



**MEETING MINUTES
March 13, 2019**

CALL TO ORDER	Riley Duncan, TSC Board of Trustees Chair, called the meeting to order at 1:32 p.m.
ROLL CALL	<p><u>Members Present:</u> Aguilar, Ansari, Barillas, Barot, Budisantoso, Duncan, Evans, Gil, Greco, Kienzler, Kurtz, Naz, Nikopour, Torres, Vanderhook, Wilks</p> <p><u>Members Absent:</u></p> <p><u>Officers Present:</u> Allen, Collins, Fehr, Martin, Scialdone, Tapper</p> <p><u>Officers absent:</u> Petersen (E)</p> <p>*Indicates that the member was in attendance prior to the start of Unfinished Business, but left before the scheduled ending of the meeting. [According to the by-laws, a member of the board who does not remain until the scheduled ending for the meeting (3:45 p.m.) is considered not to be in attendance.]</p> <p>**Indicates that the member was in attendance for a portion of the meeting, but not in attendance prior to the announcement of Unfinished Business. [According to the by-laws, a member of the board who is not in attendance prior to the announcement of Unfinished Business is considered not to be in attendance.]</p>
EXCUSALS	Duncan reported that Petersen would be absent due to university business. (Torres-m/Aguilar-s) Absences were excused by unanimous consent.
APPROVAL OF AGENDA	(Aguilar-m/Kurtz-s) The agenda was approved as presented by unanimous consent. Postpone minutes until next meeting.
APPROVAL OF MINUTES	The minutes from the 02/27/2019 meeting of the TSC Board of Trustees were postponed until the March 27, 2019 meeting.
PUBLIC SPEAKERS	None
TIME CERTAIN	None
REPORTS	
a. Chair	<p>Duncan reported</p> <ul style="list-style-type: none">• UCI Tour – Director of the UCI Facility cannot meet when originally planned. Looking to reschedule for the 29th or the 5th.• Food court design – Still waiting on the design firm to provide corrected drawings.• Roscoe’s Deli, waiting on State approval which is expected in the next 60 days.• TSU Second Floor Renovation – meetings continuing.• Survey – The draft is in. Working to cross reference questions to make sure there are no repeats. Looking to begin the survey next week and will run until the 5th.• Hope all midterms went well.

- There are discussions about live streaming board meetings. Working to evaluate the legality and will bring more information to a future meeting.

b. Vice Chair for Facilities

Evans shared from the Facilities Committee:

- No Facilities Committee meeting next week – There are large projects in the works that are not yet ready for the Committee to move forward, (i.e. the food court project, and the second floor renovation project). Also looking into SRC media display and the Mammoth proposal, we are working with the College of NSM.
- Club Office Space Applications – We have 35, this number has increased from past semesters. Ready for grading and the committee will likely use next week to work on completing this process.
- Scholarship Applications grading is due March 27 at 5:00 p.m.
- SLL Tuffy Awards, looking for a space to display the plaques in the TSU. They are wanting to honor clubs that go above and beyond.

c. Vice Chair for Operations

Kurtz shared from the Operations Committee:

- Reviewed and passed the 2019-2020 budget with revisions – Coming to BOT today.
- 3 meetings left – the last few meetings will be packed. These meetings will contain:
 - Programs Service Assessment of DIY workshops is in process.
 - Survey for all programs/services – Looking to create an online survey.
 - In April we will be assessing the operating hours and F45 pricing.
- Visit UCI gaming lounge – Hope to have a discussion about bringing in gaming a lounge to the TSU.
- Student Art Exhibit – Looking to purchase an item for this semester. There are great pieces there and recommended everyone go take a look.

d. Associate Executive Director

Allen reported:

- NASPA conference – Just returned from the conference and VP Eanes was recognized with receiving the Scott Goodnight Award.
- 3 Committee meetings and 3 BOT meetings remaining in the semester. Shared appreciation for everyone's commitment on the committees and Board.

a. ASI Board of Directors Chair

Torres provided the following updates from the Board of Directors:

- Working on Vice Chair and Secretary/Treasurer positions.
- Chief Inclusion Diversity Officer Resolution coming to BOD next week.
- SJEC bylaw changes being discussed tomorrow at Governance – Meeting in Stearns at 2:30 if you are interested in giving your input.
- Proposed Boards Outreach Event in April.
- Important agenda items coming to BOD in the coming weeks.

b. ASI President's Rep.

