Badal is featured on the main second floor elevator door. Badal thanked everyone for their kind remarks.

Gwaltney shared that in her role as CCRO she works on university committees which has several openings. She encouraged the BOT to reach out if available/interested in serving on one of the committees. Please share the information with students/groups. A link will be emailed to the BOT for further reference and to sign up.

Search committees coming up, SRC, Marketing and TSU positions.

Wolfe, RSA President, shared that there would be an advocacy night open panel in front of the Gastronome. Staff members, UPD, and Larry Martin from Housing will be part of the panel. Additionally, Wednesday, from 5:00pm-9:00pm will be Geek Night in Housing.

Hill shared that there are three recognition plaques maintained in the leg chambers. He asked the Board to vote for the three awards/recognition for, TSC Board Member of the Year, Outstanding Dedication and Extraordinary Enthusiasm. Recipients will be recognized at the end of year banquet on April 20th.

ADJOURNMENT

The meeting adjourned at 2:36 p.m.

Jared Hill, TSC Board of Trustees Chair



Susan Collins, Recording Secretary

Approve the Titan Student Centers 2018-19 Operating Budget

PRESENTED TO: Titan Student Centers Board of Trustees

MEETING DATE: March 7, 2018 Facilities and Operations Committee
March 14, 2018 Board of Trustees

PRESENTED BY: Dave Edwards, Executive Director
Lionel Lawrence, Director of Finance

BACKGROUND

The Consolidated Operating Budget for Associated Students, CSUF, Inc. includes operating budgets for the two divisions supported by the ASI and TSC mandatory student fees. The Titan Student Centers fee is designated for the operation of the Titan Student Union and Student Recreation Center. The operating budget for TSC facilities, programs, and services is approved annually by the Titan Student Centers Board of Trustees. Once approved, it is incorporated into the ASI Consolidate Operating Budget for approval of the ASI Board of Directors.

RATIONAL

The ASI Board of Directors delegates authority to the Titan Student Centers Board of Trustees to govern the operation of the facilities and programs of the Titan Student Centers. The Board of Trustees reviews and approves an annual budget for the operation of the Titan Student Centers.

BUDGET IMPACT

The annual operating budget dictates departmental and program expenditures for the next fiscal year. Along with estimated income from revenue sources and student fees, it establishes the financial viability of the Titan Student Centers.

