

ASSOCIATED STUDENTS, CSUF, INC.

MEETING MINUTES October 10, 2018

CALL TO ORDER

Riley Duncan, TSC Board of Trustees Chair, called the meeting to order at 1:34 p.m.

ROLL CALL

<u>Members Present</u>: Aguilar, Barillas, Borjas, Budisantoso, Duncan, Evans, Gil, Greco, Harris, Kienzler, Kurtz, Naeem, Nikopour, Thai, Torres, Vanderhook

Members Absent:

Officers Present: Allen, Collins, Fehrn, Martin, Petersen, Scialdone, Tapper

Officers absent:

*Indicates that the member was in attendance prior to the start of Unfinished Business, but left before the scheduled ending of the meeting. [According to the by-laws, a member of the board who does not remain until the scheduled ending for the meeting (3:45 p.m.) is considered not to be in attendance.]

**Indicates that the member was in attendance for a portion of the meeting, but not in attendance prior to the announcement of Unfinished Business. [According to the bylaws, a member of the board who is not in attendance prior to the announcement of Unfinished Business is considered not to be in attendance.]

APPROVAL OF AGENDA

(Borjas-m/Torres-s) The agenda was approved as presented by unanimous consent.

APPROVAL OF MINUTES

(Aguilar-m/Torres-s) The minutes from the 9/26/2018 meeting of the Board of Trustees was approved as presented by unanimous consent.

PUBLIC SPEAKERS

None

Duncan shared that there will be a 2:15pm Time Certain.

REPORTS

a. Chair

Duncan reported that he is working with Evans and the Facilities Committee in gathering information on adding Solar Panels for the TSU and SRC facilities. Getting quotes for an aesthetic renovation for the food court. Pieology is moving along with just a few minor issues. Working on an off-campus BOT event, more information will be provided.

b. Vice Chair for Facilities Evans shared BOT flyers should be done next week. Club office space applications are still open, closing on 10/19. Shared working on the solar panel project. Gil is working on a project aimed at reducing the use of plastics in the TSU/SRC.

c. Vice Chair for Operations Kurtz shared office hours have changed to Monday from 11:30am-12:30pm. Ops working on a survey to see what programs and projects students would like. Student art show next week, will be evaluating which piece we will want to purchase for the TSU. Assessing current programs at the Titan Student Centers (TSU/SRC).

d. Associate Executive Director

Allen provided a written report, which is an attachment to the minutes.

TSU

- Room space in the TSU has been at capacity with meetings and events.
- Titan Bowling and Billiards looking into filling a temporary position.

Marketing:

- Marketing submitted 42 projects to ACUI Region 1 as part of a competition.
- They also submitted an education project for the upcoming conference, and if selected, two student designers will have the opportunity to present their work at the conference.
- New artwork/campaign from Marketing, "Did You Know..." centers around educating the community about the Children's Center, UCC space/reservations, Scholarships, etc.
- The most current ASI podcast, Fully Informed has been released. This week ASI VP, Ana Aldazabal is the guest. Please keep listening and share the info.

Leader & Program Development

- Farmers Market successful
- ASIP/TTF events, there are a number of events coming up.

Administration

• Scholarships are closed and over 400 applications submitted. Thanked those who distributed flyers and promoted.

Events Calendar - refer to attached

a. ASI Board of Directors Chair

Torres reported update from BOD

- Passed revisions to ASI Articles of Incorporation, fun fact, corporation's name was changed officially to Associated Students Incorporated, California State University, Fullerton.
- Governance Committee meeting is canceled for Thursday. Committee members will be going to the Children's Center to volunteer.
- Finance will have a contingency request on the Board's Consent Calendar.

b. ASI President's Rep.

Borjas provided a written report, which is an attachment to the minutes.

- The Exec Officer's report will be distributed, and he encouraged Trustees to review.
- Borjas has been chosen to attend the GI 2025 summit next week. He will be
 attending with VP Eanes, and the Provost. Borjas reviewed the
 Chancellor's/CSU's goal that 75% of first time freshmen graduate in 4 years.
 At the summit they will discuss best practices, etc.
- He distributed a sign-up sheet for volunteers to support the Faculty Voter Registration initiative on October 16th. He shared that Trustees are needed to work with Faculty to get students to register to vote.
- He shared an overview of an upcoming Campus Relations project that will follow the November 1st Town Hall. Reaching out to 15 identified student groups. Trustees are needed to volunteer for the event.
- Town Hall event, November 1st, organized by Chief Communications Officer, Kaetlyn Hernandez. Asking all BOT to sign-up and attend. Food will be provided at the event. Discussion will include goals and a Q&A from the student community.