Ansari reviewed the following from the Executive Officers:

- Chief Inclusion Diversity Officer is coming to BOD in two weeks.
- Scholarships are closed. Still looking at a final count and will get back to everyone.
- Spring Concert tickets go on sale Monday at 10:00 a.m. Student tickets are \$18, guests are \$38, and alumni are \$28.
- Roundtable projects for next semester – almost all of them are setup.
- Meeting with President Virjee tomorrow.
- CSU BOT meeting – CSUF President announcement at this meeting.

NEW BUSINESS**Action: 2019-2020 TSC Board of Trustees Budget**

BOT 009 18/19 (Operations) A motion was brought to the Board of Trustees from the Operations Committee to approve the 2019-202 Titan Student Centers Board of Trustees Budget.

Duncan thanked Kurtz and the Operations Committee for their work on evaluating and approving the TSC budget. He yielded to Allen and Lawrence to review the 2019-2020 budget proposal. The budget documentation is attached to the minutes.

Kurtz asked if the ending balance for the repair and replacement was supposed to be in this budget. Lawrence shared it was cut off and he would forward the balance information.

Greco asked if the balance of \$8.3 million is considered reserves. Lawrence shared it is considered the operating fund but this would serve as our reserves with a different title. Greco asked if there is another count for reserves. Lawrence shared no.

Duncan opened the floor to questions.

Kienzler asked how the opening of the new food services would be accounted for in the budget. Lawrence reviewed the dining commissions' line item.

Greco asked about the change in the total expense balance from the committee meeting. Lawrence shared the Committee asked for increase in travel and to add a contingency account.

Kurtz asked to explain TSU governing board and programing support categories. Lawrence shared the names were flipped for program support.

Scialdone asked about the Reserve requirements for the TCUMR fund. Lawrence shared they currently do not have this, and further elaborated.

Greco asked if they can interpret the current information as Reserves, and stated specific numbers. Lawrence shared this is correct. Greco asked if it will be expended this year. Lawrence shared it will not be, and confirmed it will be in Reserves. Greco asked who's paying the interest. Lawrence shared it is Wells Fargo.

Duncan reminded the Board to be cognizant of funds that must be maintained by the corporation when determining bringing on new projects. Lawrence further provided an overview of corporation obligations like state mandated increase in minimum wage, increased insurance costs and impact to income from lower enrollment rates.

Kurtz asked if the funds were in one account. Lawrence confirmed funds were in three separate accounts. Kurtz clarified that the second floor remodel will include lower areas in the TSU as well. Kurtz asked if the corporation will draw down the full \$11.8 million. Lawrence clarified the draw down will be \$8.3 million. Kurtz asked when the rest will be drawn down going to the TSUMR. Lawrence shared the account increases within the next few months.

Greco asked if a minimum wage projection could be provided to reflect the impact over the next few years. Lawrence shared he has a goal to complete a 5 year projection.

Duncan opened the floor to discussion. There was no further discussion.

Duncan asked if there were any objections to moving to a roll call vote. There were no objections.

BOT 009 18/19 (Operations) MSC: 16-0-0. The motion passed.

Action: ASI Strategic Plan Working Group Members

BOD 010 18/19 (Torres-m/Ansari-s) A motion was made and seconded to appoint two Student Trustees to serve on the ASI Strategic Plan Working Group.

Duncan provided an overview of the Resolution Approving the Process of the ASI Strategic Plan. He shared that the resolution calls for two representatives from the TSC Board of Trustees.

Duncan opened the floor to nominations and shared that Trustees can self-nominate/volunteer.

Nominations:
Riley Duncan
Autumn Vanderhook

Duncan opened the floor to questions.

Vanderhook asked about the days and times. McDoniel shared she will be aiming for Fridays, and will work around schedules. Meetings will run approximately one hour, and they will have as many meetings as they can until school releases.