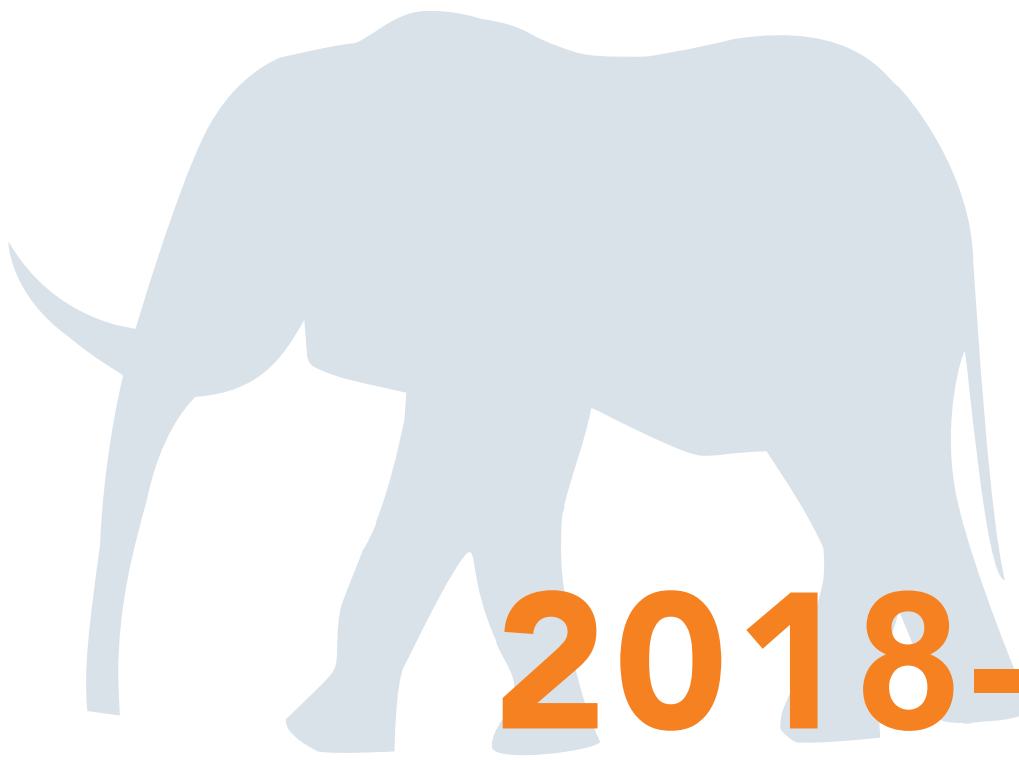
IMPLEMENTATION TIMELINE

March 7, 2018 Facilities and Operations Committee consider the TSC 2018-19 Operating Budget
March 14, 2018 Titan Student Centers Board of Trustees consider the TSC 2018-19 Operating Budget
March 20, 2018 ASI Board of Directors consider the ASI 2018-19 Consolidated Operating Budget
July 1, 2018 - June 30, 2019 ASI 2018-19 Consolidated Operating Budget in effect



ASSOCIATED STUDENTS, INC.

CALIFORNIA STATE UNIVERSITY, FULLERTON



TSC

2018-2019

PROPOSED

BUDGET

TITAN STUDENT CENTERS**TSC FEE REVENUE PROJECTION FY 2018-2019**

CAMPUS STUDENT UNION FEE	SUMMER 2018	FALL 2018	SPRING 2019
Projected Students	8,133	40,235	39,745
Less: Waivers	0	180	150
Budgeted Student Headcount	8,133	40,055	39,595
Non-Directed TSC Fee	\$ 60.00	\$ 141.45	\$ 141.45
Budgeted Fees Available	\$ 487,980	\$ 5,665,780	\$ 5,600,713
TOTAL PROJECTED TSC FEES FOR FY 2018-2019			\$11,754,473

TITAN STUDENT CENTERS REVENUE FUND BALANCE			
TSC	2016-017 ACTUAL	2017-18 REVISED ESTIMATE*	2018-19 PROPOSED
REVENUE FUND (TCUOP)			
PRIOR YEAR FUND BALANCE	\$ 8,683,694	\$ 9,815,170	\$ 11,109,470
FEE REVENUE	\$ 11,132,115	\$ 11,111,697	\$ 11,754,473
INTEREST INCOME - REVENUE FUND	\$ 98,375	\$ 94,976	\$ 100,000
SUB-TOTAL	\$ 19,914,184	\$ 21,021,843	\$ 22,963,942
LESS:			
ADJUSTMENTS & RETURN TO OPERATIONS	\$ 7,700,000	\$ 8,100,000	\$ 8,300,000
NET TRANSFERS TO INTEREST & REDEMPTION FUND	\$ 2,350,800	\$ 1,778,797	\$ 2,308,150
GENERAL OVERHEAD EXPENSE	\$ 48,214	\$ 33,576	\$ 49,000
TRANSFERS TO REPAIR & REPLACEMENT FUND (TCUMR)	\$ -	\$ -	\$ 2,000,000
TRANSFER TO CATASTROPHIC FUND	\$ -	\$ -	\$ -
SUB-TOTAL	\$ 10,099,014	\$ 9,912,373	\$ 12,149,000
ENDING FUND BALANCE	\$9,815,170	\$11,109,470	\$10,306,792

*Actual as of January 2018

Repair/Replacement Fund Balance Est. (TCUMR)	\$703,593	\$709,336	\$2,709,336
Catastrophic Fund Balance Estimate (TCUCE)	\$2,452,009	\$2,469,901	\$2,469,901

TITAN STUDENT CENTERS
2018-2019 PROPOSED OPERATING BUDGET

	FY 16-17 ACTUAL	FY 17-18 BUDGET	FY 18-19 PROPOSED	Variance \$	Variance %
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INCOME