Chair's Report Continued

Duncan introduced Lionel Lawrence, ASI Director of Financial Services, to review a presentation on the budget process for ASI. The presentation is an attachment to the minutes.

Dr. Greco asked where the funds for the facility renovation are held. Lawrence shared funds are maintained by the campus for ASI. Greco asked about paying interest. Lawrence shared interest is earned through the investment.

Kurtz asked about the \$11 mil budget vs the actual \$8 mil available. Lawrence shared budget is at 8.3mil, requested 11.7 mil if full enrollment, budget is calling for \$8.3 million. Remaining funds will be moved to the maintenance and repair account. Kurtz asked about the diff between TSC Ops vs ASI Ops and the funding of those line items. Lawrence explained how positions such as the Admin, HR and Accounting. Cost accounting takes the positions that Associate Executive Director and Financial Services Dir are allocated between the two operating budgets.

Gil asked about the increasing costs due to minimum wage increase, and graduation initiative 2025 how these increasing costs will affect the budget. Lawrence shared that the budget is an estimate. The goal is to ensure that we don't over or under estimate. Ultimately we will need to do research to determine the impact of these rising costs. Scialdone shared that the GI 2025 issue is something that the Chancellor will be looking into and the financial impact to campuses due to the dip in enrollment, and for now it is unknown. More information will be provided.

Kurtz asked what economic impact the minimum wage increase would have on HEPI. Lawrence shared that he is not an economist, however it is likely that rates will rise and there will be some impact.

Evans asked about the total amount in reserves. Lawrence shared that he will provide the information in his next quarterly report.

Scialdone provided information regarding the HEPI index changes and shared that students can get more information about the index by searching online to review the historical increases the information that makes up the index. He shared that the minimum wage increase should have a small impact.

Dr. Brady Heiner, Director for Project Rebound provided a PowerPoint presentation which is an attachment to the minutes. Dr. Heiner provided an overview of the program.

- Goal is to transform prisoners into scholars and civic agents.
- Introduced Kwan a student scholar to share an overview of his background.
- Romarilyn Ralston, Program Coordinator, provided an overview of how the program works.
 - o Resources provided in the areas of Admissions and Financial Aid
 - o Textbook Stipends, Meal Support (monthly support)
 - o Mentorship, Advising & Advocacy
 - o Civic Engagement
 - o Housing support
 - 4 graduates, 1 pending fall, and additional 6 in spring for a total of 11 graduates.
 - Students encouraged to be ambassadors for the program.
 - Building community with the students and their families. Peer to peer mentoring.
 - John Irwin Memorial House six beds available for students. Currently three students in residence. Additionally, the program offers a housing scholarship.
 - Danny, a junior student scholar shared an overview of his experience with Project Rebound.

Dr. Heiner shared that for many students it can be overwhelming to arrive on a campus of this size. Danny is one of many examples of what the project does to build community

TIME CERTAIN

and pathways for student success. He shared that CSUF is believed to be one of the first to provide housing for formerly incarcerated students.

Provided an overview of the GPA statistics for the students and the program overall. He shared that when you meet a student's basic needs, their aptitude to excel is higher. Review of the Recidivism Rate, which is the rate at which people who are released from prison, return to prison. In the State the rate is 64%. Project Rebound students 3%, based on the two years of the programs. Demand for the program is growing, started with 4 and now at 25, with additional students in the evaluation phase.

Dr. Heiner provided an overview of the diversity and demographics of the student population in the program. Most are first generation college students.

Gil shared the program sounds great. He asked if the program includes efforts to advise students on graduate level courses. Dr. Heiner shared reintegration is a large part of the program. Students are required to use the resources available on campus, career development, academic advising, workshops etc. Great relationship with McNair scholarship program. Working to develop a relationship with Titan 5cholars.

UNFINISHED BUSINESS

None

NEW BUSINESS

None

ANNOUNCEMENTS/MEMBER S' PRIVILEGES

Borjas shared that Environmental Sustainability Commission is working on a campaign to build awareness of recycling, stop using one-time plastics, etc.

Martin encouraged the BOT to participate in the Ambassador program to allow future student leaders shadow and learn more about the positions in ASI and the Board of Trustees.

Naeem asked how to sign up. Borjas, asked that students email the CCO or ASI President for more info.