Duncan opened the floor to discussion. There was no discussion.

Duncan asked if there were any objections to moving into a roll call vote. There were no objections.

BOT 010 18/19 (Torres-m/Ansari-s) MSC: 15-0-1. The motion passed.

Roll Call Votes	Start 009	009			010		
		YES	NO	Abstain	YES	NO	Abstain
Student Trustee	Aguilar	1			1		
ASI President Designee	Ansari	1			1		
Student Trustee	Barillas	1			1		
Student Trustee	Barot	1			1		
Alumni Rep.	Budisanto so	1			1		
TSCBOT Chair	Duncan	1					1
Vice Chair Facilities	Evans	1			1		
Student Trustee	Gil	1			1		
Faculty Rep.	Greco	1			1		
Univ. President's Rep.	Kienzler	1			1		
Vice Chair Operations	Kurtz	1			1		
Student Trustee	Naz	1			1		
Student Trustee	Nikopour	1			1		
ASI Board Chair	Torres	1			1		
Student Trustee	Vanderhook	1			1		

RSA	Wilkes	1			1		
		YES	NO	Abstain	YES	NO	Abstain
		16	0	0	15	0	1

ANNOUNCEMENTS/MEMBERS' PRIVILEGES

Kurtz shared at the next Operations Committee meeting they will be looking into purchasing a shuffleboard.

Ansari congratulated the Board on passing the budget.

Torres reminded the members to come to Governance if interested in the changes to the bylaws.

Kienzler shared her office has partnered with RSA, Panhellenic and MCG put on an event called The Step Out on 3/20 from 7:00-9:00pm. They are bringing people in to talk about the Art of Stepping. The sororities will be performing. Accepting Tuffy Award Nominations until April 9th. There is a workshop today called "How to Brag about yourself" where the Writing Center will bring information to participants from 3:30-5:00 p.m. in Bradford.

Budisantoso shared Alumni Scholarship applications are due by Friday. Nominate outstanding Senior/Graduate or Faculty members for awards. The awards are \$1,000. GradFest is in 2 weeks.

ADJOURNMENT

Duncan adjourned the meeting at 2:28 p.m.



Riley Duncan, TSC Board of Trustees Chair



Susan Collins, Recording Secretary

TITAN STUDENT CENTERS
TSC FEE REVENUE PROJECTION FY 2019-2020

CAMPUS STUDENT UNION FEE	SUMMER 2019	FALL 2019	SPRING 2020
Projected Students	8,133	39,138	39,030
Less: Waivers	0	180	150
Budgeted Student Headcount	8,133	38,958	38,880
Non-Directed TSC Fee	\$ 60.00	\$ 145.41	\$ 145.41
Budgeted Fees Available	\$ 487,980	\$ 5,664,883	\$ 5,653,541
TOTAL PROJECTED TSC FEES FOR FY 2019-2020			\$11,806,404

**TITAN STUDENT CENTERS
REVENUE FUND BALANCE**

TSC	2017-2018 ACTUAL	2018-2019 REVISED ESTIMATE	2019-2020 PROPOSED
REVENUE FUND (TCUOP)			
PRIOR YEAR FUND BALANCE	\$ 9,815,170	\$ 10,887,349	\$ 9,376,341
FEE REVENUE	\$ 11,323,928	\$ 10,993,017	\$ 11,806,404
INTEREST INCOME - REVENUE FUND	\$ 204,115	\$ 150,000	\$ 150,000
SUB-TOTAL	\$ 21,343,212	\$ 22,030,366	\$ 21,332,745
LESS:			
ADJUSTMENTS & RETURN TO OPERATIONS	\$ 8,100,000	\$ 8,300,000	\$ 8,168,830
NET TRANSFERS TO INTEREST & REDEMPTION FUND (Bond Payment)	\$ 2,305,499	\$ 2,304,025	\$ 2,307,525
GENERAL OVERHEAD EXPENSE	\$ 50,364	\$ 50,000	\$ 50,000
TRANSFERS TO REPAIR & REPLACEMENT FUND (TCUMR)	\$ -	\$ 2,000,000	\$ 2,500,000
TRANSFER TO CATASTROPHIC FUND	\$ -	\$ -	\$ -
SUB-TOTAL	\$ 10,455,863	\$ 12,654,025	\$ 13,026,355
ENDING FUND BALANCE	\$10,887,349	\$9,376,341	\$8,306,390