6003	Locker Income	36,259	37,200	41,500	4,300	12%
6004	Dining Commissions	141,738	111,000	168,000	57,000	51%
6007	Service Chargebacks	255,381	406,122	429,252	23,130	6%
6010	Merchandise Sales	4,249	5,802	3,011	(2,791)	-48%
6015	Yum	16,500	19,800	19,800	0	0%
6016	Class Bowling	9,095	9,672	8,680	(992)	-10%
6019	Shoe Rentals	11,429	10,305	15,000	4,695	46%
6020	Foosball	176	303	121	(182)	-60%
6021	Shuffleboard		925	130	(795)	-86%
6022	Miscellaneous Revenue	67,550	30,080	30,200	120	0%
6025	Room Rental	214,412	188,322	198,912	10,590	6%
6028	Movie Ticket Income	3,836	6,750	3,375	(3,375)	-50%
6030	Equipment Rental	180	400		(400)	-100%
6032	Computer Services Income	7,113	10,300	7,300	(3,000)	-29%
6035	Personnel Services Income	46,681	57,771	89,785	32,014	55%
6038	Amusement Ticket Income	29,106	47,705	30,425	(17,280)	-36%
6039	ATM & Amazon Locker	40,680	48,911	48,901	(10)	0%
6040	Interest Income	42,326	25,000	50,000	25,000	100%
6058	Sports Ticket Income	151	1,200	2,000	800	67%
6079	Registration Fees	512,830	554,257	511,072	(43,185)	-8%
6086	Table Tennis	2,641	2,592	2,375	(217)	-8%
6115	Billiards	24,030	18,868	21,574	2,706	14%
6153	Goods		100	150	50	50%
6158	Ticket Stock Revenue	67	600	600	0	0%
6210	Gaming Center	1,810	1,127	3,220	2,093	186%
6215	Electronic Games	3,161	4,350	4,000	(350)	-8%
6218	Rock Wall Classes	2,840	6,600	1,640	(4,960)	-75%
6801	Games Special Events	37,584	24,000	38,000	14,000	58%
6815	Bowling	12,314	10,425	11,391	966	9%
	TOTAL INCOME	1,524,137	1,640,487	1,740,414	99,927	

TITAN STUDENT CENTERS
2018-2019 PROPOSED OPERATING BUDGET

	FY 16-17 ACTUAL	FY 17-18 BUDGET	FY 18-19 PROPOSED	Variance \$	Variance %
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EXPENSES

8065	Personnel Services, FT	1,573,501	1,859,417	2,035,106	175,689	9%
8069	Personnel Services, PT	1,407,195	1,625,964	1,407,000	(218,964)	-13%
8165/8169	Benefits (Staff & Students)	730,342	883,547	985,500	101,953	12%
8020	Student Leader Awards	25,920	30,270	41,250	10,980	36%
8050	Supplies	328,764	365,324	390,000	24,676	7%
8051	Printing & Advertising	14,805	36,837	24,400	(12,437)	-34%
8052	Communications	39,948	50,713	50,200	(513)	-1%
8054	Merchandise for Resale	2,059	4,140	2,700	(1,440)	-35%
8056	Repairs & Maintenance	90,680	132,064	152,300	20,236	15%
8059	Minor Construction	572,122	117,596	160,520	42,924	37%
8064	Contract Wages	77,148	135,000		(135,000)	-100%
8074	Contracts/Fees/Rentals	2,920,285	3,300,055	3,540,350	240,295	7%
8077	Travel	61,985	89,893	81,300	(8,593)	-10%
8078	Vehicle Expense	1,788	2,850	3,000	150	5%
8079	Dues & Subscriptions	7,967	12,203	14,870	2,667	22%
8082	Staff Development		2,000	20,250	18,250	913%
8084	Insurance	67,930	144,455	110,000	(34,455)	-24%
8086	Utilities	626,689	707,300	730,000	22,700	3%
8097	Contingency	17,658	21,280	30,692	9,412	44%
8152	Postal Expense	(2,497)	3,000	2,000	(1,000)	-33%
	TOTAL EXPENSES	8,564,289	9,523,908	9,781,438	257,530	

Subsidy from Student Fees (7,040,152) (7,883,421) (8,041,024)

TITAN STUDENT CENTERS	ADMINISTRATION	BUILDING ENGINEERING	TITAN STUDENT UNION	TITAN RECREATION	PROGRAMMING AND STUDENT SUPPORT
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INCOME