ADJOURNMENT

Duncan adjourned the meeting at 2:39 p.m.

Riley Duncan, TSC Board of Trustees Chair

Susan Collins, Recording Secretary



Supporting the higher education and successful reintegration of the formerly incarcerated

Brady Heiner, Ph.D.
Associate Professor of Philosophy
Director of Project Rebound

Romarilyn Ralston, MLA Program Coordinator of Project Rebound

What we do



Transforming Prisoners into Scholars and Civic Agents



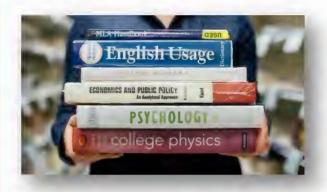
How we do it





Admission and Financial
Aid Assistance





Textbook Stipends & Meal Support





Mentorship, Advising, & Advocacy



Civic Engagement

How we do it



Building Community



The first collegiate reentry housing initiative in the nation



The John Irwin Memorial House



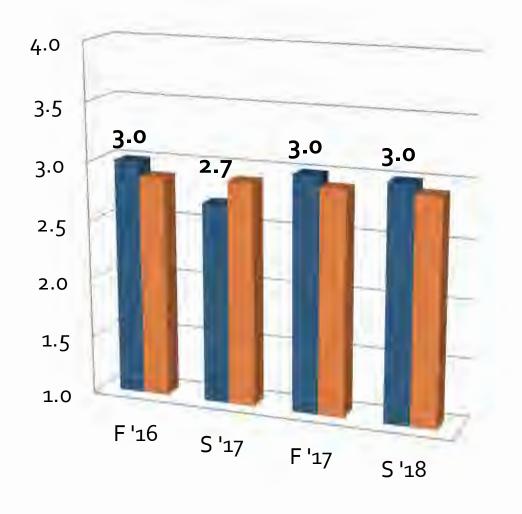




Measuring our success



Grade Point Average

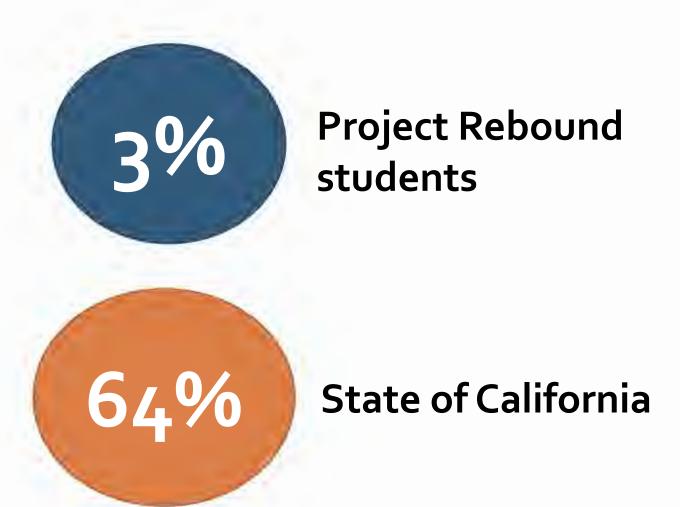


- Project Rebound Students
- CSUF Undergraduates

Measuring our success



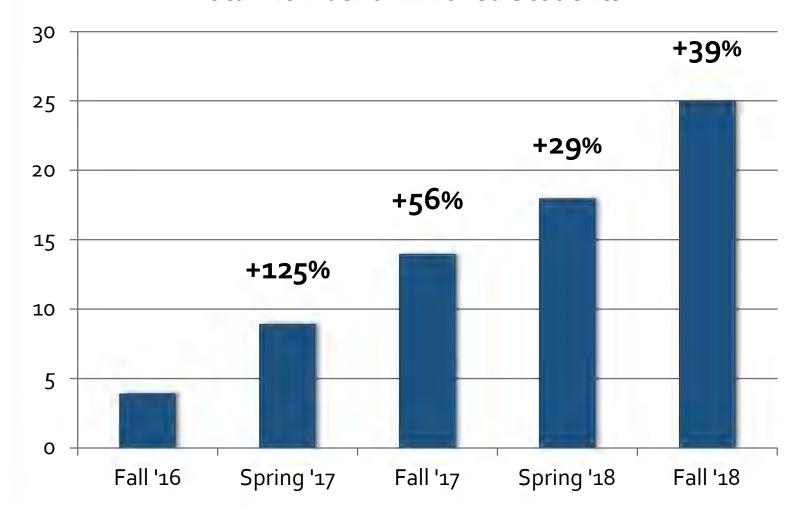
Recidivism Rate



The demand for our program is growing!