Repair/Replacement Fund Balance Est. (TCUMR)	\$787,805	\$2,802,976	\$5,302,976
Catastrophic Fund Balance Estimate (TCUCE)	\$2,490,305	\$2,514,104	\$2,514,104

TITAN STUDENT CENTERS
2019-2020 PROPOSED OPERATING BUDGET

	FY 17-18 ACTUAL	FY 18-19 BUDGET	FY 19-20 PROPOSED	Variance \$	Variance %
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INCOME

6003	Locker Income	37,585	41,500	38,000	(3,500)	-8%
6004	Dining Commissions	143,304	168,000	175,000	7,000	4%
6007	Service Chargebacks	244,602	429,253	375,613	(53,640)	-12%
6010	Merchandise Sales	2,262	3,011	321	(2,690)	-89%
6015	Yum	19,800	19,800	19,800	-	0%
6016	Class Bowling	9,485	8,680	8,400	(280)	-3%
6019	Shoe Rentals	11,432	15,000	10,500	(4,500)	-30%
6020	Foosball	269	121	242	121	100%
6021	Shuffleboard		130		(130)	-100%
6022	Miscellaneous Revenue	55,423	30,200	27,869	(2,331)	-8%
6025	Room Rental	237,356	198,912	250,000	51,088	26%
6028	Movie Ticket Income	2,945	3,375	2,488	(887)	-26%
6030	Equipment Rental			800	800	100%
6032	Computer Services Income	629	7,300		(7,300)	-100%
6035	Personnel Services Income	53,449	89,785	48,020	(41,765)	-47%
6038	Amusement Ticket Income	27,345	30,425	25,000	(5,425)	-18%
6039	ATM & Amazon Locker	49,083	48,900	53,200	4,300	9%
6040	Interest Income	42,518	50,000	35,000	(15,000)	-30%
6058	Sports Ticket Income	196	2,000	800	(1,200)	-60%
6079	Registration Fees	466,309	511,072	492,435	(18,637)	-4%
6086	Table Tennis	2,439	2,375	2,254	(121)	-5%
6115	Billiards	23,387	21,574	21,574	-	0%
6153	Goods	-	150	75	(75)	-50%
6158	Ticket Stock Revenue	150	600	320	(280)	-47%
6210	Gaming Center	3,400	3,220	3,059	(161)	-5%
6215	Electronic Games	4,896	4,000	3,500	(500)	-13%
6218	Rock Wall Classes	-	1,640	3,000	1,360	83%
6801	Games Special Events	36,861	38,000	37,000	(1,000)	-3%
6815	Bowling	12,554	11,391	11,431	40	0%
	TOTAL INCOME	1,487,679	1,740,414	1,645,701	(94,713)	-5.76%

TITAN STUDENT CENTERS
2019-2020 PROPOSED OPERATING BUDGET

FY 17-18 ACTUAL	FY 18-19 BUDGET	FY 19-20 PROPOSED	Variance \$	Variance %
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EXPENSES

8065	Personnel Services (Staff)	1,702,761	2,035,106	2,080,289	45,183	2%
8069	Personnel Services (Student)	1,360,313	1,406,999	1,618,668	211,669	15%
8165	Benefits (Staff)	1,257,688	922,264	860,531	(61,733)	-7%
8169	Benefits (Students)	64,795	63,236	63,431	195	0%
8020	Student Leader Awards	30,270	41,250	41,666	416	1%
8050	Supplies	377,877	390,000	381,840	(8,160)	-2%
8051	Printing & Advertising	16,305	24,400	19,000	(5,400)	-22%
8052	Communications	37,170	50,200	41,000	(9,200)	-18%
8054	Merchandise for Resale	3,734	2,700	2,700	-	0%
8056	Repairs & Maintenance	110,192	152,300	128,933	(23,367)	-15%
8059	Minor Construction	674,930	160,520	157,790	(2,730)	-2%
8064	Contract Wages	1		-	-	0%
8074	Contracts/Fees/Rentals	3,135,467	3,545,351	3,544,285	(1,066)	0%
8077	Travel	52,788	81,300	79,040	(2,260)	-3%
8078	Vehicle Expense	1,466	3,000	2,106	(894)	-30%
8079	Dues & Subscriptions	9,677	14,870	13,011	(1,859)	-13%
8082	Staff Development	-	20,250	25,325	5,075	25%
8084	Insurance	110,191	110,000	88,000	(22,000)	-20%
8086	Utilities	564,411	730,000	632,400	(97,600)	-13%
8097	Contingency	1,033	30,692	31,000	308	1%
8152	Postal Expense	1,061	2,000	3,517	1,517	76%
	TOTAL EXPENSES	9,512,130	9,786,438	9,814,531	28,093	0.29%