6003	Locker Income	41,500				41,500	
6004	Dining Commissions	168,000	168,000				
6007	Service Chargebacks	429,252	269,065	159,359	828		
6010	Merchandise Sales	3,011			186	2,825	
6015	Yum	19,800	19,800				
6016	Class Bowling	8,680			8,680		
6019	Shoe Rentals	15,000			15,000		
6020	Foosball	121			121		
6021	Shuffleboard	130			130		
6022	Miscellaneous Revenue	30,200	2,000		2,000	26,200	
6025	Room Rental	198,912			185,000	13,912	
6028	Movie Ticket Income	3,375			3,375		
6030	Equipment Rental	-					
6032	Computer Services Income	7,300			7,300		
6035	Personnel Services Income	89,785			82,823	6,962	
6038	Amusement Ticket Income	30,425			30,425		
6039	ATM & Amazon Locker	48,901	48,901				
6040	Interest Income	50,000	50,000				
6058	Sports Ticket Income	2,000			2,000		
6079	Registration Fees	511,072				511,072	
6086	Table Tennis	2,375			2,375		
6115	Billiards	21,574			21,574		
6153	Goods	150			150		
6158	Ticket Stock Revenue	600			600		
6210	Gaming Center	3,220			3,220		
6215	Electronic Games	4,000			4,000		
6218	Rock Wall Classes	1,640				1,640	
6801	Games Special Events	38,000			38,000		
6815	Bowling	11,391			11,391		
	TOTAL INCOME	1,740,414	557,766	159,359	419,178	604,111	

TITAN STUDENT CENTERS	ADMINISTRATION	BUILDING ENGINEERING	TITAN STUDENT UNION	TITAN RECREATION	PROGRAMMING AND STUDENT SUPPORT
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EXPENSES

8065	Personnel Services, FT	2,035,106	299,957	590,540	644,887	499,722	
8069	Personnel Services, PT	1,407,000	29,000	72,442	500,585	804,973	
8165/8169	Benefits (Staff & Students)	985,500	96,405	307,585	316,353	265,157	
8020	Student Leader Financial Award	41,250	41,250				
8050	Supplies	390,000	18,548	150,235	76,660	133,752	10,805
8051	Printing & Advertising	24,400	600		8,965	12,985	1,850
8052	Communications	50,200	20,579	7,591	10,890	10,600	540
8054	Merchandise for Resale	2,700			200	2,500	
8056	Repairs & Maintenance	152,300	3,900	62,719	40,181	45,500	
8059	Minor Construction	160,520		160,520			
8064	Contract Wages	-					
8074	Contracts/Fees/Rentals	3,540,350	1,874,409	1,158,580	88,705	289,656	129,000
8077	Travel	81,300	12,103	6,093	15,040	24,012	24,052
8078	Vehicle Expense	3,000		3,000			
8079	Dues & Subscriptions	14,870	6,025	350	2,745	5,750	
8082	Staff Development	20,250	3,450	5,000	9,550	2,250	
8084	Insurance	110,000	81,512			28,488	
8086	Utilities	730,000	730,000				
8097	Contingency	30,692	18,412	1,280	3,000		8,000
8152	Postal Expense	2,000			2,000		
	TOTAL EXPENSES	9,781,438	3,236,150	2,525,935	1,719,761	2,125,345	174,247

ADMINISTRATION	GENERAL SERVICES	ADMINISTRATION	INFORMATION TECHNOLOGY	EMERGENCY PREPARATION
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INCOME

6004	Dining Commissions	168,000	168,000			
6007	Service Chargebacks	269,065	150,300	56,755	62,011	
6015	Yum	19,800	19,800			
6022	Miscellaneous Revenue	2,000	2,000			
6039	ATM & Amazon Locker	48,901	48,901			
6040	Interest Income	50,000	50,000			
	TOTAL INCOME	557,766	439,001			

EXPENSES

8065	Personnel Services, FT	299,957		128,051	171,906	
8069	Personnel Services, PT	29,000		8,862	20,138	
8165/8169	Benefits (Staff & Students)	96,405		44,280	52,125	
8020	Student Leader Financial Award	41,250	41,250			
8050	Supplies	18,548	1,200	3,350	9,000	4,998
8051	Printing & Advertising	600		550	50	
8052	Communications	20,579	16,920	1,224	2,435	
8056	Repairs & Maintenance	3,900			3,900	
8074	Contracts/Fees/Rentals	1,874,409	1,823,089		45,300	6,020
8077	Travel	12,103		10,603	1,500	
8079	Dues & Subscriptions	6,025		5,775	250	
8082	Staff Development	3,450			3,450	
8084	Insurance	81,512	81,512			
8086	Utilities	730,000	730,000			
8097	Contingency	18,412	18,412			
	TOTAL EXPENSES	3,236,150	2,712,383	202,695	310,054	11,018