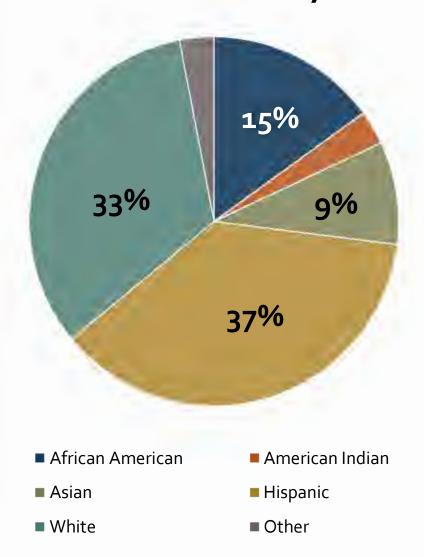
Total Number of Enrolled Students



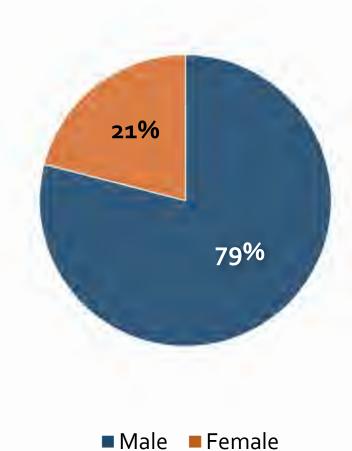
Who are our students?



Race/Ethnicity

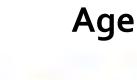


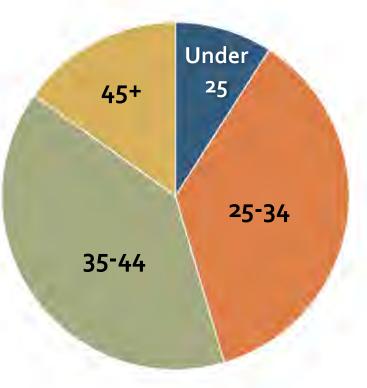
Gender



Who are our students?







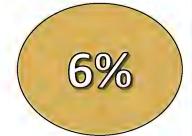
First-generation college students



Parents of youth



Veterans



The CSU Project Rebound Consortium























Producing California
State University
graduates

Reducing recidivism

Building stronger, safer communities







KEYA ALLEN - FALL REPORT

Associate Executive Director, ASI

October 9, 2018



Titan Student Centers

- TSU full with reservations in all rooms
- TBB temporary position to be filled
- Democratic private event completed

Marketing and Communications

- Marketing We submitted 42 ASI marketing & design projects to the ACUI Region I Steal This Idea Competition. Submissions included everything from the website and podcast to event handbills and posters. Winners will be announced prior to the November conference in San Diego.
- Marketing submitted an education session for presentation at ACUI Region I. If selected, two student designers from the department will present on how the Marketing & Design Department collaborates with ASI student leaders to plan and execute major marketing campaigns.
- You will be seeing new artwork and marketing materials for an ASI "Did You Know?" campaign. This will highlight services that ASI provides that students may not be aware of including childcare at the Children's Center, UCC space reservations, scholarships, items available for checkout at the Info Desk, and more!
- Episode 4 of Fully Informed releases today. This week's guest is ASI Vice President Ana Aldazabal.

Leader & Program Development

- Successful Farmers Market
- Continuing scheduled events

Administration Update

Scholarships:

Over 230 applicants for ASI Scholarships. October 9th is the last day to submit an application by 5:00 pm.

Events Calendar

Event	Date	Time	Location
ASI Town Hall	November 1, 2018	TBD	Grand Staircase
Mobile Food Pantry	November 2018	TBD	TSU - Quad





Basics of the ASI Budget "What, How & Why We Budget"

Lionel Lawrence





What is a Budget?

 "A budget is a guide that can help a nonprofit plan for the future as well as assess its current financial health."