Subsidy from Student Fees	(8,024,451)	(8,046,024)	(8,168,830)	(122,806)	(0)
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TITAN STUDENT CENTERS

ADMINISTRATION

BUILDING
ENGINEERING

TITAN STUDENT
UNION

TITAN
RECREATION

PROGRAMMING
SUPPORT

INCOME

6003	Locker Income	38,000				38,000	
6004	Dining Commissions	175,000	175,000				
6007	Service Chargebacks	375,613	165,500	209,112	1,001		
6010	Merchandise Sales	321			121	200	
6015	Yum	19,800	19,800				
6016	Class Bowling	8,400			8,400		
6019	Shoe Rentals	10,500			10,500		
6020	Foosball	242			242		
6021	Shuffleboard						
6022	Miscellaneous Revenue	27,869	2,000		1,869	24,000	
6025	Room Rental	250,000			226,744	23,256	
6028	Movie Ticket Income	2,488			2,488		
6030	Equipment Rental	800				800	
6035	Personnel Services Income	48,020			43,020	5,000	
6038	Amusement Ticket Income	25,000			25,000		
6039	ATM & Amazon Locker	53,200	53,200				
6040	Interest Income	35,000	35,000				
6058	Sports Ticket Income	800			800		
6079	Registration Fees	492,435				492,435	
6086	Table Tennis	2,254			2,254		
6115	Billiards	21,574			21,574		
6153	Goods	75			75		
6158	Ticket Stock Revenue	320			320		
6210	Gaming Center	3,059			3,059		
6215	Electronic Games	3,500			3,500		
6218	Rock Wall Classes	3,000				3,000	
6801	Games Special Events	37,000			37,000		
6815	Bowling	11,431			11,431		
	TOTAL INCOME	1,645,701	450,500	209,112	399,398	586,691	

TITAN STUDENT CENTERS

ADMINISTRATION

BUILDING
ENGINEERING

TITAN STUDENT
UNION

TITAN
RECREATION

PROGRAMMING
SUPPORT

EXPENSES

8065	Personnel Services (Staff)	2,080,289	373,490	606,628	608,066	492,105	
8069	Personnel Services (Student)	1,618,668	23,091	95,508	556,911	943,158	
8165	Benefits (Staff)	860,531	109,670	306,076	258,203	186,582	
8169	Benefits (Student)	63,431	924	3,775	23,372	35,360	
8020	Student Leader Financial Award	41,666					41,666
8050	Supplies	381,840	10,357	130,797	95,241	140,445	5,000
8051	Printing & Advertising	19,000	531		6,476	11,281	712
8052	Communications	41,000	16,399	4,155	9,282	10,687	477
8054	Merchandise for Resale	2,700			200	2,500	
8056	Repairs & Maintenance	128,933	3,900	62,715	47,318	15,000	
8059	Minor Construction	157,790		157,790			
8064	Contract Wages	-					
8074	Contracts/Fees/Rentals	3,544,285	1,879,420	1,241,155	112,219	203,043	108,447
8077	Travel	79,040	8,425	3,656	10,969	35,990	20,000
8078	Vehicle Expense	2,106		2,106			
8079	Dues & Subscriptions	13,011	5,500	350	625	6,536	
8082	Staff Development	25,325	5,900	5,800	7,825	5,800	
8084	Insurance	88,000	88,000				
8086	Utilities	632,400	632,400				
8097	Contingency	31,000	20,000		3,000		8,000
8152	Postal Expense	3,517			3,517		
	TOTAL EXPENSES	9,814,531	3,178,007	2,620,511	1,743,225	2,088,486	184,302
	Subsidy from Student Fees	(8,168,830)	(2,727,507)	(2,411,399)	(1,343,827)	(1,501,795)	(184,302)