BUILDING ENGINEERING	GENERAL OPERATONS	KITCHEN & DINING	TSU	SRC	CHILDREN'S CENTER
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INCOME

6007	Service Chargebacks	159,359					159,359
	TOTAL INCOME	159,359					

EXPENSES

8065	Personnel Services, FT	590,540	590,540				
8069	Personnel Services, PT	72,442	72,442				
8165/8169	Benefits (Staff & Students)	307,585	307,585				
8050	Supplies	150,235	2,575	2,060	120,000	20,600	5,000
8052	Communications	7,591	7,591				
8056	Repairs & Maintenance	62,719		8,951	27,604	20,914	5,250
8059	Minor Construction	160,520		3,399	97,125	39,996	20,000
8074	Contracts/Fees/Rentals	1,158,580	11,000	27,816	638,383	352,272	129,109
8077	Travel	6,093	6,093				
8078	Vehicle Expense	3,000	3,000				
8079	Dues & Subscriptions	350	350				
8082	Staff Development	5,000	5,000				
8097	Contingency	1,280	1,280				
	TOTAL EXPENSES	2,525,935	1,007,456	42,226	883,112	433,782	159,359

TITAN STUDENT UNION	UCC	TITAN BOWL & BILLIARDS	ART & EXHIBITS	GRAND STAIR STUDIO	MAINFRAME COMPUTER LOUNGE	INFORMATION & SERVICES	TSU OPERATIONS
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INCOME

6007	Service Chargebacks	828	375					453
6010	Merchandise Sales	186		186				
6016	Class Bowling	8,680		8,680				
6019	Shoe Rentals	15,000		15,000				
6020	Foosball	121		121				
6021	Shuffleboard	130		130				
6022	Miscellaneous Revenue	2,000					102	1,898
6025	Room Rentals	185,000	185,000					
6028	Movie Ticket Income	3,375					3,375	
6030	Equipment Rental	-						
6032	Computer Services Income	7,300				7,300		
6035	Personnel Services Income	82,823		5,600			1,250	75,973
6038	Amusement Ticket Income	30,425					30,425	
6058	Sports Ticket Income	2,000					2,000	
6086	Table Tennis	2,375		2,375				
6115	Billiards	21,574		21,574				
6153	Goods	150					150	
6158	Ticket Stock Revenue	600					600	
6210	Gaming Center	3,220		3,220				
6215	Electronic Games	4,000		4,000				
6801	Games Special Events	38,000		38,000				
6815	Bowling	11,391		11,391				
	TOTAL INCOME	413,578	185,375	104,677		7,300	37,902	78,324

TITAN STUDENT UNION	UCC	TITAN BOWL & BILLIARDS	ART & EXHIBITS	GRAND STAIR STUDIO	MAINFRAME COMPUTER LOUNGE	INFORMATION & SERVICES	TSU OPERATIONS
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EXPENSES

8065	Personnel Services, FT	644,887	187,746	53,345				58,632	345,164
8069	Personnel Services, PT	500,585	33,668	69,029	13,355	16,760	32,447	89,174	246,152
8165/8169	Benefits (Staff & Students)	316,353	99,433	13,609	366	317	415	22,374	179,839
8050	Supplies	76,660	2,252	11,368	1,200	8,800	6,201	5,765	41,074
8051	Printing & Advertising	8,965	974	2,800	1,428	350	105	3,007	301
8052	Communications	10,890	2,943	1,565	460		468	2,773	2,681
8054	Merchandise for Resale	200		200					
8056	Repairs & Maintenance	40,181		15,906	1,600	100		400	22,175
8074	Contracts/Fees/Rentals	88,705	18,847	4,230	8,600	400	1,630	25,435	29,563
8077	Travel	15,040	4,820	1,745					8,475
8079	Dues & Subscriptions	2,745		620			250		1,875
8082	Staff Development	9,550	2,900	850					5,800
8097	Contingency	3,000							3,000
8152	Postal Expense	2,000						2,000	
	TOTAL EXPENSES	1,719,761	353,583	175,267	27,009	26,727	41,516	209,560	886,099