Source: National Council of Nonprofits

https://www.councilofnonprofits.org/tools-resources/budgeting-nonprofits



Types of Budgets

- Associated Students Inc. CSUF has two different budgets: The ASI and TSC.
- Both rely on revenue from student fees (two separate fees)
- The Finance Committee deliberates on the ASI budget
- The Operations Committee deliberates on the TSC budget and presents to the Board of Trustees
- The finalized budgets are combined and are approved by the Board of Directors



Operating Expenses for A Nonprofit

Fixed Expenses

- Salaries
- Insurance
- Interest Expenses
- Utilities

Flexible Expenses

- Travel
- Programming
- Materials
- Speakers



Factors to Consider When Budgeting

- Student Enrollment
- Inflation (Price level of goods & services)
- Revenue (Increases & Decreases of \$\$\$)
- Expenses (Utilities, Insurance, Contracts, Travel)
- Salaries/ Minimum Wage Increase to \$15.00 in 2022



How Do We Determine Budget

- Enrollment: Number of students that are paying fees
- Historical Data: Past organizational
 Information as well as new programming
- Budget vs Actuals: The difference between what was allocated and what was spent
- Obligations: We calculate our Fixed Expenses to determine our Flexible Expenses



Budget Timeline

- November the Operations Board of the BOT will review Capital Request Items to be approved the BOT
- February the Operations Board of the BOT will review the 2019-2020 TSC Annual Budget request to be approved by the BOT



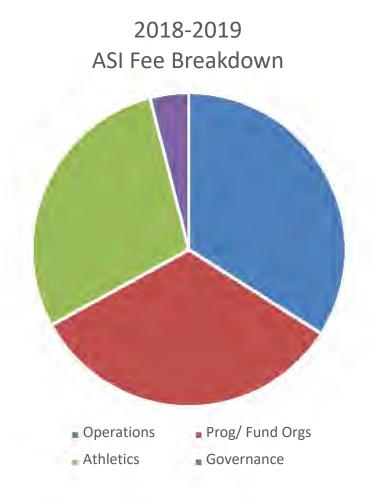
How Do We Calculate Revenue

- Calculations are based on the Head Count numbers received by campus. We use the Head Count projections and multiply them by our student fees (ASI & TSC) to determine an appropriate budget.
- Example:40,000 students x \$78.12 (ASI fee) per semester
 40,000 students x \$141.45 (TSC fee)per semester
- Fee Revenue increases or stays flat annually to adjust for inflation based on the Higher Education Price Index (HEPI).
- In addition we factor in revenue from departments that generate Income to offset financial obligations.



2018-2019 ASI Budget Breakdown

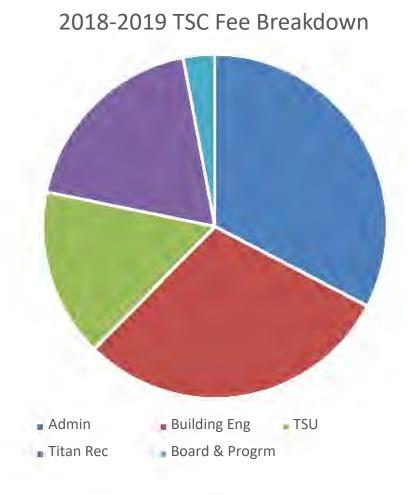
- ASI Fee for 2018-2019 is \$78.12
- Projection of \$6,262,923.00
- Operations 34%
- Programming/ Funded Orgs 33%
- Athletics 29%
- Governance 4%





2018-2019 TSC Budget Breakdown

- TSC Fee for 2018-2019 is \$141.45
- Projection of \$11,754,473
- Admin/Operations 33%
- Building Engineering 30%
- Titan Recreation 19%
- Titan Student Union 16%
- Board & Programming 3%





What are Line Items?

- Line Items are descriptive accounts we use to identify expenses and revenue. They are characterized by 4digits
- The most common line items that you will encounter are:

8050- Supplies

8051- Printing & Advertising

8052- Communications

8074- Contracts/ Fees/Rentals

8077-Travel



TSC Projects

2018 Capital Projects

- SRC: Squat Racks, Security Cameras, Carpet, Deck Furniture
- TSU: Security Locks, Boiler Upgrade
- IT: PC Replacements,
 Software, Network UP
 Batteries
- Total \$840,628

2018 Main Level Projects

- Paint Interior & Exterior of TSU
- Carpet & Door Replacement
- Seating for Food Court
- Wall Texture Removal
- Wayfinder Kiosks
- Total \$748,400



TSC Projects

- 2017-2018 Total of \$1,589,028 was approved for TSC Projects.
- BOT Approved the Renovation Plan for the TSC 2nd Floor that was estimated at \$7 million.
 Funding for project will be secured over a three year period by increasing our
 Maintenance & Repair