PROGRAMMING SUPPORT	TSC BOARD OF TRUSTEES	PROGRAMMING SUPPORT
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EXPENSES

8020	Student Leader Financial Award	41,666	41,666	
8050	Supplies	5,000	5,000	
8051	Printing & Advertising	712	712	
8052	Communications	477	477	
8074	Contracts/Fees/Rentals	108,447	4,885	103,562
8077	Travel	20,000	20,000	
8097	Contingency	8,000	8,000	
	TOTAL	184,302	80,740	103,562

ADMINISTRATION**GENERAL
SERVICES****ADMINISTRATION****INFORMATION
TECHNOLOGY****INCOME**

6004	Dining Commissions	175,000	175,000		
6007	Service Chargebacks	165,500	500	165,000	
6015	Yum	19,800	19,800		
6022	Miscellaneous Revenue	2,000	2,000		
6039	ATM & Amazon Locker	53,200	53,200		
6040	Interest Income	35,000	35,000		
	TOTAL INCOME	450,500	285,500	165,000	

EXPENSES

8065	Personnel Services (Staff)	373,490		191,473	182,017
8069	Personnel Services (Student)	23,091			23,091
8165	Benefits (Staff)	109,670		54,799	54,871
8169	Benefits (Student)	924			924
8050	Supplies	10,357	357	3,000	7,000
8051	Printing & Advertising	531		500	31
8052	Communications	16,399	13,249	1,000	2,151
8056	Repairs & Maintenance	3,900			3,900
8074	Contracts/Fees/Rentals	1,879,420	1,808,460		70,960
8077	Travel	8,425		6,500	1,925
8079	Dues & Subscriptions	5,500		5,000	500
8082	Staff Development	5,900	1,400		4,500
8084	Insurance	88,000	88,000		
8086	Utilities	632,400	632,400		
8097	Contingency	20,000	20,000		
	TOTAL EXPENSES	3,178,007	2,563,866	262,272	351,869

BUILDING ENGINEERING	GENERAL OPERATONS	KITCHEN & DINING	TSU	SRC	CHILDREN'S CENTER
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INCOME

6007	Service Chargebacks	209,112		44,112			165,000
	TOTAL INCOME	209,112		44,112			165,000

EXPENSES

8065	Personnel Services (Staff)	606,628	606,628				
8069	Personnel Services (Student)	95,508	75,504				20,004
8165	Benefits (Staff)	306,076	306,076				
8169	Benefits (Student)	3,775	3,775				
8050	Supplies	130,797	2,575	2,614	100,008	20,600	5,000
8052	Communications	4,155	4,155				
8056	Repairs & Maintenance	62,715		8,951	27,600	20,914	5,250
8059	Minor Construction	157,790			109,487	48,303	
8074	Contracts/Fees/Rentals	1,241,155	3,497	31,818	702,943	368,153	134,746
8077	Travel	3,656	3,656				
8078	Vehicle Expense	2,106	2,106				
8079	Dues & Subscriptions	350	350				
8082	Staff Development	5,800	5,800				
8097	Contingency	-					
	TOTAL EXPENSES	2,620,511	1,014,121	43,383	940,037	457,970	165,000