TITAN RECREATION	TITAN REC GENERAL OPERATIONS	FITNESS PROGRAMS	AQUATICS	ROCK WALL	INTRAMURAL SPORTS	TITAN YOUTH SPORTS CAMP	LEARN TO SWIM	IRVINE CAMPUS	RED CROSS TRAINING
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INCOME

6003	Locker Income	41,500	41,500							
6010	Merchandise Sales	2,825	2,625				200			
6022	Miscellaneous Revenue	26,200	26,000				200			
6025	Facility Rental	13,912	13,912							
6035	Personnel Services	6,962	5,962				1,000			
6079	Registration Fees	511,072	210,600	33,000		3,298	25,000	180,000	49,796	9,378
6218	Rock Wall Classes	1,640				1,640				
	TOTAL INCOME	604,111	300,599	33,000		4,938	25,000	181,400	49,796	9,378

EXPENSES

8065	Personnel Services, FT	499,722	499,722								
8069	Personnel Services, PT	804,973	204,966	191,121	72,377	59,021	112,420	100,923	34,074	27,159	2,912
8165/8169	Benefits (Staff & Students)	265,157	243,567	10,223	4,107	2,751	-	-	3,446	941	122
8050	Supplies	133,752	69,100	10,770	19,295	3,175	9,470	20,000	1,592	150	200
8051	Printing & Advertising	12,985	2,700	2,495	150	490	1,800	3,800	1,450	100	
8052	Communications	10,600	10,500					100			
8054	Merchandise for Resale	2,500	2,500								
8056	Repairs & Maintenance	45,500	45,500								
8074	Contracts/Fees/Rentals	289,656	86,450		123,550		12,000	57,556	7,100		3,000
8077	Travel	24,012	24,012								
8079	Dues & Subscriptions	5,750	5,000	300	150	300					
8082	Staff Development	2,250	2,250								
8084	Insurance	28,488					28,488				
	TOTAL EXPENSES	2,125,345	1,196,267	214,909	219,629	65,737	164,178	182,379	47,662	28,350	6,234

PROGRAMMING & STUDENT SUPPORT	TSC BOARD	PROGRAMMING SUPPORT
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EXPENSES

8020	Student Leader Financial Award			
8050	Supplies	10,805	10,805	
8051	Printing & Advertising	1,850	1,850	
8052	Communications	540	540	
8074	Contracts/Fees/Rentals	129,000	1,500	127,500
8077	Travel	24,052	24,052	
8097	Contingency	8,000	8,000	
	TOTAL EXPENSES	174,247	46,747	127,500



TSC Facilities & Operations Committee

Executive Director Report

Dr. Dave Edwards

March 7, 2018

History of Deficit Budgeting

ASSOCIATED STUDENTS REVENUE FUND BALANCE			
ASI	2015-16 ACTUAL	2016-17 ACTUAL	2017-18 REVISED ESTIMATE*
Total Disbursements	8,876,397	9,207,376	9,597,642
Total ASI income	2,896,337	3,225,952	3,392,678
Student Fees	5,615,250	5,501,290	6,042,024
Transfer from Reserve	364,810	480,134	162,940



Revenue Decreases

- Info Desk Ticket Sales
- Children's Center Grants
- Rock Wall
- Titan Youth Sports Camp
- Facility Rental



California Wage Increase

- From 2008-2014 was \$1.00 per hour
- From 2016-2022 will be \$5.00 per hour



Full-time Staff Salaries COLA Increases



Utilities Increase 3%



Premiums for Property Insurance Increase 20%



Premiums for Liability and All Insurance Increase 13%



Goal: Balanced Budget

Philosophy: Tightening Belt



Purchase of four flags for the TSU Boardroom.

PRESENTED TO: Titan Student Centers Board of Trustees

MEETING DATE: Wednesday, March 7th, 2018

PRESENTED BY: Jared Hill, TSC Chair
Austin Mendes, Trustee

BACKGROUND

The new TSU Boardroom currently does not have flags to establish its presence as a place of government.

PROPOSAL

Purchase of four flags and supporting equipment. Flags include: California State University, Fullerton, County of Orange, California, United States of America.

RATIONALE

The TSU Boardroom is a place for students to participate in government and flags would support this vision.

IMPACT

Flags would be installed in the Boardroom.

BUDGET IMPACT

Budget impact will be minimal. Funds will be taken from leftover TSCBOT travel in 1900-8077.

IMPLEMENTATION TIMELINE

Upon approval, flags will be purchased in a timely manner.