TITAN STUDENT UNION

UCC

**TITAN BOWL &
BILLIARDS**

**ART &
EXHIBITS**

**EMERGENCY
PREPARATION**

**INFORMATION &
SERVICES**

TSU OPERATIONS

INCOME

6007	Service Chargebacks	1,001	375					626
6010	Merchandise Sales	121		121				
6016	Class Bowling	8,400		8,400				
6019	Shoe Rentals	10,500		10,500				
6020	Foosball	242		242				
6021	Shuffleboard	-						
6022	Miscellaneous Revenue	1,869				65		1,804
6025	Room Rentals	226,744	226,744					
6028	Movie Ticket Income	2,488				2,488		
6030	Equipment Rental	-						
6035	Personnel Services Income	43,020		5,320		2,000		35,700
6038	Amusement Ticket Income	25,000				25,000		
6058	Sports Ticket Income	800				800		
6086	Table Tennis	2,254		2,254				
6115	Billiards	21,574		21,574				
6153	Goods	75				75		
6158	Ticket Stock Revenue	320				320		
6210	Gaming Center	3,059		3,059				
6215	Electronic Games	3,500		3,500				
6801	Games Special Events	37,000		37,000				
6815	Bowling	11,431		11,431				
	TOTAL INCOME	399,398	227,119	103,401	-	30,748		38,130

TITAN STUDENT UNION

UCC

**TITAN BOWL &
BILLIARDS**

**ART &
EXHIBITS**

**EMERGENCY
PREPARATION**

**INFORMATION &
SERVICES**

TSU OPERATIONS

EXPENSES

8065	Personnel Services (Staff)	608,066	143,305	45,500			60,977	358,284
8069	Personnel Services (Student)	556,911	42,481	66,698	32,113		114,543	301,076
8165	Benefits (Staff)	258,203	57,505	15,929			20,938	163,831
8169	Benefits (Student)	23,372	1,845	5,165	858		2,399	13,105
8050	Supplies	95,241	6,413	7,496	9,650	3,840	9,895	57,947
8051	Printing & Advertising	6,476	595	2,374	1,507		1,896	104
8052	Communications	9,282	2,741	1,064	406		2,470	2,601
8054	Merchandise for Resale	200		200				
8056	Repairs & Maintenance	47,318		16,808	1,600		500	28,410
8074	Contracts/Fees/Rentals	112,219	22,623	7,626	6,356	6,300	33,088	36,227
8077	Travel	10,969	3,549	825			717	5,878
8079	Dues & Subscriptions	625			250		375	
8082	Staff Development	7,825	2,825	700			1,350	2,950
8084	Insurance	-						
8086	Utilities	-						
8096	Capital Equip/Improvement	-						
8097	Contingency	3,000						3,000
8152	Postal Expense	3,517					3,517	
	TOTAL EXPENSES	1,743,225	283,881	170,385	52,740	10,140	252,666	973,413

TITAN RECREATION	TITAN REC GENERAL OPERATIONS	FITNESS PROGRAMS	AQUATICS	ROCK WALL	INTRAMURAL SPORTS	TITAN YOUTH SPORTS CAMP	LEARN TO SWIM	IRVINE CAMPUS	RED CROSS TRAINING	OUTDOOR ADVENTURE
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INCOME

6003	Locker Income	38,000	38,000								
6007	Service Chargebacks	-									
6010	Merchandise Sales	200				200					
6022	Miscellaneous Revenue	24,000	24,000								
6025	Facility Rental	23,256	23,256								
6030	Equipment Rental	800									800
6035	Personnel Services	5,000	5,000								
6079	Registration Fees	492,435	205,000	34,000		300	25,000	170,000	40,365		11,170
6218	Rock Wall Classes	3,000				3,000					
	TOTAL INCOME	586,691	295,256	34,000	-	3,300	25,000	170,200	40,365	-	11,170

EXPENSES

8065	Personnel Services (Staff)	492,105	492,105								
8069	Personnel Services (Student)	943,158	209,271	251,270	77,896	70,520	125,000	110,923	29,184	26,182	2,912
8165	Benefits (Staff)	186,582	186,582								
8169	Benefits (Student)	35,360	4,291	10,142	3,443	3,000	5,000	4,437	2,933	907	199
8050	Supplies	140,445	76,000	6,500	18,000	2,500	9,500	15,000	595	150	200
8051	Printing & Advertising	11,281	5,726	880	83	550	550	1,650	1,100	83	110
8052	Communications	10,687	10,598					88			
8054	Merchandise for Resale	2,500	2,500								
8056	Repairs & Maintenance	15,000	15,000								
8064	Contract Wages	-									
8074	Contracts/Fees/Rentals	203,043	78,272	24,000	11,933	3,129	14,667	58,668	6,810		4,586
8077	Travel	35,990	15,000	180	210		600				
8079	Dues & Subscriptions	6,536	4,946	300	165	300					
8082	Staff Development	5,800	3,800			1,000					
8084	Insurance	-									
8096	Capital Equip/Improvements	-									
	TOTAL EXPENSES	2,088,486	1,104,091	293,272	111,730	80,999	155,317	190,766	40,622	27,322	8,007

A RESOLUTION APPROVING THE PROCESS OF THE ASI STRATEGIC PLAN

Sponsor: Maria Linares

WHEREAS, The Associated Students Incorporated (ASI) is a 501(c)(3) nonprofit organization that operates as an auxiliary organization of California State University, Fullerton; and

WHEREAS, ASI is governed by the ASI Board of Directors, who set policy for the organization, approve all funding allocations to programs and services, and advocate on behalf of student interests on committees and boards; and

WHEREAS, the strategic planning process is a deliberative, disciplined approach to producing fundamental decisions and actions that shape and guide the implementation of the mission, vision, values, and goals of the organization;¹ and

WHEREAS, CSU Fullerton developed a thoughtful yet ambitious plan for 2018-2023, which was approved by the university in Fall 2019; and

WHEREAS, Cal State Fullerton's Strategic Plan 2018-2023 is centered around student success; scholarly and creative activities; diversity, equity, and inclusion; civic engagement; collegial governance; integrity; and service to the region;² and

WHEREAS, ASI Strategic Plan of 2013-2018 came to a conclusion; therefore let it be

RESOLVED, ASI shall create a plan to develop how the organization will assist in advancing the Cal State Fullerton's Strategic Plan and develop ASI's strategic initiatives; and let it be

RESOLVED, ASI will engage stakeholders to analyze the state of the organization and identify areas of focus or themes to map the development of goals of the strategic plan; and let it be

RESOLVED, ASI Strategic Plan Working Group shall conduct this work and consist of two Executive Officers, three elected Directors by the Board of Directors, two elected student Trustees by the TSC Board of Trustees, one ASI student employee, and two ASI staff; and let it be

RESOLVED, ASI Strategic Plan Working Group will meet bi-weekly on Fridays starting March 2019 until they come to a close; and let it be

RESOLVED, In Spring 2019, ASI shall assess the state of the organization and conduct an analysis to develop areas for focus or themes for the following Board of Directors to utilize in the development of ASI's strategic initiatives; and let it be

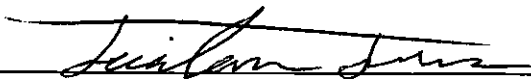
¹ Bryson, J. M. (2011). Strategic planning for public and nonprofit organizations: a guide to strengthening and sustaining organizational achievement. Hoboken, NJ: Wiley

² <https://planning.fullerton.edu/2018-2023-plan/>

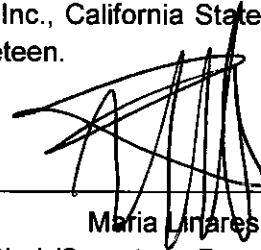
RESOLVED, In Fall 2019, ASI, based on those areas on focus and themes, shall develop this organizations' strategic initiatives, goals, and strategies to accomplish the strategic plan; and let it be finally

RESOLVED, that this resolution be distributed to the Office of the University President, the President's Advisory Board, Office of the Provost, Office of the Vice President for Student Affairs, the Co-Chairs of the Strategic Plan Committee, ASI Executive Director, ASI Associate Executive Director, and applicable ASI departments for appropriate action.

Adopted by the Board of Directors of the Associated Students Inc., California State University, Fullerton on this fifth day of March in the year two thousand nineteen.



Tristan Torres
Chair, Board of Directors



Maria Linares
Vice Chair/Secretary, Board of Directors

Associated Students Inc., California State University, Fullerton President/CEO does hereby
[approve / [refuse to approve this resolution.



Ana Aldazabal
ASI President/CEO

03/7/19
Date